

**OAK HILLS PARK AUTHORITY
MEETING MINUTES
September 19, 2013**

PRESENT: Bob Virgulak, Chairman; Clyde Mount, Vice Chairman; Mike Corsello; Paul Cifatte; Shannon Giandurco; and Pam Works.

STAFF: Shelly Guyer, Executive Director; Ed Ruiz, Golf Pro and Jim Schell, Superintendent.

ABSENT: Ernie DesRoches, Stephanie McLaughlin and Bill Kementzides.

INTERESTED PARTIES: None

CALL TO ORDER

Mr. Virgulak called the meeting to order at 7:30 p.m. Mr. Guyer requested an early departure to assist a family member. The OHPA agreed to the request.

****MR. MOUNT MADE A MOTION TO HEAR MR. GUYER'S REPORTS AFTER THE PUBLIC COMMENT PERIOD ON THE AGENDA.**

****MRS. GIANDURCO SECONDED.**

****THE MOTION PASSED UNANIMOUSLY.**

ACCEPTANCE OF MINUTES

Mr. Virgulak asked the Authority Members to review the minutes of the August 15, 2013 meeting.

****MR. MOUNT MADE A MOTION TO APPROVE THE MINUTES OF THE AUGUST 15, 2013 MEETING.**

****MRS. GIANDURCO SECONDED THE MOTION.**

****THE MOTION PASSED UNANIMOUSLY.**

PUBLIC COMMENT

Mr. Virgulak asked that the public to keep their comments to three minutes.

Paul Cantor noted that at the last meeting Mr. DesRoches advised the public and the OHPA that a driving range was the answer to the financial problems at the golf course and he believes Mr. DesRoches has not substantiated the claim. He noted that if that was true, then private developers would have already done so throughout the area. Mr. Cantor noted that in his opinion, Mr. DesRoches' public comments have not always displayed the respect for the public view and its concern to preserve the woods at Oak Hills Park, and this is not appropriate behavior for an appointed official of the OHPA.

Elsa Peterson Obuchowski expressed her appreciation to the OHPA for choosing an alternative site to construct a driving range. She encouraged OHPA to consider creative ways to make the Park more accessible to all residents and work with conservation leaders to protect woodlands as open space.

Elsa Peterson read a statement from Audrey and Serafino Cazarin in favor of walking trails and open space at Oak Hills Park

Bill Wren read a statement from the League of Women Voters of Norwalk in favor of fully protecting the Oak Hills woodlands area as permanent open space. Mr. Wren asked if the nature trail signs had been put back up yet. Mr. Guyer replied that the signs were put up on Monday.

Counsel Woman Anna Duleind urged OHPAs to review the documents which state the terms in which funding was provided to Norwalk to purchase the land that is now Oak Hills Park. She seeks to ensure that OHPA adhere to the spirit of that agreement which aimed to support and protect land it as park land.

Diane CeCe stated that she is in favor of preserving open space at Oak Hills Park.

Diane Loricello urged the OHPA to pull the underground oil tanks, test the soil and remediate if need be and offered her services. She supports the call to permanently designate the woodland behind the restaurant as open space. She offered her time to help the OHPA come up with ideas on how to make it a multi-use park.

EXECUTIVE DIRECTOR REPORT

Mr. Guyer reported that the August 2013 sales were quite good. Mr. Guyer reviewed the golf report and noted that the total revenue from rounds was up by 6.5%, the August revenue was up almost 10% and the resident rounds was down 3% to the previous year which is a marked improvement over past months.

Mr. Guyer reviewed the findings of the National Golf Foundation regarding the national and local golf play from January to July 2013. He noted that the number of rounds in New England as a whole was down 8.6% in July, and 8% YTD; CT was down 5.3% in July and 10.2% YTD; and OHPA was down 2.2% in July and down 4.8% YTD which he noted would be better had there not been warmer than normal temperatures in March and April 2012. He sees this as an indication that OH golf course is heading in the right direction.

He advised the OHPA that Monday open shotguns have been a great success and attracted over 100 golfers last Monday.

He reported that the unemployment claim from Joe Menendez was denied and the unemployment hearing for Tom Vorio was canceled due to his employment status.

Finance Committee

Mr. Guyer reviewed the August balance sheet and noted that OH has \$53,000 more in cash than last year and \$77,000 less in accounts payable. Mr. Guyer reviewed the P&L sheet and noted that revenue were up 7.7% and the expense line was down 6% TY over LY and an increase in net ordinary income of \$29,000 compared to LY. Mr. Guyer noted the YTD P&L showed a positive net balance of \$46,000 in July and August of 2013. He stated that OH will need \$142,000 to pay its bills between October 2013 and March 2014. He estimated a cash "burn" rate and determined that after making the September bond payment OH would have a positive balance of \$205,000 at the end of September 2013. The Authority discussed the financial report.

PRO'S REPORT

Mr. Ruiz noted that his report mirrors the success that Mr. Guyer spoke of. Mr. Ruiz and the Park Authority Members discussed setting up of the Mayors Trophy, implementing a caddy system for juniors and the service changes and training of the staff to better serve and present the facility to the

customers, for example; booking tee times over the phone.

He noted that he is working on a comprehensive operational analysis with highlights on the pros and cons on the daily operations of this year's golf season

SUPERINTENDANT'S REPORT

Mr. Schell advised the Authority that he promoted a crew member with a lot of experience to assistant superintendent.

He advised the OHPA that he plans to sod the bear spots in various fairway's with grass from the 13th fairway so as to not incur the cost to buy sod. He stated that he would turn the 13th fairway into rough because it is so short. He reported that once the contractor has the necessary machine available improvements to tee boxes would begin and he would create a new drop zone on 5 green. He advised the OHPA that the improvements would be completed before the end of the season.

He reported that he has been pumping water from the pond on the 2nd hole, to the pond on the 6th hole which the pump house draws water from because there hasn't been enough rain to fill the pond and he wants to ensure that the suction line doesn't hit the bottom.

COMMITTEE REPORTS AND DISCUSSION

Tennis / Restaurant Liaison Committee

Mr. Cifatte's reported that the official season ended after Labor Day weekend but the courts will remain open until Thanksgiving on a first come, first serve basis.

Mr. Cifatte noted the restaurateur has planned some special events to hold over the winter months and joined the Chamber of Commerce.

Mr. Ruiz urged OHPA to require that the restaurateur to remain open for breakfast to serve the golfers during throughout the fall because there are many mornings when there play would be delayed due to frost. He stated that several surrounding golf courses offer breakfast and a place to sit and if golfer at OH have to leave the course for breakfast OHPA take a chance that the golfer may not return and lose revenue. The OHPA and Mr. Ruiz discussed that matter further. Mr. Cifatte and Mr. Virgulak planned to speak to the restaurateur about the issue.

Greens, Facilities & Water Use Committee

Mr. Schell stated that the golf course was dry and he continues to use a lot of water.

Legal Committee

Mr. Corsello asked that the rules be suspended to discuss the latest on the restaurant lease negotiations in executive session. Mr. Virgulak agreed.

Marketing Committee

Mr. Mount stated that 86 golfers played in the Mayor's Tournament and it grossed \$16,000 and netted \$5,600 in profit which benefits the course because it is allocated to golf course improvements . He thanked Mrs. Giandurco, the OHPA member and the staff for all their help, he listed the generosity of tournament sponsors and discussed some things that came up while organizing the event, things

that worked or didn't go as planned well and noted that the event requires the efforts of all the OHPA Members instead of a subcommittee.

