



## REGULAR MEETING – FINANCE & CLAIMS COMMITTEE AGENDA

MAY 14, 2026, 7:00 PM  
BY ZOOM VIRTUAL MEETING

To allow public access, anyone may access a meeting by telephone and/or Zoom, or a recording in the City of Norwalk YouTube channel. Specific instructions and links can be found at [norwalkct.gov/meetings](https://norwalkct.gov/meetings).



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- I. **CALL TO ORDER**
- II. **ROLL CALL**
- III. **ACCEPTANCE OF MINUTES**
  - A. **Regular Meeting: 04-09-26  
Special Joint Meeting of Finance and Claims Committee and Board of Estimate and Taxation: 04-13-26**
- IV. **PUBLIC PARTICIPATION**
- V. **REPORTS**
  - A. **Oak Hills Park Authority Monthly Financial Statements for March 2026**
  - B. **Tax Assessor Report**
  - C. **Narrative on Tax Collections dated March and April 2026**

**D. Monthly Tax Collector's Reports dated March and April 2026**

**E. Claims Committee Report dated May 2026**

**VI. OLD BUSINESS**

**VII. NEW BUSINESS**

**A. Authorize NPS Purchasing Agent to purchase new Chromebooks from Vivacity Tech PBC for Nathan Hale, Ponus Ridge and West Rocks Middle Schools in the amount not to exceed \$450,714.60 From the Student Technology Munis Account 09265010-5777-C0740**

**B. Authorize NPS Purchasing Agent to purchase new Chromebooks from Vivacity Tech PBC for Teachers in grades K-5 in the amount not to exceed \$219,450 From the Instructional Technology Munis Account 09265010-5777-C0112**

**C. Authorize a Special Appropriation for Public Works & Operations Department in the amount of \$200,000 for recycling, yard and food composting initiatives. Munis Account account 530000-5776-NPW01 NIPS Solid Waste Expense**

**D. Authorize the purchasing agent to issue a purchase order to GovConnection, Inc, in an amount not to exceed \$335,369.05 for Palo Alto Firewalls 3 years Renewal. Munis Account 011370-5742 IT Software**

**E. Authorize the Purchasing Agent to issue a purchase order to Zoom Communications, Inc. in an amount not to exceed \$12,300 for the annual renewal of fifty (50) Zoom Webinar accounts and six (6) translated captioning accounts. Funding will be allocated from Account No. 011370-5742 IT SOFTWARE.**

**F. Approve FY 2026-27 WPCA Operating Budget.**

**VIII. ADJOURNMENT**

**CITY OF NORWALK  
FINANCE & CLAIMS COMMITTEE  
REGULAR MEETING  
APRIL 9, 2026  
BY ZOOM VIRTUAL MEETING**

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**I. CALL TO ORDER**

Chair Frayer called the meeting to order at 7:01p.m.

**II. ROLL CALL**

Chair Frayer called the Roll: James Frayer; Johan Lopez; Broderick Sawyer, Richard Dellinger, Nicole Eaddy, Brian Bailey

At Roll Call there were six (6) Committee members present, constituting a quorum. Dajuan Wiggins was absent.

**ATTENDANCE:** James Frayer, Chairman; Johan Lopez; Broderick Sawyer, Richard Dellinger, Nicole Eaddy, Brian Bailey

**STAFF:** Jared Schmitt, Chief Financial Officer; Tom Ellis, Director of Management & Budgets; Nathan Fankhanel, TMP, Chitsamay Lam, Comptroller; Sharon Connors, Purchasing Agent

### **III. ACCEPTANCE OF MINUTES**

#### **A. REGULAR MEETING: 03-12-26**

Mr. Dellinger's name was incorrectly spelled throughout the minutes. For the record, the correct spelling is Dellinger and not Dillenger.

**\*\*MR. DELLINGER MOVED THE ITEM WITH CORRECTIONS  
\*\*MOTION PASSED UNANIMOUSLY**

### **IV. PUBLIC PARTICIPATION**

There was no public participation. Chair Frayer closed public participation at 7:03p.m.

### **V. REPORTS**

#### **A. OAK HILLS PARK AUTHORITY MONTHLY FINANCIAL STATEMENTS FOR FEBRUARY 2026**

Oak Hills Park Authority has submitted their financial statements, and the committee will review those at the June 2026 meeting. Those reports are on a quarterly basis.

#### **B. NARRATIVE ON TAX COLLECTIONS DATED APRIL 2026**

There was no report on this item. March 2026 report will be discussed at the May 2026 meeting.

#### **C. MONTHLY TAX COLLECTOR'S REPORTS DATED MARCH 2026**

There was no report on this item. February 2026 report will be discussed at the May 2026 meeting.

#### **D. CLAIMS COMMITTEE REPORT DATED APRIL 2026**

The Claims Committee Report has been submitted.

**\*\*MR. SAWYER MOVED TO ACCEPT THE CLAIMS COMMITTEE REPORT DATED MARCH 2026 AS SUBMITTED  
\*\*MOTION PASSED UNANIMOUSLY**

## **E. TAX ASSESSOR REPORT**

Chair Frayer gave a brief overview of the abatement. He said they want to look at what the impact will be as the abatement expires. He said that would give them a good idea of what's going to be added to the grand list in future years. Mr. Bailey asked about the process for abatement and who decides who will receive an abatement.

Mr. Schmitt answered it is set in the program. Anyone who is in the parameters of that geographical area. They have the areas mapped out. He said west of the Norwalk River between West Avenue and runs along there. A person must apply for an abatement and meet the criteria in order to receive it.

Mr. Schmitt presented the tax assessor's report. He shared his screen with the committee. He said they completed an analysis of the properties within the enterprise zone. His understanding is that technically the mall was negotiated under separate cover, but it is included in the list anyway. He began to discuss the analysis. He said they did an analysis of the assessed taxable value of the properties prior to any development related to the enterprise zone project. The total value of all the properties on the list was about \$18.9 million dollars. He explained the process for the enterprise project, stating where you are in the process determines the amount of abatement you will get. He went through some of the properties on the list, explaining how it worked and the amounts. He talked about the tax breaks as well. The program was designed to encourage development, grow the grand list and, in doing so, give an incentive to the developer and property owner. Property values increased, and property owners received a short-term break. A discussion ensued about abatement. The committee asked if they could receive a concise narrative on the positive takeaways of the analysis, stating it could be helpful to understand. Abatements outside the enterprise zone are approved by the council whereas in the enterprise zone, they are done by right. He said the council authorized the program, and it is set to expire in 2029 or 2030 with an option of renewing the program. It is in the ordinance. Mr. Schmitt answered all questions the committee had.

## **F. PURCHASING AGENT REPORT**

Ms. Conners presented the purchasing agent report. She explained that before the city charter revisions, any item \$25,000 or greater went to city council committee and then city council for review and authorization. As of January 1, 2024, the threshold was changed to \$100,000 and greater. There are a few caveats, such as grant related, use of city funds longer than a year, and sole source. Sole source is \$20,000 or greater and goes before the city council committee and then city council for review and authorization. For transparency, they present those items on a quarterly basis to the Finance and Claims Committee, which was reviewed and authorized by the Purchasing Department. Ms. Conners reviewed those items with the committee. She also explained

sole source procurement and its process. She answered all the questions the committee had.

**\*\*MR. BAILEY MOVED TO ACCEPT THE PURCHASING AGENT REPORT  
\*\*MOTION PASSED UNANIMOUSLY**

**VI. OLD BUSINESS**

There was no report on Old Business.

**VII. NEW BUSINESS**

Chair Frayer read Item A1 and A2 together.

**A. 1. AUTHORIZE THE MAYOR TO EXECUTE THE ORDER FORM WITH EUNA SOLUTIONS FOR A FORTY (40) MONTH TERM, A TOTAL AMOUNT NOT TO EXCEED \$51,995.03. FUNDING AVAILABLE FROM ACCOUNT 11361-5742.**

**2. AUTHORIZE THE PURCHASING DEPARTMENT TO ISSUE CHANGE ORDERS ON THE CONTRACT FOR A TOTAL NOT TO EXCEED \$5,200.00. FUNDING AVAILABLE FROM ACCOUNT 11361-5742.**

Ms. Conners reported that they have been using this platform since 2017. It is their purchasing solicitation platform. It is used to publicly advertise all of their solicitations, like invitations to bid, RFP's, and RFQ's. All the participating bidders and proposers submit their submissions through that portal. It allows the city to evaluate all the submissions, from reviewing to scoring proposals and sharing documents electronically. They also utilize the contract repository module. They use it for their multi-year contracts, setting reminders, when to renew, when to go out to bid, data tracking, task orders and bidding. She explained the timeframe of 40 months and the pricing.

Mr. Dellinger spoke in favor of this item. He has used this platform in the past and can see the value for the city.

**\*\*MR. DELLINGER MOVED THE ITEM  
\*\*MOTION PASSED UNANIMOUSLY**

**B. RESOLUTION: AUTHORIZE A SPECIAL APPROPRIATION FOR TRANSPORTATION, MOBILITY, & PARKING DEPARTMENT IN THE AMOUNT OF \$457,868 FOR THE SOUNDVIEW AVE SIDEWALK FUNDING ACCOUNT 580000-5796-AID01**

Mr. Fankhanel reported that they received the funds as part of a special appropriation from the state. He explained the need for sidewalks on Soundview Avenue. He said the project is 95% complete. They are looking for a technical correction to complete the

project.

**\*\*MR. SAWYER MOVED THE ITEM  
\*\*MOTION PASSED UNANIMOUSLY**

**C. AUTHORIZE THE MAYOR, Barbara C. Smyth, TO EXECUTE A CONTRACT WITH CLA (CLIFTONLARSONALLEN LLP) TO PERFORM THE CITY'S ANNUAL FINANCIAL STATEMENT AUDIT FOR THE FISCAL YEARS 2026 FOR AN AMOUNT NOT TO EXCEED \$123,600. ACCOUNT #011310-5253 ACCOUNTING AND 015725160-330-57 BOE OTHER PROFESSIONAL SERVICES.**

Mr. Schmitt reported that this is a state reporting requirement they meet every year. Their auditor will certify with the Office of Policy and Management.

**\*\*MS. EADDY MOVED THE ITEM  
\*\*MOTION PASSED UNANIMOUSLY**

**D. TECHNICAL CORRECTION OF THE COMMON COUNCIL ACTION OF MARCH 24, 2026 ITEM VII.A.12**

**AUTHORIZE THE MAYOR, BARBARA C. SMYTH, TO EXECUTE A SOLE SOURCE PURCHASE ORDER ON BEHALF OF THE NORWALK POLICE DEPARTMENT FOR THE PURCHASE OF (1) ONE POLICE RESCUE VEHICLE FOR A TOTAL NOT TO EXCEED \$361,000.00 ACCOUNT #(092-63010-5777-C0858)**

Mr. Ellis explained the technical correction to the item. The dollar amount was corrected and the project number has been added.

**\*\*MR. SAWYER MOVED THE ITEM  
\*\*MOTION PASSED UNANIMOUSLY**

**E. AUTHORIZE A SPECIAL CAPITAL APPROPRIATION IN THE AMOUNT OF \$361,000.00 TO BE TRANSFERRED FROM THE COMMUNICATIONS UPGRADE PROJECT (ACCOUNT # 092-13610-5777-C0638) TO THE CITY'S POLICE DEPARTMENT FOR THE PURCHASE OF A NEW POLICE RESCUE VEHICLE (ACCOUNT NUMBER # 092-63010-5777-C0858). APPROVALS FOR THE TRANSFER ARE REQUIRED FROM THE BOARD OF ESTIMATE & TAXATION, PLANNING & ZONING COMMISSION, FINANCE & CLAIMS COMMITTEE, AND CITY COUNCIL.**

Mr. Ellis was available for questions. This has been previously discussed and approved.

**\*\*MS. EADDY MOVED THE ITEM  
\*\*MOTION PASSED UNANIMOUSLY**

## **VIII. ADJOURNMENT**

Mr. Dellinger moved to adjourn.  
Motion passed unanimously.  
The meeting was adjourned at 8:14p.m.

# CITY OF NORWALK FINANCE & CLAIMS COMMITTEE

04-13-26 Special Joint Meeting of Finance and Claims Committee and Board of Estimate and Taxation Meeting

## APRIL 13, 2026 BY ZOOM VIRTUAL MEETING

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### I. CALL TO ORDER

Chair Frayer called the meeting to order at 6:30p.m.

### II. ROLL CALL

Assistant City Clerk Esther Murillo called the Roll for Finance/Claims Committee: James Frayer, Nicole Eaddy, Richard Dellinger, Johan Lopez, Brian Bailey, Dajuan Wiggins, Broderick Sawyer (6:35p.m.)

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Assistant City Clerk Esther Murillo called the Roll for the Board of Estimate and Taxation: Mayor Barbara C. Smyth, Artie Kassimis, Kendrick Constant, Anne Yange, Troy Jellerette, Joseph Andrasko

At Roll Call, both the Finance & Claims Committee and the Board of Estimate and Taxation had a quorum.

**FINANCE:** James Frayer, Chair; Nicole Eaddy, Richard Dellinger, Johan Lopez, Dajuan Wiggins, Brian Bailey, Broderick Sawyer (6:35p.m.)

**BET:** Mayor Smyth, Ed Abrams, Artie Kassimis, Kendrick Constant, Anne Yange, Troy Jellerette, Joseph Andrasko

**STAFF:** Jared Schmitt, Finance Director, Tom Ellis; Management & Budgets Director; Esther Murillo, Assistant City Clerk

**OTHERS:** Councilmember Anne Wennerstrand, Councilmember Jan Degenshein

Mayor Barbara C. Smyth made a few comments. She thanked Chair Frayer and Chair Abrams stating this is a joint meeting that is new to the charter. She said as they get close to finalizing the budget, she had a few points that she wanted to touch on. This has been a very challenging budget year due to some items that have been out of their control, such as the high increase in health costs, the six (6) collective bargaining agreements all hitting at once, and the revaluation phase in. The BET requested that the city departments try to cut 10% overall. They took that exercise very seriously. She said without risking public safety and removing much-needed services, they were not able to meet that 10% cut across the board. However, they were able to find areas to reduce spending. Mayor Smyth will be presenting that request at the BET meeting on Wednesday night. She said they will continue throughout the year to look at other areas and ways they can cut back financially and be more efficient. She is in support of the 4.9% increase to the Board of Education that the city council approved. She said it is really easy to look back and point fingers at the variety of things that put them in the position they were in last year. She feels that the most important job is to heal the community while being fiscally responsible as much as they can. To do that, it is important to look forward and not backward. After many conversations she had with Dr. Estrella and Mr. Asmani, as well as taking part in board of education meetings, hearing from board members, staff, parents and students, as well as the really important points made by members of the city council, she feels it is in the best interest of the schools and the community to give the board of education the 4.9%. This will keep the services they currently have in place and continue to support the students and staff and hopefully heal some of what's transpired in the past. She thanked everyone for their support of the proposed projects and pointed out that there was one item accidentally omitted, which was the funding for the ADA compliance. ADA compliance is very important and a priority of hers. She wants to reassure everyone that funding will be

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taken care of through a special appropriation. Mayor Smyth stated she will go into further detail regarding her updated recommendations on the operating budget at the BET meeting on Wednesday night. She thanked everyone for the time.

### **III. PUBLIC PARTICIPATION**

Diane Lauricella said she is very pleased the charter change included this joint meeting and extended the time so they can do more research. She thanked the staff, council and the mayor's office for looking at the budget but feels they need to go back to the drawing board on a few items related to municipal waste and energy costs. She would like them to go back and additional cut 10%, if not 20%, across the board of the municipal waste amounts, to lift/step up the recycling rates no matter what you have been told at DPW meetings. She said they can do better with an optimized program. They are still lacking creative, robust recycling education. They need to reduce those costs. They are not properly recycling right. They shouldn't get the money unless there is more effort. Electricity costs should be cut by 10%, if not 20%, across the board, for the city and board of ed, electric and natural gas costs. She said if they had a more cogent and robust renewable energy policy, they would cut by hundreds of thousands a year. Increase creative revenue by having a full-time grant writer out of the finance office and not the mayor's office. Business donations and having creative revenue with more enforcement of zoning, health and recycling, and you will find it reduces costs. The Redevelopment Agency is not doing the many things they have in the past. She was outraged to learn that Brian Bidoli was allowed to be in Germany and work full-time. She asked them to cut the Redevelopment Agency funds by half and reallocate them to the Planning and Zoning Department and ECD. She said duplicative services, BOE, IT, waste and recycling can combine with the city and grants and that would reduce costs.

Chair Frayer closed public participation at 6:41p.m.

### **IV. REPORTS**

#### **A. BET TO REVIEW STATUS OF FY 27 BUDGET WITH MEMBERS OF THE FINANCE & CLAIMS COMMITTEE (PER CHARTER SECTION 10-6 (C) )**

Mr. Abrams stated as the Board of Estimate and Taxation, they are still going through deliberations with the city and the board of education as it relates to the FY2027 operating budget. They did present a challenge to all the departments to look at a 10% reduction to see what we could find to reduce the tax burden on the citizens of Norwalk. They are eager to see the mayor's revised proposal on Wednesday of this week at their

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upcoming meeting to determine how significant the reductions in operating expenses will be. He echoed the point, as they look to reduce operating expenses, they are not looking to put any critical services at risk, any of the areas that are critical to the growth of the city of Norwalk at risk. However, they are looking to ensure that they can minimize, as best possible, the tax burden imposed on the citizens of Norwalk through the budget that has been presented. He stated they will be reviewing that proposal in greater detail on the 15<sup>th</sup>. They will then meet on the 20<sup>th</sup> to present additional ideas for budget reduction, if any exist, and then to approve the overall budget for the charter recommendations.

Mr. Schmitt gave a brief overview of the budget process, challenges and the tax increases. There will be no tax sale next year as part of the budget. He went over the mayor's original proposal and the new proposal that will include the acceptance of city council's cap on the board of education to 4.9%. He said the BET did a comprehensive job meeting with chiefs of departments to determine if there are any potential issues and maybe some areas for savings while not compromising essential services. They will provide more details on Wednesday as they try to keep taxes low and reduce the mill rate.

Mr. Abrams stated they appreciate the mayor's recommendation as it relates to the board of education's funding and the city council's recommendation. At this point in their deliberations, they are not ready to make a declarative statement, one way or another, as it relates to any part of the budget. This is not intended to create public concern but simply a statement that they are continuing to go through their deliberations and, until they do so, they are not ready to make a declarative statement on any aspect of the operating budget at this time.

Mr. Jellerette asked for the blended rate. The blended rate is 7.94%.

There were no further questions.

## V. ADJOURNMENT

Mr. Lopez moved to adjourn  
Motion passed unanimously

Mr. Kassimis moved to adjourn  
Motion passed unanimously

The meeting adjourned at 6:50p.m.

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City of Norwalk  
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**04-13-26 Special Joint Meeting of Finance and Claims Committee and Board of Estimate and Taxation Meeting**

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## Oak Hills Park Authority March 2026 Financial Commentary

### Operations Updates:

- Golf revenue rounds and cart rounds performed above budget for the first nine months of FY26, with Discount ID cards coming in under budget for the first three months of the calendar year.
- We have decided to stay with our current cart fleet provider for our new upcoming five-year lease. New carts were delivered and the old carts were taken away in February.
- We reopened the course in March and have seen our rounds get back on track since then.

### YTD Financial Highlights:

- FY26 YTD net operating income was over budget by \$160k and we ended March with a \$580k cash balance which includes \$84k in the capital reserve bank account.
  - Revenue was over-budget by \$146k thanks to strong golf rounds.
  - Expenses were under-budget by \$14k due to salaries and benefits, offset by maintenance as well as credit card fees and water.
- OHPA made \$104k in repayments to the City for the first nine months of the fiscal year.
- OHPA has invested in higher-than-normal capital improvements throughout the course of the year with a focus on bunkers in the first half of the fiscal year.

### Other:

- As part of our initiative of investing and diversifying excess cash, we continue to have money spread out among three banks in various types of interest-bearing accounts.

