FINANCE AND CLAIMS COMMITTEE OF THE COMMON COUNCIL MEETING AGENDA

Thursday, September 12, 2024, 7:00 P. M.
By Zoom Virtual Teleconference:

To allow public access, anyone may access a meeting by attending by telephone, Zoom, and/or the City of Norwalk YouTube channel. Specific instructions and links can be found at **www.norwalkct.org/meetings.**

Members of the public can call in and listen to a meeting. They will not be able to speak or see any of the meeting participants. Each meeting will use a unique Meeting/Webinar ID. Please find the information using the link above.

Members of the public who wish to provide "live comments" can use the Zoom meeting platform. All participants will be muted upon entering the meeting. To speak, click the "raise your hand indicator" and you will be called on by the host of the meeting during the public comment section. Please find the information using the link above.

Members of the public who wish to view the meeting, but are not participating, can view a live stream on the City of Norwalk YouTube channel. Please find the information using the link above.

Members of the public who wish to provide public comments are encouraged to submit those via email in advance of the meeting. Please email Chitsamay Lam at clam@norwalkct.gov at least three hours in advance of the meeting start time to provide written public comment prior to the meeting.

Agenda

1. Call to Order
2. Roll Call
3. Public Participation
4. Approve the Minutes of the following Finance Committee Meetings:

   August 8, 2025- Regular Finance and Claims Committee Meeting

5. Tax Assessor report
6. Claims Committee Report: September 2024
7. Narrative on Tax Collections dated September 2024 – Receive Report and discuss.
8. Monthly Tax Collector's Reports dated August 2024 – Receive Report and discuss.
9. Received Oak Hills Park Authority Monthly Financial Statements for June and July 2024.
10. Authorize the purchasing agent to issue a purchase order to GovConnection, Inc, in an amount not to exceed $385,223.54 for Network Distribution and Access Switches. Account No. 0925 1370 5777 C0375 City Technology.
11. REQUESTING a Special Capital Appropriation in the amount of $100,000 for the purchase of a replacement boat for the Harbormaster to manage and oversee the operation of the Norwalk Harbor, Norwalk Islands and a portion of the Long Island Sound and authorize the issue of bonds, notes or temporary notes in an amount not to exceed $100,000 to finance said appropriation.
12. REQUESTING a reduction in the amount of $100,000 to the appropriation in account # 0925-3760-5777-C0704 (Arts & Culture Plan. Deauthorizes bonds in the amount of $100,000.

13. Resolution: Approve ARPA transfer request in the following amounts, and in conformance with Common Council Approval of items 2a and 2b on the October 24, 2023 Agenda:

FROM:

BUSINESS COVID ASSISTANCE	133710-5796-AEC05	$85,000
ADMINISTRATOR FOR ARP	133710-5796-AEC14	$32,517

TO:

MOBILITY SIDEWALK & BIKE	133710-5796-AEC02	$117,517

14. Review of Operating Budget Calendar FY 2025-26

15. Review of Capital Budget Calendar FY 2025-26

16. Adjournment.

CITY OF NORWALK
FINANCE COMMITTEE
REGULAR MEETING
AUGUST 8, 2024

ATTENDANCE: Greg Burnett, Chairman; Jim Frayer; Johan Lopez; Heather Dunn

OTHER: Amanda Cleveland; Edward McCave; Craig Schmidt; Jared Schmitt, CFO; Joann Acquarulo; Joyce Liu; Lamond Daniels; Paul Gorman, Tax Assessor; Robert Stowers; Sabrina Godeski; Tom Livingston; Nicole' Eaddy; Terry Blake; Lisa Biagiarelli, Tax Collector; Diane Lauricella; Jessica Vonashek

CALL TO ORDER

Chairman Burnett called the meeting to order at 7:02 P.M. There was a quorum present.

ROLL CALL

Chairman Burnett performed a roll call of those present.

PUBLIC PARTICIPATION

Ms. Lauricella came forward for public comment. She wished to comment on the ARPA money proposals. She requested a list of prior ARPA approvals. She wished to see the money spent on direct COVID relief projects such as free masks and test kits. She also asked why they had not used Eminent Domain for 10 Butler Street. She also felt that they should look at air pollution and water quality plans instead of arts and cultural plans. She expressed further dissatisfaction with the arts and cultural plans.

There was no further public participation at this time.

APPROVE THE MINUTES OF THE FOLLOWING FINANCE COMMITTEE MEETINGS

JUNE 17, 2024-SPECIAL FINANCE AND CLAIMS COMMITTEE MEETING

Please make the following changes:

- Under the narrative for the Tax Collector, add a dollar sign to 4.2 million.
- Change 'The deadline was the 14th of June' to 'The deadline to pay to avoid notice of sale being filed was the 14th of June.'

**** MR. FRAYER MOVED TO APPROVE THE MINUTES OF JUNE 17, 2024 SPECIAL FINANCE AND CLAIMS COMMITTEE MEETING AS AMENDED.**
**** THE MOTION PASSED WITH THREE (3) IN FAVOR (BURNETT, DUNN, FRAYER) AND ONE (1) ABSTENTION (LOPEZ).**

JULY 11, 2025- REGULAR FINANCE AND CLAIMS COMMITTEE MEETING

Chairman Burnett noted that it should be the minutes of July 11, 2024 and not July 11, 2025.

Please make the following changes:

- Under ‘Tax Assessors Report’, correct the typo for ‘thrust’ in the first sentence.
- Under ‘Tax Assessors Report’, where it indicated the initial September 9th tax sale notice was published in the paper on July 8th, change it to July 6th.

**** MR. FRAYER MOVED TO APPROVE THE MINUTES OF JUNE 17, 2024 SPECIAL FINANCE AND CLAIMS COMMITTEE MEETING AS AMENDED.**
**** THE MOTION PASSED WITH THREE (3) IN FAVOR (BURNETT, LOPEZ, FRAYER) AND ONE (1) ABSTENTION (DUNN).**

TAX ASSESSOR REPORT-SENIOR TAX RELIEF PROGRAM

Mr. Gorman came forward to present his report. He reviewed the participation numbers for the local program and state program. He noted that there had been a reduction in the number of participants. He reviewed the reasons why some people might leave the program. Discussion followed regarding the status of the program. Appeals have been completed in May.

CLAIMS COMMITTEE REPORT: AUGUST 2024

There were no claims to report at this time.

NARRATIVE ON TAX COLLECTIONS DATED AUGUST 2024 RECEIVE REPORT AND DISCUSS

MONTHLY TAX COLLECTOR’S REPORTS DATED JULY 2024 RECEIVE REPORT AND DISCUSS

Ms. Biagiarelli came forward to present her report. Both months were presented at the same time. She provided two spreadsheets for two fiscal years for review and discussion. She felt they had done better this year than last year. She provided an update on the tax sale as well. It will be happening in appx. 4 ½ weeks due to rescheduling. They have $5.4 million in collections. Further discussion followed. Chairman Burnett said there would be another update in September. Mr. Lopez asked how past-due tax collections were being handled and ways to reduce legal complexities. Ms. Biagiarelli answered to his satisfaction.

RECEIVED OAK HILLS PARK AUTHORITY MONTHLY FINANCIAL STATEMENTS FOR JUNE 2024

This item was tabled till the September meeting.

**** MR. LOPEZ MOVED TO ADD UNDER THE ‘ARPA TRANSFERS’: ‘AEC 15 PERMIT CO-ORDINATOR FOR THE AMOUNT OF $15,500’ AND UNDER THE TRANSFER ‘AEC 04 PROJECT MANAGER POSITION FOR THE AMOUNT OF $15,500.’**
**** THE MOTION PASSED UNANIMOUSLY.**

Mr. Schmitt came forward to give a presentation on items 10, 11, 12, 13, 14, 15, and 16. He provided a slideshow detailing the following:

- ARPA Deadlines
  - December 31, 2024: All ARPA funds must be committed.
  - December 31, 2026: All ARPA funds must be expended.
- Identifying Priority Areas for Focus
  - Suggestions include POCD Outreach, Flood Mitigation Studies, and Small Business Roundtables.
- Initial ARPA Proposal
  - Breakdown of the spending on the various projects such as Fire, DPW, and Police.
- ARPA Update
  - Update involving the number of completed projects, projects in progress, and reallocated projects.
- Completed Projects
  - Completed projects include 3 Belden Avenue Purchase, Wall Street Construction, and Climate Action Plan among the 15 completed projects.
- In Progress Projects
  - In progress projects include South Norwalk School Sidewalks, General Drainage, and Playground Equipment among the 31 in progress.
- No Longer Viable Projects
- Reallocations
  - Reallocated projects include Permitting and Licensing Software, WMBE Grants to Small Business, and Administrator for ARPA.
- Additional Funding ($5 Million)
- New Projects
  - New Projects include SCBA Air Cylinders, Oyster Shell Dog Park, and Arts and Cultural Plan among the 7 new projects.

Questions regarding the various projects followed.

RESOLUTION: REQUESTING FOR ECONOMIC AND COMMUNITY DEVELOPMENT FOR THE PROJECT 6 BUTLER ACQUISITION IN THE AMOUNT OF $1,400,000 FROM THE AMERICAN RESCUE PLAN ACT (ARPA) - CORONAVIRUS STATE FISCAL RECOVERY FUND (CSFRF). ACCOUNT 140000-5796-ACMF1 6 BUTLER ACQUISITION

**** MS. DUNN MOVED TO APPROVE ITEM RESOLUTION: REQUESTING FOR ECONOMIC AND COMMUNITY DEVELOPMENT FOR THE PROJECT 6 BUTLER ACQUISITION IN THE AMOUNT OF $1,400,000 FROM THE AMERICAN RESCUE PLAN ACT (ARPA) - CORONAVIRUS STATE FISCAL RECOVERY FUND (CSFRF). ACCOUNT 140000-5796-ACMF1 6 BUTLER ACQUISITION.**

Ms. Vonashek came forward to discuss this item. She said the lot was a connecting point and reviewed the details of the lot.

**** THE MOTION PASSED UNANIMOUSLY.**

RESOLUTION: REQUESTING FOR ECONOMIC AND COMMUNITY DEVELOPMENT FOR THE PROJECT ARTS AND CULTURAL PLAN IN THE AMOUNT OF $50,000 FROM THE

AMERICAN RESCUE PLAN ACT (ARPA) - CORONAVIRUS STATE FISCAL RECOVERY FUND (CSFRF). ACCOUNT: 140000-5796-ACMF2 ARTS AND CULTURAL PLAN

**** MS. DUNN MOVED TO APPROVE ITEM RESOLUTION: REQUESTING FOR ECONOMIC AND COMMUNITY DEVELOPMENT FOR THE PROJECT ARTS AND CULTURAL PLAN IN THE AMOUNT OF $50,000 FROM THE AMERICAN RESCUE PLAN ACT (ARPA) - CORONAVIRUS STATE FISCAL RECOVERY FUND (CSFRF). ACCOUNT: 140000-5796-ACMF2 ARTS AND CULTURAL PLAN**

Ms. Godeski came forward to discuss this item. She noted that this had been approved in the capital budget fiscal request for the fiscal year. The plan is required by the state for the Arts and Cultural district. Further discussion followed. Mr. Lopez asked if there would be further collaboration between the city and NPS when it comes to arts. Ms. Godeski pointed out that the plan involved things like implementation measures which would be both City and Board related. Ms. Dunn asked if this would be contracted out. Ms. Godeski confirmed they would put out an RFP. Further discussion followed.

**** THE MOTION PASSED UNANIMOUSLY.**

RESOLUTION: REQUESTING FOR RECREATION AND PARKS FOR THE PROJECT NORWALK COMMUNITY RECREATION CENTER AT 98. S. MAIN ST IN THE AMOUNT OF $1,000,000 FROM THE AMERICAN RESCUE PLAN ACT (ARPA) - CORONAVIRUS STATE FISCAL RECOVERY FUND (CSFRF). ACCOUNT: 140000-5796-ACMF3 98 S MAIN ST COMM REC CENTER

**** MR. LOPEZ MOVED TO APPROVE ITEM RESOLUTION: REQUESTING FOR RECREATION AND PARKS FOR THE PROJECT NORWALK COMMUNITY RECREATION CENTER AT 98. S. MAIN ST IN THE AMOUNT OF $1,000,000 FROM THE AMERICAN RESCUE PLAN ACT (ARPA) - CORONAVIRUS STATE FISCAL RECOVERY FUND (CSFRF). ACCOUNT: 140000-5796-ACMF3 98 S MAIN ST COMM REC CENTER**

Mr. Stowers came forward to discuss this item. The purpose of the funding is to supplement the existing funding that has been allocated for 98 Main Street. He reviewed what the funding will allow them to add.

Ms. Cleveland came forward to discuss this item. She reviewed the proposed design changes to reduce the impact on the proposed budget for the project. They still desired to meet the needs of the City. This mostly meant a reduction in square footage. She reviewed the proposed changes to bring the cost down. Discussion followed including discussion involving restrooms.

**** THE MOTION PASSED UNANIMOUSLY.**

RESOLUTION: REQUESTING FOR INFORMATION TECHNOLOGY FOR THE PROJECT NORWALK NETWORK SWITCH UPGRADE INITIATIVE IN THE AMOUNT OF $250,000 FROM THE AMERICAN RESCUE PLAN ACT (ARPA) - CORONAVIRUS STATE FISCAL RECOVERY FUND (CSFRF). ACCOUNT: 140000-5796-ACMF4 NORWALK NETWORK SWITCH UPGRADE

**** MR. LOPEZ MOVED TO APPROVE ITEM RESOLUTION: REQUESTING FOR INFORMATION TECHNOLOGY FOR THE PROJECT NORWALK NETWORK SWITCH UPGRADE INITIATIVE IN THE AMOUNT OF $250,000 FROM THE AMERICAN RESCUE**

PLAN ACT (ARPA) - CORONAVIRUS STATE FISCAL RECOVERY FUND (CSFRF). ACCOUNT: 140000-5796-ACMF4 NORWALK NETWORK SWITCH UPGRADE.

Ms. Liu came forward to discuss this item. The project is to update outdated network switches. She proceeded to review the details of the project. There will be no third party involved in this installation.