Mr. Mount highly recommended that OHPA hold the 2014 Mayor's Trophy early in the season on Thursday, June 26th and include a dinner instead of a lunch. He provided the Members with some additional ideas including how to generate corporate sponsorships.

Mrs. Giandurco reminded the OHPA there is a public misconception that the Mayor makes decides what the tournament profit is spent on. Mr. Virgulak thanked the marketing committee for their work before and on the day of the tournament.

Mr. Mount reported that 33 golfers bought tee times through the 2nd round of marketing with the WEBE radio offer; the Constant Contact had 5,700 visitors to date; and the OH Facebook page had 261 followers.

The OHPA and Mr. Ruiz discussed the success of this year's tournaments and Monday open shotgun tournaments.

Mr. Mount suggested that OHPA find a way to assist Mr. Ruiz with golf course email marketing. Mr. Ruiz noted that much of his time is spent in the golf shop helping with sales and he ask that OHPA consider allotting a current employee 20-30 hours a week to work at the counter in the golf shop. The OHPA and Mr. Ruiz discussed the matter further. Mr. Mount noted that it was really important to keep up with the golf marketing and wanted to pursue email assistance through 1-2-1 Marketing. The Members discussed the cost involved in using an email marketer.

****MR. MOUNT MADE A MOTION TO ENTERTAIN ENGAGING 1-2-1 MARKETING TO HELP OAK HILLS SEND OUT EMAIL MARKET THE COURSE AT A COST NOT TO EXCEED \$200 A MONTH FOR THE NEXT SIX MONTHS.**

****MRS. GIANDURCO SECONDED THE MOTION.**

****THE MOTION PASSED UNANIMOUSLY.**

Human Resource & Policy Committee

Mr. Mount had no business to report.

Master Plan Committee

No report.

OLD BUSINESS

Ad Hoc Driving Range Committee

No report.

NEW BUSINESS

Mr. Virgulak reported that Mr. Guyer requested painting some of the buildings' interior and exterior. Mr. Virgulak reported that Fairfield County Restoration would be doing the work for a very low price. Mr. Ruiz mentioned that a friend donated very nice exterior to him and received a very good quote from a commercial storefront contractor for \$2,700 to install them on the pro shop. Mr. Virgulak suggested he ask Fairfield County Restoration for a quote to install the doors. The OHPA discussed the projects, the bathrooms, the odor, and carbon monoxide detectors.

EXECUTIVE SESSION

Mr. Corsello asked to suspend the rules to go into executive session to discuss the restaurant lease negotiations.

****MR. CORSELLO MADE A MOTION TO SUSPEND THE RULES AND GO INTO EXECUTIVE SESSION TO DISCUSS THE RESTAURANT LEASE NEGOTIATIONS.**

****MR. CIFATTE SECONDED THE MOTION.**

****THE MOTION PASSED UNANIMOUSLY.**

Mr. Virgulak called the OHPA meeting into executive session at 8:50 p.m

The OHPA returned from executive session at 9:22 p.m. Mr. Corsello stated that no action was taken under executive session.

ADJOURNMENT

The Chair entertained a motion to adjourn the meeting at 9:25 p.m.

****MR. MOUNT MADE A MOTION TO ADJOURN THE MEETING.**

****MR. CIAFATTE SECONDED THE MOTION.**

****THE MOTION PASSED UNANIMOUSLY.**

Respectfully submitted,
Sheila Dravis

OAK HILLS SALES ANALYSIS AUGUST 2013

<u>Description</u>	<u>Aug 2012</u>	<u>Aug 2013</u>	<u>Inc/(Dec)</u>	<u>YTD 2013</u>	<u>YTD 2014</u>	<u>Inc/(Dec)</u>
Total Revenue Rounds	5,412	5,759	6.4%	10,933	11,159	2.1%
Total Non Revenue Rounds	<u>10</u>	<u>106</u>	<u>960.0%</u>	<u>19</u>	<u>181</u>	<u>852.6%</u>
Total All Rounds	5,422	5,865	8.2%	10,952	11,340	3.5%
 Total Carts	 3,307	 3,533	 6.8%	 6,629	 6,782	 2.3%
Total Golf ID Cards	36	34	-5.6%	122	125	2.5%
Total Gift Cards	11	13	18.2%	21	24	14.3%
 Total \$ Revenue Rounds	 \$145,329	 \$162,183	 11.6%	 \$298,949	 \$318,269	 6.5%
Total Carts \$	\$50,478	\$52,578	4.2%	\$101,987	\$101,346	-0.6%
Total Golf ID Cards \$	\$2,355	\$2,555	8.5%	\$9,255	\$9,300	0.5%
Total Gift Cards \$	\$716	\$1,097	53.2%	\$1,375	\$1,852	34.7%
	\$198,878	\$218,413	9.8%	\$411,566	\$430,767	4.7%
 Resident Adult 18 Rounds	 1,688	 1,635	 -3.1%	 3,584	 3,223	 -10.1%
Resident Senior 18 Rounds	1,167	1,106	-5.2%	2,356	2,152	-8.7%
Junior/Golf Team 18 Rounds	147	155	5.4%	261	275	5.4%
Empl 18 Rounds	184	159	-13.6%	321	298	-7.2%
Non Resident 18 Rounds	1,644	1,902	15.7%	3,330	3,644	9.4%
Total 9 Hole Rounds	580	816	40.7%	1,079	1,581	46.5%
 Resident Adult 18 Rounds \$	 \$42,035	 \$42,235	 0.5%	 \$89,637	 \$83,090	 -7.3%
Resident Senior 18 Rounds \$	\$21,543	\$21,901	1.7%	\$44,606	\$42,565	-4.6%
Junior/Golf Team 18 Rounds \$	\$2,167	\$2,552	17.8%	\$3,900	\$4,426	13.5%
Empl 18 Rounds \$	\$1,219	\$1,191	-2.3%	\$2,214	\$2,216	0.1%
Non Resident 18 Rounds \$	\$66,184	\$78,653	18.8%	\$135,847	\$155,274	14.3%
Total 9 Hole Rounds \$	\$12,181	\$16,411	34.7%	\$22,745	\$31,458	38.3%
 JR NONRES DISC	 0	 2	 0.0%	 2	 4	 100.0%
NONRES DISCOUNT	0	0	0.0%	4	1	-75.0%
FAMILY REG	0	0	0.0%	0	10	#DIV/0!
CITY/OWNER REG	<u>1</u>	<u>1</u>	<u>0.0%</u>	<u>2</u>	<u>1</u>	<u>-50.0%</u>
Total	1	3	200.0%	8	16	100.0%
 GolfNow Rounds	 141	 51		 165	 82	
GolfNow Dollars	\$5,263	\$2,906		\$6,119	\$4,742	
	\$37.33	\$56.98		\$37.08	\$57.83	