Updated through 3/31/2026

		Fiscal Year To Date			
	Budget	Actuals	Variance	Var %	Comments
Revenue Rounds	27,154	27,198	44	0.2%	Utilization was initially high during the summer offset by lower rounds through the winter and early spring
Non-Revenue Rounds	2,734	2,332	(402)	-14.7%	Less season passholder rounds than anticipated
<b>Total Rounds</b>	<b>29,888</b>	<b>29,530</b>	<b>(358)</b>	<b>-1.2%</b>	
Carts	15,594	17,288	1,694	10.9%	Budgeted carts may have been too low
ID Cards	550	509	(41)	-7.5%	Jan-Feb membership sales sluggish likely due to our closure through snow, ice and freezing temps

	Budget	Actuals	Variance	Var %	Comments
Golf Revenue	1,485,521	1,628,912	143,391	9.7%	Driven primarily by greens fees
Tennis Revenue	29,400	29,400	-	0.0%	
Restaurant Revenue	37,500	40,353	2,853	7.6%	First Quarter rev share was slightly higher than anticipated
Other Revenue	34,434	34,608	174	0.5%	
<b>Total Revenue</b>	<b>1,586,855</b>	<b>1,733,273</b>	<b>146,418</b>	<b>9.2%</b>	
Management Salary	216,618	182,528	(34,090)	-15.7%	No Head Golf Pro from November through end of February
Operations Salary	189,696	195,136	5,440	2.9%	Overall higher staffing
Maintenance Salary	394,939	373,075	(21,864)	-5.5%	Overall lower staffing
Employee Benefits	123,595	104,213	(19,382)	-15.7%	Driven mostly by lower than expected Health Insurance
Administrative	163,908	183,054	19,146	11.7%	CC fees, professional exp and office expense over-budget, offset by lower advertising
Interest & Insurance	105,254	102,483	(2,771)	-2.6%	
Sales & Operations	7,784	7,195	(589)	-7.6%	
Park Maintenance	178,559	186,321	7,762	4.3%	Higher grass treatment and water costs, offset by lower grounds maintenance, heating fuel and nature exp
Park Equipment	80,112	117,836	37,724	47.1%	Driven by higher building and equipment maintenance expenses due to the age of both categories
Carts	45,167	39,797	(5,370)	-11.9%	Cart lease ended one month earlier than budgeted offset by higher property taxes than estimated
Tennis	-	-	-	-	
<b>Operating Expense</b>	<b>1,505,632</b>	<b>1,491,638</b>	<b>(13,994)</b>	<b>-0.9%</b>	
<b>Net Operating Income</b>	<b>81,223</b>	<b>241,635</b>	<b>160,412</b>	<b>197.5%</b>	
Capital Improvements	(302,000)	(374,524)	(72,524)	24.0%	Bunkers, air handlers, water heater, asphalt striping, improvements to structures and new water well
Line of Credit Balance	-	-	-	-	
Capital Reserve Cash Bal	94,877	84,500	(10,377)	-10.9%	Portion of cash restricted for capital improvements per our lease requirements
Cash Balance	342,778	495,777	152,999	44.6%	Net operating income overage, timing on cap ex, deferred revenue from annual pass sales

Updated  
through

3/31/2026

Rest of Fiscal Year

	Budget	Proji.	Variance	Var %	Comments
Revenue Rounds	16,553	16,719	166	1.0%	Projections are slightly higher than Budget
Non-Revenue Rounds	1,666	1,666	-	0.0%	Projections are still in line with Budget
<b>Total Rounds</b>	<b>18,219</b>	<b>18,385</b>	<b>166</b>	<b>0.9%</b>	
Carts	9,506	9,506	-	0.0%	Projections are still in line with Budget
ID Cards	650	650	-	0.0%	Projections are still in line with Budget

	Budget	Proji.	Variance	Var %	Comments
Golf Revenue	925,733	962,762	37,029	4.0%	Projections are slightly higher than Budget
Tennis Revenue	20,800	20,800	-	0.0%	Projections are still in line with Budget
Restaurant Revenue	15,000	15,000	-	0.0%	Projections are still in line with Budget
Other Revenue	11,566	11,566	-	0.0%	Projections are still in line with Budget
<b>Total Revenue</b>	<b>973,099</b>	<b>1,010,128</b>	<b>37,029</b>	<b>3.8%</b>	
Salaries	339,116	339,116	-	0.0%	Projections are still in line with Budget
Employee Benefits	49,987	49,987	-	0.0%	Projections are still in line with Budget
Administrative	64,664	64,664	-	0.0%	Projections are still in line with Budget
Debt Service & Insurance	38,454	38,454	-	0.0%	Projections are still in line with Budget
Sales & Operations	4,616	4,616	-	0.0%	Projections are still in line with Budget
Park Maintenance	88,641	88,641	-	0.0%	Projections are still in line with Budget
Park Equipment	26,638	26,638	-	0.0%	Projections are still in line with Budget
Carts	7,253	7,253	-	0.0%	Projections are still in line with Budget
Tennis	-	-	-	-	
<b>Operating Expense</b>	<b>619,369</b>	<b>619,369</b>	<b>-</b>	<b>0.0%</b>	
Uncategorized Exp/Rev	-	-	-	-	
<b>Net Operating Income</b>	<b>353,730</b>	<b>390,759</b>	<b>37,029</b>	<b>10.5%</b>	
Capital Improvements	(42,500)	(11,506)	30,994	-72.9%	Authority voted to increase capex budget mostly due to needs for new air handlers at Clubhouse
Line of Credit Balance	-	-	-	-	We do not expect to borrow during the remainder of this fiscal year.
Capital Reserve Cash Bal	99,627	89,250	(10,377)	-10.4%	Portion of cash restricted for capital improvements per our lease requirements
Cash Balance	528,075	718,103	190,028	36.0%	

**Oak Hills Park Authority**  
**FY25 Actual vs. Budget**

	<u>March Act</u>	<u>March Bud</u>	<u>Var \$</u>	<u>Var %</u>	<u>YTD Act</u>	<u>YTD Bud</u>	<u>Var \$</u>	<u>Var %</u>
<b>REVENUE</b>								
4000 · REVENUES								
4001 · Golf Revenue								
4010 · Golf Fees	\$40,375	\$51,395	-\$11,020	-21.4%	\$1,102,181	\$944,848	\$157,333	16.7%
4020 · I.D. Cards	\$43,608	\$39,777	\$3,831	9.6%	\$75,272	\$82,808	-\$7,536	-9.1%
4025 · Season Pass	\$8,833	\$8,810	\$23	0.3%	\$77,854	\$80,910	-\$3,056	-3.8%
4030 · Tournament Fees	\$0	\$0	\$0	0.0%	\$87,669	\$74,996	\$12,673	16.9%
4050 · Cart Revenue	\$6,825	\$14,237	-\$7,412	-52.1%	\$275,345	\$296,286	-\$20,941	-7.1%
4060 · Golf Revenue - Gift Certif.	\$1,480	\$1,837	-\$357	-19.4%	\$18,554	\$15,960	\$2,594	16.3%
4070 · Gift & Rain Checks Redeemed	-\$906	-\$1,638	\$732	-44.7%	-\$10,100	-\$10,287	\$186	-1.8%
4090 · Merchandise Sales	\$2,121	\$0	\$2,121	0.0%	\$5,597	\$0	\$5,597	0.0%
4091 · Merchandise Rentals	\$442	\$0	\$442	0.0%	\$851	\$0	\$851	0.0%
<b>Total 4001 · Golf Revenue</b>	<b>\$102,777</b>	<b>\$114,418</b>	<b>-\$11,640</b>	<b>-10.2%</b>	<b>\$1,633,222</b>	<b>\$1,485,522</b>	<b>\$147,701</b>	<b>9.9%</b>
4100 · Tennis Revenue	\$0	\$0	\$0	0.0%	\$29,400	\$29,400	\$0	0.0%
4200 · Rental Income	\$2,000	\$2,000	\$0	0.0%	\$18,000	\$18,000	\$0	0.0%
4300 · Investment Income	\$869	\$1,625	-\$756	-46.5%	\$12,203	\$14,625	-\$2,422	-16.6%
4400 · Misc. Income	\$500	\$36	\$464	1273.4%	\$4,405	\$1,809	\$2,596	143.6%
4600 · Restaurant Income	\$4,913	\$5,500	-\$587	-10.7%	\$40,353	\$37,500	\$2,853	7.6%
<b>Total Other Revenue</b>	<b>\$8,282</b>	<b>\$9,161</b>	<b>-\$880</b>	<b>-9.6%</b>	<b>\$104,361</b>	<b>\$101,334</b>	<b>\$3,028</b>	<b>3.0%</b>
50000 · COST OF GOODS SOLD								
50000 · COGS - Merchandise	\$1,643	\$0	-\$1,643	0.0%	\$4,311	\$0	-\$4,311	0.0%
<b>TOTAL GROSS PROFIT</b>	<b>\$109,416</b>	<b>\$123,579</b>	<b>-\$10,876</b>	<b>-11.5%</b>	<b>\$1,733,273</b>	<b>\$1,586,855</b>	<b>\$146,418</b>	<b>9.2%</b>
<b>EXPENSE</b>								
5000 · PERSONNEL EXPENSE								
5010 · Management Salary	\$24,536	\$24,127	-\$409	-1.7%	\$182,528	\$216,618	\$34,090	15.7%
5030 · Operations	\$9,197	\$11,458	\$2,261	19.7%	\$195,010	\$189,696	-\$5,314	-2.8%
5040 · Operations O/T	\$0	\$0	\$0	0.0%	\$126	\$0	-\$126	0.0%
5050 · Course Personnel	\$25,843	\$29,779	\$3,936	13.2%	\$257,080	\$266,141	\$9,061	3.4%
5060 · Course Personnel O/T	\$244	\$0	-\$244	0.0%	\$4,364	\$0	-\$4,364	0.0%
5070 · Seasonal Personnel	\$6,642	\$5,693	-\$949	-16.7%	\$109,441	\$128,798	\$19,357	15.0%
5080 · Seasonal Personnel O/T	\$277	\$0	-\$277	0.0%	\$2,192	\$0	-\$2,192	0.0%
<b>Total 5000 · PERSONNEL EXPENSE</b>	<b>\$66,738</b>	<b>\$71,057</b>	<b>\$4,319</b>	<b>6.1%</b>	<b>\$750,740</b>	<b>\$801,253</b>	<b>\$50,513</b>	<b>6.3%</b>
5200 · EMPLOYEE BENEFITS								
5210 · Payroll Taxes	\$5,067	\$5,509	\$442	8.0%	\$56,318	\$59,665	\$3,347	5.6%
5230 · State Unemployment	\$1,124	\$1,666	\$543	32.6%	\$18,513	\$15,228	-\$3,286	-21.6%
5250 · Health Insurance	\$3,063	\$3,450	\$387	11.2%	\$15,707	\$31,050	\$15,343	49.4%
5260 · Workmans Compensation	\$783	\$790	\$7	0.9%	\$9,762	\$12,417	\$2,655	21.4%
5270 · Retirement Plans	\$447	\$531	\$84	15.8%	\$3,913	\$5,235	\$1,322	25.3%
<b>Total 5200 · EMPLOYEE BENEFITS</b>	<b>\$10,484</b>	<b>\$11,947</b>	<b>\$1,463</b>	<b>12.2%</b>	<b>\$104,213</b>	<b>\$123,595</b>	<b>\$19,382</b>	<b>15.7%</b>
5400 · ADMINISTRATIVE EXPENSES								
5420 · Telephone	\$1,046	\$809	-\$237	-29.3%	\$7,065	\$7,283	\$217	3.0%
5430 · Professional Fees	\$3,500	\$3,271	-\$229	-7.0%	\$36,009	\$29,438	-\$6,571	-22.3%
5436 · Advertising	\$1,787	\$418	-\$1,369	-327.5%	\$3,479	\$5,744	\$2,265	39.4%
5440 · Office Expense	\$1,842	\$2,318	\$476	20.5%	\$24,687	\$17,821	-\$6,867	-38.5%
5441 · Bank Charges	\$25	\$0	-\$25	0.0%	\$140	\$38	-\$102	-268.6%
5442 · Credit Card Fees	\$1,945	\$2,541	\$596	23.4%	\$43,080	\$33,996	-\$9,084	-26.7%
5445 · Postage	\$0	\$0	\$0	0.0%	\$198	\$150	-\$48	-32.0%
5450 · Training and Dues	\$533	\$390	-\$144	-36.9%	\$3,103	\$2,058	-\$1,045	-50.8%
5455 · Meals and Entertainment	\$197	\$100	-\$97	-97.5%	\$806	\$900	\$94	10.4%
5461 · Authority Secretarial Services	\$0	\$142	\$142	100.0%	\$0	\$1,275	\$1,275	100.0%
5469 · Other Outside Services	\$573	\$709	\$136	19.2%	\$7,462	\$7,425	-\$37	-0.5%
5470 · Other Administrative	\$547	\$958	\$412	43.0%	\$5,886	\$8,625	\$2,739	31.8%
5480 · Utilities	\$8,983	\$11,754	\$2,771	23.6%	\$86,021	\$83,157	-\$2,864	-3.4%
5481 · Utilities Reimbursement	-\$10,844	-\$11,000	-\$156	1.4%	-\$34,881	-\$34,000	\$881	-2.6%
<b>Total 5400 · ADMINISTRATIVE EXPENSES</b>	<b>\$10,134</b>	<b>\$12,410</b>	<b>\$2,275</b>	<b>18.3%</b>	<b>\$183,054</b>	<b>\$163,908</b>	<b>-\$19,146</b>	<b>-11.7%</b>
5500 · DEBT SERVICE AND INSURANCE								

**Oak Hills Park Authority  
FY25 Actual vs. Budget**

	<u>March Act</u>	<u>March Bud</u>	<u>Var \$</u>	<u>Var %</u>	<u>YTD Act</u>	<u>YTD Bud</u>	<u>Var \$</u>	<u>Var %</u>
5500 · Liability Insurance	\$10,665	\$11,156	\$491	4.4%	\$89,798	\$90,292	\$494	0.5%
5520 · Interest	\$1,321	\$1,662	\$342	20.6%	\$12,685	\$14,962	\$2,277	15.2%
<b>Total 5500 · DEBT SERVICE AND INSURANCE</b>	<b>\$11,985</b>	<b>\$12,818</b>	<b>\$833</b>	<b>6.5%</b>	<b>\$102,483</b>	<b>\$105,254</b>	<b>\$2,771</b>	<b>2.6%</b>
<b>5600 · SALES AND OPERATIONS</b>								
5630 · Pro Shop Software	\$555	\$325	-\$230	-70.8%	\$4,349	\$2,925	-\$1,424	-48.7%
5640 · Golf Pro Supplies	\$21	\$174	\$153	87.8%	\$2,418	\$3,259	\$842	25.8%
5680 · Golf Pro Work Clothes	\$0	\$800	\$800	100.0%	\$428	\$1,600	\$1,172	73.3%
<b>Total 5600 SALES AND OPERATIONS</b>	<b>\$577</b>	<b>\$1,299</b>	<b>\$723</b>	<b>55.6%</b>	<b>\$7,195</b>	<b>\$7,784</b>	<b>\$590</b>	<b>7.6%</b>
<b>5700 · PARK MAINTENANCE</b>								
5710 · Water	\$967	\$1,350	\$383	28.4%	\$63,174	\$54,021	-\$9,153	-16.9%
5715 · Nature and Open Space	\$0	\$1,000	\$1,000	100.0%	\$0	\$4,800	\$4,800	100.0%
5720 · Heating Fuel	\$2,696	\$2,191	-\$505	-23.0%	\$8,727	\$12,862	\$4,135	32.1%
5730 · Grounds Maintenance	-\$23	\$1,297	\$1,319	101.7%	\$18,747	\$28,423	\$9,676	34.0%
5740 · Tree Maintenance	\$0	\$0	\$0	0.0%	\$0	\$4,800	\$4,800	100.0%
5751 · Agriculture&Chemicals-Purch	\$74,923	\$11,469	-\$63,454	-553.3%	\$93,850	\$63,650	-\$30,200	-47.4%
5752 · Agriculture/Chemicals Utilized	-\$45,044	\$0	\$45,044	0.0%	-\$13,578	\$0	\$13,578	0.0%
5760 · Irrigation Maintenance	\$448	\$360	-\$88	-24.4%	\$6,167	\$3,999	-\$2,168	-54.2%
5770 · Consumable Tools	\$527	\$1,122	\$595	53.0%	\$3,099	\$1,904	-\$1,194	-62.7%
5780 · Tee and Green Supplies	\$4,448	\$1,149	-\$3,299	-287.1%	\$6,135	\$3,932	-\$2,203	-56.0%
5795 · Janitorial Supplies	\$0	\$54	\$54	100.0%	\$0	\$168	\$168	100.0%
<b>Total 5700 · PARK MAINTENANCE</b>	<b>\$38,943</b>	<b>\$19,992</b>	<b>-\$18,951</b>	<b>-94.8%</b>	<b>\$186,321</b>	<b>\$178,559</b>	<b>-\$7,762</b>	<b>-4.3%</b>
<b>5800 · PARK EQUIPMENT</b>								
5800 · Equipment Maintenance	\$3,014	\$4,168	\$1,155	27.7%	\$46,531	\$28,488	-\$18,043	-63.3%
5810 · Equipment Rental	\$0	\$250	\$250	100.0%	\$0	\$250	\$250	100.0%
5820 · Building Maintenance	\$5,755	\$7,500	\$1,745	23.3%	\$60,363	\$35,726	-\$24,638	-69.0%
5840 · Small Equipment	\$3,360	\$0	-\$3,360	0.0%	\$3,389	\$2,595	-\$793	-30.6%
5860 · Gasoline/Diesel Fuel	\$0	\$0	\$0	0.0%	\$7,553	\$12,303	\$4,750	38.6%
5880 · Employee work clothes	\$0	\$0	\$0	0.0%	\$0	\$750	\$750	100.0%
<b>Total 5800 · PARK EQUIPMENT</b>	<b>\$12,129</b>	<b>\$11,918</b>	<b>-\$211</b>	<b>-1.8%</b>	<b>\$117,836</b>	<b>\$80,112</b>	<b>-\$37,724</b>	<b>-47.1%</b>
<b>6000 · CART EXPENSE</b>								
6010 · Cart Lease Expense	\$0	\$0	\$0	0.0%	\$23,880	\$21,320	-\$2,560	-12.0%
6020 · Electricity	\$508	\$797	\$289	36.3%	\$9,994	\$14,963	\$4,969	33.2%
6030 · Maintenance	\$0	\$530	\$530	100.0%	\$2,300	\$5,284	\$2,984	56.5%
6050 · Cart Insurance	\$400	\$400	\$0	0.0%	\$3,600	\$3,600	\$0	0.0%
6060 · Misc. Cart Expense	\$0	\$0	\$0	0.0%	\$23	\$0	-\$23	0.0%
<b>Total 6000 · CART EXPENSE</b>	<b>\$908</b>	<b>\$1,726</b>	<b>\$819</b>	<b>47.4%</b>	<b>\$39,797</b>	<b>\$45,167</b>	<b>\$5,370</b>	<b>11.9%</b>
<b>TOTAL OPERATIONAL EXPENSE</b>	<b>\$151,897</b>	<b>\$143,167</b>	<b>-\$8,730</b>	<b>-6.1%</b>	<b>\$1,491,638</b>	<b>\$1,505,632</b>	<b>\$13,994</b>	<b>0.9%</b>
<b>TOTAL OPERATIONAL NET INCOME</b>	<b>-\$42,481</b>	<b>-\$19,588</b>	<b>-\$22,893</b>	<b>116.9%</b>	<b>\$241,635</b>	<b>\$81,223</b>	<b>\$160,411</b>	<b>197.5%</b>
Restructured City Debt	\$0	\$737	\$737	100.0%	\$104,009	\$99,333	-\$4,676	-4.7%
Commercial Debt	\$1,156	\$6,453	\$5,297	82.1%	\$73,030	\$107,853	\$34,823	32.3%
<b>Total BS Debt Payments</b>	<b>\$1,156</b>	<b>\$7,190</b>	<b>\$6,034</b>	<b>83.9%</b>	<b>\$177,040</b>	<b>\$207,186</b>	<b>\$30,146</b>	<b>14.6%</b>
<b>NET INCOME BEFORE CAPITAL EXPENSES</b>	<b>-\$42,481</b>	<b>-\$19,588</b>	<b>-\$22,893</b>	<b>116.9%</b>	<b>\$241,635</b>	<b>\$81,223</b>	<b>\$160,411</b>	<b>197.5%</b>
<b>8000 · OTHER EXPENSE</b>								
8000 · Depreciation/Amortization								
8000 · Depreciation/Amort Non Cash	\$32,232	\$34,583	\$2,351	6.8%	\$290,088	\$311,250	\$21,162	6.8%
8001 · Capital projects								
8100 - Capital Proj Cash	\$19,880	\$15,000	-\$4,880	-32.5%	\$374,524	\$302,000	-\$72,524	-24.0%
8101 - Capital Proj Financed	\$0	\$0	\$0	0.0%	\$0	\$0	\$0	0.0%
8006 · Disposed Assets	\$0	\$0	\$0	0.0%	-\$4,980	\$0	\$4,980	0.0%
Capital Contribution	\$0	\$0	\$0	0.0%	\$0	\$0	\$0	0.0%
<b>Total 8000 · OTHER EXPENSE</b>	<b>\$32,232</b>	<b>\$34,583</b>	<b>-\$2,529</b>	<b>6.8%</b>	<b>\$285,108</b>	<b>\$311,250</b>	<b>-\$46,382</b>	<b>8.4%</b>
<b>NET INCOME</b>	<b>-\$74,713</b>	<b>-\$54,171</b>	<b>-\$20,542</b>	<b>37.9%</b>	<b>-\$43,473</b>	<b>-\$230,027</b>	<b>\$186,553</b>	<b>-81.1%</b>

**OAK HILLS PARK AUTHORITY**  
**Balance Sheet FY26**  
As of March 31, 2026

	Total			
	As of Mar 31, 2026	As of Mar 31, 2025 (PY)	Change	% Change
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Bank Accounts</b>				
<b>1000 Cash</b>				
1021 NBT Money Market	86,410.46	100,800.37	-14,389.91	-14.28%
1022 NBT Payment Account	-8,276.54	-10,025.89	1,749.35	17.45%
1023 NBT Rent Escrow Sec Apt Right	1,801.00	1,801.00	0.00	0.00%
1024 NBT Capital Reserve Savings Account	1,857.28	1,170.45	686.83	58.68%
1030 Chase Platinum Checking	10.00	10.00	0.00	0.00%
1031 Chase CD	244,079.73	240,525.26	3,554.47	1.48%
1040 Bankwell Money Market	170,299.74	197,721.16	-27,421.42	-13.87%
1041 Bankwell Capital Reserve Savings Account	82,643.07	59,589.38	23,053.69	38.69%
1050 Petty	1,452.38	1,420.00	32.38	2.28%
<b>Total 1000 Cash</b>	<b>\$ 580,277.12</b>	<b>\$ 593,011.73</b>	<b>-\$ 12,734.61</b>	<b>-2.15%</b>
<b>Total Bank Accounts</b>	<b>\$ 580,277.12</b>	<b>\$ 593,011.73</b>	<b>-\$ 12,734.61</b>	<b>-2.15%</b>
<b>Other Current Assets</b>				
1100 Inventory	104,298.76	118,684.23	-14,385.47	-12.12%
1101 Merchandise Inventory	5,343.22	0.00	5,343.22	
1200 Receivables	23,315.78	14,036.01	9,279.77	66.11%
1300 Prepaid Expenses	44,237.91	34,801.30	9,436.61	27.12%
1400 Deposits	0.00	557.00	-557.00	-100.00%
<b>Total Other Current Assets</b>	<b>\$ 177,195.67</b>	<b>\$ 168,078.54</b>	<b>\$ 9,117.13</b>	<b>5.42%</b>
<b>Total Current Assets</b>	<b>\$ 757,472.79</b>	<b>\$ 761,090.27</b>	<b>-\$ 3,617.48</b>	<b>-0.48%</b>
<b>Fixed Assets</b>				
<b>1500 Fixed Assets</b>				
1505 Machinery and Equipment	1,992,650.12	1,864,743.72	127,906.40	6.86%
1510 Accumulated Depreciation/Amort.	-5,482,359.33	-5,125,043.50	-357,315.83	-6.97%
1520 Furniture & Fixtures	47,140.23	47,635.23	-495.00	-1.04%
1560 Leasehold Improvements	232,593.67	208,813.40	23,780.27	11.39%
1561 Park Improvements	2,739,397.12	2,412,278.72	327,118.40	13.56%
1562 Restaurant	2,277,134.66	2,277,134.66	0.00	0.00%
1565 Amortize Leasehold Improvements	-254,897.53	-246,800.27	-8,097.26	-3.28%
1570 Capital Projects in Progress	56,073.00	113,707.55	-57,634.55	-50.69%
<b>Total 1500 Fixed Assets</b>	<b>\$ 1,607,731.94</b>	<b>\$ 1,552,469.51</b>	<b>\$ 55,262.43</b>	<b>3.56%</b>
<b>Total Fixed Assets</b>	<b>\$ 1,607,731.94</b>	<b>\$ 1,552,469.51</b>	<b>\$ 55,262.43</b>	<b>3.56%</b>
<b>TOTAL ASSETS</b>	<b>\$ 2,365,204.73</b>	<b>\$ 2,313,559.78</b>	<b>\$ 51,644.95</b>	<b>2.23%</b>
<b>LIABILITIES AND EQUITY</b>				
<b>Liabilities</b>				
<b>Current Liabilities</b>				