**** THE MOTION PASSED UNANIMOUSLY.**

RESOLUTION: REQUESTING FOR COMMUNITY SERVICES FOR THE PROJECT NONPROFIT COMMUNITY RECOVERY IN THE AMOUNT OF $500,000 FROM THE AMERICAN RESCUE PLAN ACT (ARPA) - CORONAVIRUS STATE FISCAL RECOVERY FUND (CSFRF). ACCOUNT: 140000-5796-ACMF5 NONFPROFIT COMMUNITY RECOVERY

**** MR. LOPEZ MOVED TO APPROVE ITEM RESOLUTION: REQUESTING FOR COMMUNITY SERVICES FOR THE PROJECT NONPROFIT COMMUNITY RECOVERY IN THE AMOUNT OF $500,000 FROM THE AMERICAN RESCUE PLAN ACT (ARPA) - CORONAVIRUS STATE FISCAL RECOVERY FUND (CSFRF). ACCOUNT: 140000-5796-ACMF5 NONFPROFIT COMMUNITY RECOVERY**

Mr. Daniels came forward to discuss this item. The need for the allocation is still present and he reviewed how the money would be spent for coronavirus relief and recovery. He also reviewed the focus areas and how it will be allocated. Discussion followed.

**** THE MOTION PASSED UNANIMOUSLY.**

RESOLUTION: REQUESTING FOR NORWALK PUBLIC SCHOOL FOR THE PROJECT SCHOOLS AND OTHER EDUCATIONAL FACILITIES IN THE AMOUNT OF $1,800,000 FROM THE AMERICAN RESCUE PLAN ACT (ARPA) - CORONAVIRUS STATE FISCAL RECOVERY FUND (CSFRF). ACCOUNT: 140000-5796-ACMF6 SCHOOLS AND OTHER EDUCATIONAL FACILITIES.

**** MR. LOPEZ MOVED TO APPROVE ITEM RESOLUTION: REQUESTING FOR NORWALK PUBLIC SCHOOL FOR THE PROJECT SCHOOLS AND OTHER EDUCATIONAL FACILITIES IN THE AMOUNT OF $1,800,000 FROM THE AMERICAN RESCUE PLAN ACT (ARPA) - CORONAVIRUS STATE FISCAL RECOVERY FUND (CSFRF). ACCOUNT: 140000-5796-ACMF6 SCHOOLS AND OTHER EDUCATIONAL FACILITIES.**

Mr. Asmani came forward to discuss this item. He said that they had reviewed the criteria in which the funds could be used for previously. They have found seven project areas to use the funding which he reviewed. He noted that there were police coverage expenses and reviewed the other programs that would be affected. Ms. Dunn asked for more information regarding licensing issues for software being used by teachers. Mr. Asami answered to her satisfaction and discussion followed. Ms. Dunn said she would need to abstain due to potential conflict of interests. Chairman Burnett asked what would happen once the funding was used up.

**** THE MOTION PASSED WITH TWO (2) IN FAVOR (BURNETT, LOPEZ) AND ONE (1) ABSTENTION (DUNN).**

These items that were approved were moved forwards to the next meeting of the full council on August 13, 2024 for final approval.

APPROVE ARPA TRANSFER REQUEST FOR 133110-5796-AFN02 SCBA AIR CYLINDERS IN THE AMOUNT OF $280,000; 133110- 5796-AFN03 PURCHASE OF ADMINISTRATIVE VEHICLES IN THE AMOUNT OF $154,230; 133010-5796-APD02 HQ PARKING IN THE AMOUNT OF $150,000; 133110-5796-ARP05 DOG PRAK (OYSTER SHELL) IN THE AMOUNT OF $100,000; '134010-5796-AEC26 REPLACEMENT BOAT IN THE AMOUNT OF $100,000; 133710-5796-AEC27 ARTS & CULTURE PLAN IN THE AMOUNT OF $50,000 FROM 133710-5796-AEC05 BUSINESS COVID ASSISTANCE IN THE AMOUNT OF $10,000; 133710-5796-AEC09 WMBE GRANTS TO SMALL BUSINESS IN THE AMOUNT OF $247,500; 133710-5796 AEC11 PERMITTING AND LICENSING SOFTW IN THE AMOUNT OF $400,000; 133710-5796-AEC14 ADMINISTRATOR FOR ARP IN THE AMOUNT OF $7,483; 133110-5796-ANF01 FIRE EMERGENCY REPAIR STATION1 IN THE AMOUNT OF $813; 130100-5796-AMD01 MAYOR INITIATIVE ARPA IN THE AMOUNT OF $168,434.

**** MR. LOPEZ MOVED TO APPROVE ITEM APPROVE ARPA TRANSFER REQUEST FOR 133110-5796-AFN02 SCBA AIR CYLINDERS IN THE AMOUNT OF $280,000; 133110- 5796-AFN03 PURCHASE OF ADMINISTRATIVE VEHICLES IN THE AMOUNT OF $154,230; 133010-5796-APD02 HQ PARKING IN THE AMOUNT OF $150,000; 133110-5796-ARP05 DOG PRAK (OYSTER SHELL) IN THE AMOUNT OF $100,000; '134010-5796-AEC26 REPLACEMENT BOAT IN THE AMOUNT OF $100,000; 133710-5796-AEC27 ARTS & CULTURE PLAN IN THE AMOUNT OF $50,000 FROM 133710-5796-AEC05 BUSINESS COVID ASSISTANCE IN THE AMOUNT OF $10,000; 133710-5796-AEC09 WMBE GRANTS TO SMALL BUSINESS IN THE AMOUNT OF $247,500; 133710-5796 AEC11 PERMITTING AND LICENSING SOFTW IN THE AMOUNT OF $400,000; 133710-5796-AEC14 ADMINISTRATOR FOR ARP IN THE AMOUNT OF $7,483; 133110-5796-ANF01 FIRE EMERGENCY REPAIR STATION1 IN THE AMOUNT OF $813; 130100-5796-AMD01 MAYOR INITIATIVE ARPA IN THE AMOUNT OF $168,434.**

Chairman asked where the money for the transfers was coming from. Ms. Vonashek reviewed where the money was coming from and how it was being redistributed. Discussion followed regarding the redistribution.

**** THE MOTION PASSED WITH TWO (2) IN FAVOR (BURNETT, LOPEZ) AND ONE (1) ABSTENTION (DUNN).**

AUTHORIZE THE MAYOR, HARRY W. RILLING, TO EXECUTE THE “LETTER OF COMMITMENT FOR BUDGET STABILIZATION PROGRAM” BETWEEN THE CITY OF NORWALK, THE BOARD OF EDUCATION, AND CONNECTICUT INTERLOCAL RISK MANAGEMENT AGENCY (CIRMA). ACCOUNTS: 161343-5414 CITY LAP SELF INSURED LOSSES AND 165053-5414 BOE SELF INSURED LOSSES

**** MR. LOPEZ MOVED TO APPROVE ITEM AUTHORIZE THE MAYOR, HARRY W. RILLING, TO EXECUTE THE “LETTER OF COMMITMENT FOR BUDGET STABILIZATION PROGRAM” BETWEEN THE CITY OF NORWALK, THE BOARD OF EDUCATION, AND CONNECTICUT INTERLOCAL RISK MANAGEMENT AGENCY (CIRMA). ACCOUNTS: 161343-5414 CITY LAP SELF INSURED LOSSES AND 165053-5414 BOE SELF INSURED LOSSES.**

Mr. Schmitt came forward to discuss this item. They are looking for authorization to enter into an agreement with their insurance provider. He reviewed what the policy would do and the reduced rate that would follow. There will be a 4% cap on the amount the rate can be increased. Chairman Burnett asked if there was a dollar amount associated with this. Mr. Schmitt said that would be calculated at a later date and provided the reasoning for that.

**** THE MOTION PASSED UNANIMOUSLY.**

ADJOURNMENT

**** MR. LOPEZ MOVED TO ADJOURN.**
**** THE MOTION PASSED UNANIMOUSLY.**

The meeting adjourned at 8:43 P.M.

Respectfully Submitted,
Ian A. Soltes
Telesco Secretarial Services

AGENDA

CLAIMS COMMITTEE MEETING		**SEPT 12TH 2024**
REFUNDS PROCESSED CLAIMS COMMITTEE		**APPROVED BY TAX COLLECTOR**
PAY TO:	**BILL No & AMOUNT REFUNDED**	**REASON**

MOTOR VEHICLE

ACAR LEASING LTD	22-MV-300386 $361.09	PRORATION
ACAR LEASING LTD	23-MV-SEE ATTACHED $1,053.95	PRORATION
ADDISON SHAMAJAH M	22-MV-300844 $207.06+$40.01 INT	PRORATION
AITORO MARY A	23-MV-301224 $93.87	PRORATION
BENSON JASON C	21-MV-305505 $355.09	SENT TO STAMFORD
	22-MV-305675 $359.91	SENT TO STAMFORD
BERGIN JOHN F	23-MV-305844 $15.10	PRORATION
BIEWEN NANCY G	23-MV-306216 $29.86	PRORATION
BLUM JEREMY R	23-MV-306574 $210.17	PRORATION
BUSWELL C O	22-MV-308455 $36.80	ABATEMENT VET EXEMPT
CCAP AUTO LEASING	22-MV-311227 $787.51	ABATEMENT
	22-MV-311350 $669.66	ABATEMENT
CCAP AUTO LEASING	22-MV-402142 $845.15	PRORATION
	22-MV-311380 $774.95	PRORATION
CCAP AUTO LEASING	23-MV-SEE ATTACHED $634.48	PRORATION
DAUSER ACHIM M	23-MV-316473 $92.81	PRORATION
DEMENT GAIL A	23-MV-317545 $33.24	PRORATION
DILAURO ANTHONY F 3RD & CARRIE	22-MV-318378 $142.13	PRORATION
ERMARK ROBERT C JR	22-MV-321229 $22.71	ASMT ADJ QDS
G&C MARINE SERVICES	22-MV-324728 $ 12.64	ASMT ADJ QDS
GILMORE THOMAS C	23-MV-326928 $268.51	PRORATION
GONZALEZ-MANDUJANO MARIA	23-MV-327865 $34.24	PRORATION

HANSEN MICHAEL C	23-MV-329855 $60.96	PRORATION
HARDING WILLIAM J JR	22-MV-329515 $26.08	ASMT ADJ QDS
HEITSMITH WILLIAM D	22-MV-330083 $16.64	ASMT ADJ QDS
HONDA LEASE	22-MV-331590 $537.41	PRORATION
	22-MV-332123 $415.88	PRORATION
HONDA LEASE	22-MV-332085 $281.51	PRORATION
HYUNDAI LEASE TITLING TRUST	23-MV-SEE ATTACHED $1,487.48	PRORATION
HYUNDAI LEASE TITLING TRUST	22-MV-333243 $231.68	PRORTN/ABMT
	23-MV-333166 $478.79	PRORTN/ABMT
IRWIN MARTIN A	23-MV-334079 $67.85	PRORATION
ISAACS JOHN S	22-MV-333774 $146.88	ABATEMENT
JAYAKAR HARSHAD R	23-MV-334682 $29.80	PRORATION
JOHNSON-CHENGAZHASSERIL G	23-MV-335374 $37.33	PRORATION
JP MORGAN CHASE BANK	22-MV-406785 $155.17	PRORATION
JP MORGAN CHASE BANK	23-MV-SEE ATTACHED $1,401.83	PRORATION
JP MORGAN CHASE BANK	22/23-MV-SEE ATTACHED $5,821.28	PRORATION
JUAREZ-CHAVEZ EDILBERTO	23-MV-336443 $58.92	PRORATION
KRASNIAK KATARZYNA	22-MV-337993 $12.16	ASMT ADJ QDS
KYRIAKIDES DEMETRIOS	21-MV-337476 $654.22+$29.44 INT	ABATEMENT
	22-MV-338402 $592.37	ABATEMENT
LANCASTER CHRISTOPHER J	21-MV-337849 $118.91	ABATEMENT
	22-MV-338779 $127.96	ABATEMENT
LOMBARDI MARIA A	23-MV-341010 $53.07	PRORATION
LUBO USA LLC	22-MV-341349 $87.98	ASMT ADJ QDS
MALVISI JOHN P	23-MV-342944 $73.85	PRORATION
MARIN-TORRES ISRAEL	22-MV-342986 $58.08	ASMT ADJ QDS
MASTRIANNI MELISSA	22-MV-343816 $43.08	PRORATION
MERILUS MAXO	23-MV-346161 $123.35	PRORATION
M.J. DIFABIO PROPERTY MAIN	22-MV-341828 $19.68	ASMT ADJ QDS

MORABITO CATHLEEN	23-MV-347846 $34.48	PRORATION
MORRISON MARK D	22-MV-347704 $123.39	PRORATION
MOUGHTY LAURA L	23-MV-348507 $67.77	PRORATION
NELSON CARMELO	23-MV-349757 $23.60	PRORATION
NISSAN MOTOR ACCEPTANCE	22-MV-349995 $520.38	ABATEMENT
PETERKIN JESSE R	23-MV-354762 $29.93	PRORATION
PIRONTO GARY F	23-MV-355456 $78.55	PRORATION
PORSCHE LEASING LTD	22-MV-355018 $857.34	ABTMNT/SOLD
PORTANOVA ANDREA M	21-MV-411105 $18.16	PRORATION
RENT-ALLS UNLIMITED CORP	22-MV-SEE ATTACHED $103.12	ASMT ADJ QDS
RIORDAN KENNETH J & TINA	22-MV-357559 $11.06	PRORATION
	23-MV-358483 $116.37	PRORATION
ROPER MALIK T & VONZINO NELLA	23-MV-360020 $159.70	ABATEMENT
SANKAR PAUL R	23-MV-361804 $57.52	PRORATION
SHEA HEATHER L	23-MV-363554 $75.51	PRORATION
SHELDON CHRIS RYAN	22-MV-362563 $429.22	ABATEMENT
SIGMUND RICHARD LEE	22-MV-362893 $41.37	PRORATION
SIKES CLARENCE & SIKES PAUL M	23-MV-363994 $49.57	PRORATION
SILVA CARLOS M	22-MV-363032 $35.40	ASMT ADJ QDS
SKIPS ICE CREAM CO LLC	22-MV-363442 $313.59	ASMT ADJ QDS
SUASNAVAS FANNY P	23-MV-366431 $37.62	PRORATION
THAQI BEKIM	22-MV-366674 $32.92	ASMT ADJ QDS
	22-MV-366675 $57.59	ASMT ADJ QDS
THEOKLITOS NICHOLAS	21-MV-364818 $16.48	PRORATION
TITUS LEASING CO	22-MV-367218 $59.56+$8.04 INT	PRORATION
TOROK JAMES J	22-MV-367537 $17.26	ASMT ADJ QDS
TORRES CLAUDIA N	23-MV-368767 $51.49	PRORATION
TOUSSAINT KENDALL R	22-MV-367784 $28.38	ASMT ADJ QDS
TOYOTA LEASE TRUST	23-MV-SEE ATTCHED $2,437.79	PRORATION