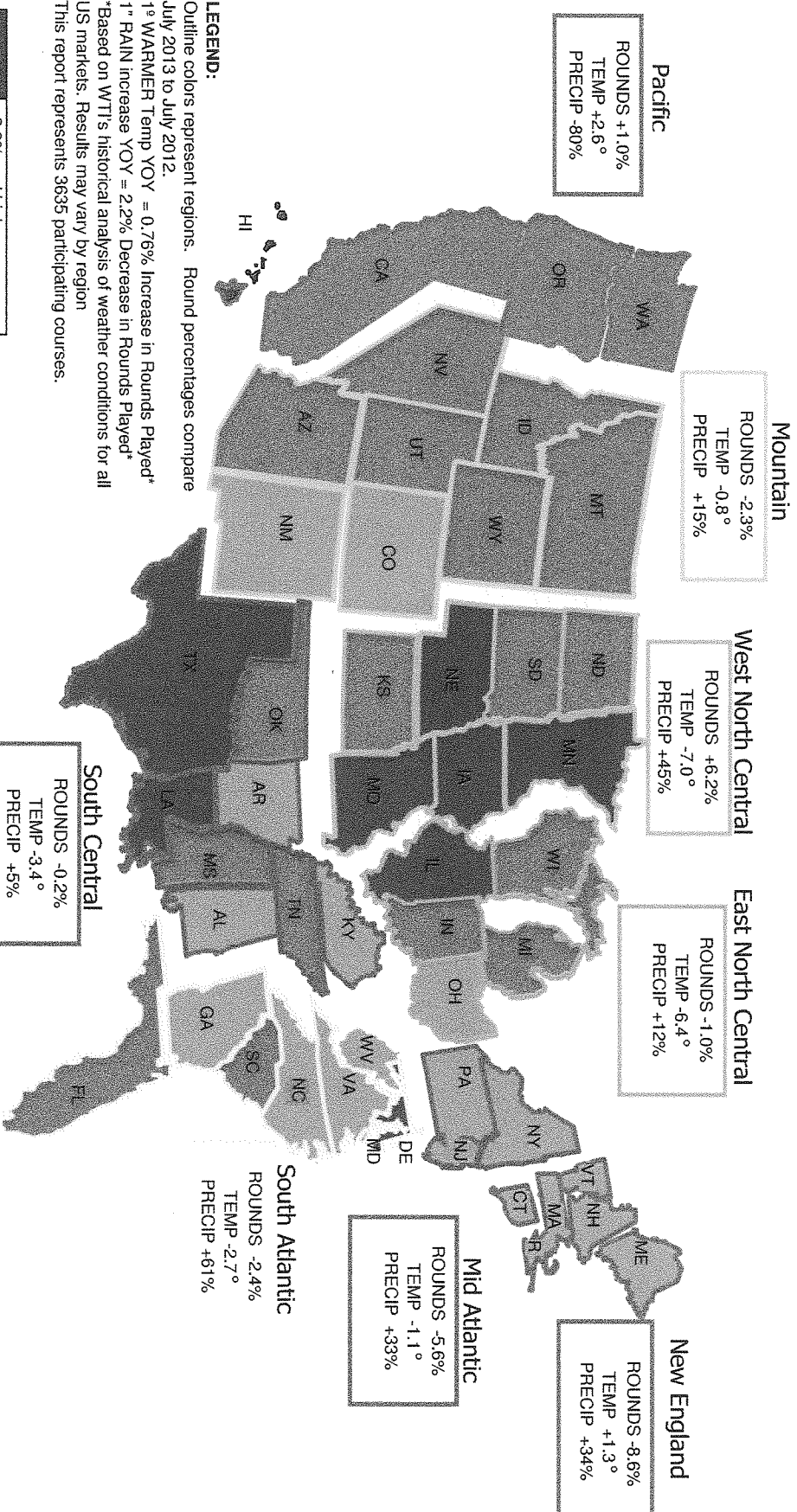
National Golf Foundation Data

Calendar Year 2013

- **New England**
 - (8.6%) July
 - (8.0%) July YTD
- **Oak Hills**
 - (2.2%) July
 - (4.8%) July YTD
- **CT**
 - (5.3%) July
 - (10.2%) July YTD

NATIONAL GOLF ROUNDS PLAYED REPORT

U.S. TOTAL
JULY '13 YTD '13
-1.1% -7.9%



LEGEND:

Outline colors represent regions. Round percentages compare July 2013 to July 2012.

1° WARMER Temp YOY = 0.76% Increase in Rounds Played*

1" RAIN Increase YOY = 2.2% Decrease in Rounds Played*

*Based on WTI's historical analysis of weather conditions for all US markets. Results may vary by region

This report represents 3635 participating courses.

	+ 2.0% and higher
	between -1.9% and + 1.9%
	- 2.0% and lower



PGA PerformanceTrak in cooperation with NGCOA, the joint financial benchmarking initiative of the PGA of America and the National Golf Course Owners Association, supports the National Rounds Played Report by supplying data included in this report.

NATIONAL GOLF ROUNDS PLAYED REPORT

POWERED BY



	JULY	YTD		JULY	YTD		JULY	YTD
PACIFIC			UNITED STATES	-1.1%	-7.9%	SOUTH ATLANTIC		
CA	1.0%	2.7%	PUBLIC ACCESS	-0.2%	-6.8%	DE, DC, MD	8.8%	-7.4%
	1.1%	1.7%	PRIVATE	-5.2%	-12.1%	Washington/Baltimore	3.5%	-11.0%
Los Angeles	-2.5%	-3.0%				Jacksonville/Daytona	0.4%	-0.4%
Orange County	1.0%	2.1%				Orlando	1.8%	-1.4%
Palm Springs	-7.5%	-2.7%				Tampa	3.4%	1.1%
Sacramento	-3.5%	2.7%				Paln Beach	-5.3%	-2.6%
San Diego	7.2%	4.4%				Sarasota	2.5%	-2.1%
San Francisco/Oakland	5.4%	7.2%				Naples/Ft Myers	-4.8%	-3.9%
HI	4.6%	0.4%	EAST NORTH CENTRAL	-1.0%	-14.2%	Miami/Ft. Lauderdale	-0.5%	0.3%
OR	-1.2%	5.0%	IL	2.6%	-17.7%	GA	-1.6%	3.7%
	-1.8%	4.6%	Chicago	2.2%	-15.2%	NC	-13.4%	-11.2%
WA	1.4%	6.8%	IN	1.8%	-16.0%	Atlanta	-3.9%	-10.3%
Seattle	-1.3%	3.4%	MI	-0.9%	-10.5%	Greensboro/Raleigh	2.2%	-11.1%
			OH	2.1%	-11.5%	Charleston	4.5%	0.5%
MOUNTAIN				-6.6%	-12.9%	Hilton Head	3.0%	-3.3%
AZ	-2.3%	-5.8%		-3.6%	-11.7%	Myrtle Beach	4.5%	-2.8%
	-0.9%	-1.3%		-11.1%	-16.7%			
CO	-0.6%	-1.7%	WI	-8.1%	-10.7%			
Phoenix	-7.6%	-16.8%	Milwaukee	0.8%	-16.0%			
Denver	-6.3%	-15.1%		3.1%	-17.3%			
ID, WY, MT	1.0%	-4.6%	SOUTH CENTRAL	-0.2%	-6.9%			
NM	-4.5%	-2.9%	AL	-11.8%	-8.0%	VA	-3.8%	-12.7%
NV	-1.4%	-3.9%		-10.3%	-12.6%	WV	-4.6%	-9.8%
Las Vegas	-4.3%	-4.7%	Birmingham	-3.9%	-20.8%			
UT	0.1%	-5.0%	AR	-6.6%	-11.0%	MID ATLANTIC		
			KY	12.5%	-8.9%	NJ	-5.6%	-11.7%
WEST NORTH CENTRAL			LA	1.8%	-10.4%	NY	-9.5%	-13.9%
IA	6.2%	-17.2%	MS	1.9%	-12.7%			
KS	3.8%	-20.0%	OK	0.1%	-12.1%	PA	-5.1%	-12.1%
NE	-0.5%	-18.6%	Oklahoma City	0.1%	-11.5%	New York City	-5.0%	-11.8%
ND, SD	10.9%	-13.8%		0.1%	-11.5%	Philadelphia	-6.3%	-11.3%
MN	0.2%	-19.6%	Nashville	0.4%	-9.9%	Pittsburgh	-4.6%	-13.1%
Minneapolis/St. Paul	9.7%	-16.9%		2.3%	-0.9%	NEW ENGLAND		
MO	10.1%	-19.6%	Dallas/Ft. Worth	0.5%	-3.9%	CT	-8.6%	-8.0%
	9.6%	-14.1%	Houston	11.7%	2.8%	MA, RI	-5.3%	-10.2%
St Louis	9.4%	-16.4%	San Antonio	-0.9%	1.4%	Hartford	-4.2%	-7.6%
Kansas City	5.3%	-19.6%				ME, NH, VT	-8.4%	-8.4%
						Boston	-10.1%	-8.8%
							-10.7%	-5.8%