<b>Accounts Payable</b>				
2000 *Accounts Payable	99,660.01	108,495.08	-8,835.07	-8.14%
<b>Total Accounts Payable</b>	<b>\$ 99,660.01</b>	<b>\$ 108,495.08</b>	<b>-\$ 8,835.07</b>	<b>-8.14%</b>
<b>Other Current Liabilities</b>				
2010 Accounts Payable - Payroll	27,258.82	34,075.06	-6,816.24	-20.00%
2051 Accounts Payable - OHMGA Revenue	6,779.00	6,334.99	444.01	7.01%
2100 Accrued Payroll	16,538.59	13,899.22	2,639.37	18.99%
2104 Accrued retirement contribution	2,482.19	2,083.40	398.79	19.14%
2105 Accrued Vacation Pay	18,771.81	23,271.81	-4,500.00	-19.34%
2200 Accrued Expenses	39,958.50	36,824.50	3,134.00	8.51%
<b>2210 Security Deposits - Tenants</b>				
2212 Security Dep - Apt 2 Right	1,900.00	1,900.00	0.00	0.00%
2213 Sec Deposit - Restaurant	1,898.00	1,208.00	690.00	57.12%
<b>Total 2210 Security Deposits - Tenants</b>	<b>\$ 3,798.00</b>	<b>\$ 3,108.00</b>	<b>\$ 690.00</b>	<b>22.20%</b>
<b>2250 Deferred Revenue</b>				
2251 Tournament Deposits	3,450.00	10,450.00	-7,000.00	-66.99%
2254 Other Deferred	157,902.60	150,588.29	7,314.31	4.86%
<b>Total 2250 Deferred Revenue</b>	<b>\$ 161,352.60</b>	<b>\$ 161,038.29</b>	<b>\$ 314.31</b>	<b>0.20%</b>
2400 Cart Sales Tax Due	595.00	673.00	-78.00	-11.59%
<b>Total Other Current Liabilities</b>	<b>\$ 277,534.51</b>	<b>\$ 281,308.27</b>	<b>-\$ 3,773.76</b>	<b>-1.34%</b>
<b>Total Current Liabilities</b>	<b>\$ 377,194.52</b>	<b>\$ 389,803.35</b>	<b>-\$ 12,608.83</b>	<b>-3.23%</b>
<b>Long-Term Liabilities</b>				
2701 Consolidated City Debt	1,451,144.36	1,582,675.76	-131,531.40	-8.31%
2779 Wells Fargo Groundskeeper Mower and Procore Aeriatior	0.02	10,734.54	-10,734.52	-100.00%
2780 DLL Club Car 2021 Cart Fleet	0.00	72,978.96	-72,978.96	-100.00%
2782 Wells Fargo 2 Reelmaster 3555D Fairway Mowers	51,256.37	75,198.00	-23,941.63	-31.84%
2783 Wells Fargo 2 Baroness LM315GC Greens Mowers	34,151.48	49,522.86	-15,371.38	-31.04%
2784 Wells Fargo 2023 Spreader Trailer Roller	24,960.58	32,611.38	-7,650.80	-23.46%
2785 Wells Fargo Lastec 2023 Rotary Mower	40,643.83	53,126.18	-12,482.35	-23.50%
2786 Wells Fargo AngleMaster 3000 Grinder	12,046.36	14,503.31	-2,456.95	-16.94%
2787 Wells Fargo Blower Loader Tractor Fairway Mower	46,854.89	56,726.41	-9,871.52	-17.40%
2788 Wells Fargo Bernhard Dual Reel	35,993.83	43,820.24	-7,826.41	-17.86%
2789 Wells Fargo Toro GM Rotary Mower	55,073.00	0.00	55,073.00	
<b>Total Long-Term Liabilities</b>	<b>\$ 1,752,124.72</b>	<b>\$ 1,991,897.64</b>	<b>-\$ 239,772.92</b>	<b>-12.04%</b>
<b>Total Liabilities</b>	<b>\$ 2,129,319.24</b>	<b>\$ 2,381,700.99</b>	<b>-\$ 252,381.75</b>	<b>-10.60%</b>
<b>Equity</b>				
3900 Retained Earnings	653,882.59	270,581.10	383,301.49	141.66%
Net Income	-417,997.10	-338,722.31	-79,274.79	-23.40%
<b>Total Equity</b>	<b>\$ 235,885.49</b>	<b>-\$ 68,141.21</b>	<b>\$ 304,026.70</b>	<b>446.17%</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 2,365,204.73</b>	<b>\$ 2,313,559.78</b>	<b>\$ 51,644.95</b>	<b>2.23%</b>

**OAK HILLS PARK AUTHORITY**  
**P&L - Current Month Vs. Prior Year Month**  
**March 2026**

	Total			
	Mar 2026	Mar 2025 (PY)	Change	% Change
<b>Income</b>				
<b>4000 REVENUES</b>				
<b>4001 Golf Revenue</b>				
4010 Golf Fees	40,374.64	68,490.34	-28,115.70	-41.05%
4020 I.D. Cards	43,608.00	51,967.00	-8,359.00	-16.09%
4025 Season Pass	8,832.84	8,902.31	-69.47	-0.78%
4030 Tournament Fees	0.00	0.00	0.00	
4050 Cart Revenue	6,825.00	10,591.00	-3,766.00	-35.56%
4060 Golf Revenue - Gift Certif.	1,480.00	2,023.00	-543.00	-26.84%
4070 Gift & Rain Checks Redeemed	-906.00	-1,961.00	1,055.00	53.80%
4090 Merchandise Sales	2,121.00	0.00	2,121.00	
4091 Merchandise Rentals	442.00	0.00	442.00	
<b>Total 4001 Golf Revenue</b>	<b>\$ 102,777.48</b>	<b>\$ 140,012.65</b>	<b>-\$ 37,235.17</b>	<b>-26.59%</b>
4200 Rental Income	2,000.00	2,000.00	0.00	0.00%
4300 Investment Income	868.89	680.93	187.96	27.60%
4400 Misc. Income	500.00	0.00	500.00	
4600 Restaurant Income	4,913.00	3,600.00	1,313.00	36.47%
<b>Total 4000 REVENUES</b>	<b>\$ 111,059.37</b>	<b>\$ 146,293.58</b>	<b>-\$ 35,234.21</b>	<b>-24.08%</b>
<b>Total Income</b>	<b>\$ 111,059.37</b>	<b>\$ 146,293.58</b>	<b>-\$ 35,234.21</b>	<b>-24.08%</b>
<b>Cost of Goods Sold</b>				
50000 Cost of Goods Sold	1,643.40	0.00	1,643.40	
<b>Total Cost of Goods Sold</b>	<b>\$ 1,643.40</b>	<b>\$ 0.00</b>	<b>\$ 1,643.40</b>	
<b>Gross Profit</b>	<b>\$ 109,415.97</b>	<b>\$ 146,293.58</b>	<b>-\$ 36,877.61</b>	<b>-25.21%</b>
<b>Expenses</b>				
<b>5000 PERSONNEL EXPENSE</b>				
5010 Management Salary	24,535.83	23,205.71	1,330.12	5.73%
5030 Operations	9,196.76	14,796.59	-5,599.83	-37.85%
5040 Operations O/T	0.00	463.95	-463.95	-100.00%
5050 Course Personnel	25,842.53	29,091.27	-3,248.74	-11.17%
5060 Course Personnel O/T	243.73	64.88	178.85	275.66%
5070 Seasonal Personnel	6,642.14	3,361.45	3,280.69	97.60%
5080 Seasonal Personnel O/T	276.79	0.00	276.79	
<b>Total 5000 PERSONNEL EXPENSE</b>	<b>\$ 66,737.78</b>	<b>\$ 70,983.85</b>	<b>-\$ 4,246.07</b>	<b>-5.98%</b>
<b>5200 EMPLOYEE BENEFITS</b>				
5210 Payroll Taxes	5,067.15	4,871.04	196.11	4.03%
5230 State Unemployment	1,123.60	2,003.66	-880.06	-43.92%
5250 Health Insurance	3,063.42	4,049.28	-985.86	-24.35%
5260 Workmans Compensation	782.81	690.87	91.94	13.31%
5270 Retirement Plans	447.07	432.63	14.44	3.34%
<b>Total 5200 EMPLOYEE BENEFITS</b>	<b>\$ 10,484.05</b>	<b>\$ 12,047.48</b>	<b>-\$ 1,563.43</b>	<b>-12.98%</b>

**5400 ADMINISTRATIVE EXPENSES**

5420 Telephone	1,046.28	745.18	301.10	40.41%
5430 Professional Fees	3,500.00	3,400.00	100.00	2.94%
5436 Advertising	1,786.97	250.00	1,536.97	614.79%
5440 Office Expense	1,841.58	1,450.97	390.61	26.92%
5441 Bank Charges	25.00	0.00	25.00	
5442 Credit Card Fees	1,945.46	2,585.27	-639.81	-24.75%
5450 Training and Dues	300.00	300.00	0.00	0.00%
5451 Travel Expenses	233.40	0.00	233.40	
<b>Total 5450 Training and Dues</b>	<b>\$ 533.40</b>	<b>\$ 300.00</b>	<b>\$ 233.40</b>	<b>77.80%</b>
5455 Meals and Entertainment	197.45	100.00	97.45	97.45%
5461 Authority Secretarial Services	0.00	120.00	-120.00	-100.00%
5469 Other Outside Services	572.89	551.41	21.48	3.90%
5470 Other Administrative	546.58	1,004.42	-457.84	-45.58%
5480 Utilities	8,982.55	-1,907.56	10,890.11	570.89%
5481 Utilities Reimbursment	-10,843.78	0.00	-10,843.78	
<b>Total 5480 Utilities</b>	<b>-\$ 1,861.23</b>	<b>-\$ 1,907.56</b>	<b>\$ 46.33</b>	<b>2.43%</b>
5500 Liability Insurance	10,664.73	9,911.96	752.77	7.59%
5520 Interest Expense	1,320.63	3,396.13	-2,075.50	-61.11%
<b>Total 5400 ADMINISTRATIVE EXPENSES</b>	<b>\$ 22,119.74</b>	<b>\$ 21,907.78</b>	<b>\$ 211.96</b>	<b>0.97%</b>

**5600 SALES AND OPERATIONS**

5630 Pro Shop Software	555.25	325.00	230.25	70.85%
5640 Golf Pro Supplies	21.27	135.00	-113.73	-84.24%
<b>Total 5600 SALES AND OPERATIONS</b>	<b>\$ 576.52</b>	<b>\$ 460.00</b>	<b>\$ 116.52</b>	<b>25.33%</b>

**5700 PARK MAINTENANCE**

			0.00	
5710 Water	967.31	930.48	36.83	3.96%
5715 Nature and Open Space	0.00	51.15	-51.15	-100.00%
5720 Heating Fuel	2,695.88	1,265.45	1,430.43	113.04%
5730 Grounds Maintenance	-22.50	105.82	-128.32	-121.26%
5750 Agriculture and Chemicals				
5751 Agriculture&Chemicals-Purchased	74,922.70	67,750.42	7,172.28	10.59%
5752 Agriculture/Chemicals Utilized	-45,043.80	-51,210.00	6,166.20	12.04%
<b>Total 5750 Agriculture and Chemicals</b>	<b>\$ 29,878.90</b>	<b>\$ 16,540.42</b>	<b>\$ 13,338.48</b>	<b>80.64%</b>
5760 Irrigation Maintenance	447.90	177.88	270.02	151.80%
5770 Consumable Tools	527.20	283.71	243.49	85.82%
5780 Tee and Green Supplies	4,448.02	275.73	4,172.29	1513.18%
5800 Equipment Maintenance	3,013.54	3,798.94	-785.40	-20.67%
5820 Building Maintenance	5,755.25	10,131.05	-4,375.80	-43.19%
5840 Small Equipment	3,359.97	0.00	3,359.97	
5880 Employee work clothes	0.00	71.59	-71.59	-100.00%
<b>Total 5700 PARK MAINTENANCE</b>	<b>\$ 51,071.47</b>	<b>\$ 33,632.22</b>	<b>\$ 17,439.25</b>	<b>51.85%</b>

**6000 CART EXPENSE**

6020 Electricity	507.70	769.03	-261.33	-33.98%
6030 Maintenance	0.00	585.32	-585.32	-100.00%
6050 Cart Insurance	400.00	400.00	0.00	0.00%
6060 Misc. Cart Expense	0.00	81.25	-81.25	-100.00%
<b>Total 6000 CART EXPENSE</b>	<b>\$ 907.70</b>	<b>\$ 1,835.60</b>	<b>-\$ 927.90</b>	<b>-50.55%</b>

<b>Total Expenses</b>	<b>\$ 151,897.26</b>	<b>\$ 140,866.93</b>	<b>\$ 11,030.33</b>	<b>7.83%</b>
<b>Net Operating Income</b>	<b>-\$ 42,481.29</b>	<b>\$ 5,426.65</b>	<b>-\$ 47,907.94</b>	<b>-882.83%</b>
<b>Other Expenses</b>				
8000 Depreciation/Amortization	32,232.00	34,551.00	-2,319.00	-6.71%
8001 Capital projects				
8100 Capital Projects - Cash	19,880.00	14,390.54	5,489.46	38.15%
<b>Total 8001 Capital projects</b>	<b>\$ 19,880.00</b>	<b>\$ 14,390.54</b>	<b>\$ 5,489.46</b>	<b>38.15%</b>
<b>Total Other Expenses</b>	<b>\$ 52,112.00</b>	<b>\$ 48,941.54</b>	<b>\$ 3,170.46</b>	<b>6.48%</b>
<b>Net Other Income</b>	<b>-\$ 52,112.00</b>	<b>-\$ 48,941.54</b>	<b>-\$ 3,170.46</b>	<b>-6.48%</b>
<b>Net Income</b>	<b>-\$ 94,593.29</b>	<b>-\$ 43,514.89</b>	<b>-\$ 51,078.40</b>	<b>-117.38%</b>

**OAK HILLS PARK AUTHORITY**  
**P&L - Current YTD Vs. Prior YTD**  
**July 2025 - March 2026**

	Total			
	Jul 2025 - Mar 2026	Jul 2024 - Mar 2025 (PY)	Change	% Change
<b>Income</b>				
<b>4000 REVENUES</b>				
<b>4001 Golf Revenue</b>				
4010 Golf Fees	1,102,181.02	1,038,058.16	64,122.86	6.18%
4020 I.D. Cards	75,272.00	92,087.00	-16,815.00	-18.26%
4025 Season Pass	77,853.75	81,114.20	-3,260.45	-4.02%
4030 Tournament Fees	87,669.00	72,324.00	15,345.00	21.22%
4050 Cart Revenue	275,345.00	293,046.41	-17,701.41	-6.04%
4060 Golf Revenue - Gift Certif.	18,553.94	16,546.00	2,007.94	12.14%
4070 Gift & Rain Checks Redeemed	-10,100.13	-10,493.00	392.87	3.74%
4090 Merchandise Sales	5,596.64	0.00	5,596.64	
4091 Merchandise Rentals	851.00	0.00	851.00	
<b>Total 4001 Golf Revenue</b>	<b>\$ 1,633,222.22</b>	<b>\$ 1,582,682.77</b>	<b>\$ 50,539.45</b>	<b>3.19%</b>
4100 Tennis Revenue	29,400.00	27,900.00	1,500.00	5.38%
4200 Rental Income	18,000.00	15,400.00	2,600.00	16.88%
4300 Investment Income	12,203.39	16,648.26	-4,444.87	-26.70%
4400 Misc. Income	4,405.10	13,059.33	-8,654.23	-66.27%
4600 Restaurant Income	40,353.00	22,565.00	17,788.00	78.83%
<b>Total 4000 REVENUES</b>	<b>\$ 1,737,583.71</b>	<b>\$ 1,678,255.36</b>	<b>\$ 59,328.35</b>	<b>3.54%</b>
<b>Total Income</b>	<b>\$ 1,737,583.71</b>	<b>\$ 1,678,255.36</b>	<b>\$ 59,328.35</b>	<b>3.54%</b>
<b>Cost of Goods Sold</b>				
50000 Cost of Goods Sold	4,310.51	0.00	4,310.51	
<b>Total Cost of Goods Sold</b>	<b>\$ 4,310.51</b>	<b>\$ 0.00</b>	<b>\$ 4,310.51</b>	
<b>Gross Profit</b>	<b>\$ 1,733,273.20</b>	<b>\$ 1,678,255.36</b>	<b>\$ 55,017.84</b>	<b>3.28%</b>
<b>Expenses</b>				
<b>5000 PERSONNEL EXPENSE</b>				
5010 Management Salary	182,528.16	206,356.49	-23,828.33	-11.55%
5030 Operations	195,010.12	188,120.05	6,890.07	3.66%
5040 Operations O/T	125.51	716.74	-591.23	-82.49%
5050 Course Personnel	257,079.52	243,585.49	13,494.03	5.54%
5060 Course Personnel O/T	4,363.52	2,356.85	2,006.67	85.14%
5070 Seasonal Personnel	109,440.97	95,541.29	13,899.68	14.55%
5080 Seasonal Personnel O/T	2,191.98	494.60	1,697.38	343.18%
<b>Total 5000 PERSONNEL EXPENSE</b>	<b>\$ 750,739.78</b>	<b>\$ 737,171.51</b>	<b>\$ 13,568.27</b>	<b>1.84%</b>
<b>5200 EMPLOYEE BENEFITS</b>				
5210 Payroll Taxes	56,317.82	51,038.98	5,278.84	10.34%
5230 State Unemployment	18,513.20	15,718.96	2,794.24	17.78%
5250 Health Insurance	15,707.46	31,130.30	-15,422.84	-49.54%
5260 Workmans Compensation	9,761.89	12,305.82	-2,543.93	-20.67%

5270 Retirement Plans	3,912.80	4,942.76	-1,029.96	-20.84%
<b>Total 5200 EMPLOYEE BENEFITS</b>	<b>\$ 104,213.17</b>	<b>\$ 115,136.82</b>	<b>-\$ 10,923.65</b>	<b>-9.49%</b>
<b>5400 ADMINISTRATIVE EXPENSES</b>				
5420 Telephone	7,065.38	6,652.88	412.50	6.20%
5430 Professional Fees	36,008.54	30,822.96	5,185.58	16.82%
5436 Advertising	3,478.98	4,107.41	-628.43	-15.30%
5440 Office Expense	24,687.43	20,374.63	4,312.80	21.17%
5441 Bank Charges	140.00	27.00	113.00	418.52%
5442 Credit Card Fees	43,079.82	35,761.20	7,318.62	20.47%
5445 Postage	198.02	120.00	78.02	65.02%
5450 Training and Dues	2,655.00	2,786.05	-131.05	-4.70%
5451 Travel Expenses	448.00	0.00	448.00	
<b>Total 5450 Training and Dues</b>	<b>\$ 3,103.00</b>	<b>\$ 2,786.05</b>	<b>\$ 316.95</b>	<b>11.38%</b>
5455 Meals and Entertainment	806.14	1,269.26	-463.12	-36.49%
5461 Authority Secretarial Services	0.00	1,190.00	-1,190.00	-100.00%
5469 Other Outside Services	7,461.68	6,762.86	698.82	10.33%
5470 Other Administrative	5,885.56	8,261.56	-2,376.00	-28.76%
5480 Utilities	86,020.85	61,082.80	24,938.05	40.83%
5481 Utilities Reimbursement	-34,881.46	0.00	-34,881.46	
<b>Total 5480 Utilities</b>	<b>\$ 51,139.39</b>	<b>\$ 61,082.80</b>	<b>-\$ 9,943.41</b>	<b>-16.28%</b>
5500 Liability Insurance	89,797.69	87,219.01	2,578.68	2.96%
5520 Interest Expense	12,685.14	13,060.58	-375.44	-2.87%
<b>Total 5400 ADMINISTRATIVE EXPENSES</b>	<b>\$ 285,536.77</b>	<b>\$ 279,498.20</b>	<b>\$ 6,038.57</b>	<b>2.16%</b>
<b>5600 SALES AND OPERATIONS</b>				
5630 Pro Shop Software	4,349.25	2,791.62	1,557.63	55.80%
5640 Golf Pro Supplies	2,417.52	3,887.64	-1,470.12	-37.82%
5680 Golf Pro Work Clothes	427.76	781.05	-353.29	-45.23%
<b>Total 5600 SALES AND OPERATIONS</b>	<b>\$ 7,194.53</b>	<b>\$ 7,460.31</b>	<b>-\$ 265.78</b>	<b>-3.56%</b>
<b>5700 PARK MAINTENANCE</b>				
5710 Water	63,174.19	49,675.61	13,498.58	27.17%
5715 Nature and Open Space	0.00	2,806.08	-2,806.08	-100.00%
5720 Heating Fuel	8,726.80	9,603.57	-876.77	-9.13%
5730 Grounds Maintenance	18,747.25	14,722.64	4,024.61	27.34%
5740 Tree Maintenance	0.00	7,415.64	-7,415.64	-100.00%
<b>5750 Agriculture and Chemicals</b>				
5751 Agriculture&Chemicals-Purchased	93,850.28	90,443.78	3,406.50	3.77%
5752 Agriculture/Chemicals Utilized	-13,578.07	-32,838.96	19,260.89	58.65%
<b>Total 5750 Agriculture and Chemicals</b>	<b>\$ 80,272.21</b>	<b>\$ 57,604.82</b>	<b>\$ 22,667.39</b>	<b>39.35%</b>
5760 Irrigation Maintenance	6,166.83	5,401.07	765.76	14.18%
5770 Consumable Tools	3,098.50	440.50	2,658.00	603.41%
5780 Tee and Green Supplies	6,135.33	3,126.06	3,009.27	96.26%
5800 Equipment Maintenance	46,531.07	23,663.83	22,867.24	96.63%
5820 Building Maintenance	60,363.25	73,421.73	-13,058.48	-17.79%
5840 Small Equipment	3,388.92	419.99	2,968.93	706.90%
5860 Gasoline/Diesel Fuel	7,552.98	8,054.97	-501.99	-6.23%
5880 Employee work clothes	0.00	245.54	-245.54	-100.00%
<b>Total 5700 PARK MAINTENANCE</b>	<b>\$ 304,157.33</b>	<b>\$ 256,602.05</b>	<b>\$ 47,555.28</b>	<b>18.53%</b>