TURAN FEYZA	23-MV-370431 $513.91	PRORATION
UNDERWOOD CARY S	22-MV-369575 $10.14	ASMT ADJ QDS
VALENTINE CARY R	23-MV-371380 $67.36	PRORATION
VALLE SEPTEMBER N	23-MV-371484 $46.58	PRORATION
VAULT TRUST	23-MV-372024 $291.56	PRORATION
	23-MV-372098 $134.77	PRORATION
VEGA WILLIAM	23-MV-372514 $28.31	PRORATION
VILLANUEVA JOSE A	22-MV-372071 $22.33	ASMT ADJ QDS
WHITEHEAD ERNEST BRUCE & MARY	22-MV-373880 $719.26	ABATEMENT
WILLIAMS JASMINE L	22-MV-374145 $37.47+$6.74 INT	PRORATION
ZHANGALLIMBAY-QUITO JUAN	23-MV-376739 $27.98	PRORATION

REAL ESTATE

CATUGNO STEPHEN J		
12 DONOHUE DRIVE		
5-22B-116-0	23-RE-104830 $3,838.54	OVERPAYMENT
CORELOGIC TAX SERVICE		
245 SUNRISE HILL RD Q129		
5-21-64-Q129	23-RE-109574 $3,250.18	PAID IN ERROR
FIRST COUNTY BANK TRUSTEE, ANNE E VAN HARLINGEN		
46 PROSPECT ST UNIT 46/2K & 46G/1	22-RE-127122 $1,468.27	
1-18-13-46/2K & 46G/1	22-RE-127123 $55.75	OVERPAYMENT

MARR VIRGINIA A		
26 JUNE AVENUE		
5-56-181-0	22-RE-116792 $2,624.79	OVERPAYMENT
SANDERSON ELDRIDGE R		
41 OSBORNE AVENUE		
3-35-12-0	22-RE-123266 $150.50	APPLIED VETS EXEMPTION
VINEYARD ANDREW R & TERI W		
108 ½ HIGHLAND AVE		
6-19B-13-0	22-RE-127522 $537.56	REFUND OF INTEREST
WENS DANICA		
310 ROWAYTON AVE	21-RE-128635 $382.00	
6-28-7-0	22-RE-128062 $396.00	REMOVE SEWER FEE PER WPCA

PERSONAL PROPERTY

LOS LUCEROS FAMILY GROCERY	22-PP-201738 $307.02	PRORATION

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Enquiry Report — NORWALK TAX COLLECTOR — Interest Date : 07/22/2024

Bill# / Unique_id / Dist	Name / Address / City/State/Zip	Prop Loc/Veh.Info./Plan-Sew / MBL/LINK # / Flags	TOT Inst / TOT Adj / TOT Paid	Tax Due / Int Due / L/F/Bint Due	Balance / Due Now / Discount
2023-03-0300420-00	ACAR LEASING LTD	AZ65188/KL79MUSL2MB048715/2021/CHEVR/TRAILBLA	612.52	-510.24	-510.24
300420	4001 EMBARCADERO DR	LINK # 2023-MV-0046056	-510.24	0.00	-510.24
M052	ARLINGTON TX 76014-4106	Back Taxes/Bank - M052/DMV CIVLS: 100354-6092362-Y	612.52	0.00	0.00
2023-03-0300459-00	ACAR LEASING LTD	BB67792/1GYKNDRS5MZ178228/2021/CADIL/XT5 PREM	829.35	-207.32	-207.32
300459	4001 EMBARCADERO DR	LINK # 2023-MV-0046060	-207.32	0.00	-207.32
M052	ARLINGTON TX 76014-4106	Back Taxes/Bank - M052/DMV CIVLS: 100354-6190420-Y	829.35	0.00	0.00
2023-03-0300589-00	ACAR LEASING LTD	C029222/1GCUYEED0MZ192251/2021/CHEVR/SILVERAD	1,010.16	-336.39	-336.39
300589	4001 EMBARCADERO DR	LINK # 2023-MV-0046073	-336.39	0.00	-336.39
M052	ARLINGTON TX 76014-4106	Back Taxes/Bank - M052/DMV CIVLS: 100354-6152895-Y	1,010.16	0.00	0.00
# Of Acct (s) : 3			2,452.03	-1,053.95	-1,053.95
			-1,053.95	0.00	-1,053.95
			2,452.03	0.00	0.00

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Bill# Unique_id Dist	Name Address City/State/Zip	Prop Loc/Veh.Info./Plan-Sew MBL/LINK # Flags	TOT Inst TOT Adj TOT Paid	Tax Due Int Due L/F/Bint Due	Balance Due Now Discount
2023-03-0311366-00 311366 M006	CCAP AUTO LEASE LTD 1601 ELM ST DALLAS TX 75201	AY87858/1C4RJFBG7MC587187/2021/JEEP/GRAND CH LINK # 2023-MV-0046121 Back Taxes/Bank - M006/DMV CIVLS: 140270-6101471-Y	749.83 -125.23 749.83	-125.23 0.00 0.00	-125.23 -125.23 0.00
2023-03-0311392-00 311392 M006	CCAP AUTO LEASE LTD 1601 ELM ST DALLAS TX 75201	BA23179/1C4HJXDN0MW554155/2021/JEEP/WRANGLER LINK # 2023-MV-0046124 Back Taxes/Bank - M006/DMV CIVLS: 140270-6047722-Y	861.81 -215.43 861.81	-215.43 0.00 0.00	-215.43 -215.43 0.00
2023-03-0311393-00 311393 M006	CCAP AUTO LEASE LTD 1601 ELM ST DALLAS TX 75201	BA23208/1C4HJXDN4MW614891/2021/JEEP/WRANGLER LINK # 2023-MV-0046124 Back Taxes/Bank - M006/DMV CIVLS: 140270-6054716-Y	861.81 -143.92 861.81	-143.92 0.00 0.00	-143.92 -143.92 0.00
2023-03-0311649-00 311649 M006	CCAP AUTO LEASE LTD 1601 ELM ST DALLAS TX 75201	BL63025/1C4RJHAG2PC625541/2023/JEEP/GRAND CH LINK # 2023-MV-0046150 Back Taxes/Bank - M006/DMV CIVLS: 140270-7090706-Y	897.52 -149.90 897.52	-149.90 0.00 0.00	-149.90 -149.90 0.00
# Of Acct (s) : 4			3,370.97 -634.48 3,370.97	-634.48 0.00 0.00	-634.48 -634.48 0.00

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form
Emailed to
Ryan TAX
7/23/24

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Inquiry Report — NORWALK TAX COLLECTOR — Interest Date : 07/22/2024

Bill# / Unique_id / Dist	Name / Address / City/State/Zip	Prop Loc/Veh.Info./Plan-Sew / MBL/LINK # / Flags	TOT Inst / TOT Adj / TOT Paid	Tax Due / Int Due / L/F/Bint Due	Balance / Due Now / Discount
2023-03-0333304-00	HYUNDAI LEASE TITLING TRUST	BB51591/KNDJ23AU8M7771272/2021/KIA/SOUL LX	414.19	-172.72	-172.72
333304	3161 MICHELSON DR STE 1900	LINK # 2023-MV-0046376	-172.72	0.00	-172.72
M042	IRVINE CA 92612-4418	Bank - M042/DMV CIVLS: 5880163-6197892-Y	414.19	0.00	0.00
2023-03-0333309-00	HYUNDAI LEASE TITLING TRUST	BB52641/KM8R3DHE0MU255117/2021/HYUND/PALISADE	852.08	-496.77	-496.77
333309	3161 MICHELSON DR STE 1900	LINK # 2023-MV-0046376	-496.77	0.00	-496.77
M042	IRVINE CA 92612-4418	Bank - M042/DMV CIVLS: 5880163-6164606-Y	852.08	0.00	0.00
2023-03-0333322-00	HYUNDAI LEASE TITLING TRUST	BB82429/KM8J3CAL6MU402105/2021/HYUND/TUCSON L	577.14	-336.48	-336.48
333322	3161 MICHELSON DR STE 1900	LINK # 2023-MV-0046378	-336.48	0.00	-336.48
M042	IRVINE CA 92612-4418	Bank - M042/DMV CIVLS: 5880163-6220229-Y	577.14	0.00	0.00
2023-03-0333412-00	HYUNDAI LEASE TITLING TRUST	BE05976/KM8JECA13NU023718/2022/HYUND/TUCSON L	481.51	-481.51	-481.51
333412	3161 MICHELSON DR STE 1900	LINK # 2023-MV-0046387	-481.51	0.00	-481.51
M042	IRVINE CA 92612-4418	Bank - M042/DMV CIVLS: 5880163-6394854-Y	481.51	0.00	0.00
# Of Acct (s) : 4			2,324.92	-1,487.48	-1,487.48
			-1,487.48	0.00	-1,487.48
			2,324.92	0.00	0.00

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Bill# / Unique_id / Dist	Name / Address / City/State/Zip	Prop Loc/Veh.Info./Plan-Sew / MBL/LINK # / Flags	TOT Inst / TOT Adj / TOT Paid	Tax Due / Int Due / L/F/Bint Due	Balance / Due Now / Discount
2023-03-0335932-00 335932 M044	JP MORGAN CHASE BANK NA PO BOX 901098 FORT WORTH TX 76101-2098	AT14830/4S4BTGND0N3110651/2022/SUBAR/OUTBACK LINK # 2023-MV-0046430 Bank - M044/DMV CIVLS: 140211-6363472-Y	865.06 -216.25 865.06	-216.25 0.00 0.00	-216.25 -216.25 0.00
2023-03-0335933-00 335933 M044	JP MORGAN CHASE BANK NA PO BOX 901098 FORT WORTH TX 76101-2098	AT14831/JF2GTHSC9MH354880/2021/SUBAR/CROSSTRE LINK # 2023-MV-0046430 Bank - M044/DMV CIVLS: 140211-6349413-Y	621.61 -207.00 621.61	-207.00 0.00 0.00	-207.00 -207.00 0.00
2023-03-0336045-00 336045 M044	JP MORGAN CHASE BANK NA PO BOX 901098 FORT WORTH TX 76101-2098	AZ18427/4S4BTANC9L3261666/2020/SUBAR/OUTBACK LINK # 2023-MV-0046442 Bank - M044/DMV CIVLS: 140211-5975399-Y	657.32 -657.32 657.32	-657.32 0.00 0.00	-657.32 -657.32 0.00
2023-03-0336156-00 336156 M044	JP MORGAN CHASE BANK NA PO BOX 901098 FORT WORTH TX 76101-2098	BC47461/JF2SKAJCXMH531782/2021/SUBAR/FORESTER LINK # 2023-MV-0046453 Bank - M044/DMV CIVLS: 140211-6288731-Y	608.95 -152.24 608.95	-152.24 0.00 0.00	-152.24 -152.24 0.00
2023-03-0336278-00 336278 M044	JP MORGAN CHASE BANK NA PO BOX 901098 FORT WORTH TX 76101-2098	BJ44293/JF1VBAB61N8022434/2022/SUBAR/WRX LINK # 2023-MV-0046465 Bank - M044/DMV CIVLS: 140211-6923092-Y	676.14 -169.02 676.14	-169.02 0.00 0.00	-169.02 -169.02 0.00
# Of Acct (s) : 5			3,429.08 -1,401.83 3,429.08	-1,401.83 0.00 0.00	-1,401.83 -1,401.83 0.00

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Inquiry Report | NORWALK TAX COLLECTOR | Interest Date : 08/13/2024 | Page :1