The percentages represent the differences in number of rounds played comparing July 2013 to July 2012.
For more information contact Golf DataTech, golfroundsplayed@golfdatatech.com or call 407-944-4116

OAK HILLS PARK AUTHORITY

Balance Sheet Prev Year Comparison

As of August 31, 2013

	Aug 31, 13	Aug 31, 12	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
1000 · Cash				
1010 · CAP Account - Wells Fargo	92,903.81	237,152.29	-144,248.48	-60.8%
1011 · Money Market - Wells Fargo	304,627.54	106,274.22	198,353.32	186.6%
1040 · Escrow Security Dep Apt 2 Right	2,000.24	2,000.04	0.20	0.0%
1045 · Escrow Security Dept-Apt 1 Left	0.00	2,200.07	-2,200.07	-100.0%
1050 · Petty	437.42	85.26	352.16	413.0%
Total 1000 · Cash	399,969.01	347,711.88	52,257.13	15.0%
Total Checking/Savings	399,969.01	347,711.88	52,257.13	15.0%
Accounts Receivable				
1201 · Accounts Receivable	0.00	290.00	-290.00	-100.0%
Total Accounts Receivable	0.00	290.00	-290.00	-100.0%
Other Current Assets				
1100 · Inventory	77,771.02	76,381.12	1,389.90	1.8%
1300 · Prepaid Expenses	17,367.02	29,929.59	-12,562.57	-42.0%
Total Other Current Assets	95,138.04	106,310.71	-11,172.67	-10.5%
Total Current Assets	495,107.05	454,312.59	40,794.46	9.0%
Fixed Assets				
1500 · Fixed Assets				
1505 · Machinery and Equipment	1,035,413.10	858,353.40	177,059.70	20.6%
1510 · Accumulated Depreciation/Amort.	-2,362,216.31	-2,160,723.92	-201,492.39	-9.3%
1561 · Park Improvements	1,587,345.42	1,509,803.27	77,542.15	5.1%
1562 · Restaurant	2,277,134.66	2,277,134.66	0.00	0.0%
1570 · Capital Projects in Progress	0.00	47,505.19	-47,505.19	-100.0%
Total 1500 · Fixed Assets	2,537,676.87	2,532,072.60	5,604.27	0.2%
Total Fixed Assets	2,537,676.87	2,532,072.60	5,604.27	0.2%
Other Assets				
1550 · Other Assets				
1555 · City of Norwalk Escrow Account	40,000.00	0.00	40,000.00	100.0%
Total 1550 · Other Assets	40,000.00	0.00	40,000.00	100.0%
Total Other Assets	40,000.00	0.00	40,000.00	100.0%
TOTAL ASSETS	3,072,783.92	2,986,385.19	86,398.73	2.9%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2000 · *Accounts Payable	23,017.87	100,224.00	-77,206.13	-77.0%
Total Accounts Payable	23,017.87	100,224.00	-77,206.13	-77.0%
Other Current Liabilities				
2050 · Accounts Payable-Tennis Revenue	363.00	0.00	363.00	100.0%
2100 · Accrued Payroll	17,181.91	12,553.48	4,628.43	36.9%
2104 · Accrued retirement contribution	0.00	4,261.36	-4,261.36	-100.0%
2105 · Accrued Vacation Pay	8,782.86	7,437.71	1,345.15	18.1%
2106 · Accrued Sick Leave Pay	14,993.95	26,102.31	-11,108.36	-42.6%
2200 · Accrued Expenses	25,517.93	73,671.85	-48,153.92	-65.4%
2210 · Security Deposit-Entrance House				
2211 · Security Dep - Apt 1 Left	0.00	2,200.07	-2,200.07	-100.0%
2212 · Security Dep - Apt 2 Right	2,000.17	2,000.04	0.13	0.0%
Total 2210 · Security Deposit-Entrance Ho...	2,000.17	4,200.11	-2,199.94	-52.4%

OAK HILLS PARK AUTHORITY
Balance Sheet Prev Year Comparison
As of August 31, 2013

	Aug 31, 13	Aug 31, 12	\$ Change	% Change
2250 · Deferred Revenue				
2251 · Tournament Deposits	2,000.00	0.00	2,000.00	100.0%
2250 · Deferred Revenue - Other	-2,000.00	5,600.00	-7,600.00	-135.7%
Total 2250 · Deferred Revenue	0.00	5,600.00	-5,600.00	-100.0%
2400 · Cart Sales Tax Due	3,049.08	0.00	3,049.08	100.0%
2500 · Monies due City of Norwalk				
2501 · Bond Due to City of Norwalk	115,421.20	0.00	115,421.20	100.0%
2502 · Escrow due to City of Norwalk	6,666.63	0.00	6,666.63	100.0%
2503 · 150k Capital Debt	5,143.62	0.00	5,143.62	100.0%
2504 · 150k Operating Debt	712.50	0.00	712.50	100.0%
2500 · Monies due City of Norwalk - Other	0.00	178,346.00	-178,346.00	-100.0%
Total 2500 · Monies due City of Norwalk	127,943.95	178,346.00	-50,402.05	-28.3%
Total Other Current Liabilities	199,832.85	312,172.82	-112,339.97	-36.0%
Total Current Liabilities	222,850.72	412,396.82	-189,546.10	-46.0%
Long Term Liabilities				
2700 · Irrigation Debt	260,526.31	260,526.31	0.00	0.0%
2725 · Restaurant debt	1,971,067.00	1,971,067.00	0.00	0.0%
2726 · Paving Debt	97,582.50	97,582.50	0.00	0.0%
2730 · Capital Debt (150k)	125,047.34	0.00	125,047.34	100.0%
2731 · Operating Expense Debt (150k)	136,238.27	0.00	136,238.27	100.0%
2760 · Loans Payable John Deere	0.00	1,990.55	-1,990.55	-100.0%
2762 · John Deere Loan - 2010	54,305.30	85,733.13	-31,427.83	-36.7%
2763 · GE Capital (John Deere) 2012	103,630.87	0.00	103,630.87	100.0%
Total Long Term Liabilities	2,748,397.59	2,416,899.49	331,498.10	13.7%
Total Liabilities	2,971,248.31	2,829,296.31	141,952.00	5.0%
Equity				
3000 · Fund Balance				
3010 · Fund Balance - Beginning	-42,873.28	-42,873.28	0.00	0.0%
Total 3000 · Fund Balance	-42,873.28	-42,873.28	0.00	0.0%
3500 · Reserves				
3550 · Reserve for Contingencies	405,368.10	405,368.10	0.00	0.0%
Total 3500 · Reserves	405,368.10	405,368.10	0.00	0.0%
3900 · Retained Earnings	-395,501.04	-313,169.62	-82,331.42	-26.3%
Net Income	134,541.83	107,763.68	26,778.15	24.9%
Total Equity	101,535.61	157,088.88	-55,553.27	-35.4%
TOTAL LIABILITIES & EQUITY	3,072,783.92	2,986,385.19	86,398.73	2.9%