<b>6000 CART EXPENSE</b>				
6010 Cart Lease Expense	23,879.87	5,140.12	18,739.75	364.58%
6020 Electricity	9,994.41	14,738.17	-4,743.76	-32.19%
6030 Maintenance	2,299.50	4,369.79	-2,070.29	-47.38%
6050 Cart Insurance	3,600.00	3,600.00	0.00	0.00%
6060 Misc. Cart Expense	22.98	155.83	-132.85	-85.25%
<b>Total 6000 CART EXPENSE</b>	<b>\$ 39,796.76</b>	<b>\$ 28,003.91</b>	<b>\$ 11,792.85</b>	<b>42.11%</b>
<b>Total Expenses</b>	<b>\$ 1,491,638.34</b>	<b>\$ 1,423,872.80</b>	<b>\$ 67,765.54</b>	<b>4.76%</b>
<b>Net Operating Income</b>	<b>\$ 241,634.86</b>	<b>\$ 254,382.56</b>	<b>-\$ 12,747.70</b>	<b>-5.01%</b>
<b>Other Expenses</b>				
8000 Depreciation/Amortization	290,088.00	310,959.00	-20,871.00	-6.71%
<b>8001 Capital projects</b>				
8100 Capital Projects - Cash	374,523.96	282,640.87	91,883.09	32.51%
<b>Total 8001 Capital projects</b>	<b>\$ 374,523.96</b>	<b>\$ 282,640.87</b>	<b>\$ 91,883.09</b>	<b>32.51%</b>
8006 Disposed Assets	-4,980.00	-495.00	-4,485.00	-906.06%
<b>Total Other Expenses</b>	<b>\$ 659,631.96</b>	<b>\$ 593,104.87</b>	<b>\$ 66,527.09</b>	<b>11.22%</b>
<b>Net Other Income</b>	<b>-\$ 659,631.96</b>	<b>-\$ 593,104.87</b>	<b>-\$ 66,527.09</b>	<b>-11.22%</b>
<b>Net Income</b>	<b>-\$ 417,997.10</b>	<b>-\$ 338,722.31</b>	<b>-\$ 79,274.79</b>	<b>-23.40%</b>

**OAK HILLS SALES ANALYSIS MARCH 2026 FISCAL REPORT**

<b>Description</b>	<b>Mar-26</b>	<b>Mar-25</b>	<b>Inc/(Dec)</b>	<b>YTD FY26</b>	<b>YTD FY25</b>	<b>Inc/(Dec)</b>
Revenue Rounds	1,193	1,627	-26.7%	27,198	28,435	-4.4%
Season Pass Rounds	152	189	-19.6%	2,073	1,637	26.6%
POS System Servicer Rounds	0	0	0.0%	0	1,401	-100.0%
Barter Rounds	0	0	0.0%	0	0	0.0%
Comp Rounds	4	10	-60.0%	259	34	661.8%
<b>Total All Rounds</b>	<b>1,349</b>	<b>1,826</b>	<b>-26.1%</b>	<b>29,530</b>	<b>31,507</b>	<b>-6.3%</b>
Total Carts	493	690	-28.6%	17,288	16,957	2.0%
Total Golf ID Cards	301	336	-10.4%	509	569	-10.5%
Total Season Passes	1	5	-80.0%	49	49	0.0%
Total Gift Cards	13	18	-27.8%	104	138	-24.6%
Total Pro Shop Merchandise	293	0	0.0%	768	0	0.0%
Total \$ Revenue Rounds	\$40,646	\$68,757	-40.9%	\$1,193,550	\$1,102,976	8.2%
Total Carts \$	\$7,259	\$11,264	-35.6%	\$292,591	\$311,636	-6.1%
Total Golf ID Cards \$	\$43,478	\$51,317	-15.3%	\$57,225	\$82,872	-30.9%
Total Season Pass \$	\$2,675	\$8,925	-70.0%	\$104,820	\$105,375	-0.5%
Total Gift Cards \$	\$1,480	\$1,927	-23.2%	\$12,870	\$13,992	-8.0%
Total Pro Shop Merchandise \$	\$2,591	\$0	0.0%	\$6,502	\$0	0.0%
Rain Chks/Gift Cards Redeemed	-\$906	-\$1,865	-51.4%	-\$11,603	-\$10,438	11.2%
	<b>\$97,223</b>	<b>\$140,325</b>	<b>-30.7%</b>	<b>\$1,655,955</b>	<b>\$1,606,413</b>	<b>3.1%</b>
\$ Revenue/Revenue Round	<b>\$34.07</b>	<b>\$42.26</b>	-19.4%	<b>\$43.88</b>	<b>\$38.79</b>	13.1%
Carts/Revenue Round	<b>41.3%</b>	<b>42.4%</b>	-2.6%	<b>63.6%</b>	<b>59.6%</b>	6.6%
Cart \$/Revenue Round	<b>\$6.08</b>	<b>\$6.92</b>	-12.1%	<b>\$10.76</b>	<b>\$10.96</b>	-1.8%
Cart \$/Cart Round	<b>\$14.72</b>	<b>\$16.32</b>	-9.8%	<b>\$16.92</b>	<b>\$18.38</b>	-7.9%
ID Card \$/Card	<b>\$144.45</b>	<b>\$152.73</b>	-5.4%	<b>\$112.43</b>	<b>\$145.64</b>	-22.8%
Resident Adult 18 Rounds	92	221	-58.4%	2,982	2,400	24.3%
Resident Senior 18 Rounds	86	120	-28.3%	3,648	2,868	27.2%
Junior/HS Golf Team 18 Rounds	60	100	-40.0%	1,325	2,055	-35.5%
Golf League 18 Rounds	0	0	0.0%	82	47	74.5%
Employee 18 Rounds	18	25	-28.0%	647	591	9.5%
Non Resident 18 Rounds	34	71	-52.1%	1,613	1,100	46.6%
Public 18 Rounds	496	851	-41.7%	11,898	17,980	-33.8%
Total 9 Hole Rounds	407	239	70.3%	5,003	1,394	258.9%
<b>Total Revenue Rounds</b>	<b>1,193</b>	<b>1,627</b>	<b>-26.7%</b>	<b>27,198</b>	<b>28,435</b>	<b>-4.4%</b>
Resident Adult 18 Rounds \$	\$3,324	\$9,372	-64.5%	\$127,439	\$92,525	37.7%
Resident Senior 18 Rounds \$	\$2,343	\$4,667	-49.8%	\$133,030	\$93,511	42.3%
Junior/HS Golf Team 18 Rounds \$	\$1,662	\$2,733	-39.2%	\$39,463	\$41,439	-4.8%
Golf League 18 Rounds	\$0	\$0	0.0%	\$2,355	\$1,307	80.2%
Employee 18 Rounds \$	\$126	\$175	-28.0%	\$4,553	\$3,918	16.2%
Non Resident 18 Rounds \$	\$1,069	\$2,818	-62.1%	\$63,890	\$39,682	61.0%
Public 18 Rounds \$	\$23,413	\$42,280	-44.6%	\$686,008	\$795,032	-13.7%
Total 9 Hole Rounds \$	\$8,709	\$6,712	29.8%	\$136,814	\$35,562	284.7%
<b>Total \$ Revenue Rounds</b>	<b>40,646</b>	<b>68,757</b>	<b>-40.9%</b>	<b>1,193,550</b>	<b>1,102,976</b>	<b>8.2%</b>
Senior Non-Resident ID	27	32	-15.6%	40	66	-39.4%
Adult Non-Resident ID	18	22	-18.2%	0	48	-100.0%
Senior Non-Resident Annual Pass	0	0	0.0%	3	3	0.0%
Adult Non-Resident Annual Pass	0	1	-100.0%	5	7	-28.6%
<b>Total Non-Resident Members</b>	<b>45</b>	<b>55</b>	<b>-18.2%</b>	<b>48</b>	<b>124</b>	<b>-61.3%</b>
City of Norwalk debt paydown	<b>\$3,026.25</b>					

**OAK HILLS SALES ANALYSIS MARCH 2026 CALENDAR REPORT**

<b>Description</b>	<b>Mar-26</b>	<b>Mar-25</b>	<b>Inc/(Dec)</b>	<b>YTD 2026</b>	<b>YTD 2025</b>	<b>Inc/(Dec)</b>
Revenue Rounds	1,193	1,627	-26.7%	1,193	1,690	-29.4%
Season Pass Rounds	152	189	-19.6%	152	254	-40.2%
POS System Servicer Rounds	0	0	0.0%	0	1	-100.0%
Barter Rounds	0	0	0.0%	0	0	0.0%
Comp Rounds	<u>4</u>	<u>10</u>	<u>-60.0%</u>	<u>4</u>	<u>10</u>	-60.0%
Total All Rounds	1,349	1,826	-26.1%	1,349	1,955	-31.0%
Total Carts	493	690	-28.6%	493	690	-28.6%
Total Golf ID Cards	301	336	-10.4%	462	467	-1.1%
Total Season Passes	1	5	-80.0%	50	49	2.0%
Total Gift Cards	13	18	-27.8%	19	25	-24.0%
Total Pro Shop Merchandise	293	0	0.0%	305	0	0.0%
Total \$ Revenue Rounds	\$40,646	\$68,757	-40.9%	\$40,646	\$69,690	-41.7%
Total Carts \$	\$7,259	\$11,264	-35.6%	\$7,259	\$11,264	-35.6%
Total Golf ID Cards \$	\$43,478	\$51,317	-15.3%	\$69,370	\$73,927	-6.2%
Total Season Pass \$	\$2,675	\$8,925	-70.0%	\$105,250	\$105,375	-0.1%
Total Gift Cards \$	\$1,480	\$1,927	-23.2%	\$2,605	\$2,953	-11.8%
Total Pro Shop Merchandise \$	\$2,591	\$0	0.0%	2,745	\$0	0.0%
Rain Chks/Gift Cards Redeemed	-\$906	-\$1,865	-51.4%	-\$1,640	-\$2,638	-37.8%
	<b>\$97,223</b>	<b>\$140,325</b>	<b>-30.7%</b>	<b>\$226,235</b>	<b>\$260,571</b>	<b>-13.2%</b>
\$ Revenue/Revenue Round	<b>\$34.07</b>	<b>\$42.26</b>	-19.4%	<b>\$34.07</b>	<b>\$41.24</b>	-17.4%
Carts/Revenue Round	<b>41.3%</b>	<b>42.4%</b>	-2.6%	<b>41.3%</b>	<b>40.8%</b>	1.2%
Cart \$/Revenue Round	<b>\$6.08</b>	<b>\$6.92</b>	-12.1%	<b>\$6.08</b>	<b>\$6.66</b>	-8.7%
Cart \$/Cart Round	<b>\$14.72</b>	<b>\$16.32</b>	-9.8%	<b>\$14.72</b>	<b>\$16.32</b>	-9.8%
ID Card \$/Card	<b>\$144.45</b>	<b>\$152.73</b>	-5.4%	<b>\$150.15</b>	<b>\$158.30</b>	-5.1%
Resident Adult 18 Rounds	92	221	-58.4%	92	221	-58.4%
Resident Senior 18 Rounds	86	120	-28.3%	86	120	-28.3%
Junior/Golf Team 18 Rounds	60	100	-40.0%	60	100	-40.0%
Golf League 18 Rounds	0	0	0.0%	0	0	0.0%
Employee 18 Rounds	18	25	-28.0%	18	25	-28.0%
Non Resident 18 Rounds	34	71	-52.1%	34	71	-52.1%
Public 18 Rounds	496	851	-41.7%	496	890	-44.3%
Total 9 Hole Rounds	407	239	70.3%	407	263	54.8%
<b>Total Revenue Rounds</b>	<b>1,193</b>	<b>1,627</b>	<b>-26.7%</b>	<b>1,193</b>	<b>1,690</b>	<b>-29.4%</b>
Resident Adult 18 Rounds \$	\$3,324	\$9,372	-64.5%	\$3,324	\$9,372	-64.5%
Resident Senior 18 Rounds \$	\$2,343	\$4,667	-49.8%	\$2,343	\$4,667	-49.8%
Junior/Golf Team 18 Rounds \$	\$1,662	\$2,733	-39.2%	\$1,662	\$2,733	-39.2%
Golf League 18 Rounds	\$0	\$0	0.0%	\$0	\$0	0.0%
Employee 18 Rounds \$	\$126	\$175	-28.0%	\$126	\$175	-28.0%
Non Resident 18 Rounds \$	\$1,069	\$2,818	-62.1%	\$1,069	\$2,818	-62.1%
Public 18 Rounds \$	\$23,413	\$42,280	-44.6%	\$23,413	\$42,973	-45.5%
Total 9 Hole Rounds \$	\$8,709	\$6,712	29.8%	\$8,709	\$6,952	25.3%
<b>Total \$ Revenue Rounds</b>	<b>40,646</b>	<b>68,757</b>	<b>-40.9%</b>	<b>40,646</b>	<b>69,690</b>	<b>-41.7%</b>
Senior Non-Resident ID	27	32	-15.6%	39	62	-37.1%
Adult Non-Resident ID	18	22	-18.2%	41	41	0.0%
Senior Non-Resident Annual Pass	0	0	0.0%	3	3	0.0%
Adult Non-Resident Annual Pass	0	1	-100.0%	5	7	-28.6%
<b>Total Non-Resident ID's</b>	<b>45</b>	<b>55</b>	<b>-18.2%</b>	<b>88</b>	<b>113</b>	<b>-22.1%</b>



**CITY OF NORWALK**  
**Tax Collector's Office**  
**Department of Finance**  
125 East Avenue Room 105  
Norwalk, CT 06851  
Phone: 203- 854-7731 (main line)  
Fax: 203-854-7770

To: Mayor Barbara Smyth; Board of Estimate and Taxation; Finance and Claims Committee  
From: Lisa Biagiarelli, Tax Collector  
Date: April 22, 2026  
Re: Tax Collector's Narrative for **March 2026** End of Month report

As of the end of March 2026, having completed nine out of twelve months of the fiscal year, we collected nearly \$384 million against our (now) nearly \$392 million adjusted levy. Our current collection rate for all tax types was **97.94%**. We also collected **98.41%** of our nearly \$20 million adjusted sewer use levy, more than \$19.7 million, and 82.92% of the Industrial Pretreatment Program (IPP) fee billing on behalf of the WPCA. Compared with the prior fiscal year, we ended the month of March slightly ahead of last year for collection of taxes (.29%), but down slightly for sewer use (-0.21%) and down for the IPP fee (-4.03%) as well.

Through the month of March 2026, we also collected an additional \$5.1 million in past due taxes, interest and fees. This amount is (net) \$1.3 million less than what had been collected in back taxes during the first nine months of the immediately prior fiscal year. Our office is scheduled to hold a large tax sale in August 2026 that will focus primarily on past due taxes. We should see back tax collections continue to climb as we make process toward the sale later this calendar year.

Since June 2024, the tax collector's office has been responsible for billing and for collecting a monthly municipal tax on gross receipts from cannabis sales within Norwalk. The tax rate is 3% of gross sales, and the tax is paid by all cannabis retailers, hybrid retailers and micro cultivators. From April 2024 through the end of the month of March 2026, we have collected \$597,506.66 in municipal cannabis tax. We include cannabis tax receipts in a one-line notation at the bottom of our monthly reports.

Our delinquent tax collector continues to work with the Department of Health to identify establishments with past due taxes that need to be brought current to renew a health permit. Food establishment health permits, which encompass restaurants, bakeries, groceries, mini-markets and so on, renewed January 1 in Norwalk and salons and body care facilities renew in the spring. Establishments that owe past due taxes should not be able to renew without paying their prior years' back taxes. She also continues filing Uniform Commercial Code (UCC-1) liens with the office of the Secretary of the State of Connecticut to secure payment of past due business personal property taxes.

Our third-party collection agency continues to bill on our behalf for suspended motor vehicle accounts. Through the end of March 2026, in conjunction with their efforts, we have collected **\$1,600,382** in past due motor vehicle taxes and interest *due directly to the City*. This agency's fees are charged *in addition to* the taxes and interest due to the City and are paid by the taxpayers who owe the past due bills. We collect what is due to us in full, and do not sacrifice any of what is due to the City. We began working with this company in December 2022.

In August 2025, our office issued the first set of tax bills for new motor vehicle accounts added by the Assessor's office in conjunction with Municipal Tax Services (MTS), the vendor contracted by the city to identify unregistered or out of state motor vehicles garaged in Norwalk. The first set of 528 bills had a pay-by date of September 12, 2025. To date, we have added a total receivable (net) of \$143,746.45. Through the end of March 2026, we had collected \$133,688.28. Norwalk retained **\$73,494.07** in taxes and interest, and we paid MTS \$60,194.21, which

includes a flat fee of \$50 per vehicle, as well as a portion (approximately 38%) of the newly billed / receivable tax and interest amount. Our collection percentage for this billing (to date) is approximately 80%. We are waiting for the Assessor's office to add new accounts and expect to issue another billing soon based on their subsequent activity.

Delinquent notices, called demand for payment and intent to lien notices, were mailed in March, and we filed our lien continuing certificates on unpaid real estate tax and sewer use accounts during the first week of April 2026.

We are still in the process of changing our online and IVR (pay by phone) payment provider in accordance with the contract that was approved by the City Council in the fall of 2025. The new vendor will provide a less expensive option for taxpayers who choose this payment method. We also envision potential efficiencies in absorbing the processing fee for the E Check. I will continue to update city officials on this initiative. We anticipate the changeover will occur in early June 2026.

We began work on our 2026 tax sale at the end of December 2025. We started with with 200+ properties in this sale and hoped to collect between \$5-\$7 million. All tax sale work is done by the tax collector's office staff, except for title searches. Performing this work in-house saves our taxpayers from the expense of the considerable legal fees charged by attorneys or state marshals who conduct tax sales on behalf of other municipalities. At the end of December, we sent out an initial letter to more than 120 properties that are scheduled for inclusion in the 2026 sale due to the number of years in arrears, or the dollar amount owed. Earlier this month, we sent out another set of letters to approximately 90 additional accounts. To date, we have already collected nearly \$2 million on both sets of these tax sale properties. We moved the date of the sale from July to August, and anticipate posting an official list sometime in May. I will provide updates on the sale in the coming months.

We have already begun planning for the June 2026 tax billing. We anticipate mill rates will be set the first week of May, which at this writing is only several weeks away. We will work with our Assessor's division and our software provider to prepare the 2026 grand list billing, which will be due July 1, 2026, payable by August 3, since August 1 falls on a Saturday. Our goal is to get tax bills in the mail and online as soon as possible in June rather than July so we can have a good infusion of revenue to the city prior to the start of the fiscal year on July 1. In prior years we were able to have our motor vehicle bills in the mail early and about 25% of them were paid during the month of June, before they were even due. We will keep all our stakeholders posted on our progress.

We will depend upon the continued support of policy makers, including members of the City Council and the Administration as we pursue our enforcement initiatives such as the tax sale. Maintaining a high tax collection rate through consistent enforcement allows for a fairer distribution of the tax burden. Maintaining a high current and back tax collection rate allows the budget making authority to set lower mill rates, as there can be less of an allowance for "uncollectible" taxes - taxes not timely paid when billed. Conversely, a lower collection rate, and less efficient tax collection, would require higher mill rates, and a correspondingly higher tax levy to be borne by all taxpayers. This principle inspires all our billing and tax collection enforcement activities and remains in sharp focus as the FYE 2027 budget cycle progresses.



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Fax: 203-854-7770

To: Mayor Barbara Smyth; Board of Estimate and Taxation; Finance and Claims Committee  
From: Lisa Biagiarelli, Tax Collector  
Date: May 13, 2026  
Re: Tax Collector's Narrative for **April 2026** End of Month report

As of the end of April 2026, having completed ten out of twelve months of the fiscal year, we collected more than \$385 million against our (now) nearly \$392 million adjusted levy. Our current collection rate for all tax types was **98.32%**. We also collected **98.8%** of our \$20 million adjusted sewer use levy, more than \$19.7 million, and 83.18% of the Industrial Pretreatment Program (IPP) fee billing on behalf of the WPCA. Compared with the prior fiscal year, we ended the month of April slightly ahead of last year for collection of taxes (.34%) and sewer use (0.02%), but down for the IPP fee (-4.53%).