Bill# Unique_id Dist	Name Address City/State/Zip	Prop Loc/Veh.Info./Plan-Sew MBL/LINK # Flags	TOT Inst TOT Adj TOT Paid	Tax Due Int Due L/F/Bint Due	Balance Due Now Discount
2022-03-0335999-00 335999 M059	JP MORGAN CHASE BANK NA 700 KANSAS LN LA4 4041 MONROE LA 71203	AR75129/JF2GTAMC5K8267379/2019/SUBAR/CROSSTRE Bank - M059/DMV CIVLS: 140211-5251515-0N	585.97 -585.97 585.97	-585.97 0.00 0.00	-585.97 -585.97 0.00
2023-03-0335763-00 335763 M044	JP MORGAN CHASE BANK NA PO BOX 901098 FORT WORTH TX 76101-2098	343YLB/SADCJ2FX0LA623308/2020/JAGUA/F-PACE P LINK # 2023-MV-0046413 Bank - M044/DMV CIVLS: 140211-5564917-Y	715.74 -596.22 715.74	-596.22 0.00 0.00	-596.22 -596.22 0.00
2023-03-0335826-00 335826 M044	JP MORGAN CHASE BANK NA PO BOX 901098 FORT WORTH TX 76101-2098	AK01607/ZAM56YRL0K1337471/2019/MASER/QUATTROP LINK # 2023-MV-0046420 Bank - M044/DMV CIVLS: 140211-5846413-Y	1,320.15 -1,099.68 1,320.15	-1,099.68 0.00 0.00	-1,099.68 -1,099.68 0.00
2023-03-0335905-00 335905 M044	JP MORGAN CHASE BANK NA PO BOX 901098 FORT WORTH TX 76101-2098	AR75129/JF2GTAMC5K8267379/2019/SUBAR/CROSSTRE LINK # 2023-MV-0046428 Bank - M044/DMV CIVLS: 140211-5251515-Y	545.33 -545.33 545.33	-545.33 0.00 0.00	-545.33 -545.33 0.00
2023-03-0335967-00 335967 M044	JP MORGAN CHASE BANK NA PO BOX 901098 FORT WORTH TX 76101-2098	AU87568/4S4BTANCXN3124299/2022/SUBAR/OUTBACK LINK # 2023-MV-0046434 Bank - M044/DMV CIVLS: 140211-6385340-Y	820.26 -30.67 820.26	-30.67 0.00 0.00	-30.67 -30.67 0.00
2023-03-0336023-00 336023 M044	JP MORGAN CHASE BANK NA PO BOX 901098 FORT WORTH TX 76101-2098	AX39253/JM3KFBCMXL1732661/2020/MAZDA/CX-5 TOU LINK # 2023-MV-0046439 Bank - M044/DMV CIVLS: 140211-5736688-Y	537.86 -537.86 537.86	-537.86 0.00 0.00	-537.86 -537.86 0.00
2023-03-0336066-00 336066 M044	JP MORGAN CHASE BANK NA PO BOX 901098 FORT WORTH TX 76101-2098	BA04257/4S3BWAD65M3002665/2021/SUBAR/LEGACY P LINK # 2023-MV-0046444 Bank - M044/DMV CIVLS: 140211-6026389-Y	551.17 -505.43 551.17	-505.43 0.00 0.00	-505.43 -505.43 0.00
2023-03-0336078-00 336078 M044	JP MORGAN CHASE BANK NA PO BOX 901098 FORT WORTH TX 76101-2098	BA12603/JF2SKAGCXNH419945/2022/SUBAR/FORESTER LINK # 2023-MV-0046445 Bank - M044/DMV CIVLS: 140211-6547910-Y	706.01 -117.90 706.01	-117.90 0.00 0.00	-117.90 -117.90 0.00
2023-03-0336103-00 336103 M044	JP MORGAN CHASE BANK NA PO BOX 901098 FORT WORTH TX 76101-2098	BA93356/4S4BTAFC7M3147875/2021/SUBAR/OUTBACK LINK # 2023-MV-0046447 Bank - M044/DMV CIVLS: 140211-6099924-Y	668.68 -222.68 668.68	-222.68 0.00 0.00	-222.68 -222.68 0.00
2023-03-0336104-00 336104 M044	JP MORGAN CHASE BANK NA PO BOX 901098 FORT WORTH TX 76101-2098	BA93363/4S3BWAB62M3002125/2021/SUBAR/LEGACY LINK # 2023-MV-0046447 Bank - M044/DMV CIVLS: 140211-6069127-Y	510.27 -425.06 510.27	-425.06 0.00 0.00	-425.06 -425.06 0.00
2023-03-0336121-00 336121 M044	JP MORGAN CHASE BANK NA PO BOX 901098 FORT WORTH TX 76101-2098	BB17122/SALCK2FX7LH843800/2020/LAND/DISCOVER LINK # 2023-MV-0046449 Bank - M044/DMV CIVLS: 140211-6149070-Y	589.80 -196.42 589.80	-196.42 0.00 0.00	-196.42 -196.42 0.00
2023-03-0336133-00 336133 M044	JP MORGAN CHASE BANK NA PO BOX 901098 FORT WORTH TX 76101-2098	BB58861/JF2GTHNC4M8252382/2021/SUBAR/CROSSTRE LINK # 2023-MV-0046450 Bank - M044/DMV CIVLS: 140211-6161588-Y	658.94 -274.78 658.94	-274.78 0.00 0.00	-274.78 -274.78 0.00
2023-03-0336195-00	JP MORGAN CHASE BANK NA	BE07489/4S4BTANCXN3157996/2022/SUBAR/OUTBACK	820.26	-683.28	-683.28

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336195 M044	PO BOX 901098 FORT WORTH TX 76101-2098	LINK # 2023-MV-0046457 Bank - M044/DMV CIVLS: 140211-6492746-Y	-683.28 820.26	0.00 0.00	-683.28 0.00
# Of Acct (s) : 13			9,030.44 -5,821.28 9,030.44	-5,821.28 0.00 0.00	-5,821.28 -5,821.28 0.00

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Inquiry Report — NORWALK TAX COLLECTOR — Interest Date : 05/31/2024

Bill# / Unique_id / Dist	Name / Address / City/State/Zip	Prop Loc/Veh.Info./Plan-Sew / MBL/LINK # / Flags	TOT Inst / TOT Adj / TOT Paid	Tax Due / Int Due / L/F/Bint Due	Balance / Due Now / Discount
2022-03-0356960-00 356960 M	RENT-ALLS UNLIMITED CORPORATION 564 CONNECTICUT AVENUE NORWALK CT 06854	V33567/41GT61277VB000004/1997/TRL F/6612T LINK # 2022-MV-0024922 /DMV CIVLS: 3097225-399055-N	67.12 -47.86 67.12	-47.86 0.00 0.00	-47.86 -47.86 0.00
2022-03-0356961-00 356961 M	RENT-ALLS UNLIMITED CORPORATION 564 CONNECTICUT AVENUE NORWALK CT 06854	V64887/1KX321535V1B1T382/1997/CUSTO/4TCUS LINK # 2022-MV-0024922 /DMV CIVLS: 3097225-594041-N	67.00 -46.01 45.90	-24.91 0.00 0.00	-24.91 -24.91 0.00
2022-03-0356966-00 356966 M	RENT-ALLS UNLIMITED CORPORATION 564 CONNECTICUT AVENUE NORWALK CT 06854	V28653/1E9BE162X/2004/SUPER/BW47162 LINK # 2022-MV-0024922 /DMV CIVLS: 3097225-484653-N	67.12 -30.35 67.12	-30.35 0.00 0.00	-30.35 -30.35 0.00
# Of Acct (s) : 3			**201.24** **-124.22** **180.14**	**-103.12** **0.00** **0.00**	**-103.12** **-103.12** **0.00**

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Inquiry Report — NORWALK TAX COLLECTOR — Interest Date : 07/22/2024 — Page :1

Bill# Unique_id Dist	Name Address City/State/Zip	Prop Loc/Veh.Info./Plan-Sew MBL/LINK # Flags	TOT Inst TOT Adj TOT Paid	Tax Due Int Due L/F/Bint Due	Balance Due Now Discount
2023-03-0369227-00 369227 M087	TOYOTA LEASE TRUST 3200 WEST RAY ROAD CHANDLER AZ 85226	AS27044/JTHX3JBH9N2052929/2022/LEXUS/UX 200 LINK # 2023-MV-0046591 Back Taxes/Bank - M087/DMV CIVLS: 139809-6699349-Y	771.90 -192.98 771.90	-192.98 0.00 0.00	-192.98 -192.98 0.00
2023-03-0369343-00 369343 M087	TOYOTA LEASE TRUST 3200 WEST RAY ROAD CHANDLER AZ 85226	AZ77978/JTJHZKFA4L2027213/2020/LEXUS/RX 350 L LINK # 2023-MV-0046603 Back Taxes/Bank - M087/DMV CIVLS: 139809-5989164-Y	929.98 -774.66 929.98	-774.66 0.00 0.00	-774.66 -774.66 0.00
2023-03-0369364-00 369364 M087	TOYOTA LEASE TRUST 3200 WEST RAY ROAD CHANDLER AZ 85226	BA34718/JTMP1RFV4MD073048/2021/TOYOT/RAV4 XLE LINK # 2023-MV-0046605 Back Taxes/Bank - M087/DMV CIVLS: 139809-6052595-Y	693.02 -404.03 693.02	-404.03 0.00 0.00	-404.03 -404.03 0.00
2023-03-0369486-00 369486 M087	TOYOTA LEASE TRUST 3200 WEST RAY ROAD CHANDLER AZ 85226	BC58814/JM3KFBCM8M0376749/2021/MAZDA/CX-5 TOU LINK # 2023-MV-0046617 Back Taxes/Bank - M087/DMV CIVLS: 139809-6264935-Y	591.42 -394.49 591.42	-394.49 0.00 0.00	-394.49 -394.49 0.00
2023-03-0369548-00 369548 M087	TOYOTA LEASE TRUST 3200 WEST RAY ROAD CHANDLER AZ 85226	BD61826/JTHP9JBH6M2052559/2021/LEXUS/UX 250H LINK # 2023-MV-0046623 Back Taxes/Bank - M087/DMV CIVLS: 139809-6413271-Y	820.26 -342.06 820.26	-342.06 0.00 0.00	-342.06 -342.06 0.00
2023-03-0369923-00 369923 M087	TOYOTA LEASE TRUST 3200 WEST RAY ROAD CHANDLER AZ 85226	C063302/5TFHY5F1XKX831900/2019/TOYOT/TUNDRA C LINK # 2023-MV-0046661 Back Taxes/Bank - M087/DMV CIVLS: 139809-5379273-Y	989.71 -329.57 989.71	-329.57 0.00 0.00	-329.57 -329.57 0.00
# Of Acct (s) : 6			4,796.29 -2,437.79 4,796.29	-2,437.79 0.00 0.00	-2,437.79 -2,437.79 0.00

June 2024 Financial Commentary

General Notes:

1. Our FY2025 fiscal budget was finalized and approved in our June Authority meeting.
2. We've continued with our debt payments to the City of Norwalk as normal, paying down $127k throughout the full fiscal year.
3. The year-end financial audit fieldwork took place on July 23-4, 2024. All Audit Report work needs to be completed.

Financial / Operational Activity:

1. Month of June golf rounds and cart rounds performed well above budget and finishes out a fiscal year that regularly performed above budget.
2. Discount ID card sales which had just gotten back on track with budget in May, fell short of budget in the final month unfortunately.
3. Total golf rounds for the fiscal year are over 4k rounds, or 9%, above budget. Cart rounds are over 7% above budget.
4. Unaudited fiscal year revenues are $258k over budget driven by greater than expected revenue rounds. Full year expenses are $66k over budget driven by higher staffing, restaurant bad debt and unforeseen repairs needed in the kitchen.
5. Unaudited full fiscal year Net Operating Income is $607k, which is $191k over-budget and ensures that we can continue to make some much-needed capital investments to the park.
6. We ended the year with an unrestricted bank balance of $702k as well as a capital reserve cash balance of $53k. The reserve can only be used for capital improvements to the structures on the course.
7. This is our third fiscal year in a row that we did not have to utilize our Line of Credit.

Updated through ***6/30/2024***

Fiscal Year To Date

		Budget	Actuals	Variance	Var %	Comments
Sales	Revenue Rounds	39,127	44,646	5,519	14.1%	Rounds have been higher than budget in most months this fiscal year, including June
	Non-Revenue Rounds	6,000	4,604	(1,396)	-23.3%	Less season passholder rounds than anticipated
	Total Rounds	**45,127**	**49,250**	4,123	9.1%	
	Carts	24,400	26,195	1,795	7.4%	Rounds have been higher than budget in most months this fiscal year, including June
	ID Cards	1,192	1,163	(29)	-2.4%	June membership sales lagged a bit

		Budget	Actuals	Variance	Var %	Comments
P&L	Golf Revenue	2,126,806	2,381,691	254,885	12.0%	Driven primarily by greens fees and outings
	Tennis Revenue	44,800	49,667	4,867	10.9%	We began running a USTA youth program ourselves after our tenant's tennis season ended
	Restaurant Revenue	48,000	35,622	(12,378)	-25.8%	Food & Beverage operator left, less rent than anticipated
	Other Revenue	42,300	52,739	10,439	24.7%	Moving cash to higher interest-bearing accounts was not budgeted for
	Total Revenue	**2,261,906**	**2,519,719**	**257,813**	**11.4%**	
	Management Salary	255,100	260,239	5,139	2.0%	
	Operations Salary	248,000	274,745	26,745	10.8%	Increase in minimum wage; more staffing needed to cover higher revenue volume
	Maintenance Salary	486,291	480,499	(5,792)	-1.2%	Overall lower staffing
	Employee Benefits	157,794	143,963	(13,831)	-8.8%	Driven by lower health insurance (less employees covered than expected), payroll taxes, workers comp
	Administrative	194,346	233,832	39,486	20.3%	Overage driven by restaurant bad debt, utilities, office expense, and credit card fees
	Interest & Insurance	119,100	125,591	6,491	5.5%	Higher and earlier financed equipment than expected resulted in higher interest expense
	Sales & Operations	9,300	8,174	(1,126)	-12.1%	
	Park Maintenance	261,300	225,485	(35,815)	-13.7%	Driven mostly by less water and maintenance needed, offset by higher grass treatments
	Park Equipment	86,000	122,084	36,084	42.0%	Higher building and equipment maintenance than expected, including many repairs to Clubhouse kitchen
	Carts	28,800	34,879	6,079	21.1%	Higher electricity and maintenance than budgeted
	Tennis	-	2,873	2,873		Not budgeted
	Operating Expense	**1,846,031**	**1,912,364**	**66,333**	**3.6%**	
	Net Operating Income	**415,875**	**607,355**	**191,480**	**46.0%**	
Balance Sheet	Capital Improvements	(274,000)	(311,949)	(37,949)	13.9%	This overage is due to roughly $42k capital improvements funded by donations to Supporters of OHP
	Line of Credit Balance	-	-	-		
	Capital Reserve Cash Bal	74,854	53,059	(21,795)	-29.1%	Portion of cash restricted for capital improvements per our lease requirements
	Cash Balance	430,703	702,344	271,641	63.1%	Deferred revenue from annual pass sales, net operating income overage