OAK HILLS PARK AUTHORITY

Balance Sheet Current Month Vs. Prior Month

As of August 31, 2013

	Aug 31, 13	Jul 31, 13	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
1000 · Cash				
1010 · CAP Account - Wells Fargo	92,903.81	69,667.07	23,236.74	33.4%
1011 · Money Market - Wells Fargo	304,627.54	239,254.74	65,372.80	27.3%
1040 · Escrow Security Dep Apt 2 Right	2,000.24	2,000.21	0.03	0.0%
1050 · Petty	437.42	400.00	37.42	9.4%
Total 1000 · Cash	399,969.01	311,322.02	88,646.99	28.5%
Total Checking/Savings	399,969.01	311,322.02	88,646.99	28.5%
Other Current Assets				
1100 · Inventory	77,771.02	91,246.76	-13,475.74	-14.8%
1300 · Prepaid Expenses	17,367.02	17,305.28	61.74	0.4%
Total Other Current Assets	95,138.04	108,552.04	-13,414.00	-12.4%
Total Current Assets	495,107.05	419,874.06	75,232.99	17.9%
Fixed Assets				
1500 · Fixed Assets				
1505 · Machinery and Equipment	1,035,413.10	1,035,413.10	0.00	0.0%
1510 · Accumulated Depreciation/Amort.	-2,362,216.31	-2,345,317.58	-16,898.73	-0.7%
1561 · Park Improvements	1,587,345.42	1,587,345.42	0.00	0.0%
1562 · Restaurant	2,277,134.66	2,277,134.66	0.00	0.0%
Total 1500 · Fixed Assets	2,537,676.87	2,554,575.60	-16,898.73	-0.7%
Total Fixed Assets	2,537,676.87	2,554,575.60	-16,898.73	-0.7%
Other Assets				
1550 · Other Assets				
1555 · City of Norwalk Escrow Account	40,000.00	40,000.00	0.00	0.0%
Total 1550 · Other Assets	40,000.00	40,000.00	0.00	0.0%
Total Other Assets	40,000.00	40,000.00	0.00	0.0%
TOTAL ASSETS	3,072,783.92	3,014,449.66	58,334.26	1.9%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2000 · *Accounts Payable	23,017.87	38,572.22	-15,554.35	-40.3%
Total Accounts Payable	23,017.87	38,572.22	-15,554.35	-40.3%
Other Current Liabilities				
2050 · Accounts Payable-Tennis Revenue	363.00	1,630.00	-1,267.00	-77.7%
2100 · Accrued Payroll	17,181.91	17,181.91	0.00	0.0%
2105 · Accrued Vacation Pay	8,782.86	8,782.86	0.00	0.0%
2106 · Accrued Sick Leave Pay	14,993.95	14,993.95	0.00	0.0%
2200 · Accrued Expenses	25,517.93	25,517.93	0.00	0.0%
2210 · Security Deposit-Entrance House				
2212 · Security Dep - Apt 2 Right	2,000.17	2,000.17	0.00	0.0%
Total 2210 · Security Deposit-Entrance Ho...	2,000.17	2,000.17	0.00	0.0%
2250 · Deferred Revenue				
2251 · Tournament Deposits	2,000.00	2,000.00	0.00	0.0%
2250 · Deferred Revenue - Other	-2,000.00	3,000.00	-5,000.00	-166.7%
Total 2250 · Deferred Revenue	0.00	5,000.00	-5,000.00	-100.0%
2400 · Cart Sales Tax Due	3,049.08	3,049.08	0.00	0.0%

OAK HILLS PARK AUTHORITY
Balance Sheet Current Month Vs. Prior Month
As of August 31, 2013

	Aug 31, 13	Jul 31, 13	\$ Change	% Change
2500 · Monies due City of Norwalk				
2501 · Bond Due to City of Norwalk	115,421.20	101,950.62	13,470.58	13.2%
2502 · Escrow due to City of Norwalk	6,666.63	3,333.30	3,333.33	100.0%
2503 · 150k Capital Debt	5,143.62	3,759.31	1,384.31	36.8%
2504 · 150k Operating Debt	712.50	712.50	0.00	0.0%
Total 2500 · Monies due City of Norwalk	127,943.95	109,755.73	18,188.22	16.6%
Total Other Current Liabilities	199,832.85	187,911.63	11,921.22	6.3%
Total Current Liabilities	222,850.72	226,483.85	-3,633.13	-1.6%
Long Term Liabilities				
2700 · Irrigation Debt	260,526.31	260,526.31	0.00	0.0%
2725 · Restaurant debt	1,971,067.00	1,971,067.00	0.00	0.0%
2726 · Paving Debt	97,582.50	97,582.50	0.00	0.0%
2730 · Capital Debt (150k)	125,047.34	125,047.34	0.00	0.0%
2731 · Operating Expense Debt (150k)	136,238.27	136,238.27	0.00	0.0%
2762 · John Deere Loan - 2010	54,305.30	56,780.54	-2,475.24	-4.4%
2763 · GE Capital (John Deere) 2012	103,630.87	107,976.03	-4,345.16	-4.0%
Total Long Term Liabilities	2,748,397.59	2,755,217.99	-6,820.40	-0.3%
Total Liabilities	2,971,248.31	2,981,701.84	-10,453.53	-0.4%
Equity				
3000 · Fund Balance				
3010 · Fund Balance - Beginning	-42,873.28	-42,873.28	0.00	0.0%
Total 3000 · Fund Balance	-42,873.28	-42,873.28	0.00	0.0%
3500 · Reserves				
3550 · Reserve for Contingencies	405,368.10	405,368.10	0.00	0.0%
Total 3500 · Reserves	405,368.10	405,368.10	0.00	0.0%
3900 · Retained Earnings	-395,501.04	-395,501.04	0.00	0.0%
Net Income	134,541.83	65,754.04	68,787.79	104.6%
Total Equity	101,535.61	32,747.82	68,787.79	210.1%
TOTAL LIABILITIES & EQUITY	3,072,783.92	3,014,449.66	58,334.26	1.9%