Through the month of April 2026, we also collected an additional \$5.9 million in past due taxes, interest and fees. This amount is (net) \$1 million less than what had been collected in back taxes during the first ten months of the immediately prior fiscal year. Our office is scheduled to hold a tax sale in August 2026, and we expect back tax collections to continue to climb in the remaining months of this fiscal year.

Since June 2024, the tax collector's office has been responsible for billing and for collecting a monthly municipal tax on gross receipts from cannabis sales within Norwalk. The tax rate is 3% of gross sales, and the tax is paid by all cannabis retailers, hybrid retailers and micro cultivators. From April 2024 through the end of the month of April 2026 (a two-year period), we have collected \$642,979.66 in municipal cannabis tax. We include cannabis tax receipts in a one-line notation at the bottom of our monthly reports.

Delinquent notices, called demand for payment and intent to lien notices, were mailed in March, and we filed our lien continuing certificates on unpaid real estate tax and sewer use accounts during the first week of April 2026.

Our delinquent tax collector continues to work with the Department of Health to identify establishments with past due taxes that need to be brought current to renew a health permit. Food establishment health permits, which encompass restaurants, bakeries, groceries, mini-markets and so on, renewed January 1, and salons and body care facilities renew in the spring. Establishments that owe past due taxes should not be able to renew without paying their prior years' back taxes. She also continues filing Uniform Commercial Code (UCC-1) liens with the office of the Secretary of the State of Connecticut to secure payment of past due business personal property taxes.

Our third-party collection agency continues to bill on our behalf for suspended motor vehicle accounts. Through the end of April 2026, in conjunction with their efforts, we have collected **\$1,630,238** in past due motor vehicle taxes and interest *due directly to the City*. This agency's fees are charged *in addition to* the taxes and interest due to the City and are paid by the taxpayers who owe the past due bills. We collect what is due to us in full, and do not sacrifice any of what is due to the City. We began working with this company in December 2022. We just turned over another batch of accounts to them in May 2026 for location and billing.

In August 2025, our office issued the first set of tax bills for new motor vehicle accounts added by the Assessor's office in conjunction with Municipal Tax Services (MTS), the vendor contracted by the city to identify unregistered

or out of state motor vehicles garaged in Norwalk. In September 2025, we began with 528 bills, and as of the end of April 2026, we are now at 730 bills added. We have added a total receivable (net) of \$203,938.21.

Through the end of April 2026, we collected \$137,703.52. Norwalk retained **\$75,645.66** in taxes and interest, and we paid MTS \$62,057.86, which includes a flat fee of \$50 per vehicle, as well as a portion (approximately 38%) of the newly billed / receivable tax and interest amount. Our collection percentage on MTS bills (to date) is approximately 58%, down from 80% last month, because this month we just added about 200 additional bills. The Assessor's office is still processing the additions of these new accounts, and our division is following up by billing, based on this subsequent activity. Vehicles registered out of state but determined to be taxable by Norwalk are being billed as personal property, rather than as motor vehicles.

We are still in the process of changing our online and IVR (pay by phone) payment provider in accordance with the contract that was approved by the City Council in the fall of 2025. The new vendor will provide a less expensive option for taxpayers who choose this payment method. We also envision potential efficiencies in absorbing the processing fee for the E Check. I will continue to update city officials on this initiative. The changeover will occur in early June 2026, prior to the issuance of our 2025 grand list tax billing.

We began work on our 2026 tax sale at the end of December 2025. We started with with 200+ properties in this sale and hoped to collect between \$5-\$7 million. All tax sale work is done by the tax collector's office staff, except for title searches. Performing this work in-house saves our taxpayers from the expense of the considerable legal fees charged by attorneys or state marshals who conduct tax sales on behalf of other municipalities. At the end of December, we sent out an initial letter to more than 120 properties that are scheduled for inclusion in the 2026 sale due to the number of years in arrears, or the dollar amount owed. In March, we added approximately 90 more accounts. To date, we have already collected more than \$2.4 million on both sets of these tax sale properties. We moved the date of the sale from July to August, and anticipate posting an official list in June. I will provide updates on the sale in the coming months.

Planning for the June 2026 tax billing of the 2025 grand list is underway, as mill rates were set on May 7, and sewer use rates were set in February. We are coordinating with our Assessor's division and our software provider to prepare for the 2025 grand list billing, which will be due July 1, 2026, payable by August 3, since August 1 falls on a Saturday. Our goal is to get tax bills in the mail and online as soon as possible in June rather than July, so we can provide a significant infusion of revenue to the city prior to the start of the fiscal year on July 1. In some prior years, we were able to have our motor vehicle bills in the mail early, and about 25% of them were paid during the month of June, before they were even due. We will keep all our stakeholders posted on our progress.

We will depend upon the continued support of policy makers, including members of the City Council and the Administration, as we pursue our enforcement initiatives, such as the tax sale. Maintaining a high tax collection rate through consistent enforcement allows for a fairer distribution of the tax burden. Maintaining a high current and back tax collection rate allows the budget making authority to set lower mill rates, as there can be less of an allowance for "uncollectible" taxes - taxes not timely paid when billed. Conversely, a lower collection rate, and less efficient tax collection, would require higher mill rates, and a correspondingly higher tax levy to be borne by all taxpayers. This principle inspires all our billing and tax collection enforcement activities and retains significance even as the FYE 2027 budget cycle winds down.

TAX COLLECTOR'S REPORT  
MARCH 2026

FISCAL YEAR 2025-2026  
(2024 GRAND LIST)

ORIGINAL LEVY	JUN 25 - MAR 26	COLLECTION %	CORRECTED LEVY*	CHANGE IN LEVY	COLLECTION %
AUTOMOBILE-REGULAR	\$19,621,713.02	90.69%	\$19,451,032.50	(\$170,680.52)	91.48%
AUTOMOBILE-SUPPLEMENTAL	\$3,115,978.84	77.82%	\$3,096,809.00	(\$19,169.84)	78.30%
PERSONAL PROPERTY	\$28,666,103.44	94.30%	\$28,484,293.84	(\$181,809.60)	94.90%
REAL ESTATE	\$340,880,548.34	98.73%	\$340,845,512.57	(\$35,035.77)	98.74%
<b>TOTAL TAX</b>	<b>\$392,284,343.64</b>	<b>97.84%</b>	<b>\$391,877,647.91</b>	<b>(\$406,695.73)</b>	<b>97.94%</b>
SEWER USE	\$19,835,102.00	99.32%	\$20,020,112.00	\$185,010.00	98.41%
IPP FEE	\$181,250.00	83.72%	\$182,999.66	\$1,749.66	82.92%

ADJ. TAX COLLECTIONS

FISCAL YEAR 2024-2025  
(2023 GRAND LIST)

ORIGINAL LEVY	JUN 24 - MAR 25	COLLECTION %	CORRECTED LEVY*	CHANGE IN LEVY	COLLECTION %
AUTOMOBILE-REGULAR	\$30,485,520.62	89.12%	\$30,042,857.02	(\$442,663.60)	90.43%
AUTOMOBILE-SUPPLEMENTAL	\$4,617,948.35	78.45%	\$4,590,692.16	(\$27,256.19)	78.91%
PERSONAL PROPERTY	\$24,660,647.62	94.85%	\$24,552,195.54	(\$108,452.08)	95.27%
REAL ESTATE	\$314,512,159.95	98.25%	\$312,751,052.21	(\$1,761,107.74)	98.80%
<b>TOTAL TAX</b>	<b>\$374,276,276.54</b>	<b>97.04%</b>	<b>\$371,936,796.93</b>	<b>(\$2,339,479.61)</b>	<b>97.65%</b>
SEWER USE	\$19,044,215.00	98.32%	\$18,987,820.50	(\$56,394.50)	98.62%
IPP FEE	\$167,750.00	102.38%	\$197,499.49	\$29,749.49	86.95%

TAX DIFFERENCE 2024 G.L. vs. 2023 G.L.  
INCREASE/(DECREASE)

	\$18,008,067.10	\$20,607,904.50	\$18,940,850.98	\$1,932,783.88	0.29%
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SEWER DIFFERENCE 2024 G.L. vs. 2023 G.L.  
INCREASE/(DECREASE)

	\$790,887.00	\$975,803.43	\$1,032,291.50	\$241,404.50	-0.21%
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IPP DIFFERENCE 2024 G.L. vs. 2023 G.L.  
INCREASE/(DECREASE)

	\$13,500.00	(\$19,983.99)	(\$14,499.83)	(\$27,999.83)	-4.03%
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BACK TAXES COLLECTED

FISCAL YR 2025-2026 (JUL 25 - MAR 26)	FISCAL YR 2024-2025 (JUL 24 - MAR 25)	CUR YR vs. PRIOR YR INC/(DEC)
PRIOR TAXES	\$3,198,834.79	(\$675,918.74)
PRIOR SEWER USE FEE	\$130,846.85	(\$33,491.92)
PRIOR IPP FEE	\$9,000.00	(\$3,811.57)
<b>TOTAL PRIOR TAX, SEWER &amp; IPP</b>	<b>\$3,338,681.64</b>	<b>(\$713,222.23)</b>
CURRENT INTEREST	\$565,768.97	(\$256,260.95)
PRIOR INTEREST	\$870,441.53	(\$240,088.09)
SEWER USE FEE INTEREST	\$64,235.50	(\$23,751.56)
IPP FEE INTEREST	\$5,507.26	(\$2,494.98)
<b>TOTAL INTEREST COLLECTED</b>	<b>\$1,505,953.26</b>	<b>(\$522,595.58)</b>
PRIOR LIEN FEE	\$9,776.35	(\$4,345.08)
CURRENT LIEN FEE	\$0.00	\$0.00
<b>TOTAL LIEN FEE COLLECTED</b>	<b>\$9,776.35</b>	<b>(\$4,345.08)</b>
MISC FEES COLLECTED**	\$310,617.82	(\$146,624.16)

TOTAL PRIOR TAX, ALL INTEREST & ALL FEES

	\$5,165,029.07	\$6,551,816.12	(\$1,386,787.05)
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TOTAL TAX BILLED/PAID ON GROSS RECEIPTS FROM CANNABIS SINCE 05/24

	\$	\$	597,506.66
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**TAX COLLECTOR'S REPORT  
APRIL 2026**

<b>FISCAL YEAR 2025-2026 (2024 GRAND LIST)</b>	<b>ORIGINAL LEVY</b>	<b>ADJ. TAX COLLECTIONS JUN 25 - APR 26</b>	<b>COLLECTION %</b>	<b>CORRECTED LEVY*</b>	<b>CHANGE IN LEVY</b>	<b>COLLECTION %</b>
AUTOMOBILE-REGULAR	\$19,621,713.02	\$17,945,840.24	91.46%	\$19,457,206.25	(\$164,506.77)	92.23%
AUTOMOBILE-SUPPLEMENTAL	\$3,115,978.84	\$2,547,340.70	81.75%	\$3,096,062.81	(\$19,916.03)	82.28%
PERSONAL PROPERTY	\$28,666,103.44	\$27,103,896.90	94.55%	\$28,509,745.79	(\$156,357.65)	95.07%
REAL ESTATE	<u>\$340,880,548.34</u>	<u>\$337,646,799.62</u>	99.05%	<u>\$340,770,859.14</u>	(\$109,689.20)	99.08%
<b>TOTAL TAX</b>	<b>\$392,284,343.64</b>	<b>\$385,243,877.46</b>	<b>98.21%</b>	<b>\$391,833,873.99</b>	<b>(\$450,469.65)</b>	<b>98.32%</b>
<b>SEWER USE</b>	<b>\$19,835,102.00</b>	<b>\$19,763,058.12</b>	99.64%	<b>\$20,003,042.00</b>	\$167,940.00	98.80%
<b>IPP FEE</b>	<b>\$181,250.00</b>	<b>\$152,227.92</b>	83.99%	<b>\$182,999.66</b>	\$1,749.66	83.18%

<b>FISCAL YEAR 2024-2025 (2023 GRAND LIST)</b>	<b>ORIGINAL LEVY</b>	<b>JUN 24 - APR 25</b>				
AUTOMOBILE-REGULAR	\$30,485,520.62	\$27,409,027.42	89.91%	\$30,017,539.03	(\$467,981.59)	91.31%
AUTOMOBILE-SUPPLEMENTAL	\$4,617,948.35	\$3,743,473.47	81.06%	\$4,580,856.23	(\$37,092.12)	81.72%
PERSONAL PROPERTY	\$24,660,647.62	\$23,468,887.33	95.17%	\$24,614,837.77	(\$45,809.85)	95.34%
REAL ESTATE	<u>\$314,512,159.95</u>	<u>\$309,698,346.27</u>	98.47%	<u>\$312,612,923.22</u>	(\$1,899,236.73)	99.07%
<b>TOTAL TAX</b>	<b>\$374,276,276.54</b>	<b>\$364,319,734.49</b>	<b>97.34%</b>	<b>\$371,826,156.25</b>	<b>(\$2,450,120.29)</b>	<b>97.98%</b>
<b>SEWER USE</b>	<b>\$19,044,215.00</b>	<b>\$18,755,297.82</b>	98.48%	<b>\$18,987,820.50</b>	(\$56,394.50)	98.78%
<b>IPP FEE</b>	<b>\$167,750.00</b>	<b>\$173,242.02</b>	103.27%	<b>\$197,499.52</b>	\$29,749.52	87.72%

TAX DIFFERENCE 2024 G.L. vs. 2023 G.L. INCREASE/(DECREASE)	\$18,008,067.10	\$20,924,142.97	0.87%	\$20,007,717.74	\$1,999,650.64	0.34%
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SEWER DIFFERENCE 2024 G.L. vs. 2023 G.L. INCREASE/(DECREASE)	\$790,887.00	\$1,007,760.30	1.15%	\$1,015,221.50	\$224,334.50	0.02%
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IPP DIFFERENCE 2024 G.L. vs. 2023 G.L. INCREASE/(DECREASE)	\$13,500.00	(\$21,014.10)	-19.29%	(\$14,499.86)	(\$27,999.86)	-4.53%
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<b>BACK TAXES COLLECTED</b>	<b>FISCAL YR 2025-2026 (JUL 25 - APR 26)</b>	<b>FISCAL YR 2024-2025 (JUL 24 - APR 25)</b>	<b>CUR YR vs. PRIOR YR INC/(DEC)</b>
PRIOR TAXES	\$3,455,900.47	\$4,068,309.21	(\$612,408.74)
PRIOR SEWER USE FEE	\$138,153.82	\$164,341.28	(\$26,187.46)
PRIOR IPP FEE	<u>\$9,330.50</u>	<u>\$13,311.57</u>	(\$3,981.07)
<b>TOTAL PRIOR TAX, SEWER &amp; IPP</b>	<b>\$3,603,384.79</b>	<b>\$4,245,962.06</b>	<b>(\$642,577.27)</b>
CURRENT INTEREST	\$830,059.57	\$925,490.16	(\$95,430.59)
PRIOR INTEREST	\$1,068,641.57	\$1,188,970.37	(\$120,328.80)
SEWER USE FEE INTEREST	\$72,378.07	\$90,132.42	(\$17,754.35)
IPP FEE INTEREST	<u>\$5,636.79</u>	<u>\$8,385.65</u>	(\$2,748.86)
<b>TOTAL INTEREST COLLECTED</b>	<b>\$1,976,716.00</b>	<b>\$2,212,978.60</b>	<b>(\$236,262.60)</b>
PRIOR LIEN FEE	\$10,400.35	\$14,457.43	(\$4,057.08)
CURRENT LIEN FEE	<u>\$4,028.80</u>	<u>\$2,735.98</u>	<u>\$1,292.82</u>
<b>TOTAL LIEN FEE COLLECTED</b>	<b>\$14,429.15</b>	<b>\$17,193.41</b>	<b>(\$2,764.26)</b>
<b>MISC FEES COLLECTED**</b>	<b>\$322,341.97</b>	<b>\$531,691.96</b>	<b>(\$209,349.99)</b>
<b>TOTAL PRIOR TAX, ALL INTEREST &amp; ALL FEES</b>	<b>\$5,916,871.91</b>	<b>\$7,007,826.03</b>	<b>(\$1,090,954.12)</b>
<b>TOTAL TAX BILLED/PAID ON GROSS RECEIPTS FROM CANNABIS SINCE 05/24</b>		<b>\$</b>	<b>642,979.66</b>

**AGENDA**

**CLAIMS COMMITTEE MEETING**

**MAY 14<sup>TH</sup>**

**REFUNDS PROCESSED CLAIMS COMMITTEE**

**APPROVED BY TAX COLLECTOR**

**PAY TO: BILL No & AMOUNT REFUNDED REASON**

**MOTOR VEHICLE**

BRITO CHIRIBOGA WILMER P	24-MV-307522 \$455.33	PRORATION
	24-MV-307520 \$104.06	ABATEMENT
CASTILLO XIAMARY I	22-MV-310836 \$310.85 + \$32.64 INT	ABATEMENT
	23-MV-310946 \$267.47 + \$8.02 INT	ABATEMENT
CCAP AUTO LEASE	24-MV-311022 \$487.41	PRORATION
CCAP AUTO LEASE	24-MV-311052 \$239.36	PRORATION
CHARLTON DARIEN A	23-MV-312263 \$91.21 + \$28.73 INT	ABATEMENT
CULA LLC	24-MV-315213 \$331.32	ABATEMENT
DOYLE KENNETH & AMANDA	23-MV-319284 \$459.63	ABATEMENT
ELLIS MARCIA P	22-MV-403868 \$137.71 + \$14.46 INT	ABATEMENT
	23-MV-321078 \$129.52	ABATEMENT
GLATZER LUKAS M	24-MV-326478 \$118.84	PRORATION
GONZALEZ LAURO P	24-MV-405288 \$319.13	ABATEMENT
HONDA LEASE TRUST	24-MV-331305 \$143.66	PRORATION
JONATHAN PAINTING SERVICE LLC	24-MV-404057 \$168.91	OVERPAYMENT
KASARCI GENCALI	24-MV-335977 \$36.48	PRORATION
KYLE LISANNE & JODY J	24-MV-337881 \$60.30	PRORATION
LAMORTE LAURA	24-MV-338268 \$26.44	PRORATION
MAHONEY MICHAEL V	22-MV-342206 \$982.10 + \$103.12 INT	ABATEMENT
NISSAN MOTOR ACCEPTANCE	24-MV-401195 \$286.22	PRORATION
SOMMA RANDY A	24-MV-364328 \$70.82	PRORATION
TESLA LEASE TRUST	24-MV-SEE ATTACHED \$4,442.01	ABMNT/PRTN

TOYOTA LEASE TRUST	24-MV-368465 \$289.96	PRORATION
	24-MV-368942 \$137.39	PRORATION
VAULT TRUST	24-MV-SEE ATTACHED \$1,099.02	ABMNT/PRTN
WINN JAMES C	24-MV-374420 \$233.29	PRORATION

## REAL ESTATE

DORLON HOLDINGS LLC		
199 GREGORY BLVD 17		
3-74-1-17	22-RE-110234 \$140.76	OVERPAYMENT
LERETA LLC		
11 BETHEL STREET		
3-42-40-0	24-RE-116686 \$4,740.17	PAID IN ERROR
SSI HEMLOCK LLC		
38 HEMLOCK PLACE UNIT A		
2-75-164-A	23-RE-125150 \$592.00	SEWER FEE REMOVED