ITEM #9

Oak Hills Park Authority
FY24 Actual vs. Budget

	June Act	June Bud	Var $	Var %	YTD Act	YTD Bud	Var $	Var %
REVENUE								
4000 · REVENUES								
4001 · Golf Revenue								
4010 · Golf Fees	$266,910	$208,805	$58,105	27.8%	$1,549,721	$1,331,906	$217,815	16.4%
4020 · I.D. Cards	$9,053	$17,028	-$7,976	-46.8%	$149,274	$156,500	-$7,227	-4.6%
4025 · Season Pass	$9,732	$8,476	$1,256	14.8%	$107,547	$101,500	$6,047	6.0%
4030 · Tournament Fees	$21,852	$23,073	-$1,221	-5.3%	$113,912	$95,000	$18,912	19.9%
4050 · Cart Revenue	$79,678	$68,854	$10,824	15.7%	$457,082	$439,200	$17,882	4.1%
4060 · Golf Revenue - Gift Certif.	$4,249	$3,633	$616	16.9%	$23,652	$21,500	$2,152	10.0%
4070 · Gift & Rain Checks Redeemed	-$3,632	-$2,591	-$1,041	40.2%	-$19,496	-$18,800	-$696	3.7%
Total 4001 · Golf Revenue	**$387,841**	**$327,278**	**$60,563**	**18.5%**	**$2,381,691**	**$2,126,806**	**$254,885**	**12.0%**
4100 · Tennis Revenue	$9,300	$9,200	$100	1.1%	$45,000	$44,800	$200	0.4%
4101 · Tennis Program Revenue	$0	$0	$0	0.0%	$4,667	$0	$4,667	0.0%
4200 · Rental Income	$1,800	$1,500	$300	20.0%	$21,600	$18,000	$3,600	20.0%
4300 · Investment Income	$2,522	$1,281	$1,241	96.9%	$18,586	$9,900	$8,686	87.7%
4400 · Misc. Income	$2,460	$2,592	-$132	-5.1%	$12,553	$14,400	-$1,848	-12.8%
4500 · Golf Simulator Revenue	$0	$0	$0	0.0%	$0	$0	$0	0.0%
4600 · Restaurant Income	$6,422	$4,000	$2,422	60.6%	$35,622	$48,000	-$12,378	-25.8%
4700 · Advertising Revenue	$0	$0	$0	0.0%	$0	$0	$0	0.0%
Total Other Revenue	**$22,504**	**$18,573**	**$3,931**	**21.2%**	**$138,028**	**$135,100**	**$2,927**	**2.2%**
TOTAL REVENUE	**$410,345**	**$345,851**	**$64,494**	**18.6%**	**$2,519,719**	**$2,261,906**	**$257,813**	**11.4%**
EXPENSE								
5000 · PERSONNEL EXPENSE								
5010 · Management Salary	$22,635	$21,507	-$1,128	-5.2%	$260,239	$255,100	-$5,139	-2.0%
5030 · Operations	$38,123	$34,303	-$3,820	-11.1%	$274,659	$248,000	-$26,659	-10.7%
5040 · Operations O/T	$0	$0	$0	0.0%	$86	$0	-$86	0.0%
5050 · Course Personnel	$27,203	$26,511	-$692	-2.6%	$313,738	$316,200	$2,462	0.8%
5060 · Course Personnel O/T	$714	$0	-$714	0.0%	$4,921	$0	-$4,921	0.0%
5070 · Seasonal Personnel	$21,615	$20,924	-$692	-3.3%	$159,934	$167,809	$7,875	4.7%
5075 · Outside Seasonal Personnel	$0	$0	$0	0.0%	$871	$0	-$871	0.0%
5080 · Seasonal Personnel O/T	-$27	$0	$27	0.0%	$1,035	$2,282	$1,247	54.6%
Total 5000 · PERSONNEL EXPENSE	**$110,263**	**$103,244**	**-$7,019**	-6.8%	**$1,015,482**	**$989,391**	**-$26,092**	-2.6%
5200 · EMPLOYEE BENEFITS								
5210 · Payroll Taxes	$7,843	$7,899	$56	0.7%	$71,081	$75,694	$4,614	6.1%
5230 · State Unemployment	$2,554	$2,476	-$78	-3.2%	$23,458	$23,000	-$458	-2.0%
5250 · Health Insurance	$2,328	$3,400	$1,072	31.5%	$27,171	$32,300	$5,128	15.9%
5260 · Workmans Compensation	$1,855	$1,950	$94	4.8%	$16,300	$20,200	$3,900	19.3%
5270 · Retirement Plans	$501	$548	$46	8.5%	$5,953	$6,600	$647	9.8%
Total 5200 · EMPLOYEE BENEFITS	**$15,082**	**$16,272**	**$1,190**	7.3%	**$143,963**	**$157,794**	**$13,831**	8.8%
5400 · ADMINISTRATIVE EXPENSES								
5420 · Telephone	$277	$890	$613	68.8%	$8,843	$10,800	$1,957	18.1%
5430 · Professional Fees	$5,500	$2,917	-$2,583	-88.6%	$40,723	$35,000	-$5,723	-16.4%
5436 · Advertising	$665	$929	$263	28.4%	$9,868	$12,500	$2,632	21.1%
5440 · Office Expense	$3,535	$2,234	-$1,301	-58.2%	$25,517	$17,900	-$7,617	-42.6%
5441 · Bank Charges		$27	$27	100.0%	$74	$300	$226	75.4%
5442 · Credit Card Fees	$7,273	$7,116	-$157	-2.2%	$52,693	$46,242	-$6,451	-14.0%
5445 · Postage	$68	$50	-$18	-36.0%	$200	$300	$100	33.3%
5450 · Training and Dues	$945	$230	-$715	-310.1%	$3,794	$2,400	-$1,394	-58.1%
5461 · Authority Secretarial Services	$140	$133	-$7	-5.0%	$2,010	$1,600	-$410	-25.6%
5469 · Other Outside Services	$755	$669	-$85	-12.8%	$8,655	$7,604	-$1,051	-13.8%
5470 · Other Administrative	$785	$792	$6	0.8%	$12,188	$9,500	-$2,688	-28.3%
5480 · Utilities	-$1,704	$1,785	$3,489	195.4%	$56,938	$50,200	-$6,738	-13.4%
5499 · Bad Debt Expense		$0	$0	0.0%	$12,330	$0	-$12,330	0.0%
Total 5400 · ADMINISTRATIVE EXPENSES	**$18,240**	**$17,772**	**-$468**	-2.6%	**$233,832**	**$194,346**	**-$39,487**	-20.3%
5500 · DEBT SERVICE AND INSURANCE								
5500 · Liability Insurance	$9,664	$10,307	$643	6.2%	$109,000	$112,300	$3,300	2.9%
5520 · Interest	$1,380	$567	-$813	-143.5%	$16,591	$6,800	-$9,791	-144.0%

Oak Hills Park Authority
FY24 Actual vs. Budget

ITEM #9

	June Act	June Bud	Var $	Var %	YTD Act	YTD Bud	Var $	Var %
Total 5500 · DEBT SERVICE AND INSURANCE	**$11,043**	**$10,874**	**-$169**	-1.6%	**$125,591**	**$119,100**	**-$6,491**	-5.4%
5600 · SALES AND OPERATIONS								
5630 · Golf Genius Software	$308	$258	-$50	-19.4%	$2,783	$3,100	$317	10.2%
5640 · Golf Pro Supplies	$754	$88	-$667	-760.9%	$4,266	$3,600	-$665	-18.5%
5680 · Golf Pro Work Clothes	$102	$520	$418	80.4%	$1,126	$2,600	$1,474	56.7%
Total 5600 SALES AND OPERATIONS	**$1,165**	**$866**	**-$299**	-34.5%	**$8,174**	**$9,300**	**$1,126**	12.1%
5700 · PARK MAINTENANCE								
5710 · Water	$6,325	$8,310	$1,984	23.9%	$34,787	$65,000	$30,213	46.5%
5715 · Nature and Open Space	$228	$600	$372	62.1%	$876	$2,000	$1,124	56.2%
5720 · Heating Fuel	-$137	$858	$995	116.0%	$14,879	$17,500	$2,621	15.0%
5730 · Grounds Maintenance	$2,684	$3,565	$881	24.7%	$31,497	$40,000	$8,503	21.3%
5740 · Tree Maintenance		$1,000	$1,000	100.0%	$4,750	$6,000	$1,250	20.8%
5751 · Agriculture&Chemicals-Purch	-$3,896	$16,442	$20,338	123.7%	$105,258	$110,000	$4,742	4.3%
5752 · Agriculture/Chemicals Utilized	$13,909	$0	-$13,909	0.0%	$17,469	$0	-$17,469	0.0%
5760 · Irrigation Maintenance	$4,432	$2,446	-$1,986	-81.2%	$9,775	$13,500	$3,725	27.6%
5770 · Consumable Tools	$543	$150	-$393	-262.0%	$2,712	$3,000	$288	9.6%
5780 · Tee and Green Supplies	$0	$79	$79	100.0%	$3,417	$4,000	$583	14.6%
5795 · Janitorial Supplies	$11	$100	$89	89.4%	$66	$300	$234	77.9%
Total 5700 · PARK MAINTENANCE	**$24,098**	**$33,549**	**$9,451**	28.2%	**$225,485**	**$261,300**	**$35,815**	13.7%
5800 · PARK EQUIPMENT								
5800 · Equipment Maintenance	$3,127	$2,349	-$778	-33.1%	$40,628	$32,000	-$8,628	-27.0%
5810 · Equipment Rental	$0		$0	0.0%	$301	$500	$199	39.8%
5820 · Building Maintenance	$2,375	$3,544	$1,169	33.0%	$61,656	$31,000	-$30,656	-98.9%
5840 · Small Equipment	$0	$640	$640	100.0%	$1,020	$2,500	$1,480	59.2%
5860 · Gasoline/Diesel Fuel	$645	$1,999	$1,354	67.7%	$17,221	$17,000	-$221	-1.3%
5880 · Employee work clothes	$845	$750	-$95	-12.7%	$1,258	$3,000	$1,742	58.1%
Total 5800 · PARK EQUIPMENT	**$6,992**	**$9,282**	**$2,290**	24.7%	**$122,084**	**$86,000**	**-$36,084**	-42.0%
6000 · CART EXPENSE								
6010 · Cart Lease Expense	$0	$0	$0	0.0%	$7,302	$8,000	$698	8.7%
6020 · Electricity	$2,617	$2,051	-$566	-27.6%	$18,847	$13,700	-$5,147	-37.6%
6030 · Maintenance	$85	$381	$296	77.7%	$3,834	$2,300	-$1,534	-66.7%
6050 · Cart Insurance	$400	$400	$0	0.0%	$4,800	$4,800	$0	0.0%
6060 · Misc. Cart Expense	$39	$0	-$39	0.0%	$95	$0	-$95	0.0%
Total 6000 · CART EXPENSE	**$3,141**	**$2,832**	**-$309**	-10.9%	**$34,879**	**$28,800**	**-$6,078**	-21.1%
6500 · TENNIS								
6510 ·Professional Services	$0	$0	$0	0.0%	$2,000	$0	-$2,000	
6530 ·Supplies	$0	$0	$0	0.0%	$514	$0	-$514	0.0%
6570 ·Other Expense	$0	$0	$0	0.0%	$359	$0	-$359	
Total 6500 · TENNIS	**$0**	**$0**	**$0**	0.0%	**$2,873**	**$0**	**-$2,873**	0.0%
TOTAL OPERATIONAL EXPENSE	**$190,024**	**$194,690**	**$4,667**	2.4%	**$1,912,364**	**$1,846,031**	**-$66,333**	-3.6%
TOTAL OPERATIONAL NET INCOME	**$220,321**	**$151,160**	**$69,161**	45.8%	**$607,355**	**$415,875**	**$191,480**	46.0%
Restructured City Debt	$14,934	$12,394	-$2,540	-20.5%	$126,878	$113,010	-$13,868	-12.3%
Commercial Debt	$42,172	$26,000	-$16,172	-62.2%	$158,165	$168,422	$10,257	6.1%
Total BS Debt Payments	**$57,106**	**$38,394**	**-$18,712**	-48.7%	**$285,044**	**$281,432**	**-$3,612**	-1.3%
NET INCOME BEFORE CAPITAL EXPENSE	**$220,321**	**$151,160**	**$69,161**	45.8%	**$607,355**	**$415,875**	**$191,480**	46.0%
8000 · OTHER EXPENSE								
8000 · Depreciation/Amortization								
8000 · Depreciation/Amortization Non Cash	$68,878	$23,750	-$45,128	-190.0%	$414,608	$285,000	-$129,608	-45.5%
8001 · Capital projects								
8100 - Capital Proj Cash	-$266,400	$14,000	$280,400	2002.9%	$0	$274,000	$274,000	100.0%
8101 - Capital Proj Financed	$0	$0	$0	0.0%	$0	$0	$0	0.0%
8006 · Disposed Assets	$0	$0	$0	0.0%	$0	$0	$0	0.0%
Capital Contribution	-$40,415	$0	$40,415	0.0%	-$41,865	$0	$41,865	0.0%
Total 8000 · OTHER EXPENSE	$28,462	$23,750	$275,687	-19.8%	$372,743	$285,000	$186,257	-30.8%
NET INCOME	**$191,859**	**$127,410**	**$64,449**	50.6%	**$234,613**	**$130,875**	**$103,737**	79.3%