OAK HILLS PARK AUTHORITY
P&L - Current Month Vs. Prior Year Month
August 2013

	Aug 13	Aug 12	\$ Change	% Change
Ordinary Income/Expense				
Income				
4000 · REVENUES				
4001 · Golf Revenue				
4010 · Golf Fees	146,886.00	141,547.38	5,338.62	3.8%
4020 · I.D. Cards	2,555.00	2,355.00	200.00	8.5%
4030 · Tournament Fees	13,997.00	4,300.00	9,697.00	225.5%
4050 · Cart Revenue	49,396.41	47,281.00	2,115.41	4.5%
4060 · Golf Revenue - Gift Certif.	1,097.00	716.00	381.00	53.2%
4070 · Gift & Rain Checks Redeemed	-3,711.00	-2,702.00	-1,009.00	-37.3%
4001 · Golf Revenue - Other	0.00	0.00	0.00	0.0%
Total 4001 · Golf Revenue	210,220.41	193,497.38	16,723.03	8.6%
4100 · Tennis Revenue	5,000.00	5,600.00	-600.00	-10.7%
4200 · Rental Income	1,000.00	2,100.00	-1,100.00	-52.4%
4300 · Investment Income	635.32	31.37	603.95	1,925.3%
4400 · Misc. Income	304.00	0.00	304.00	100.0%
4500 · Cash Over/Under	-165.10	100.00	-265.10	-265.1%
4600 · Restaurant Income	8,915.21	8,515.27	399.94	4.7%
Total 4000 · REVENUES	225,909.84	209,844.02	16,065.82	7.7%
Total Income	225,909.84	209,844.02	16,065.82	7.7%
Gross Profit	225,909.84	209,844.02	16,065.82	7.7%
Expense				
5000 · PERSONNEL EXPENSE				
5010 · Management Salary	7,500.00	5,013.30	2,486.70	49.6%
5030 · Administrative	14,862.03	14,842.56	19.47	0.1%
5040 · Administrative O/T	0.00	0.00	0.00	0.0%
5050 · Course Personnel	18,335.69	16,185.38	2,150.31	13.3%
5060 · Course Personnel O/T	66.27	1,730.17	-1,663.90	-96.2%
5070 · Seasonal Personnel	8,303.63	8,141.38	162.25	2.0%
5080 · Seasonal Personnel O/T	476.63	888.76	-412.13	-46.4%
Total 5000 · PERSONNEL EXPENSE	49,544.25	46,801.55	2,742.70	5.9%
5200 · EMPLOYEE BENEFITS				
5210 · Payroll Taxes	4,213.67	5,326.05	-1,112.38	-20.9%
5230 · State Unemployment	2,400.73	2,228.17	172.56	7.7%
5250 · Health Insurance	719.87	22.51	697.36	3,098.0%
5260 · Workmans Compensation	1,171.42	1,171.42	0.00	0.0%
5270 · Retirement Plans	198.80	336.26	-137.46	-40.9%
Total 5200 · EMPLOYEE BENEFITS	8,704.49	9,084.41	-379.92	-4.2%
5400 · ADMINISTRATIVE EXPENSES				
5420 · Telephone	460.65	0.00	460.65	100.0%
5430 · Professional Fees	0.00	3,083.33	-3,083.33	-100.0%
5435 · Professional Services-Golf Pro	0.00	4,166.66	-4,166.66	-100.0%
5436 · Advertising	0.00	593.66	-593.66	-100.0%
5440 · Office Expense	1,214.50	2,866.84	-1,652.34	-57.6%
5441 · Bank Charges	220.70	179.80	40.90	22.8%
5442 · Credit Card Fees	3,459.35	3,407.50	51.85	1.5%
5445 · Postage	0.00	10.00	-10.00	-100.0%
5450 · Training and Dues	225.00	0.00	225.00	100.0%
5460 · Outside Services	4,997.03	320.00	4,677.03	1,461.6%
5461 · Authority Secretarial Services	151.34	187.03	-35.69	-19.1%
5469 · Other Outside Services	276.95	265.53	11.42	4.3%
5470 · Other Administrative	100.00	504.42	-404.42	-80.2%
5480 · Utilities	3,471.71	3,073.31	398.40	13.0%
5490 · Water	206.15	180.68	25.47	14.1%
5500 · Liability Insurance	2,861.33	2,861.33	0.00	0.0%
5520 · Interest Expense	712.34	525.36	186.98	35.6%
Total 5400 · ADMINISTRATIVE EXPENSES	18,357.05	22,225.45	-3,868.40	-17.4%

OAK HILLS PARK AUTHORITY
P&L - Current Month Vs. Prior Year Month
August 2013

	Aug 13	Aug 12	\$ Change	% Change
5700 · PARK MAINTENANCE				
5710 · Water	6,509.47	3,456.33	3,053.14	88.3%
5720 · Heating Fuel	548.43	0.00	548.43	100.0%
5730 · Grounds Maintenance	3,276.99	6,222.93	-2,945.94	-47.3%
5740 · Tree Maintenance	-368.65	0.00	-368.65	-100.0%
5750 · Agriculture and Chemicals				
5751 · Agriculture&Chemicals-Purcha...	605.33	10,179.78	-9,574.45	-94.1%
5752 · Agriculture/Chemicals Utilized	13,475.74	21,470.53	-7,994.79	-37.2%
Total 5750 · Agriculture and Chemicals	14,081.07	31,650.31	-17,569.24	-55.5%
5760 · Irrigation Maintenance	300.00	134.00	166.00	123.9%
5770 · Consumable Tools	310.64	0.00	310.64	100.0%
5780 · Tee and Green Supplies	533.84	0.00	533.84	100.0%
5795 · Janitorial Supplies	586.96	0.00	586.96	100.0%
5800 · Equipment Maintenance	2,623.97	2,653.63	-29.66	-1.1%
5810 · Equipment Rental	0.00	18.69	-18.69	-100.0%
5820 · Building Maintenance	2,337.15	633.32	1,703.83	269.0%
5840 · Small Equipment	248.97	16.41	232.56	1,417.2%
5860 · Gasoline/Diesel Fuel	261.09	2,389.74	-2,128.65	-89.1%
Total 5700 · PARK MAINTENANCE	31,249.93	47,175.36	-15,925.43	-33.8%
6000 · CART EXPENSE				
6010 · Cart Lease Expense	11,992.77	7,997.00	3,995.77	50.0%
6020 · Electricity	1,457.56	1,216.37	241.19	19.8%
6030 · Maintenance	329.05	0.00	329.05	100.0%
6050 · Cart Insurance	400.00	400.00	0.00	0.0%
Total 6000 · CART EXPENSE	14,179.38	9,613.37	4,566.01	47.5%
Total Expense	122,035.10	134,900.14	-12,865.04	-9.5%
Net Ordinary Income	103,874.74	74,943.88	28,930.86	38.6%
Other Income/Expense				
Other Expense				
8000 · Depreciation/Amortization	16,898.73	16,467.94	430.79	2.6%
8002 · Bond to City	13,470.58	4,669.24	8,801.34	188.5%
8003 · Replenish escrow	3,333.33	0.00	3,333.33	100.0%
8004 · Capital Debt to City	1,384.31	0.00	1,384.31	100.0%
Total Other Expense	35,086.95	21,137.18	13,949.77	66.0%
Net Other Income	-35,086.95	-21,137.18	-13,949.77	-66.0%
Net Income	68,787.79	53,806.70	14,981.09	27.8%