**\*MTS SAYS VEHICLE SHOULD BE TAXED BY STAMFORD, DMV SAYS VEHICLE IS REGISTERED IN NORWALK\***

Bill#	Name	Prop Loc/Veh. Info./Plan-Sew	TOT Inst	Page : 1	Balance
Unique_id	Address	MBL/LINK #	TOT Adj	Tax Due	Due Now
Dist	City/State/Zip	Flags	TOT Paid	Int Due	Discount
				L/F/B/Int Due	
2024-03-0366867-00	TESLA LEASE TRUST	AV728664/5YJ3E1EC2PF627883/2023/TESLA/MODEL 3	824.56	-68.44	-68.44
366867	3000 HANOVER ST	LINK # 2024-MV-0049604	-68.44	0.00	-68.44
M030	PALO ALTO CA 94304	Bank - M030/DMV CIVLS: 140562-7141114-Y	824.56	0.00	0.00
2024-03-0366870-00	TESLA LEASE TRUST	BA80823/7SAYGDEE4PF68981/2023/TESLA/MODEL Y	863.72	-215.93	-215.93
366870	3000 HANOVER ST	LINK # 2024-MV-0049605	-215.93	0.00	-215.93
M030	PALO ALTO CA 94304	Bank - M030/DMV CIVLS: 140562-7210138-Y	863.72	0.00	0.00
2024-03-0366873-00	TESLA LEASE TRUST	BE88060/5YJYGDDE0MF284988/2021/TESLA/MODEL Y	577.50	-577.50	-577.50
366873	3000 HANOVER ST	LINK # 2024-MV-0049599	-577.50	0.00	-577.50
M030	PALO ALTO CA 94304	Bank - M030/DMV CIVLS: 140562-6468710-Y	577.50	0.00	0.00
2024-03-0366874-00	TESLA LEASE TRUST	BF48638/7SAYGDEE9NF310260/2022/TESLA/MODEL Y	775.94	-581.94	-581.94
366874	3000 HANOVER ST	LINK # 2024-MV-0049599	-581.94	0.00	-581.94
M030	PALO ALTO CA 94304	Bank - M030/DMV CIVLS: 140562-6513293-Y	775.94	0.00	0.00
2024-03-0366876-00	TESLA LEASE TRUST	BF52223/7SAYGDEE8NF307762/2022/TESLA/MODEL Y	677.38	-621.15	-621.15
366876	3000 HANOVER ST	LINK # 2024-MV-0049599	-621.15	0.00	-621.15
M030	PALO ALTO CA 94304	Bank - M030/DMV CIVLS: 140562-6516079-Y	677.38	0.00	0.00
2024-03-0366878-00	TESLA LEASE TRUST	BF63699/7SAYGDEE2NF331653/2022/TESLA/MODEL Y	677.38	-508.02	-508.02
366878	3000 HANOVER ST	LINK # 2024-MV-0049599	-508.02	0.00	-508.02
M030	PALO ALTO CA 94304	Bank - M030/DMV CIVLS: 140562-6525863-Y	677.38	0.00	0.00
2024-03-0366879-00	TESLA LEASE TRUST	BF90033/7SAYGDEE8NF357322/2022/TESLA/MODEL Y	677.38	-394.92	-394.92
366879	3000 HANOVER ST	LINK # 2024-MV-0049600	-394.92	0.00	-394.92
M030	PALO ALTO CA 94304	Bank - M030/DMV CIVLS: 140562-6557187-Y	677.38	0.00	0.00
2024-03-0366882-00	TESLA LEASE TRUST	BG21384/5YJ3E1EB5NF179563/2022/TESLA/MODEL 3	628.10	-628.10	-628.10
366882	3000 HANOVER ST	LINK # 2024-MV-0049600	-628.10	0.00	-628.10
M030	PALO ALTO CA 94304	Bank - M030/DMV CIVLS: 140562-6602602-Y	628.10	0.00	0.00
2024-03-0366909-00	TESLA LEASE TRUST	BM39766/7SAYGDEE9PF673533/2023/TESLA/MODEL Y	916.08	-229.02	-229.02
366909	3000 HANOVER ST	LINK # 2024-MV-0049606	-229.02	0.00	-229.02
M030	PALO ALTO CA 94304	Bank - M030/DMV CIVLS: 140562-7344899-Y	916.08	0.00	0.00
2024-03-0366910-00	TESLA LEASE TRUST	BM62242/5YJ3E1EBXPF634202/2023/TESLA/MODEL 3	759.00	-189.75	-189.75
366910	3000 HANOVER ST	LINK # 2024-MV-0049605	-189.75	0.00	-189.75
M030	PALO ALTO CA 94304	Bank - M030/DMV CIVLS: 140562-7186106-Y	759.00	0.00	0.00
2024-03-0376136-00	TESLA LEASE TRUST	BE99043/5YJ3E1EA3MF077717/2021/TESLA/MODEL 3	427.24	-427.24	-427.24
376136	3000 HANOVER ST	LINK # 2024-MV-0049599	-427.24	0.00	-427.24
M030	PALO ALTO CA 94304	Bank - M030/DMV CIVLS: 140562-6475688-Y	427.24	0.00	0.00

# Of Acct (s) : 11

APR 20 2026

7,804.28      -4,442.01      -4,442.01

-4,442.01      0.00      -4,442.01

7,804.28      0.00      0.00

**Inquiry Report**

NORWALK TAX COLLECTOR

Interest Date : 04/23/2026

Page : 1

Bill# Name  
 Unique\_id Address  
 Dist City/State/Zip

Prop Loc/Veh. Info./Plan-Sew  
 MBL/LINK #  
 Flags

TOT Inst Tax Due Balance  
 TOT Adj Int Due Due Now  
 TOT Paid L/F/Bint Due Discount

2024-03-0370992-00 VAULT TRUST /1C4HJXD3MWM862289/2021/JEEP/WRANGLER 367.18 -91.78 -91.78  
 370992 500 WOODWARD AVE LINK # 2024-WV-0049740 -91.78 0.00 -91.78  
 M034 DETROIT MI 48226 Bank - M034 367.18 0.00 0.00

2024-03-0371024-00 VAULT TRUST /1C6HJTAGXNLI12735/2022/JEEP/GLADIATOR 476.96 -476.96 -476.96  
 371024 500 WOODWARD AVE LINK # 2024-WV-0049745 -476.96 0.00 -476.96  
 M034 DETROIT MI 48226 Bank - M034 476.96 0.00 0.00

2024-03-0371114-00 VAULT TRUST /1C4RJKAG9P8768101/2023/JEEP/GRAND CH 562.98 -468.95 -468.95  
 371114 500 WOODWARD AVE LINK # 2024-WV-0049748 -468.95 0.00 -468.95  
 M034 DETROIT MI 48226 Bank - M034 562.98 0.00 0.00

2024-04-0406161-00 VAULT TRUST /1C4HJXD3MWM804995/2021/JEEP/WRANGLER 367.22 -61.33 -61.33  
 406161 500 WOODWARD AVE LINK # 2024-MS-0063393 -61.33 0.00 -61.33  
 S823 DETROIT MI 48226 Bank - S823 367.22 0.00 0.00

# Of Acct (s) : 4 1,774.34 -1,099.02 -1,099.02  
 -1,099.02 0.00 -1,099.02  
 1,774.34 0.00 0.00



**Norwalk Public Schools**  
**Technology Department**  
P: 203-854-4039 / F: 203-806-4289  
125 East Avenue, PO BOX 6001  
Norwalk, CT 06852-6001

**TO:** Chitsamay Lam  
**CC:** Finance & Claims Committee  
**FROM:** David B. Hopp, Director of Technology  
**RE:** Teacher and Student Chromebooks  
**DATE:** 4/29/2026

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Dear Members of the Finance Claims Board and Common Council,

I am writing to respectfully request funding for the purchase of student and staff Chromebooks to support ongoing teaching and learning needs across the district.

We are requesting funding for **820 student Chromebooks** to replace devices currently assigned to **Grade 6 students** that have reached the end of their useful life. These aging devices are no longer able to reliably support daily classroom use and replacing them will help ensure that students have dependable access to the tools they need for instruction, assignments, and assessments.

We are also requesting funding for **350 staff Chromebooks** for **elementary teachers** whose current devices are now **more than six years old**. Replacing these older staff devices will help ensure teachers have reliable equipment to support instruction, communication, lesson preparation, and other daily responsibilities.

Thank you for considering this request and for your continued support of our students and staff.

David B. Hopp  
Director of Technology  
Norwalk Public Schools  
125 East Ave.  
Norwalk, CT 06852  
203-854-4149

**ACTION REQUESTED:**

*Authorize the Purchasing Agent to issue a purchase order to Vivacity Tech PBC, for student Chromebooks, for an amount not to exceed \$450,714.60, account 09265010-5777-C0740, and forward to the Common Council for further action.*

**ACTION REQUESTED:**

*Authorize the Purchasing Agent to issue a purchase order to Vivacity Tech PBC, for staff Chromebooks, for an amount not to exceed \$219,450.00, account 09265010-5777-C0112, and forward to the Common Council for further action.*



DEPT OF FINANCE - Purchasing Department

**NONCOMPETITIVE PROCUREMENT JUSTIFICATION FORM**

DATE: \_\_\_\_\_

DEPARTMENT: \_\_\_\_\_


Procurement by non-competitive proposals may be used only when the award of a contract is infeasible under informal competitive Quotations (§3-204), Informal Competitive Request for Proposals (§3-205), seal bids, or competitive proposals and at least one of the following circumstances applies:

**Check One:**

1	The item is available only from a single source (justification is attached). The provisions of this regulation apply to all sole source procurements unless emergency conditions exist as defined by Purchasing Guideline on Emergency Procurements
2	After solicitation of several sources, competition is determined inadequate (record of source contacts and/or attempts to obtain pricing is attached)
3	The compatibility of equipment, accessories, or replacement parts is of paramount consideration
4	The item/service is available on a Cooperative Purchasing Agreement (please provide the organization name, quote, and the contract/agreement number)
5	The public exigency or emergency for the requirement will not permit a delay resulting from competitive solicitation (documented emergency contingency is attached). <b>Please forward this form and supporting documentation within 48 hours of the Emergency</b>
6	Other, please explain:

TOTAL COST: \_\_\_\_\_ MUNIS Account: \_\_\_\_\_

VENDOR: \_\_\_\_\_

Purchasing Agent Signature	The Purchasing Agent		Department Head Signature
	X	Supports	
Purchasing Agent Name		Does Not Support	
Date		Single Source Requires Common Council Authorization (in excess of \$20,000.00)?	Date

**JUSTIFICATION:**

**ANY OTHER VENDORS CONTACTED FOR PRICING? (Please attach quotes):** \_\_\_\_\_

**Vendor 1:** \_\_\_\_\_

**Vendor 2:** \_\_\_\_\_

---

**EMERGENCY:** Explain in detail the nature of the emergency



**Vivacity Tech PBC**  
 641 Fairview Ave  
 Saint Paul, MN 55104  
 (877) 731-2069  
 vivacitytech.com

**Quote**

**56279864398**

Quote expires: June 1, 2026

<b>Account Name</b> Norwalk School District	<b>Project Name</b> (820) Acer Chromebooks - Norwalk School District	<b>Payment Terms</b> Net 30
<b>Prepared For</b> <b>David Hopp</b> dave@norwalkps.org +12038544039	<b>Sales Representative</b> <b>Angel Kevadia</b> akevadia@vivacitytech.com	<b>Contract</b> TIPS (230105)

**Products & Services**

Item & Description	Quantity	Price	Total
<b>Acer Chromebook Spin 311 R725T</b> Acer Chromebook Spin 311 R725T R725T-840G 11.6" Touchscreen Convertible 2 in 1 Chromebook - HD - 60 Hz - MediaTek MT8 - 4 GB - 64 GB Flash Memory - English (US) Keyboard - Black	820	\$398.53	\$326,794.60
<b>Google Chrome OS Education License (CROSSWDISEDUNEW)</b> Chrome OS Education License	820	\$32.00	\$26,240.00
<b>Vivacity Tech 3-Year Vsuite Pro T (VT-3YR-EMPLUS-TS)</b> 3-Year Vivacity Tech Vsuite Pro (Touch): Includes choice of Vivacity case or Charging Solution Blue Light Blocking Screen Protector installed by Vivacity Tech Covers both manufacturer defects and accidental damage Enhanced Priority repair for all covered devices No deductibles, claim limits, or shipping charges Battery and power adapter coverage Theft and loss coverage Self-Maintainer option available Dream Asset Management Subscription Repair Academy Subscription By purchasing a Vivacity Branded Warranty, you agree to the terms and conditions of the warranty. Full T&C's are available on the Dream portal or upon request.	820	\$100.00	\$82,000.00

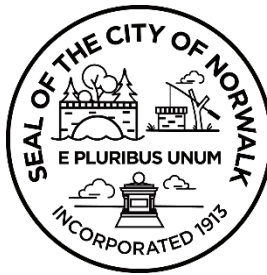
Item & Description	Quantity	Price	Total
<b>Vivacity Tech Blue Light Blocking Tempered Glass Screen Protector Placeholder Item (VT-SP-PLACE-ITEM)</b> Vivacity Tech Screen Protector Placeholder Item	820	\$0.00	\$0.00
<b>Screen Protector Installation Service (SVC-SPI)</b> Vivacity Tech Screen Protector Installation Service	820	\$0.00	\$0.00
<b>UZBL Acer Spin 311 Hard Shell Case - 11in</b> UZBL Acer Spin 311 Hard Shell Case - 11in	820	\$0.00	\$0.00
<b>V-Suite Warranty Shell Add-on</b> V-Suite Warranty Shell Add-on	820	\$10.00	\$8,200.00
<b>Chromebook/Case Assembly Service (SVC-CCA)</b> Vivacity Tech Chromebook/Case Assembly Service	820	\$0.00	\$0.00
<b>Vivacity Tech Future Google AI Pro for Education License Purchase (VT-GEMINI-PLACE-ITEM)</b> Vivacity Tech Future Google AI Pro for Education License Purchase	8	\$0.00	\$0.00
<b>V Suite Parts Closet</b> Vivacity Tech V Suite Parts Closet (SVC-PC)	1	\$0.00	\$0.00
<b>Vivacity Tech Advanced Zero Touch Enrollment (SVC-ZTE-ADV)</b> Vivacity Tech Advanced Zero Touch Enrollment	820	\$4.00	\$3,280.00
<b>Asset Tagging Service - VT Provided (SVC-VT-ATAG)</b> Vivacity Tech Asset Tagging Service - VT Provided	820	\$5.00	\$4,100.00
<b>VT Quick Deploy Packaging Service (FEE-GRNSH)</b> Vivacity Tech Quick Deploy Packaging Service	820	\$0.00	\$0.00
<b>Shipping &amp; Handling</b> Vivacity Tech Shipping & Handling	1	\$0.00	\$0.00
<b>Liftgate Service at Delivery (FEE-LFGT)</b> Vivacity Tech Liftgate Service at Delivery	1	\$100.00	\$100.00
<b>Subtotal</b>			<b>\$450,714.60</b>
<b>Total</b>			<b>\$450,714.60</b>

## Terms

Credit Card Payments are subject to a 3% Convenience fee.

Vivacity Tech reserves the right to assign any order to our vendor Assignment of Funds programs. The programs are a beneficial way for Vivacity to accommodate education or government end user orders. Please note that under these programs, the remittance address may change and additional paperwork may be required. Should this order be allocated to one of these programs, the Vivacity procurement team will follow up with further communication. We thank you in advance for your assistance in facilitating Vivacity's participation in these beneficial partnership programs. Pricing provided on Quotes expires on the expiration date stated on each Quote or while supplies last. If pricing is no longer accurate at the time of purchase your dedicated Account Manager will work with you to create an updated Quote.

**Vivacity Tech PBC is the first and only Public Benefit Corporation to provide technology hardware to schools.  
We are excited about this opportunity to work with you and your school district!**



DEPT OF FINANCE - Purchasing Department

**NONCOMPETITIVE PROCUREMENT JUSTIFICATION FORM**

DATE: 4/24/2026

DEPARTMENT: BOE Technology

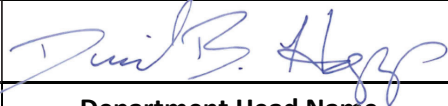
Procurement by non-competitive proposals may be used only when the award of a contract is infeasible under informal competitive Quotations (§3-204), Informal Competitive Request for Proposals (§3-205), seal bids, or competitive proposals and at least one of the following circumstances applies:

**Check One:**

<input type="checkbox"/>	1	The item is available only from a single source (justification is attached). The provisions of this regulation apply to all sole source procurements unless emergency conditions exist as defined by Purchasing Guideline on Emergency Procurements
<input type="checkbox"/>	2	After solicitation of several sources, competition is determined inadequate (record of source contacts and/or attempts to obtain pricing is attached)
<input type="checkbox"/>	3	The compatibility of equipment, accessories, or replacement parts is of paramount consideration
<input checked="" type="checkbox"/>	4	The item/service is available on a Cooperative Purchasing Agreement (please provide the organization name, quote, and the contract/agreement number)
<input type="checkbox"/>	5	The public exigency or emergency for the requirement will not permit a delay resulting from competitive solicitation (documented emergency contingency is attached). <b>Please forward this form and supporting documentation within 48 hours of the Emergency</b>
<input type="checkbox"/>	6	Other, please explain:

TOTAL COST: \$219,450.00      MUNIS Account: 09265010-5777-C0112

VENDOR: Vivacity Tech PBC

Purchasing Agent Signature		The Purchasing Agent		Department Head Signature	
Sharon Conners	Digitally signed by Sharon Conners	<input checked="" type="checkbox"/>	Supports		
	Purchasing Agent Name	<input type="checkbox"/>	Does Not Support		
Date	2026.04.24 15:40:11 -04'00'	<input type="checkbox"/>	Single Source Requires Common Council Authorization (in excess of \$20,000.00)?	David B. Hopp	
				Date 4/24/2026	

**JUSTIFICATION:**

Replacement Chromebooks for Teachers in grades K-5. Current units 6 years old.  
Contract  
TIPS (230105)

**ANY OTHER VENDORS CONTACTED FOR PRICING? (Please attach quotes):** \_\_\_\_\_

**Vendor 1:** \_\_\_\_\_

**Vendor 2:** \_\_\_\_\_

---

**EMERGENCY:** Explain in detail the nature of the emergency



**Vivacity Tech PBC**  
 641 Fairview Ave  
 Saint Paul, MN 55104  
 (877) 731-2069  
 vivacitytech.com

**Quote**  
**58798245130**  
 Quote expires: May 8, 2026

<b>Account Name</b> Norwalk School District	<b>Project Name</b> (350) Acer CB Plus Round 3 - Norwalk School District	<b>Payment Terms</b> Net 30
<b>Prepared For</b> <b>David Hopp</b> dave@norwalkps.org +12038544039	<b>Sales Representative</b> <b>Angel Kevadia</b> akevadia@vivacitytech.com	<b>Contract</b> TIPS (230105)

**Products & Services**

Item & Description	Quantity	Price	Total
<b>Acer Chromebook Plus 514 CBE594-3T Chromebook Intel N355/8 GB/256 GB TS (NX.JJRAA.001)</b> Acer Chromebook Plus 514 CBE594-3T CBE594-3T-36N8 14" Touchscreen Chromebook - WUXGA - Intel Core 3 N355 - 8 GB - 256 GB SSD - English (US) Keyboard - Iron - Intel Chip - 1920 x 1200 - ChromeOS - Intel - ComfyView (Matte), In-plane Switching (IPS) Technology - Front Camera/Webcam - 15 Hours Battery Run Time - IEEE 802.11be Wireless LAN Standard	350	\$574.00	\$200,900.00
<b>Google Chrome OS Education License (CROSSWDISEDUNEW)</b> Chrome OS Education License	350	\$32.00	\$11,200.00
<b>1-Year Vsuite Starter Service Plan</b> 1-Year Vsuite Starter Service Plan: Includes: Unlimited Mechanical Hardware Repair Claims for the first year Available for Education-Grade Chromebooks No deductibles, claim limits, or shipping charges Battery and power adapter replacement for the first year Includes Dream real-time assest management software access and Repair Academy Access By purchasing a Vivacity Branded Service Plan, you agree to the terms and conditions of the plan. Full T&C's are available on the Dream portal or upon request.	350	\$0.00	\$0.00

Item & Description	Quantity	Price	Total
Vivacity Tech Blue Light Blocking Screen Protector for Acer Chromebook Plus 514 (VTSPAP514) Vivacity Tech Blue Light Blocking Screen Protector for Acer Chromebook Plus 514	350	\$10.00	\$3,500.00
Screen Protector Installation Service (SVC-SPI) Vivacity Tech Screen Protector Installation Service	350	\$4.00	\$1,400.00
Vivacity Tech Advanced Zero Touch Enrollment (SVC-ZTE-ADV) Vivacity Tech Advanced Zero Touch Enrollment	350	\$4.00	\$1,400.00
Asset Identifier Entry Service (SVC-ASSETID) Vivacity Tech Asset Identifier Entry Service	350	\$3.00	\$1,050.00
VT Quick Deploy Packaging Service (FEE-GRNSH) Vivacity Tech Quick Deploy Packaging Service	350	\$0.00	\$0.00
Shipping & Handling Vivacity Tech Shipping & Handling	1	\$0.00	\$0.00
Subtotal			\$219,450.00
<b>Total</b>			<b>\$219,450.00</b>

**Terms**

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Vivacity Tech reserves the right to assign any order to our vendor Assignment of Funds programs. The programs are a beneficial way for Vivacity to accommodate education or government end user orders. Please note that under these programs, the remittance address may change and additional paperwork may be required. Should this order be allocated to one of these programs, the Vivacity procurement team will follow up with further communication. We thank you in advance for your assistance in facilitating Vivacity's participation in these beneficial partnership programs. Pricing provided on Quotes expires on the expiration date stated on each Quote or while supplies last. If pricing is no longer accurate at the time of purchase your dedicated Account Manager will work with you to create an updated Quote.