OAK HILLS PARK AUTHORITY
Balance Sheet FY24
As of June 30, 2024

	Total			
	As of Jun 30, 2024	As of Jun 30, 2023 (PY)	Change	% Change
ASSETS				
Current Assets				
Bank Accounts				
1000 Cash				
1021 NBT Money Market	305,533.44	632,070.91	-326,537.47	-51.66%
1022 NBT Payment Account	-51,042.07	-23,010.72	-28,031.35	-121.82%
1023 NBT Rent Escrow Sec Apt Right	1,801.00	1,801.00	0.00	0.00%
1024 NBT Capital Reserve Savings Account	6,959.87	32,853.09	-25,893.22	-78.82%
1030 Chase Platinum Checking	10.00	0.00	10.00	
1031 Chase CD	233,525.26	0.00	233,525.26	
1040 Bankwell Money Market	211,096.49	0.00	211,096.49	
1041 Bankwell Capital Reserve Savings Account	46,099.40	0.00	46,099.40	
1050 Petty	1,420.00	1,400.00	20.00	1.43%
Total 1000 Cash	**$ 755,403.39**	**$ 645,114.28**	**$ 110,289.11**	**17.10%**
Total Bank Accounts	**$ 755,403.39**	**$ 645,114.28**	**$ 110,289.11**	**17.10%**
Other Current Assets				
1100 Inventory	85,845.27	103,314.03	-17,468.76	-16.91%
1200 Receivables	15,114.50	35,967.72	-20,853.22	-57.98%
1203 Allowance for Bad Debts	0.00	-9,507.96	9,507.96	100.00%
1300 Prepaid Expenses	45,447.11	44,102.50	1,344.61	3.05%
1400 Deposits	557.00	557.00	0.00	0.00%
Total Other Current Assets	**$ 146,963.88**	**$ 174,433.29**	**-$ 27,469.41**	**-15.75%**
Total Current Assets	**$ 902,367.27**	**$ 819,547.57**	**$ 82,819.70**	**10.11%**
Fixed Assets				
1500 Fixed Assets				
1505 Machinery and Equipment	1,864,940.88	1,738,987.71	125,953.17	7.24%
1510 Accumulated Depreciation/Amort.	-4,849,796.50	-4,455,227.10	-394,569.40	-8.86%
1520 Furniture & Fixtures	47,635.23	47,635.23	0.00	0.00%
1560 Leasehold Improvements	208,813.40	162,997.83	45,815.57	28.11%
1561 Park Improvements	2,412,278.72	2,168,049.89	244,228.83	11.26%
1562 Restaurant	2,277,134.66	2,277,134.66	0.00	0.00%
1565 Amortize Leasehold Improvements	-211,088.27	-191,050.00	-20,038.27	-10.49%
Total 1500 Fixed Assets	**$ 1,749,918.12**	**$ 1,748,528.22**	**$ 1,389.90**	**0.08%**
Total Fixed Assets	**$ 1,749,918.12**	**$ 1,748,528.22**	**$ 1,389.90**	**0.08%**
TOTAL ASSETS	**$ 2,652,285.39**	**$ 2,568,075.79**	**$ 84,209.60**	**3.28%**
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2000 *Accounts Payable	46,830.23	58,411.45	-11,581.22	-19.83%

Total Accounts Payable	$ 46,830.23	$ 58,411.45	-$ 11,581.22	-19.83%
Other Current Liabilities				
2051 Accounts Payable - OHMGA Revenue	9.99	180.00	-170.01	-94.45%
2100 Accrued Payroll	35,761.42	24,252.37	11,509.05	47.46%
2104 Accrued retirement contribution	150.53	131.88	18.65	14.14%
2105 Accrued Vacation Pay	22,768.54	21,320.54	1,448.00	6.79%
2200 Accrued Expenses	42,959.50	38,117.50	4,842.00	12.70%
2210 Security Deposits - Tenants				
2212 Security Dep - Apt 2 Right	1,800.00	1,800.00	0.00	0.00%
2213 Sec Deposit - Restaurant	0.00	999.00	-999.00	-100.00%
Total 2210 Security Deposits - Tenants	$ 1,800.00	$ 2,799.00	-$ 999.00	-35.69%
2250 Deferred Revenue				
2251 Tournament Deposits	7,480.00	7,450.00	30.00	0.40%
2253 Deferred Tennis Revenue	27,900.00	11,734.00	16,166.00	137.77%
2254 Other Deferred	128,857.49	119,166.75	9,690.74	8.13%
Total 2250 Deferred Revenue	$ 164,237.49	$ 138,350.75	$ 25,886.74	18.71%
2400 Cart Sales Tax Due	5,776.00	4,537.00	1,239.00	27.31%
Total Other Current Liabilities	$ 273,463.47	$ 229,689.04	$ 43,774.43	19.06%
Total Current Liabilities	$ 320,293.70	$ 288,100.49	$ 32,193.21	11.17%
Long-Term Liabilities				
2701 Consolidated City Debt	1,688,271.57	1,815,149.99	-126,878.42	-6.99%
2772 Wells Fargo 2017 Aera-Vator	0.00	197.16	-197.16	-100.00%
2776 Wells Fargo MTE 2018 TurfCo Blower	0.00	927.56	-927.56	-100.00%
2777 DLL Finance Club Car CA502 Utility Cart	0.00	1,533.25	-1,533.25	-100.00%
2778 Wells Fargo Used Kubota Tractor Mini Ex	2,217.96	8,611.56	-6,393.60	-74.24%
2779 Wells Fargo Groundsmaster Mower and Procore Aeration	16,816.77	28,797.70	-11,980.93	-41.60%
2780 DLL Club Car 2021 Cart Fleet	97,305.28	170,284.24	-72,978.96	-42.86%
2781 GPSi Visage Software 2021 Cart Fleet	16,320.00	40,800.00	-24,480.00	-60.00%
2782 Wells Fargo 2 Reelmaster 3555D Fairway Mowers	85,868.60	107,988.93	-22,120.33	-20.48%
2783 Wells Fargo 2 Baroness LM315GC Greens Mowers	55,912.92	69,519.27	-13,606.35	-19.57%
2784 Wells Fargo 2023 Spreader Trailer Roller	35,600.35	0.00	35,600.35	
2785 Wells Fargo Lastec 2023 Rotary Mower	62,899.98	0.00	62,899.98	
Total Long-Term Liabilities	$ 2,061,213.43	$ 2,243,809.66	-$ 182,596.23	-8.14%
Total Liabilities	$ 2,381,507.13	$ 2,531,910.15	-$ 150,403.02	-5.94%
Equity				
3900 Retained Earnings	36,165.64	-307,610.18	343,775.82	111.76%
Net Income	234,612.62	343,775.82	-109,163.20	-31.75%
Total Equity	$ 270,778.26	$ 36,165.64	$ 234,612.62	648.72%
TOTAL LIABILITIES AND EQUITY	$ 2,652,285.39	$ 2,568,075.79	$ 84,209.60	3.28%

OAK HILLS PARK AUTHORITY
P&L - Current Month Vs. Prior Year Month
June 2024

	Total			
	Jun 2024	Jun 2023 (PY)	Change	% Change
Income				
4000 REVENUES				
4001 Golf Revenue				
4010 Golf Fees	266,910.24	222,492.18	44,418.06	19.96%
4020 I.D. Cards	9,052.50	8,772.50	280.00	3.19%
4025 Season Pass	9,731.67	8,441.12	1,290.55	15.29%
4030 Tournament Fees	21,852.00	25,833.00	-3,981.00	-15.41%
4050 Cart Revenue	79,678.00	71,443.57	8,234.43	11.53%
4060 Golf Revenue - Gift Certif.	4,249.00	3,355.00	894.00	26.65%
4070 Gift & Rain Checks Redeemed	-3,632.00	-3,127.00	-505.00	-16.15%
Total 4001 Golf Revenue	**$ 387,841.41**	**$ 337,210.37**	**$ 50,631.04**	**15.01%**
4100 Tennis Revenue	9,300.00	8,800.00	500.00	5.68%
4200 Rental Income	1,800.00	0.00	1,800.00	
4300 Investment Income	2,521.63	471.84	2,049.79	434.42%
4400 Misc. Income	2,459.88	1,615.29	844.59	52.29%
4600 Restaurant Income	6,422.00	4,000.00	2,422.00	60.55%
Total 4000 REVENUES	**$ 410,344.92**	**$ 352,097.50**	**$ 58,247.42**	**16.54%**
Total Income	**$ 410,344.92**	**$ 352,097.50**	**$ 58,247.42**	**16.54%**
Gross Profit	**$ 410,344.92**	**$ 352,097.50**	**$ 58,247.42**	**16.54%**
Expenses				
5000 PERSONNEL EXPENSE				
5010 Management Salary	22,634.73	13,846.16	8,788.57	63.47%
5030 Operations	38,122.95	36,581.77	1,541.18	4.21%
5040 Operations O/T	0.00	133.15	-133.15	-100.00%
5050 Course Personnel	27,203.05	28,271.38	-1,068.33	-3.78%
5060 Course Personnel O/T	713.78	347.22	366.56	105.57%
5070 Seasonal Personnel	21,615.41	15,458.95	6,156.46	39.82%
5080 Seasonal Personnel O/T	-27.16	-27.65	0.49	1.77%
Total 5000 PERSONNEL EXPENSE	**$ 110,262.76**	**$ 94,610.98**	**$ 15,651.78**	**16.54%**
5200 EMPLOYEE BENEFITS				
5210 Payroll Taxes	7,843.06	7,187.60	655.46	9.12%
5230 State Unemployment	2,554.37	2,702.86	-148.49	-5.49%
5250 Health Insurance	2,328.01	2,187.36	140.65	6.43%
5260 Workmans Compensation	1,855.42	2,598.01	-742.59	-28.58%
5270 Retirement Plans	501.49	567.05	-65.56	-11.56%
Total 5200 EMPLOYEE BENEFITS	**$ 15,082.35**	**$ 15,242.88**	**-$ 160.53**	**-1.05%**
5400 ADMINISTRATIVE EXPENSES				
5420 Telephone	277.32	879.30	-601.98	-68.46%
5430 Professional Fees	5,500.00	3,000.00	2,500.00	83.33%
5436 Advertising	665.35	993.72	-328.37	-33.04%

5440 Office Expense	3,535.20	2,493.28	1,041.92	41.79%
5441 Bank Charges	0.00	28.53	-28.53	-100.00%
5442 Credit Card Fees	7,273.06	7,052.41	220.65	3.13%
5445 Postage	68.00	0.00	68.00	
5450 Training and Dues	945.00	0.00	945.00	
5461 Authority Secretarial Services	140.00	120.00	20.00	16.67%
5469 Other Outside Services	754.55	669.95	84.60	12.63%
5470 Other Administrative	785.25	572.58	212.67	37.14%
5480 Utilities	-1,703.67	1,503.78	-3,207.45	-213.29%
5499 Bad Debt Expense	0.00	9,507.96	-9,507.96	-100.00%
5500 Liability Insurance	9,663.51	8,670.81	992.70	11.45%
5520 Interest Expense	1,379.62	1,052.07	327.55	31.13%
Total 5400 ADMINISTRATIVE EXPENSES	**$ 29,283.19**	**$ 36,544.39**	**-$ 7,261.20**	**-19.87%**
5600 SALES AND OPERATIONS				
5630 Golf Genius Software	308.33	775.00	-466.67	-60.22%
5640 Golf Pro Supplies	754.46	80.60	673.86	836.05%
5680 Golf Pro Work Clothes	101.91	414.77	-312.86	-75.43%
Total 5600 SALES AND OPERATIONS	**$ 1,164.70**	**$ 1,270.37**	**-$ 105.67**	**-8.32%**
5700 PARK MAINTENANCE				
5710 Water	6,325.03	8,244.75	-1,919.72	-23.28%
5715 Nature and Open Space	227.58	888.02	-660.44	-74.37%
5720 Heating Fuel	-137.00	1,849.79	-1,986.79	-107.41%
5730 Grounds Maintenance	2,683.50	404.51	2,278.99	563.40%
5750 Agriculture and Chemicals				
5751 Agriculture&Chemicals-Purchased	-3,896.00	0.00	-3,896.00	
5752 Agriculture/Chemicals Utilized	13,909.10	16,445.91	-2,536.81	-15.43%
Total 5750 Agriculture and Chemicals	**$ 10,013.10**	**$ 16,445.91**	**-$ 6,432.81**	**-39.11%**
5760 Irrigation Maintenance	4,431.75	1,065.91	3,365.84	315.77%
5770 Consumable Tools	543.07	0.00	543.07	
5795 Janitorial Supplies	10.61	0.00	10.61	
5800 Equipment Maintenance	3,126.64	1,421.78	1,704.86	119.91%
5820 Building Maintenance	2,374.62	3,860.71	-1,486.09	-38.49%
5840 Small Equipment	0.00	145.22	-145.22	-100.00%
5860 Gasoline/Diesel Fuel	645.13	2,685.10	-2,039.97	-75.97%
5880 Employee work clothes	845.23	40.99	804.24	1962.04%
Total 5700 PARK MAINTENANCE	**$ 31,089.26**	**$ 37,052.69**	**-$ 5,963.43**	**-16.09%**
6000 CART EXPENSE				
6020 Electricity	2,617.04	2,319.40	297.64	12.83%
6030 Maintenance	85.01	1,075.54	-990.53	-92.10%
6050 Cart Insurance	400.00	400.00	0.00	0.00%
6060 Misc. Cart Expense	39.30	0.00	39.30	
Total 6000 CART EXPENSE	**$ 3,141.35**	**$ 3,794.94**	**-$ 653.59**	**-17.22%**
Total Expenses	**$ 190,023.61**	**$ 188,516.25**	**$ 1,507.36**	**0.80%**
Net Operating Income	**$ 220,321.31**	**$ 163,581.25**	**$ 56,740.06**	**34.69%**
Other Income				
7002 Capital Contribution	40,415.20	26,751.88	13,663.32	51.07%
Total Other Income	**$ 40,415.20**	**$ 26,751.88**	**$ 13,663.32**	**51.07%**

Other Expenses				
8000 Depreciation/Amortization	68,877.67	106,739.99	-37,862.32	-35.47%
8001 Capital projects				
8100 Capital Projects - Cash	-266,399.94	-106,155.37	-160,244.57	-150.95%
Total 8001 Capital projects	**-$ 266,399.94**	**-$ 106,155.37**	**-$ 160,244.57**	**-150.95%**
Total Other Expenses	**-$ 197,522.27**	**$ 584.62**	**-$ 198,106.89**	**-33886.44%**
Net Other Income	**$ 237,937.47**	**$ 26,167.26**	**$ 211,770.21**	**809.29%**
Net Income	**$ 458,258.78**	**$ 189,748.51**	**$ 268,510.27**	**141.51%**