OAK HILLS PARK AUTHORITY
P&L - Current Month Vs. Prior Month
August 2013

	Aug 13	Jul 13	\$ Change	% Change
Ordinary Income/Expense				
Income				
4000 · REVENUES				
4001 · Golf Revenue				
4010 · Golf Fees	146,886.00	127,977.00	18,909.00	14.8%
4020 · I.D. Cards	2,555.00	6,745.00	-4,190.00	-62.1%
4030 · Tournament Fees	13,997.00	26,189.00	-12,192.00	-46.6%
4050 · Cart Revenue	49,396.41	45,718.92	3,677.49	8.0%
4060 · Golf Revenue - Gift Certif.	1,097.00	755.00	342.00	45.3%
4070 · Gift & Rain Checks Redeemed	-3,711.00	-3,563.00	-148.00	-4.2%
4001 · Golf Revenue - Other	0.00	13,340.00	-13,340.00	-100.0%
Total 4001 · Golf Revenue	210,220.41	217,161.92	-6,941.51	-3.2%
4100 · Tennis Revenue	5,000.00	5,000.00	0.00	0.0%
4200 · Rental Income	1,000.00	1,000.00	0.00	0.0%
4300 · Investment Income	635.32	807.09	-171.77	-21.3%
4400 · Misc. Income	304.00	0.00	304.00	100.0%
4500 · Cash Over/Under	-165.10	0.00	-165.10	-100.0%
4600 · Restaurant Income	8,915.21	8,913.30	1.91	0.0%
Total 4000 · REVENUES	225,909.84	232,882.31	-6,972.47	-3.0%
Total Income	225,909.84	232,882.31	-6,972.47	-3.0%
Gross Profit	225,909.84	232,882.31	-6,972.47	-3.0%
Expense				
5000 · PERSONNEL EXPENSE				
5010 · Management Salary	7,500.00	6,923.06	576.94	8.3%
5030 · Administrative	14,862.03	16,922.02	-2,059.99	-12.2%
5050 · Course Personnel	18,335.69	18,217.85	117.84	0.7%
5060 · Course Personnel O/T	66.27	226.10	-159.83	-70.7%
5070 · Seasonal Personnel	8,303.63	7,618.30	685.33	9.0%
5080 · Seasonal Personnel O/T	476.63	213.00	263.63	123.8%
Total 5000 · PERSONNEL EXPENSE	49,544.25	50,120.33	-576.08	-1.2%
5200 · EMPLOYEE BENEFITS				
5210 · Payroll Taxes	4,213.67	3,960.38	253.29	6.4%
5230 · State Unemployment	2,400.73	2,139.06	261.67	12.2%
5250 · Health Insurance	719.87	6,568.17	-5,848.30	-89.0%
5260 · Workmans Compensation	1,171.42	1,171.42	0.00	0.0%
5270 · Retirement Plans	198.80	199.42	-0.62	-0.3%
Total 5200 · EMPLOYEE BENEFITS	8,704.49	14,038.45	-5,333.96	-38.0%
5400 · ADMINISTRATIVE EXPENSES				
5420 · Telephone	460.65	0.00	460.65	100.0%
5430 · Professional Fees	0.00	4,009.50	-4,009.50	-100.0%
5440 · Office Expense	1,214.50	1,927.20	-712.70	-37.0%
5441 · Bank Charges	220.70	168.20	52.50	31.2%
5442 · Credit Card Fees	3,459.35	3,771.14	-311.79	-8.3%
5450 · Training and Dues	225.00	0.00	225.00	100.0%
5460 · Outside Services	4,997.03	0.00	4,997.03	100.0%
5461 · Authority Secretarial Services	151.34	120.00	31.34	26.1%
5469 · Other Outside Services	276.95	282.50	-5.55	-2.0%
5470 · Other Administrative	100.00	0.00	100.00	100.0%
5480 · Utilities	3,471.71	3,019.94	451.77	15.0%
5490 · Water	206.15	161.70	44.45	27.5%
5500 · Liability Insurance	2,861.33	2,861.33	0.00	0.0%
5520 · Interest Expense	712.34	1,453.38	-741.04	-51.0%
Total 5400 · ADMINISTRATIVE EXPENSES	18,357.05	17,774.89	582.16	3.3%
5700 · PARK MAINTENANCE				
5710 · Water	6,509.47	6,778.27	-268.80	-4.0%
5720 · Heating Fuel	548.43	1,518.28	-969.85	-63.9%
5730 · Grounds Maintenance	3,276.99	597.20	2,679.79	448.7%
5740 · Tree Maintenance	-368.65	0.00	-368.65	-100.0%

OAK HILLS PARK AUTHORITY
P&L - Current Month Vs. Prior Month
August 2013

	Aug 13	Jul 13	\$ Change	% Change
5750 · Agriculture and Chemicals				
5751 · Agriculture&Chemicals-Purcha...	605.33	2,302.50	-1,697.17	-73.7%
5752 · Agriculture/Chemicals Utilized	13,475.74	18,809.59	-5,333.85	-28.4%
Total 5750 · Agriculture and Chemicals	14,081.07	21,112.09	-7,031.02	-33.3%
5760 · Irrigation Maintenance	300.00	2,039.18	-1,739.18	-85.3%
5770 · Consumable Tools	310.64	0.00	310.64	100.0%
5780 · Tee and Green Supplies	533.84	0.00	533.84	100.0%
5795 · Janitorial Supplies	586.96	0.00	586.96	100.0%
5800 · Equipment Maintenance	2,623.97	3,549.29	-925.32	-26.1%
5820 · Building Maintenance	2,337.15	909.38	1,427.77	157.0%
5840 · Small Equipment	248.97	0.00	248.97	100.0%
5860 · Gasoline/Diesel Fuel	261.09	3,420.51	-3,159.42	-92.4%
Total 5700 · PARK MAINTENANCE	31,249.93	39,924.20	-8,674.27	-21.7%
6000 · CART EXPENSE				
6010 · Cart Lease Expense	11,992.77	7,997.00	3,995.77	50.0%
6020 · Electricity	1,457.56	1,305.86	151.70	11.6%
6030 · Maintenance	329.05	480.59	-151.54	-31.5%
6050 · Cart Insurance	400.00	400.00	0.00	0.0%
Total 6000 · CART EXPENSE	14,179.38	10,183.45	3,995.93	39.2%
Total Expense	122,035.10	132,041.32	-10,006.22	-7.6%
Net Ordinary Income	103,874.74	100,840.99	3,033.75	3.0%
Other Income/Expense				
Other Expense				
8000 · Depreciation/Amortization	16,898.73	16,898.73	0.00	0.0%
8002 · Bond to City	13,470.58	13,470.58	0.00	0.0%
8003 · Replenish escrow	3,333.33	3,333.33	0.00	0.0%
8004 · Capital Debt to City	1,384.31	1,384.31	0.00	0.0%
Total Other Expense	35,086.95	35,086.95	0.00	0.0%
Net Other Income	-35,086.95	-35,086.95	0.00	0.0%
Net Income	68,787.79	65,754.04	3,033.75	4.6%

OAK HILLS PARK AUTHORITY
P&L - Current YTD Vs. Prior YTD
July through August 2013