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**Vivacity Tech PBC**  
 641 Fairview Ave  
 Saint Paul, MN 55104  
 (877) 731-2069  
 vivacitytech.com

**Quote**

**58798245130**

Quote expires: June 1, 2026

**Account Name**

Norwalk School District

**Project Name**

(350) Acer CB Plus Round 3 -  
 Norwalk School District

**Payment Terms**

Net 30

**Prepared For**

**David Hopp**  
 dave@norwalkps.org  
 +12038544039

**Sales Representative**

**Angel Kevadia**  
 akevadia@vivacitytech.com

**Contract**

No Contract Selected

**Products & Services**

Item & Description	Quantity	Price	Total
<p><b>Acer Chromebook Plus 514 CBE594-3T Chromebook Intel N355/8 GB/256 GB TS (NX.JJRAA.001)</b></p> <p>Acer Chromebook Plus 514 CBE594-3T CBE594-3T-36N8 14" Touchscreen Chromebook - WUXGA - Intel Core 3 N355 - 8 GB - 256 GB SSD - English (US) Keyboard - Iron - Intel Chip - 1920 x 1200 - ChromeOS - Intel - ComfyView (Matte), In-plane Switching (IPS) Technology - Front Camera/Webcam - 15 Hours Battery Run Time - IEEE 802.11be Wireless LAN Standard</p>	350	\$574.00	\$200,900.00
<p><b>Google Chrome OS Education License (CROSSWDISEDUNEW)</b></p> <p>Chrome OS Education License</p>	350	\$32.00	\$11,200.00
<p><b>1-Year Vsuite Starter Service Plan</b></p> <p>1-Year Vsuite Starter Service Plan:            Includes: Unlimited Mechanical Hardware Repair Claims for the first year            Available for Education-Grade Chromebooks            No deductibles, claim limits, or shipping charges            Battery and power adapter replacement for the first year            Includes Dream real-time asset management software access and Repair Academy Access            By purchasing a Vivacity Branded Service Plan, you agree to the terms and conditions of the plan. Full T&amp;C's are available on the Dream portal or upon request.</p>	350	\$0.00	\$0.00

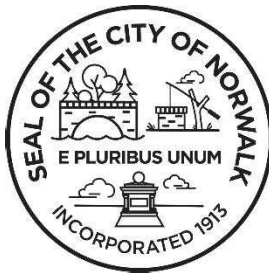
Item & Description	Quantity	Price	Total
<b>Vivacity Tech Blue Light Blocking Screen Protector for Acer Chromebook Plus 514 (VTSPAP514)</b> Vivacity Tech Blue Light Blocking Screen Protector for Acer Chromebook Plus 514	350	\$10.00	\$3,500.00
<b>Screen Protector Installation Service (SVC-SPI)</b> Vivacity Tech Screen Protector Installation Service	350	\$4.00	\$1,400.00
<b>Vivacity Tech Advanced Zero Touch Enrollment (SVC-ZTE-ADV)</b> Vivacity Tech Advanced Zero Touch Enrollment	350	\$4.00	\$1,400.00
<b>Asset Identifier Entry Service (SVC-ASSETID)</b> Vivacity Tech Asset Identifier Entry Service	350	\$3.00	\$1,050.00
<b>VT Quick Deploy Packaging Service (FEE-GRNSH)</b> Vivacity Tech Quick Deploy Packaging Service	350	\$0.00	\$0.00
<b>Shipping &amp; Handling</b> Vivacity Tech Shipping & Handling	1	\$0.00	\$0.00
<b>Subtotal</b>			<b>\$219,450.00</b>
<b>Total</b>			<b>\$219,450.00</b>

**Terms**

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DEPT OF FINANCE - Purchasing Department

**NONCOMPETITIVE PROCUREMENT JUSTIFICATION FORM**

DATE: 5/1/2026

DEPARTMENT: Information Technology

Procurement by non-competitive proposals may be used only when the award of a contract is infeasible under informal competitive Quotations (§3-204), Informal Competitive Request for Proposals (§3-205), seal bids, or competitive proposals and at least one of the following circumstances applies:

**Check One:**

<input type="checkbox"/>	1	The item is available only from a single source (justification is attached). The provisions of this regulation apply to all sole source procurements unless emergency conditions exist as defined by Purchasing Guideline on Emergency Procurements
<input type="checkbox"/>	2	After solicitation of several sources, competition is determined inadequate (record of source contacts and/or attempts to obtain pricing is attached)
<input type="checkbox"/>	3	The compatibility of equipment, accessories, or replacement parts is of paramount consideration
<input checked="" type="checkbox"/>	4	The item/service is available on a Cooperative Purchasing Agreement (please provide the organization name, quote, and the contract/agreement number)
<input type="checkbox"/>	5	The public exigency or emergency for the requirement will not permit a delay resulting from competitive solicitation (documented emergency contingency is attached). <b>Please forward this form and supporting documentation within 48 hours of the Emergency</b>
<input type="checkbox"/>	6	Other, please explain:

TOTAL COST: \$335,369.05 MUNIS Account: 011370-5742

VENDOR: GovConnection, Inc (Contract ID R250605)

Purchasing Agent Signature	The Purchasing Agent		Department Head Signature
	<input checked="" type="checkbox"/>	Supports	<i>Joyce Liu</i>
Purchasing Agent Name	<input type="checkbox"/>	Does Not Support	Department Head Name
		Single Source Requires Common Council Authorization (in excess of \$20,000.00)?	Joyce Liu
Date	<input type="checkbox"/>		Date 5/1/2026

**JUSTIFICATION:**

**Purchase Justification - Palo Alto Firewall 3-Year Renewal**

The IT Department is requesting approval to purchase a three-year prepaid renewal of firewall subscriptions and support services from Palo Alto Networks. These services are required to maintain the City's network security and ensure uninterrupted operations.

Palo Alto is the sole provider for the City's existing firewall infrastructure, making this a sole source procurement.

**Cost Comparison:**

1-Year (both firewalls): \$143,911.60 annually

3-Year Prepaid Total: \$335,369.05

3-Year Annual Total: \$431,734.80

Savings: \$96,365.75 (22%)

The 3-year prepaid option provides significant savings, locks in pricing, aligns renewal dates, and ensures continuous protection.

**ANY OTHER VENDORS CONTACTED FOR PRICING? (Please attach quotes):** \_\_\_\_\_

**Vendor 1:** \_\_\_\_\_

**Vendor 2:** \_\_\_\_\_

~~**EMERGENCY:** Explain in detail the nature of the emergency~~

**PA Review/Notes:** This procurement is being purchased through a cooperative purchasing association contract OMNIA Partners/Region 4 ESC Contract #R210402.

Regarding justification as Sole Source Procurement: Palo Alto Networks has competitors in the firewall market. The City is satisfied with their current provider and at this time its in the best interest align the renewal dates and have continuous protection.

# SALES QUOTE

GovConnection, Inc.  
732 Milford Road  
Merrimack, NH 03054

**Account Executive:** Anthony Forno  
**Phone:** (800) 800-0019 ext. 75004  
**Fax:** 603-683-0827  
**Email:** anthony.forno@connection.com

**# 25882877.02**  
*PLEASE REFER TO THE ABOVE QUOTE # WHEN ORDERING*  
**Date:** 5/4/2026  
**Valid Through:** 6/15/2026  
**Account #:** S01766

**Customer Contact:** Joyce Liu  
**Email:** jliu@norwalkct.org

**Phone:** (203) 854-7726  
**Fax:** (203) 857-0143

<b>QUOTE PROVIDED TO:</b> AB#: 12884 <b>CITY OF NORWALK</b> ACCOUNTS PAYABLE/CITY HAL PO BOX 5125 125 EAST AVE, RM 233 NORWALK, CT 06854 US (203) 854-7712	<b>SHIP TO:</b> AB#: 14774888 <b>CITY OF NORWALK CONNECTICUT</b> AnneMArie Silva 125 EAST AVE STE 203 NORWALK, CT 06851 US (203) 854-7849
--	--

DELIVERY	FOB	SHIP VIA	PRODUCT WEIGHT	TERMS	CONTRACT ID#
5-30 Days A/R/O	Destination	Small Pkg Ground Service Level	.00 lbs	Net 30	R250605

Important Notice: --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Terms and Conditions of our OMNIA Partners/Region 4 ESC Contract # R250605. Any Order accepted by GovConnection for the items included in this Quotation is expressly limited to those Terms and Conditions; any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. No other terms and conditions shall apply without the written consent of GovConnection, Inc. Please refer to our Quote Number in your order.

* Line #	Qty	Item #	Mfg. Part #	Description	Mfg.	Price	Ext
1				6/15/26 to 6/15/29			\$ -
2				PO is required by 6/15/26			\$ -
3	1	42124202	PAN-SVC-PREMUSG-5410-3YR-R	For US Government accounts only. Premium support 3-year prepaid renewal, PA-5410	Palo Alto Networks	\$ 45,683.80	\$ 45,683.80
4	1	42124201	PAN-PA-5410-BNDPRECISIONAI-3-R	PA-5410, Precision AI Network Security Subscription Renewal Bundle Advanced Threat Prevention	Palo Alto Networks	\$ 121,609.56	\$ 121,609.56
5	1	42124203	PAN-SVC-PREMUSG-PRA-25-3YR-R	For US Government accounts only. Premium support	Palo Alto Networks	\$ 6,876.52	\$ 6,876.52
6	1	42124203	PAN-SVC-PREMUSG-PRA-25-3YR-R	For US Government accounts only. Premium support	Palo Alto Networks	\$ 6,876.52	\$ 6,876.52
7	1	42124201	PAN-PA-5410-BNDPRECISIONAI-3-R	PA-5410, Precision AI Network Security Subscription Renewal Bundle Advanced Threat Prevention	Palo Alto Networks	\$ 114,634.94	\$ 114,634.94
8	1	42124202	PAN-SVC-PREMUSG-5410-3YR-R	For US Government accounts only. Premium support 3-year prepaid renewal, PA-5410	Palo Alto Networks	\$ 39,687.71	\$ 39,687.71
<b>Subtotal</b>						\$	<b>335,369.05</b>
<b>Fee</b>						\$	<b>0.00</b>
<b>Shipping and Handling</b>						\$	<b>0.00</b>
<b>Tax</b>							<b>Exempt!</b>
<b>Total</b>						\$	<b>335,369.05</b>

3 year quote

# SALES QUOTE

GovConnection, Inc.  
732 Milford Road  
Merrimack, NH 03054

**Account Executive:** Anthony Forno  
**Phone:** (800) 800-0019 ext. 75004  
**Fax:** 603-683-0827  
**Email:** anthony.forno@connection.com

**# 25882877.02**  
*PLEASE REFER TO THE ABOVE QUOTE # WHEN ORDERING*  
**Date:** 5/4/2026  
**Valid Through:** 6/15/2026  
**Account #:** S01766

**Customer Contact:** Joyce Liu  
**Email:** jliu@norwalkct.org

**Phone:** (203) 854-7726  
**Fax:** (203) 857-0143

<b>QUOTE PROVIDED TO:</b> AB#: 12884 <b>CITY OF NORWALK</b> ACCOUNTS PAYABLE/CITY HAL PO BOX 5125 125 EAST AVE, RM 233 NORWALK, CT 06854 US (203) 854-7712	<b>SHIP TO:</b> AB#: 14774888 <b>CITY OF NORWALK CONNECTICUT</b> AnneMArie Silva 125 EAST AVE STE 203 NORWALK, CT 06851 US (203) 854-7849
--	--

DELIVERY	FOB	SHIP VIA	PRODUCT WEIGHT	TERMS	CONTRACT ID#
5-30 Days A/R/O	Destination	Small Pkg Ground Service Level	.00 lbs	Net 30	R250605

Important Notice: --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Terms and Conditions of our OMNIA Partners/Region 4 ESC Contract # R250605. Any Order accepted by GovConnection for the items included in this Quotation is expressly limited to those Terms and Conditions; any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. No other terms and conditions shall apply without the written consent of GovConnection, Inc. Please refer to our Quote Number in your order.

* Line #	Qty	Item #	Mfg. Part #	Description	Mfg.	Price	Ext
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**QUOTE TERMS AND CONDITIONS**

Unless you have a written master purchase agreement in effect with PC Connection, Inc., PC Connection Sales Corporation, MoreDirect, Inc., or GovConnection, Inc. (each doing business as Connection), that expressly governs this transaction, all orders are governed by Connection's Terms and Conditions of Sale available at: <https://www.govconnection.com/content/about/legal/terms-and-conditions-sale> (the Agreement), which are incorporated by reference as if fully set forth in this Quote.

Some products and services sold by Connection come with end user license agreements (EULAs) from the original manufacturer or service provider (OEM), as well as certain required reseller pass-through terms that Connection must provide or enforce. These terms may be shared with you either by the OEM or by Connection. For your convenience, applicable terms for certain products are available here: <https://www.govconnection.com/content/about/legal/oem-cloud-software-mandatory-end-customer-notice>. Please review this page to see whether any of the products you are purchasing are listed. These terms apply in addition to this Agreement or any applicable master purchase agreement.

Most license and subscription products renew automatically under OEM terms. You are responsible for timely cancellation as required by the OEM. Cancellation and refund rights are governed by OEM terms, and some products or services may be non-cancellable and non-refundable once ordered, activated, or renewed. You remain responsible for any non-cancellable or non-refundable charges.

By placing an order in response to this Quote or using the products or services described, you agree to the Agreement (if no master purchase agreement applies) and all OEM and pass-through terms. No signature is required. Any additional or different customer terms are rejected. If you do not agree, do not place an order or use the products or services.

Pricing and availability are subject to change prior to shipment (in the case of equipment) or delivery (in the case of software). Connection reserves the right, prior to shipment or delivery, to adjust pricing or cancel any order for any reason, including manufacturer price increases, allocation changes, tariffs, exchange rate fluctuations, supply constraints, or other factors beyond Connection's reasonable control. Orders are not binding until shipment or delivery.

3 Year Quote

# SALES QUOTE

GovConnection, Inc.  
732 Milford Road  
Merrimack, NH 03054

**Account Executive:** Anthony Forno  
**Phone:** (800) 800-0019 ext. 75004  
**Fax:** 603-683-0827  
**Email:** anthony.forno@connection.com

**# 25876512.02**

PLEASE REFER TO THE ABOVE  
QUOTE # WHEN ORDERING

**Date:** 4/22/2026  
**Valid Through:** 4/25/2026  
**Account #:** S01766

**Customer Contact:** Joyce Liu  
**Email:** jliu@norwalkct.org

**Phone:** (203) 854-7726  
**Fax:** (203) 857-0143

<b>QUOTE PROVIDED TO:</b> AB#: 12884 <b>CITY OF NORWALK</b> ACCOUNTS PAYABLE/CITY HAL PO BOX 5125 125 EAST AVE, RM 233 NORWALK, CT 06854 US (203) 854-7712	<b>SHIP TO:</b> AB#: 14774888 <b>CITY OF NORWALK CONNECTICUT</b> AnneMArie Silva 125 EAST AVE STE 203 NORWALK, CT 06851 US (203) 854-7849
--	--

DELIVERY	FOB	SHIP VIA	PRODUCT WEIGHT	TERMS	CONTRACT ID#
5-30 Days A/R/O	Destination	Small Pkg Ground Service Level	.00 lbs	Net 30	R210402

Important Notice: --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Terms and Conditions of our OMNIA Partners/Region 4 ESC Contract # R210402. Any Order accepted by GovConnection for the items included in this Quotation is expressly limited to those Terms and Conditions; any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. No other terms and conditions shall apply without the written consent of GovConnection, Inc. Please refer to our Quote Number in your order.

* Line #	Qty	Item #	Mfg. Part #	Description	Mfg.	Price	Ext
1				5-22-26 to 5-28-27			\$ -
2	1	42130103	PAN-PA-5410-BND- PRECISIONAI-R	PA-5410, Precision AI Network -	Palo Alto Networks	\$ 56,254.47	\$ 56,254.47
3	1	41800699	PAN-SVC-PREMUSG-5410-R	For US Government accounts only. Premium support renewal, PA-5410 -	Palo Alto Networks	\$ 15,701.33	\$ 15,701.33
4							\$ -
5							\$ -
6	1	42124202	PAN-SVC-PREMUSG-5410- 3YR-R	For US Government accounts only. Premium support 3-year prepaid renewal, PA-5410 -	Palo Alto Networks	\$ 45,480.03	\$ 45,480.03
7	1		PAN-PA-5410-BND- PRECISIONAI-3YR-R	PA-5410, Precision AI Network 3year	Palo Alto Networks	\$ 142,406.56	\$ 142,406.56
<b>Subtotal</b>						<b>\$</b>	<b>259,842.39</b>
<b>Fee</b>						<b>\$</b>	<b>0.00</b>
<b>Shipping and Handling</b>						<b>\$</b>	<b>0.00</b>
<b>Tax</b>							<b>Exempt!</b>
<b>Total</b>						<b>\$</b>	<b>259,842.39</b>

**QUOTE TERMS AND CONDITIONS**

Unless you have a written master purchase agreement in effect with PC Connection, Inc., PC Connection Sales Corporation, MoreDirect, Inc., or GovConnection, Inc. (each doing business as Connection), that expressly governs this transaction, all orders are governed by Connection's Terms and Conditions of Sale available at: <https://www.govconnection.com/content/about/legal/terms-and-conditions-sale> (the Agreement), which are incorporated by reference as if fully set forth in this Quote.

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Most license and subscription products renew automatically under OEM terms. You are responsible for timely cancellation as required by the OEM. Cancellation and refund rights are governed by OEM terms, and some products or services may be non-cancellable and non-refundable once ordered, activated, or renewed. You remain responsible for any non-cancellable or non-refundable charges.

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**ORDERING INFORMATION**

**GovConnection, Inc. DBA Connection-Public Sector Solutions  
OMNIA Partners/Region 4 ESC Contract #R210402  
Contract Expiration: 31 May 2026**

**Please contact your account manager with any questions.**

<b>Ordering Address</b>	<b>Remittance Address</b>
GovConnection, Inc. 732 Milford Road Merrimack, NH 03054	GovConnection, Inc. Box 536477 Pittsburgh, PA 15253-5906

**Please reference the Contract # on all purchase orders.**

**TERMS & CONDITIONS**

Payment Terms:	NET 30 (subject to approved credit)
FOB Point:	DESTINATION (within Continental US)
Maximum Order Limitation:	NONE
FEIN:	52-1837891
DUNS Number:	80-967-8782
Cage Code:	OGTJ3
Business Size:	LARGE

WARRANTY: Manufacturer's Standard Commercial Warranty

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<b>QUESTIONS: Call 800-800-0019</b>
<b>FAX: 603.683.0374</b>

# SALES QUOTE

GovConnection, Inc.  
732 Milford Road  
Merrimack, NH 03054

**Account Executive:** Anthony Forno  
**Phone:** (800) 800-0019 ext. 75004  
**Fax:** 603-683-0827  
**Email:** anthony.forno@connection.com

**# 25876512.02**  
*PLEASE REFER TO THE ABOVE QUOTE # WHEN ORDERING*  
**Date:** 4/22/2026  
**Valid Through:** 4/25/2026  
**Account #:** S01766

**Customer Contact:** Joyce Liu  
**Email:** jliu@norwalkct.org

**Phone:** (203) 854-7726  
**Fax:** (203) 857-0143

<b>QUOTE PROVIDED TO:</b> AB#: 12884 <b>CITY OF NORWALK</b> ACCOUNTS PAYABLE/CITY HAL PO BOX 5125 125 EAST AVE, RM 233 NORWALK, CT 06854 US (203) 854-7712	<b>SHIP TO:</b> AB#: 14774888 <b>CITY OF NORWALK CONNECTICUT</b> AnneMArie Silva 125 EAST AVE STE 203 NORWALK, CT 06851 US (203) 854-7849
--	--

DELIVERY	FOB	SHIP VIA	PRODUCT WEIGHT	TERMS	CONTRACT ID#
5-30 Days A/R/O	Destination	Small Pkg Ground Service Level	.00 lbs	Net 30	R210402

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* Line #	Qty	Item #	Mfg. Part #	Description	Mfg.	Price	Ext
1				5-22-26 to 5-28-27			\$ -
2	1	42130103	PAN-PA-5410-BND-PRECISIONAI-R	PA-5410, Precision AI Network	Palo Alto Networks	\$ 56,254.47	\$ 56,254.47
3	1	41800699	PAN-SVC-PREMUSG-5410-R	For US Government accounts only. Premium support renewal, PA-5410	Palo Alto Networks	\$ 15,701.33	\$ 15,701.33
4							\$ -
5							\$ -
6	1	42124202	PAN-SVC-PREMUSG-5410-3YR-R	For US Government accounts only. Premium support 3-year prepaid renewal, PA-5410	Palo Alto Networks	\$ 45,480.03	\$ 45,480.03
7	1		PAN-PA-5410-BND-PRECISIONAI-3YR-R	PA-5410, Precision AI Network 3year	Palo Alto Networks	\$ 142,406.56	\$ 142,406.56
<b>Subtotal</b>						<b>\$</b>	<b>259,842.39</b>
<b>Fee</b>						<b>\$</b>	<b>0.00</b>
<b>Shipping and Handling</b>						<b>\$</b>	<b>0.00</b>
<b>Tax</b>							<b>Exempt!</b>
<b>Total</b>						<b>\$</b>	<b>259,842.39</b>

**QUOTE TERMS AND CONDITIONS**

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**ORDERING INFORMATION**

**GovConnection, Inc. DBA Connection-Public Sector Solutions  
OMNIA Partners/Region 4 ESC Contract #R210402  
Contract Expiration: 31 May 2026**

**Please contact your account manager with any questions.**

<b>Ordering Address</b>	<b>Remittance Address</b>
GovConnection, Inc. 732 Milford Road Merrimack, NH 03054	GovConnection, Inc. Box 536477 Pittsburgh, PA 15253-5906

**Please reference the Contract # on all purchase orders.**

**TERMS & CONDITIONS**

Payment Terms:	NET 30 (subject to approved credit)
FOB Point:	DESTINATION (within Continental US)
Maximum Order Limitation:	NONE
FEIN:	52-1837891
DUNS Number:	80-967-8782
Cage Code:	OGTJ3
Business Size:	LARGE

WARRANTY: Manufacturer's Standard Commercial Warranty

NOTE: It is the end user's responsibility to review, understand and agree to the terms of any End User License Agreement (EULA).

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<b>QUESTIONS: Call 800-800-0019</b>
<b>FAX: 603.683.0374</b>

# SALES QUOTE

GovConnection, Inc.  
732 Milford Road  
Merrimack, NH 03054

**Account Executive:** Anthony Forno  
**Phone:** (800) 800-0019 ext. 75004  
**Fax:** 603-683-0827  
**Email:** anthony.forno@connection.com

**# 25876512.01**  
*PLEASE REFER TO THE ABOVE QUOTE # WHEN ORDERING*  
**Date:** 4/10/2026  
**Valid Through:** 4/13/2026  
**Account #:** S01766

**Customer Contact:** Joyce Liu  
**Email:** jliu@norwalkct.org

**Phone:** (203) 854-7726  
**Fax:** (203) 857-0143

<b>QUOTE PROVIDED TO:</b> AB#: 12884 <b>CITY OF NORWALK</b> ACCOUNTS PAYABLE/CITY HAL PO BOX 5125 125 EAST AVE, RM 233 NORWALK, CT 06854 US (203) 854-7712	<b>SHIP TO:</b> AB#: 14774888 <b>CITY OF NORWALK CONNECTICUT</b> AnneMArie Silva 125 EAST AVE STE 203 NORWALK, CT 06851 US (203) 854-7849
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DELIVERY	FOB	SHIP VIA	PRODUCT WEIGHT	TERMS	CONTRACT ID#
5-30 Days A/R/O	Destination	Small Pkg Ground Service Level	.00 lbs	Net 30	R210402

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* Line #	Qty	Item #	Mfg. Part #	Description	Mfg.	Price	Ext
1				5-22-26 to 5-28-27			\$ -
2	1	42130103	PAN-PA-5410-BND-PRECISIONAI-R	PA-5410, Precision AI Network	Palo Alto Networks	\$ 56,254.47	\$ 56,254.47
3	1	41800699	PAN-SVC-PREMUSG-5410-R	For US Government accounts only. Premium support renewal, PA-5410	Palo Alto Networks	\$ 15,701.33	\$ 15,701.33
4							\$ -
<b>Subtotal</b>						<b>\$ 71,955.80</b>	
<b>Fee</b>						<b>\$ 0.00</b>	
<b>Shipping and Handling</b>						<b>\$ 0.00</b>	
<b>Tax</b>						<b>Exempt!</b>	
<b>Total</b>						<b>\$ 71,955.80</b>	

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**GovConnection, Inc. DBA Connection-Public Sector Solutions  
OMNIA Partners/Region 4 ESC Contract #R210402  
Contract Expiration: 31 May 2026**

**Please contact your account manager with any questions.**

<b>Ordering Address</b>	<b>Remittance Address</b>
GovConnection, Inc. 732 Milford Road Merrimack, NH 03054	GovConnection, Inc. Box 536477 Pittsburgh, PA 15253-5906

**Please reference the Contract # on all purchase orders.**

**TERMS & CONDITIONS**

Payment Terms:	NET 30 (subject to approved credit)
FOB Point:	DESTINATION (within Continental US)
Maximum Order Limitation:	NONE
FEIN:	52-1837891
DUNS Number:	80-967-8782
Cage Code:	OGTJ3
Business Size:	LARGE

WARRANTY: Manufacturer's Standard Commercial Warranty

NOTE: It is the end user's responsibility to review, understand and agree to the terms of any End User License Agreement (EULA).