OAK HILLS PARK AUTHORITY
P&L - Current YTD Vs. Prior YTD
July 2023 - June 2024

	Total			
	Jul 2023 - Jun 2024	Jul 2022 - Jun 2023 (PY)	Change	% Change
Income				
4000 REVENUES				
4001 Golf Revenue				
4010 Golf Fees	1,549,721.02	1,448,519.12	101,201.90	6.99%
4020 I.D. Cards	149,273.50	143,057.50	6,216.00	4.35%
4025 Season Pass	107,546.76	105,854.22	1,692.54	1.60%
4030 Tournament Fees	113,912.00	113,469.00	443.00	0.39%
4050 Cart Revenue	457,081.85	441,983.09	15,098.76	3.42%
4060 Golf Revenue - Gift Certif.	23,652.00	20,686.00	2,966.00	14.34%
4070 Gift & Rain Checks Redeemed	-19,496.00	-18,187.00	-1,309.00	-7.20%
Total 4001 Golf Revenue	**$ 2,381,691.13**	**$ 2,255,381.93**	**$ 126,309.20**	**5.60%**
4100 Tennis Revenue	45,000.00	42,800.00	2,200.00	5.14%
4101 Tennis Program Revenues	4,667.34	0.00	4,667.34	
Total 4100 Tennis Revenue	**$ 49,667.34**	**$ 42,800.00**	**$ 6,867.34**	**16.05%**
4200 Rental Income	21,600.00	1,800.00	19,800.00	1100.00%
4300 Investment Income	18,585.68	2,065.80	16,519.88	799.68%
4400 Misc. Income	12,552.66	14,347.03	-1,794.37	-12.51%
4600 Restaurant Income	35,622.00	58,916.06	-23,294.06	-39.54%
Total 4000 REVENUES	**$ 2,519,718.81**	**$ 2,375,310.82**	**$ 144,407.99**	**6.08%**
Total Income	**$ 2,519,718.81**	**$ 2,375,310.82**	**$ 144,407.99**	**6.08%**
Gross Profit	**$ 2,519,718.81**	**$ 2,375,310.82**	**$ 144,407.99**	**6.08%**
Expenses				
5000 PERSONNEL EXPENSE				
5010 Management Salary	260,239.39	169,185.01	91,054.38	53.82%
5011 Management Salary - Contractor	0.00	0.00	0.00	
Total 5010 Management Salary	**$ 260,239.39**	**$ 169,185.01**	**$ 91,054.38**	**53.82%**
5030 Operations	274,658.93	238,843.94	35,814.99	15.00%
5040 Operations O/T	85.57	921.00	-835.43	-90.71%
5050 Course Personnel	313,737.78	311,269.36	2,468.42	0.79%
5060 Course Personnel O/T	4,920.62	1,787.42	3,133.20	175.29%
5070 Seasonal Personnel	159,933.75	116,303.11	43,630.64	37.51%
5075 Outside Seasonal Personnel	870.99	29,003.97	-28,132.98	-97.00%
5080 Seasonal Personnel O/T	1,035.25	795.60	239.65	30.12%
Total 5000 PERSONNEL EXPENSE	**$ 1,015,482.28**	**$ 868,109.41**	**$ 147,372.87**	**16.98%**
5200 EMPLOYEE BENEFITS				
5210 Payroll Taxes	71,080.79	63,492.58	7,588.21	11.95%
5230 State Unemployment	23,458.16	24,046.57	-588.41	-2.45%
5250 Health Insurance	27,171.38	28,451.43	-1,280.05	-4.50%
5260 Workmans Compensation	16,300.17	20,581.58	-4,281.41	-20.80%

5270 Retirement Plans	5,952.78	6,825.35	-872.57	-12.78%
Total 5200 EMPLOYEE BENEFITS	**$ 143,963.28**	**$ 143,397.51**	**$ 565.77**	**0.39%**
5400 ADMINISTRATIVE EXPENSES				
5420 Telephone	8,843.48	12,674.39	-3,830.91	-30.23%
5430 Professional Fees	40,722.95	34,768.96	5,953.99	17.12%
5436 Advertising	9,867.58	10,581.10	-713.52	-6.74%
5440 Office Expense	25,517.19	19,761.26	5,755.93	29.13%
5441 Bank Charges	73.74	257.22	-183.48	-71.33%
5442 Credit Card Fees	52,693.23	49,529.75	3,163.48	6.39%
5445 Postage	200.00	123.00	77.00	62.60%
5450 Training and Dues	3,646.00	2,278.00	1,368.00	60.05%
5451 Travel Expenses	148.30	0.00	148.30	
Total 5450 Training and Dues	**$ 3,794.30**	**$ 2,278.00**	**$ 1,516.30**	**66.56%**
5461 Authority Secretarial Services	2,010.00	1,490.00	520.00	34.90%
5469 Other Outside Services	8,654.58	7,559.57	1,095.01	14.49%
5470 Other Administrative	12,187.73	8,770.15	3,417.58	38.97%
5480 Utilities	56,938.02	54,886.31	2,051.71	3.74%
5499 Bad Debt Expense	12,329.62	9,507.96	2,821.66	29.68%
5500 Liability Insurance	108,999.51	96,700.93	12,298.58	12.72%
5520 Interest Expense	16,591.27	7,247.06	9,344.21	128.94%
Total 5400 ADMINISTRATIVE EXPENSES	**$ 359,423.20**	**$ 316,135.66**	**$ 43,287.54**	**13.69%**
5600 SALES AND OPERATIONS				
5630 Golf Genius Software	2,783.33	2,050.00	733.33	35.77%
5640 Golf Pro Supplies	4,265.50	6,417.72	-2,152.22	-33.54%
5680 Golf Pro Work Clothes	1,125.60	1,419.02	-293.42	-20.68%
Total 5600 SALES AND OPERATIONS	**$ 8,174.43**	**$ 9,886.74**	**-$ 1,712.31**	**-17.32%**
5700 PARK MAINTENANCE				
5710 Water	34,787.09	81,372.07	-46,584.98	-57.25%
5715 Nature and Open Space	875.88	1,753.97	-878.09	-50.06%
5720 Heating Fuel	14,878.52	18,625.80	-3,747.28	-20.12%
5730 Grounds Maintenance	31,497.29	15,309.39	16,187.90	105.74%
5740 Tree Maintenance	4,750.00	4,419.56	330.44	7.48%
5750 Agriculture and Chemicals				
5751 Agriculture&Chemicals-Purchased	105,257.71	103,969.96	1,287.75	1.24%
5752 Agriculture/Chemicals Utilized	17,468.76	-18,545.91	36,014.67	194.19%
Total 5750 Agriculture and Chemicals	**$ 122,726.47**	**$ 85,424.05**	**$ 37,302.42**	**43.67%**
5760 Irrigation Maintenance	9,774.70	13,142.35	-3,367.65	-25.62%
5770 Consumable Tools	2,711.72	3,544.18	-832.46	-23.49%
5780 Tee and Green Supplies	3,416.69	5,175.48	-1,758.79	-33.98%
5795 Janitorial Supplies	66.27	301.72	-235.45	-78.04%
5800 Equipment Maintenance	40,627.98	30,547.76	10,080.22	33.00%
5810 Equipment Rental	300.81	0.00	300.81	
5820 Building Maintenance	61,656.28	35,344.80	26,311.48	74.44%
5840 Small Equipment	1,019.98	1,846.74	-826.76	-44.77%
5860 Gasoline/Diesel Fuel	17,221.48	18,264.13	-1,042.65	-5.71%
5880 Employee work clothes	1,257.87	891.69	366.18	41.07%
Total 5700 PARK MAINTENANCE	**$ 347,569.03**	**$ 315,963.69**	**$ 31,605.34**	**10.00%**

6000 CART EXPENSE				
6010 Cart Lease Expense	7,302.22	7,916.17	-613.95	-7.76%
6020 Electricity	18,847.08	15,366.40	3,480.68	22.65%
6030 Maintenance	3,833.82	2,569.31	1,264.51	49.22%
6050 Cart Insurance	4,800.00	4,800.00	0.00	0.00%
6060 Misc. Cart Expense	95.40		95.40	
Total 6000 CART EXPENSE	**$ 34,878.52**	**$ 30,651.88**	**$ 4,226.64**	**13.79%**
6500 TENNIS				
6510 Professional Services	2,000.00	0.00	2,000.00	
6530 Supplies	513.79	0.00	513.79	
6570 Other Expense	359.00	0.00	359.00	
Total 6500 TENNIS	**$ 2,872.79**	**$ 0.00**	**$ 2,872.79**	
Total Expenses	**$ 1,912,363.53**	**$ 1,684,144.89**	**$ 228,218.64**	**13.55%**
Net Operating Income	**$ 607,355.28**	**$ 691,165.93**	**-$ 83,810.65**	**-12.13%**
Other Income				
7002 Capital Contribution	41,865.01	26,751.88	15,113.13	56.49%
Total Other Income	**$ 41,865.01**	**$ 26,751.88**	**$ 15,113.13**	**56.49%**
Other Expenses				
8000 Depreciation/Amortization	414,607.67	377,141.99	37,465.68	9.93%
8001 Capital projects				
8100 Capital Projects - Cash	0.00	0.00	0.00	
Total 8001 Capital projects	**$ 0.00**	**$ 0.00**	**$ 0.00**	
8006 Disposed Assets	0.00	-3,000.00	3,000.00	100.00%
Total Other Expenses	**$ 414,607.67**	**$ 374,141.99**	**$ 40,465.68**	**10.82%**
Net Other Income	**-$ 372,742.66**	**-$ 347,390.11**	**-$ 25,352.55**	**-7.30%**
Net Income	**$ 234,612.62**	**$ 343,775.82**	**-$ 109,163.20**	**-31.75%**

OAK HILLS SALES ANALYSIS JUNE 2024 FISCAL REPORT

Description	Jun-24	Jun-23	Inc/(Dec)	YTD FY24	YTD FY23	Inc/(Dec)
Revenue Rounds	7,247	6,784	6.8%	44,646	42,785	4.3%
Season Pass Rounds	285	229	24.5%	2,205	2,746	-19.7%
POS System Servicer Rounds	290	251	15.5%	2,399	2,299	4.3%
Barter Rounds	0	0	0.0%	0	0	0.0%
Comp Rounds	5	0	0.0%	9	0	0.0%
Total All Rounds	7,827	7,264	7.8%	49,259	47,830	3.0%
Total Carts	4,571	4,134	10.6%	26,195	25,385	3.2%
Total Golf ID Cards	81	87	-6.9%	1,163	1,159	0.3%
Total Season Passes	0	0	0.0%	52	46	13.0%
Total Gift Cards	41	41	0.0%	295	316	-6.6%
Total GPS Ad Sales	0	0	0.0%	0	0	0.0%
Total $ Revenue Rounds	$284,393	$250,770	13.4%	$1,757,447	$1,563,295	12.4%
Total Carts $	$84,746	$75,981	11.5%	$486,134	$470,047	3.4%
Total Golf ID Cards $	$10,760	$10,490	2.6%	$151,021	$144,765	4.3%
Total Season Pass $	$0	$0	0.0%	$115,290	$99,520	15.8%
Total Gift Cards $	$4,249	$3,355	26.6%	$24,786	$22,746	9.0%
Total GPS Advertising $	$0	$0	0.0%	$0	$0	0.0%
Rain Chks/Gift Cards Redeemed	-$3,632	-$3,127	16.1%	-$17,937	-$18,151	-1.2%
	$380,516	**$337,469**	**12.8%**	**$2,516,741**	**$2,282,223**	**10.3%**
$ Revenue/Revenue Round	**$39.24**	**$36.96**	6.2%	**$39.36**	**$36.54**	7.7%
Carts/Revenue Round	**63.1%**	**60.9%**	3.5%	**58.7%**	**59.3%**	-1.1%
Cart $/Revenue Round	**$11.69**	**$11.20**	4.4%	**$10.89**	**$10.99**	-0.9%
Cart $/Cart Round	**$18.54**	**$18.38**	0.9%	**$18.56**	**$18.52**	0.2%
ID Card $/Card	**$132.84**	**$120.57**	10.2%	**$129.85**	**$124.91**	4.0%
Resident Adult 18 Rounds	552	818	-32.5%	4,709	5,768	-18.4%
Resident Senior 18 Rounds	717	619	15.8%	3,977	4,745	-16.2%
Junior/Golf Team 18 Rounds	402	319	26.0%	2,371	1,954	21.3%
Golf League 18 Rounds	0	0	0.0%	50	60	-16.7%
Employee 18 Rounds	134	97	38.1%	832	744	11.8%
Non Resident 18 Rounds	5,025	4,440	13.2%	30,516	27,142	12.4%
Total 9 Hole Rounds	417	491	-15.1%	2,191	2,372	-7.6%
Total Revenue Rounds	***7,247***	***6,784***	***6.8%***	***44,646***	***42,785***	***4.3%***
Resident Adult 18 Rounds $	$20,787	$29,711	-30.0%	$271,579	$197,483	37.5%
Resident Senior 18 Rounds $	$23,251	$15,515	49.9%	$114,631	$135,626	-15.5%
Junior/Golf Team 18 Rounds $	$8,771	$6,626	32.4%	$49,639	$41,824	18.7%
Golf League 18 Rounds	$0	$0	0.0%	$17	$0	0.0%
Employee 18 Rounds $	$882	$670	31.6%	$5,649	$5,075	11.3%
Non Resident 18 Rounds $	$219,213	$185,985	17.9%	$1,260,127	$1,127,583	11.8%
Total 9 Hole Rounds $	$11,488	$12,264	-6.3%	$55,805	$55,705	0.2%
Total $ Revenue Rounds	***284,393***	***250,770***	***13.4%***	***1,757,447***	***1,563,295***	***12.4%***
Senior Non-Resident ID	5	5	0.0%	98	85	15.3%
Adult Non-Resident ID	3	3	0.0%	64	61	4.9%
Family ID	0	0	0.0%	0	0	0.0%
Total Non-Resident ID's	***8***	***8***	***0.0%***	***162***	***146***	***11.0%***
GolfNow Rounds	2,770	2,237	23.8%	13,160	11,130	18.2%
GolfNow Dollars	$107,745	$85,035	26.7%	$587,600	$411,045	43.0%
Dollars/Round	$38.90	$38.01	2.3%	$44.65	$36.93	20.9%
City of Norwalk debt paydown	**$16,817.30**					