	Jul - Aug 13	Jul - Aug 12	\$ Change	% Change
Ordinary Income/Expense				
Income				
4000 · REVENUES				
4001 · Golf Revenue				
4010 · Golf Fees	274,863.00	284,467.38	-9,604.38	-3.4%
4020 · I.D. Cards	9,300.00	9,255.00	45.00	0.5%
4030 · Tournament Fees	40,186.00	11,000.00	29,186.00	265.3%
4050 · Cart Revenue	95,115.33	95,898.00	-782.67	-0.8%
4060 · Golf Revenue - Gift Certif.	1,852.00	1,375.00	477.00	34.7%
4070 · Gift & Rain Checks Redeemed	-7,274.00	-6,690.80	-583.20	-8.7%
4080 · Golf Revenue-Advertising	0.00	3,000.00	-3,000.00	-100.0%
4001 · Golf Revenue - Other	13,340.00	0.00	13,340.00	100.0%
Total 4001 · Golf Revenue	427,382.33	398,304.58	29,077.75	7.3%
4100 · Tennis Revenue	10,000.00	11,200.00	-1,200.00	-10.7%
4200 · Rental Income	2,000.00	2,100.00	-100.00	-4.8%
4300 · Investment Income	1,442.41	50.52	1,391.89	2,755.1%
4400 · Misc. Income	304.00	0.00	304.00	100.0%
4500 · Cash Over/Under	-165.10	100.00	-265.10	-265.1%
4600 · Restaurant Income	17,828.51	17,030.54	797.97	4.7%
Total 4000 · REVENUES	458,792.15	428,785.64	30,006.51	7.0%
Total Income	458,792.15	428,785.64	30,006.51	7.0%
Gross Profit	458,792.15	428,785.64	30,006.51	7.0%
Expense				
5000 · PERSONNEL EXPENSE				
5010 · Management Salary	14,423.06	11,393.95	3,029.11	26.6%
5030 · Administrative	31,784.05	34,347.22	-2,563.17	-7.5%
5040 · Administrative O/T	0.00	189.00	-189.00	-100.0%
5050 · Course Personnel	36,553.54	37,899.64	-1,346.10	-3.6%
5060 · Course Personnel O/T	292.37	3,057.40	-2,765.03	-90.4%
5070 · Seasonal Personnel	15,921.93	19,875.45	-3,953.52	-19.9%
5080 · Seasonal Personnel O/T	689.63	2,855.38	-2,165.75	-75.9%
Total 5000 · PERSONNEL EXPENSE	99,664.58	109,618.04	-9,953.46	-9.1%
5200 · EMPLOYEE BENEFITS				
5210 · Payroll Taxes	8,174.05	8,208.13	-34.08	-0.4%
5230 · State Unemployment	4,539.79	3,564.48	975.31	27.4%
5250 · Health Insurance	7,288.04	1,343.63	5,944.41	442.4%
5260 · Workmans Compensation	2,342.84	2,342.84	0.00	0.0%
5270 · Retirement Plans	398.22	554.80	-156.58	-28.2%
Total 5200 · EMPLOYEE BENEFITS	22,742.94	16,013.88	6,729.06	42.0%
5400 · ADMINISTRATIVE EXPENSES				
5420 · Telephone	460.65	0.00	460.65	100.0%
5430 · Professional Fees	4,009.50	6,166.66	-2,157.16	-35.0%
5435 · Professional Services-Golf Pro	0.00	8,333.32	-8,333.32	-100.0%
5436 · Advertising	0.00	593.66	-593.66	-100.0%
5440 · Office Expense	3,141.70	5,292.53	-2,150.83	-40.6%
5441 · Bank Charges	388.90	291.20	97.70	33.6%
5442 · Credit Card Fees	7,230.49	3,494.45	3,736.04	106.9%
5445 · Postage	0.00	10.00	-10.00	-100.0%
5450 · Training and Dues	225.00	0.00	225.00	100.0%
5460 · Outside Services	4,997.03	1,108.50	3,888.53	350.8%
5461 · Authority Secretarial Services	271.34	393.51	-122.17	-31.1%
5469 · Other Outside Services	559.45	474.87	84.58	17.8%
5470 · Other Administrative	100.00	1,208.07	-1,108.07	-91.7%
5480 · Utilities	6,491.65	3,908.38	2,583.27	66.1%
5490 · Water	367.85	180.68	187.17	103.6%
5500 · Liability Insurance	5,722.66	5,722.66	0.00	0.0%
5520 · Interest Expense	2,165.72	920.83	1,244.89	135.2%
Total 5400 · ADMINISTRATIVE EXPENSES	36,131.94	38,099.32	-1,967.38	-5.2%

OAK HILLS PARK AUTHORITY
P&L - Current YTD Vs. Prior YTD
July through August 2013

	Jul - Aug 13	Jul - Aug 12	\$ Change	% Change
5700 · PARK MAINTENANCE				
5710 · Water	13,287.74	9,734.27	3,553.47	36.5%
5720 · Heating Fuel	2,066.71	-791.52	2,858.23	361.1%
5730 · Grounds Maintenance	3,874.19	4,152.71	-278.52	-6.7%
5740 · Tree Maintenance	-368.65	969.02	-1,337.67	-138.0%
5750 · Agriculture and Chemicals				
5751 · Agriculture&Chemicals-Purcha...	2,907.83	14,774.78	-11,866.95	-80.3%
5752 · Agriculture/Chemicals Utilized	32,285.33	42,356.15	-10,070.82	-23.8%
Total 5750 · Agriculture and Chemicals	35,193.16	57,130.93	-21,937.77	-38.4%
5760 · Irrigation Maintenance	2,339.18	2,252.28	86.90	3.9%
5770 · Consumable Tools	310.64	33.98	276.66	814.2%
5780 · Tee and Green Supplies	533.84	459.00	74.84	16.3%
5795 · Janitorial Supplies	586.96	260.54	326.42	125.3%
5800 · Equipment Maintenance	6,173.26	7,362.17	-1,188.91	-16.2%
5810 · Equipment Rental	0.00	36.78	-36.78	-100.0%
5820 · Building Maintenance	3,246.53	4,147.34	-900.81	-21.7%
5840 · Small Equipment	248.97	55.38	193.59	349.6%
5860 · Gasoline/Diesel Fuel	3,681.60	2,389.74	1,291.86	54.1%
Total 5700 · PARK MAINTENANCE	71,174.13	88,192.62	-17,018.49	-19.3%
6000 · CART EXPENSE				
6010 · Cart Lease Expense	19,989.77	15,994.00	3,995.77	25.0%
6020 · Electricity	2,763.42	1,671.41	1,092.01	65.3%
6030 · Maintenance	809.64	0.00	809.64	100.0%
6050 · Cart Insurance	800.00	800.00	0.00	0.0%
Total 6000 · CART EXPENSE	24,362.83	18,465.41	5,897.42	31.9%
Total Expense	254,076.42	270,389.27	-16,312.85	-6.0%
Net Ordinary Income	204,715.73	158,396.37	46,319.36	29.2%
Other Income/Expense				
Other Expense				
8000 · Depreciation/Amortization	33,797.46	32,935.88	861.58	2.6%
8001 · Capital projects	0.00	0.00	0.00	0.0%
8002 · Bond to City	26,941.16	17,696.81	9,244.35	52.2%
8003 · Replenish escrow	6,666.66	0.00	6,666.66	100.0%
8004 · Capital Debt to City	2,768.62	0.00	2,768.62	100.0%
Total Other Expense	70,173.90	50,632.69	19,541.21	38.6%
Net Other Income	-70,173.90	-50,632.69	-19,541.21	-38.6%
Net Income	134,541.83	107,763.68	26,778.15	24.9%

(147,424)

SPEAKER SIGN UP SHEET

3 Minute Maximum

	<u>NAME</u>	<u>STREET ADDRESS</u>	<u>CITY</u>
✓1	Paul Cantor	184 F. Russell St	Norwalk
✓2	Erica Peterson Obuchowski	41 East Ave.	Norwalk
3	Bill Wrenn		NORWALK
4	ANNA Dolep		NORWALK
5	DIANE		NORWALK
6	DIANE LORIELLO		NORWALK
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