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# SALES QUOTE

GovConnection, Inc.  
732 Milford Road  
Merrimack, NH 03054

**Account Executive:** Anthony Forno  
**Phone:** (800) 800-0019 ext. 75004  
**Fax:** 603-683-0827  
**Email:** anthony.forno@connection.com

**# 25870627.01**

PLEASE REFER TO THE ABOVE  
QUOTE # WHEN ORDERING

**Date:** 4/10/2026  
**Valid Through:** 4/13/2026  
**Account #:** S01766

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**Email:** jliu@norwalkct.org

**Phone:** (203) 854-7726  
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DELIVERY	FOB	SHIP VIA	PRODUCT WEIGHT	TERMS	CONTRACT ID#
5-30 Days A/R/O	Destination	Small Pkg Ground Service Level	.00 lbs	Net 30	R210402

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* Line #	Qty	Item #	Mfg. Part #	Description	Mfg.	Price	Ext
1				6-15-26 to 10-22-29			\$ -
2	1	42124201	PAN-PA-5410-BNDPRECISIONAI-3-R	PA-5410, Precision AI Network	Palo Alto Networks	\$ 95,935.11	\$ 95,935.11
3	1	42124202	PAN-SVC-PREMUSG-5410-3YR-R	PA-5410, For US Government acc	Palo Alto Networks	\$ 44,944.96	\$ 44,944.96
4	1	42124203	PAN-SVC-PREMUSG-PRA-25-3YR-R	For US Government accounts onl	Palo Alto Networks	\$ 7,697.60	\$ 7,697.60
5	1	42124203	PAN-SVC-PREMUSG-PRA-25-3YR-R	For US Government accounts only. Premium support	Palo Alto Networks	\$ 7,697.60	\$ 7,697.60
<b>Subtotal</b>						<b>\$</b>	<b>156,275.27</b>
<b>Fee</b>						<b>\$</b>	<b>0.00</b>
<b>Shipping and Handling</b>						<b>\$</b>	<b>0.00</b>
<b>Tax</b>							<b>Exempt!</b>
<b>Total</b>						<b>\$</b>	<b>156,275.27</b>

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OMNIA Partners/Region 4 ESC Contract #R210402  
Contract Expiration: 31 May 2026**

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Payment Terms:	NET 30 (subject to approved credit)
FOB Point:	DESTINATION (within Continental US)
Maximum Order Limitation:	NONE
FEIN:	52-1837891
DUNS Number:	80-967-8782
Cage Code:	OGTJ3
Business Size:	LARGE

WARRANTY: Manufacturer's Standard Commercial Warranty

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CITY OF NORWALK  
**Joyce Liu**  
**Director/Information**  
**Technology**  
125 East Avenue Room 203  
Norwalk, CT 06851  
Office: (203) 854-7714  
[www.norwalkct.gov](http://www.norwalkct.gov)  
[jliu@norwalkct.gov](mailto:jliu@norwalkct.gov)

TO: Finance & Claim Committee  
FROM: Joyce Liu, Director of Information Technology  
RE: Palo Alto firewalls 3 years renewal  
DATE: May 14th, 2026

\*\*\*\*\*

Dear Members of the Finance Committee,

I am writing to request approval to renew and purchase a three-year subscription for the City's firewall services from Palo Alto Networks. These firewalls are a critical component of the City's cybersecurity infrastructure and are required to protect our network, systems, and data from external threats while ensuring secure access to City services.

The City currently operates two Palo Alto firewalls that support all departments. The existing subscriptions are scheduled to expire in May and June 2026. To simplify management and ensure continuity of service, we have obtained a co-termed renewal quote that aligns both firewalls under a single expiration date.

The total cost for the three-year renewal is \$335,369.05. Palo Alto Networks is the sole provider of these proprietary firewall subscriptions and support services. The proposed three-year prepaid agreement offers a significant cost savings compared to annual renewals and locks in pricing, protecting the City from future increases.

Given the critical nature of these services and the upcoming expiration dates, timely approval is necessary to avoid any interruption in the City's network security protection.

Please let me know if you need any additional information or documentation to support this request. Thank you for your consideration and continued support.

Sincerely,  
*Joyce Liu*

IT Director

**ACTION REQUESTED:**

Authorize the purchasing agent to issue a purchase order to GovConnection, Inc, in an amount not to exceed \$335,369.05 for Palo Alto Firewalls 3 years Renewal. Account Allocation: 011370-5742



CITY OF NORWALK  
**Joyce Liu**  
**Director/Information**  
**Technology**  
125 East Avenue Room 203  
Norwalk, CT 06851  
Office: (203) 854-7714  
[www.norwalkct.gov](http://www.norwalkct.gov)  
[jliu@norwalkct.gov](mailto:jliu@norwalkct.gov)

TO: Finance & Claim Committee  
FROM: Joyce Liu, Director of Information Technology  
RE: Zoom Annual Renewal  
DATE: May 14th, 2026

\*\*\*\*\*

Dear Members of the Finance Committee,

The Information Technology Department is requesting approval to renew the City’s Zoom Webinar licensing agreement for fifty (50) webinar accounts and six (6) translated captioning accounts utilized to support public meetings, boards, commissions, committees, and other City operations requiring virtual public participation and broadcasting capabilities.

The City currently maintains these webinar licenses centrally through the IT Department to support consistent administration, security management, meeting controls, and operational continuity across departments and committees. Zoom Webinar services continue to be required for various public-facing meetings and hybrid meeting operations where webinar functionality is necessary beyond standard meeting capabilities.

The proposed agreement includes terms and conditions containing automatic renewal provisions and indemnification language. Based on guidance provided by the Law Department and pursuant to the City Charter, these provisions create a present or future obligation extending beyond twelve months in duration, thereby requiring approval through the City’s normal authorization process, including Finance & Claims Committee review and subsequent City Council approval.

Funding for this renewal has been included within the IT operating budget.

Thank you for your consideration.

Sincerely,  
*Joyce Liu*

IT Director

**ACTION REQUESTED:**



CITY OF NORWALK  
**Joyce Liu**  
***Director/Information  
Technology***  
125 East Avenue Room 203  
Norwalk, CT 06851  
Office: (203) 854-7714  
[www.norwalkct.gov](http://www.norwalkct.gov)  
[jliu@norwalkct.gov](mailto:jliu@norwalkct.gov)

Authorize the Purchasing Agent to issue a purchase order to Zoom Communications, Inc. in an amount not to exceed \$12,300 for the annual renewal of fifty (50) Zoom Webinar accounts and six (6) translated captioning accounts.

Funding will be allocated from Account No. 011370-5742.



**Account Number:** 53580889  
**Order Form Number:** Q3949327  
**Valid Until:** 06/04/2026

Zoom Communications, Inc. ('Zoom')  
 55 Almaden Blvd, 6th Floor  
 San Jose, CA

<b>Billed To</b>  <b>Customer:</b> City of Norwalk, Connecticut <b>Account Legal Name:</b> CITY OF NORWALK <b>Contact Name:</b> Joyce Liu <b>Address:</b> 125 EAST AVE NORWALK,Connecticut 06851, United States <b>Email Address:</b> zoomsupport@norwalkct.gov <b>Phone:</b> (203) 854-7726	<b>Sold To</b>  <b>Customer:</b> City of Norwalk, Connecticut <b>Account Legal Name:</b> CITY OF NORWALK <b>Contact Name:</b> Joyce Liu <b>Address:</b> 125 EAST AVE NORWALK,Connecticut 06851, United States <b>Email Address:</b> zoomsupport@norwalkct.gov <b>Phone:</b> (203) 854-7726
<b>Auto Renew:</b> No <b>Initial Paid Subscription Term:</b> 12 Months <b>Paid Period Start Date:</b> 05/05/2026	<b>Billing Method:</b> Email <b>Currency:</b> USD <b>Payment Term:</b> Net 30

This Zoom Order Form and any other Order Forms that reference this Order Form are governed by the Zoom Terms of Service found at <https://explore.zoom.us/en/terms/> (unless Customer and Zoom have entered a written governing Master Subscription Agreement, in which case such written agreement will govern).

SERVICE	BILLING PERIOD	QUANTITY	PRICE	TOTAL
Zoom Translated Captions Annual	Annual	6	USD 50.00	USD 300.00
Enterprise Named Host Annual	Annual	50	USD 240.00	USD 12,000.00

<b>(Before Taxes) Annual Payment:</b>	USD 12,300.00
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Payment Schedule Summary (Before Taxes)
First Payment: USD 12,300.00

Other Terms & Notes
Zoom One is rebranding to Zoom Workplace! This new name does not impact your services.
<b>Special Notes:</b>
<b>Other:</b>

**Named Host** - means any licensed host who may host an unlimited number of meetings, one meeting at a time, during the Term using the Service. Any meeting will have at least one Named Host. Unless Customer has purchased an extended capacity, the number of participants (participants do not require a license) will not exceed 500 per meeting. Named Host license may not be shared or used by anyone other than the individual to whom the Named Host license is assigned.

**Enterprise Named Host Plan** includes 500 meeting capacity and webinar 500 attendee capacity for all named users.

**Translated Captions as Add-on**

Translation Named Host' means a user of Zoom Translated Captions, licensed hereunder. A Translation Named Host license may not be shared or used by anyone other than the individual to whom the Translation Named Host license is assigned. Customer may reassign licenses as needed within their account.

**Fees** - The fees for the Services, if any, are described in the Order Form. The actual fees may also include overage amounts or per use charges for audio and/or cloud recording in addition to the fees in the Order, if such use is higher than the amounts described in the Order, and you agree to pay these amounts or charges if you incur them. Invoicing for Services begins on the first day that the service is available for use by the Customer and monthly thereafter for the duration Term, except for annual pre-pay option which is invoiced once in the first month of the annual term. Amendment orders will co-term with the existing subscription term end date. Invoices are pro-rated from paid period start date to base subscription end date. Purchase order, if any, issued in connection with this order should reference the above order form number. Commitments not utilized by the Customer during the month for which they are committed may not be carried forward into any subsequent month or term. All invoices for the subscription Services listed herein will be provided to the Customer via the billing email address associated with the corresponding Zoom Account.

All prices shown for Zoom services are exclusive of taxes and fees. The terms 'taxes' and 'fees' include but are not limited to: US state and local taxes, VAT, GST, HST, JCT, any other consumption based taxes, Digital Service Taxes, Universal Service Fund, or other telecom regulatory fees and Withholding Taxes that may apply upon making payments to Zoom. Any taxes that apply will be based on the prevailing rates in place at the time of invoicing.

If you are exempt from any of these taxes or fees, please submit your exemption documentation online through the Billing Management section of your account. The document will be reviewed and if approved, will exempt you from all applicable taxes.

*Professional Services, if purchased, will be presented in a separate Order Form.*

**Accepted and agreed as of the date specified below by the authorized representative of Customer**

<b>Signature:</b>
<b>Print Name:</b>
<b>Date:</b>
Zoom Service Effective Date: 5/5/2026
<b>PO # (If Applicable):</b>

**The Services will be activated within 48 hours of order signature or Zoom Service Effective Date, whichever is later.**

**Zoom reserves the right at its sole discretion to accept Order Forms received after the Valid Until date.**

If a PO# is required for processing the invoice related to this order, please provide a PO with this order. If issuance of PO is delayed, please provide a PO within

5 days of the service effective date via email to [purchase-orders@zoom.us](mailto:purchase-orders@zoom.us). Notwithstanding the foregoing, the period for payment shall commence as of the applicable invoice date. Such payment period shall not restart based on any delays in issuing a Purchase Order or any procurement process.

## MEMORANDUM

TO: Honorable Members of the Board of Estimate and Taxation (BET)

FROM: Ralph Kolb, PE, Sr. Environmental Engineer, WPCA

CC: Vanessa Valadares, PE, Chief of Operations and Public Works  
Christine Pacelli, Wastewater Systems Manager, WPCA

DATE: March 31, 2026

REASON: Norwalk Water Pollution Control Authority  
FY26/27 Operating Budget

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The Norwalk Water Pollution Control Authority (WPCA), an enterprise fund, manages the City's sanitary sewer collection system, pumping stations and wastewater treatment facility in accordance with environmental standards and regulations in the most cost effective and responsible manner.

Enclosed is the WPCA's FY2026/27 budget as approved at the WPCA Board of Directors meeting held on February 16, 2026. The WPCA approved a 4.5% sewer use charge increase.

In early 2026, the WPCA's consultant, Woodard & Curran, finished updating its Dynamic Financial Model with current and future capital and operating budget spending, future bonding, and feedback from the WPCA Board of Directors, Mayor's Office and Finance Department. This model covers a forecast period of five years, from FY2027 through FY2031, and emphasizes the FY27 budget. The WPCA anticipates updating the model at least annually for future financial planning and budget preparation.

The WPCA and Veolia Water North America (Veolia) partnership continues to make significant progress in many key areas such as collections system operation and maintenance, emergency response, customer service, asset preservation, enhanced operations, and high quality effluent. In FY2025/26, multiple projects were completed including wet weather chlorination improvements, screen washpress replacement and arc flash study at the WWTP, pump upgrade at the Fort Point pump station, pump rebuilds at Westport and Sammis St pump stations, and the continued daily maintenance of the Keeler Brook temporary pumping system.

In September 2022, the WPCA submitted a Sanitary Sewer Collection System Master Plan Update to the Connecticut Department of Energy and Environmental Protection (DEEP). In September 2023, a Facility Plan Update was submitted to DEEP. In 2024, DEEP and City staff participated in progress meeting discussing both plans and long-term capital improvement recommendations. Additional information was requested by DEEP during the summer and the WPCA team provided responses in a November 1, 2024 letter. These documents continue to be under review at CTDEEP.

The WPCA looks forward to continuing its ongoing capital improvements of rehabilitating collection system infrastructure, pump stations, and improvements at the Wastewater Treatment Plant.

Several key operating budget line items to note are as follows:

Revenues:

- Rate increase of 4.5%, which is an increase of \$20 residential; \$28 commercial; and \$0.50/1,000 gallons commercial consumption per WPCA Financial Model
- Nitrogen Credits for 2025, waiting for pricing from DEEP
- Includes line item for reimbursement (\$145,367) of WPCA support services billed to City

Expenditures:

- Operation and maintenance fee account increase of approximately 3.5%
- Includes line item for reimbursement (\$802,951) of City support services billed to WPCA
- Debt service payments increasing due to bond funding of capital improvement projects

City of Norwalk  
WATER POLLUTION CONTROL AUTHORITY  
Approved FY 2026-27 Operating Budget Summary

**REVENUES** (224062)

ACCOUNT	DESCRIPTION	APPROVED FY 25-26	PROJECTED ACTUAL FY 25-26	PROPOSED FY 26-27
	<b>Sewer Use Charges</b>	<b>\$ 20,457,000</b>	<b>\$ 20,508,390</b>	<b>\$ 21,356,389</b>
4513	Norwalk Customers <sup>1</sup>	\$ 19,562,000	\$ 19,580,890	\$ 20,442,000
4521	Wilton Interlocal Agreement <sup>2</sup>	\$ 850,000	\$ 850,000	\$ 850,000
4522	Other Contract Customers	\$ 45,000	\$ 77,500	\$ 64,389
	<b>Other Revenues</b>	<b>\$ 850,647</b>	<b>\$ 961,694</b>	<b>\$ 859,067</b>
452C	Industrial Pretreatment Surcharge <sup>3</sup>	\$ 175,000	\$ 175,000	\$ 175,000
452D	Sewer Connection Fees	\$ 150,000	\$ 200,000	\$ 150,000
452E	Industrial Pretreatment Interest	\$ 5,000	\$ 5,000	\$ 5,000
4451	Sewer Permits	\$ 1,500	\$ 1,500	\$ 1,500
4807	Reimbursement of Expenses	\$ 1,000	\$ 58,327	\$ 1,000
4453	Septage Haulers Licenses	\$ 1,200	\$ 1,200	\$ 1,200
4516	Septage Disposal Fees	\$ 175,000	\$ 175,000	\$ 175,000
4121	Nitrogen Credits <sup>4</sup>	\$ 30,000	\$ 33,720	\$ 30,000
4901	Investment Income <sup>5</sup>	\$ 110,000	\$ 110,000	\$ 110,000
4051	Interest on Delinquent Accounts <sup>6</sup>	\$ 65,000	\$ 65,000	\$ 65,000
489F	Reimbursement for Indirect Expenses <sup>7</sup>	\$ 136,947	\$ 136,947	\$ 145,367
<b>TOTAL</b>		<b>\$ 21,307,647</b>	<b>\$ 21,470,084</b>	<b>\$ 22,215,456</b>

<sup>1</sup> Rate increase of approximately 4.5, which is an increase of \$20 residential; \$28 commercial; \$0.50/1000 gallons commercial consumption per WPCA Financial Model.

Includes annual adjustments and a 98.2% collection rate per Tax Collector's Office and may fluctuate based upon economic conditions.

<sup>2</sup> Billed on actual metered wastewater flow. Varies based on audited expenditures.

<sup>3</sup> No change in IPP rates.

<sup>4</sup> Nitrogen FY26/27 credits estimated based on past CTDEEP credit sharing.

<sup>5</sup> Per Comptroller.

<sup>6</sup> Per Comptroller.

<sup>7</sup> Salaries, benefits and other direct costs for WPCA support services, City Sewer Use Fee, IPP/FOG billing and stormwater O&M.

City of Norwalk  
WATER POLLUTION CONTROL AUTHORITY  
Approved FY 2026-27 Operating Budget Summary

**EXPENDITURES** (224062)

ACCOUNT	DESCRIPTION	APPROVED FY 25-26	PROJECTED ACTUAL FY 25-26	PROPOSED FY 26-27
	<b>Personnel/Benefits</b>	\$ 1,235,112	\$ 1,184,018	\$ 1,365,102
5110	Wages & Salary - Regular <sup>1</sup>	\$ 716,169	\$ 663,800	\$ 800,784
5428	Employee Benefits	\$ 381,718	\$ 381,718	\$ 426,818
5120	Wages & Salary - Overtime	\$ 100,000	\$ 100,000	\$ 100,000
5140	Wages & Salary - Part-time	\$ 36,000	\$ 36,000	\$ 36,000
5150	Longevity	\$ 1,225	\$ 2,500	\$ 1,500
5258	<b>Operations &amp; Maintenance Fees<sup>2</sup></b>	\$ 11,260,000	\$ 11,260,000	\$ 11,340,000
5651	<b>Indirect Expenses<sup>3</sup></b>	\$ 768,460	\$ 768,460	\$ 802,951
5241	<b>Electricity<sup>4</sup></b>	\$ 1,671,700	\$ 1,671,700	\$ 1,738,600
5298	<b>Other Contractual Services</b>	\$ 250,000	\$ 250,000	\$ 250,000
5252	<b>Legal Services</b>	\$ 250,000	\$ 250,000	\$ 250,000
	<b>Administration</b>	\$ 94,000	\$ 64,000	\$ 64,000
5286	Business Expense (General Office / Billing Costs)	\$ 32,000	\$ 32,000	\$ 32,000
5245	Telephone	\$ 2,000	\$ 2,000	\$ 2,000
5741	IT Hardware / Software	\$ 60,000	\$ 30,000	\$ 30,000
5235	<b>Professional Dues/Memberships</b>	\$ 10,000	\$ 10,000	\$ 10,000
5295	<b>Training/Conferences</b>	\$ 20,000	\$ 20,000	\$ 20,000
5418	<b>Property Insurance/Liability Premium Worker's Compensation<sup>5</sup></b>	\$ 82,675	\$ 82,675	\$ 74,728
5789	<b>Replacement Reserve - Wilton's portion per agreement</b>	\$ -	\$ -	\$ -
5789	<b>Replacement Reserve - Norwalk<sup>6</sup></b>	\$ 568,028	\$ -	\$ -
5521	<b>Debt Service - Principal</b>	\$ 3,657,413	\$ 3,657,413	\$ 4,109,593
5522	<b>Debt Service - Interest</b>	\$ 1,440,259	\$ 2,243,639	\$ 2,190,482
<b>TOTAL</b>		<b>\$ 21,307,647</b>	<b>\$ 21,461,905</b>	<b>\$ 22,215,456</b>

<sup>1</sup> Includes step and COL increases.

<sup>2</sup> Includes a 3.5% increase on base service fee, contract incentives, and a 5% contingency for contract components (pass-through and extraordinary items).

<sup>3</sup> Salaries, benefits and other direct costs for City support services including Finance Department (CFO, Tax Collector, Tax Assessor, Comptroller, IT/GIS, Purchasing, and Management & Budgets), Customer Service, and DPW Engineering.

<sup>4</sup> Assumes 4% increase over previous year.

<sup>5</sup> Per Risk Management and Finance Department

<sup>6</sup> Surplus funds historically used for rate stabilization in future years included in WPCA Financial Model. FY26-27 no surplus is projected.