OAK HILLS SALES ANALYSIS JUNE 2024 CALENDAR

Description	Jun-24	Jun-23	Inc/(Dec)	YTD 2024	YTD 2023	Inc/(Dec)
Revenue Rounds	7,247	6,784	6.8%	19,724	19,408	1.6%
Season Pass Rounds	285	229	24.5%	1,053	1,124	-6.3%
POS System Servicer Rounds	290	251	15.5%	1,251	1,004	24.6%
Barter Rounds	0	0	0.0%	0	0	0.0%
Comp Rounds	5	0	0.0%	9	0	0.0%
Total All Rounds	7,827	7,264	7.8%	22,037	21,536	2.3%
Total Carts	4,571	4,134	10.6%	10,867	10,719	1.4%
Total Golf ID Cards	81	87	-6.9%	1,045	1,075	-2.8%
Total Season Passes	0	0	0.0%	52	45	15.6%
Total Gift Cards	41	41	0.0%	110	107	2.8%
Total GPS Ad Sales	0	0	0.0%	0	0	0.0%
Total $ Revenue Rounds	$284,393	$250,770	13.4%	$745,945	$690,566	8.0%
Total Carts $	$84,746	$75,981	11.5%	$203,111	$199,385	1.9%
Total Golf ID Cards $	$10,760	$10,490	2.6%	$140,735	$137,030	2.7%
Total Season Pass $	$0	$0	0.0%	$115,290	$97,395	18.4%
Total Gift Cards $	$4,249	$3,355	26.6%	$9,555	$9,600	-0.5%
Total GPS Advertising $	$0	$0	0.0%	0	$0	0.0%
Rain Chks/Gift Cards Redeemed	-$3,632	-$3,127	16.1%	-$12,250	-$10,358	18.3%
	$380,516	**$337,469**	**12.8%**	**$1,202,386**	**$1,123,618**	**7.0%**
$ Revenue/Revenue Round	**$39.24**	**$36.96**	6.2%	**$37.82**	**$35.58**	6.3%
Carts/Revenue Round	**63.1%**	**60.9%**	3.5%	**55.1%**	**55.2%**	-0.2%
Cart $/Revenue Round	**$11.69**	**$11.20**	4.4%	**$10.30**	**$10.27**	0.2%
Cart $/Cart Round	**$18.54**	**$18.38**	0.9%	**$18.69**	**$18.60**	0.5%
ID Card $/Card	**$132.84**	**$120.57**	10.2%	**$134.67**	**$127.47**	5.7%
Resident Adult 18 Rounds	552	818	-32.5%	1,573	2,790	-43.6%
Resident Senior 18 Rounds	717	619	15.8%	1,865	1,728	7.9%
Junior/Golf Team 18 Rounds	402	319	26.0%	995	726	37.1%
Golf League 18 Rounds	0	0	0.0%	0	0	0.0%
Empl 18 Rounds	134	97	38.1%	361	336	7.4%
Non Resident 18 Rounds	5,025	4,440	13.2%	14,162	12,833	10.4%
Total 9 Hole Rounds	417	491	-15.1%	768	995	-22.8%
Total Revenue Rounds	***7,247***	***6,784***	***6.8%***	***19,724***	***19,408***	***1.6%***
Resident Adult 18 Rounds $	$20,787	$29,711	-30.0%	$58,478	$92,178	-36.6%
Resident Senior 18 Rounds $	$23,251	$15,515	49.9%	$59,210	$45,755	29.4%
Junior/Golf Team 18 Rounds $	$8,771	$6,626	32.4%	$20,855	$14,909	39.9%
Golf League 18 Rounds	$0	$0	0.0%	$0	$0	0.0%
Empl 18 Rounds $	$882	$670	31.6%	$2,409	$2,329	3.4%
Non Resident 18 Rounds $	$219,213	$185,985	17.9%	$583,629	$511,392	14.1%
Total 9 Hole Rounds $	$11,488	$12,264	-6.3%	$21,364	$24,003	-11.0%
Total $ Revenue Rounds	***284,393***	***250,770***	***13.4%***	***745,945***	***690,566***	***8.0%***
SR NONRES DISC	5	5	0.0%	87	85	2.4%
NONRES DISCOUNT	3	3	0.0%	56	60	-6.7%
FAMILY REG	0	0	0.0%	0	0	0.0%
Total Non-Resident ID's	***8***	***8***	***0.0%***	***143***	***145***	***-1.4%***
GolfNow Rounds	2,770	2,237	23.8%	8,261	6820	21.1%
GolfNow Dollars	$107,745	$85,035	26.7%	$308,925	$242,106	27.6%
Dollars/Round	$38.90	$38.01	2.3%	$37.40	$35.50	5.3%

Oak Hills Park Authority
July 2024 Financial Commentary

Operations Updates:

- Golf revenue rounds, cart rounds, and Discount ID cards performed above budget for the first month of FY25.
- Tee Time utilization remains very high, with above average golf cart rentals due to high number of rounds and high temperatures.
- We are in our fourth year (of five) in our cart fleet lease and are seeing some expected wear and tear. However, the lithium batteries are holding up better than the standard batteries in previous leases.

YTD Financial Highlights:

- FY25 YTD net operating income was over budget by $46k and we ended July with a $899k cash balance which includes $60k in the capital reserve bank account.
  - Revenue was over-budget by $48k thanks to strong golf rounds.
  - Expenses were over-budget by $2k.
- OHPA made $17k in repayments to the City for the first month of the fiscal year.
- OHPA plans on making substantial capital improvements to our bunkers in FY25, but in the first month we made expenditures for equipment and some improvements to structures.

Other:

- As part of our initiative of investing and diversifying excess cash, we now have money spread out among three banks in various types of interest-bearing accounts.
- The year-end financial audit fieldwork took place in July without incident. Controller is at the beginning stages of working on the Audit Report now.

Updated through ***7/31/2024***

		Fiscal Year To Date				
		Budget	**Actuals**	**Variance**	**Var %**	**Comments**
Sales	Revenue Rounds	6,443	7,158	715	11.1%	Despite the heat, utilization rates for July were above average
	Non-Revenue Rounds	807	645	(162)	-20.1%	Less season passholder rounds than anticipated
	Total Rounds	**7,250**	**7,803**	553	7.6%	
	Carts	4,261	4,699	438	10.3%	Higher golf rounds and a heat wave favorably influenced cart rounds
	ID Cards	41	43	2	4.9%	

		Budget	**Actuals**	**Variance**	**Var %**	**Comments**
P&L	Golf Revenue	325,011	372,694	47,683	14.7%	Driven primarily by greens fees
	Tennis Revenue	9,300	9,300	-	0.0%	
	Restaurant Revenue	1,000	1,000	-	0.0%	
	Other Revenue	5,540	5,437	(103)	-1.9%	
	Total Revenue	**340,851**	**388,431**	**47,580**	**14.0%**	
	Management Salary	23,090	23,387	297	1.3%	
	Operations Salary	37,425	41,452	4,027	10.8%	More staffing needed to cover higher revenue volume, but this line needs to be watched
	Maintenance Salary	47,949	45,061	(2,888)	-6.0%	Overall lower staffing
	Employee Benefits	18,338	16,914	(1,424)	-7.8%	Amounts slightly lower across the board
	Administrative	26,632	28,102	1,470	5.5%	
	Interest & Insurance	11,101	10,978	(123)	-1.1%	
	Sales & Operations	371	1,105	734	197.8%	Unexpected old invoice for employee clothes received in July
	Park Maintenance	32,133	39,158	7,025	21.9%	Driven mostly by higher grass treatment utilization
	Park Equipment	14,126	6,253	(7,873)	-55.7%	Driven mostly by lower equipment maint and gasoline usage
	Carts	2,781	3,266	485	17.4%	
	Tennis	-	-	-		
	Operating Expense	**213,946**	**215,676**	**1,730**	**0.8%**	
	Net Operating Income	**126,905**	**172,755**	**45,850**	**36.1%**	
Balance Sheet	Capital Improvements	(35,000)	(35,334)	(334)	1.0%	Building improvements and appliances, new equipment
	Line of Credit Balance	-	-	-		
	Capital Reserve Cash Bal	56,944	56,944	-	0.0%	Portion of cash restricted for capital improvements per our lease requirements
	Cash Balance	746,184	838,822	92,638	12.4%	Deferred revenue from annual pass sales, net operating income overage, timing on payables

Updated through ***7/31/2024***

Rest of Fiscal Year

		Budget	Proj.	Variance	Var %	Comments
Sales	Revenue Rounds	35,409	35,409	-	0.0%	Projections are still in line with Budget
	Non-Revenue Rounds	4,393	4,393	-	0.0%	Projections are still in line with Budget
	Total Rounds	**39,802**	**39,802**	-	0.0%	
	Carts	20,400	20,400	-	0.0%	Projections are still in line with Budget
	ID Cards	1,159	1,159	-	0.0%	Projections are still in line with Budget

		Budget	Proj.	Variance	Var %	Comments
P&L	Golf Revenue	1,943,889	1,943,889	-	0.0%	Monthly higher than budgeted golf revs expected to continue next month
	Tennis Revenue	50,700	50,700	-	0.0%	
	Restaurant Revenue	38,200	38,200	-	0.0%	Quarterly revenue share revenue will hit next month
	Other Revenue	50,209	50,209	-	0.0%	Higher than budgeted interest is expected on our cash balance
	Total Revenue	**2,082,998**	**2,082,998**	-	**0.0%**	
	Salaries	950,836	950,836	-	0.0%	Projections are still in line with Budget
	Employee Benefits	162,002	162,002	-	0.0%	Projections are still in line with Budget
	Administrative	190,424	190,424	-	0.0%	Projections are still in line with Budget
	Debt Service & Insurance	130,099	130,099	-	0.0%	Projections are still in line with Budget
	Sales & Operations	10,829	10,829	-	0.0%	Projections are still in line with Budget
	Park Maintenance	227,767	227,767	-	0.0%	Projections are still in line with Budget
	Park Equipment	86,874	86,874	-	0.0%	Projections are still in line with Budget
	Carts	25,019	25,019	-	0.0%	Projections are still in line with Budget
	Tennis	3,000	3,000	-	0.0%	Projections are still in line with Budget
	Operating Expense	**1,786,850**	**1,786,850**	-	**0.0%**	
	Uncategorized Exp/Rev					
	Net Operating Income	**296,148**	**296,148**	-	**0.0%**	
Balance Sheet	Capital Improvements	(251,000)	(250,666)	334	-0.1%	Bunker project, building improvements
	Line of Credit Balance	-	-	-		We do not expect to borrow during the remainder of this fiscal year.
	Capital Reserve Cash Bal	74,344	74,344	-	0.0%	Portion of cash restricted for capital improvements per our lease requirements
	Cash Balance	506,052	576,052	70,000	13.8%	

ITEM #9

Oak Hills Park Authority
FY24 Actual vs. Budget

	July Act	July Bud	Var $	Var %	YTD Act	YTD Bud	Var $	Var %
REVENUE								
4000 · REVENUES								
4001 · Golf Revenue								
4010 · Golf Fees	$263,987	$218,069	$45,918	21.1%	$263,987	$218,069	$45,918	21.1%
4020 · I.D. Cards	$4,235	$4,859	-$624	-12.8%	$4,235	$4,859	-$624	-12.8%
4025 · Season Pass	$9,732	$9,732	$0	0.0%	$9,732	$9,732	$0	0.0%
4030 · Tournament Fees	$15,864	$15,716	$148	0.9%	$15,864	$15,716	$148	0.9%
4050 · Cart Revenue	$80,879	$78,818	$2,061	2.6%	$80,879	$78,818	$2,061	2.6%
4060 · Golf Revenue - Gift Certif.	$887	$960	-$73	-7.6%	$887	$960	-$73	-7.6%
4070 · Gift & Rain Checks Redeemed	-$2,890	-$3,143	$253	-8.1%	-$2,890	-$3,143	$253	-8.1%
Total 4001 · Golf Revenue	**$372,694**	**$325,011**	**$47,683**	**14.7%**	**$372,694**	**$325,011**	**$47,683**	**14.7%**
4100 · Tennis Revenue	$9,300	$9,300	$0	0.0%	$9,300	$9,300	$0	0.0%
4101 · Tennis Program Revenue	$0	$0	$0	0.0%	$0	$0	$0	0.0%
4200 · Rental Income	$1,800	$1,800	$0	0.0%	$1,800	$1,800	$0	0.0%
4300 · Investment Income	$1,108	$1,546	-$438	-28.4%	$1,108	$1,546	-$438	-28.4%
4400 · Misc. Income	$2,530	$2,195	$335	15.3%	$2,530	$2,195	$335	15.3%
4600 · Restaurant Income	$1,000	$1,000	$0	0.0%	$1,000	$1,000	$0	0.0%
4700 · Advertising Revenue	$0	$0	$0	0.0%	$0	$0	$0	0.0%
Total Other Revenue	**$15,737**	**$15,840**	**-$103**	**-0.7%**	**$15,737**	**$15,840**	**-$103**	**-0.7%**
TOTAL REVENUE	**$388,431**	**$340,851**	**$47,580**	**14.0%**	**$388,431**	**$340,851**	**$47,580**	**14.0%**
EXPENSE								
5000 · PERSONNEL EXPENSE								
5010 · Management Salary	$23,387	$23,090	-$297	-1.3%	$23,387	$23,090	-$297	-1.3%
5030 · Operations	$41,452	$37,425	-$4,027	-10.8%	$41,452	$37,425	-$4,027	-10.8%
5040 · Operations O/T	$0	$0	$0	0.0%	$0	$0	$0	0.0%
5050 · Course Personnel	$28,203	$27,348	-$855	-3.1%	$28,203	$27,348	-$855	-3.1%
5060 · Course Personnel O/T	$230	$0	-$230	0.0%	$230	$0	-$230	0.0%
5070 · Seasonal Personnel	$16,618	$20,601	$3,983	19.3%	$16,618	$20,601	$3,983	19.3%
5075 · Outside Seasonal Personnel	$0	$0	$0	0.0%	$0	$0	$0	0.0%
5080 · Seasonal Personnel O/T	$10	$0	-$10	0.0%	$10	$0	-$10	0.0%
Total 5000 · PERSONNEL EXPENSE	**$109,900**	**$108,464**	**-$1,436**	-1.3%	**$109,900**	**$108,464**	**-$1,436**	-1.3%
5200 · EMPLOYEE BENEFITS								
5210 · Payroll Taxes	$7,786	$8,191	$406	5.0%	$7,786	$8,191	$406	5.0%
5230 · State Unemployment	$2,417	$3,071	$654	21.3%	$2,417	$3,071	$654	21.3%
5250 · Health Insurance	$4,376	$4,293	-$83	-1.9%	$4,376	$4,293	-$83	-1.9%
5260 · Workmans Compensation	$1,812	$2,236	$423	18.9%	$1,812	$2,236	$423	18.9%
5270 · Retirement Plans	$523	$547	$24	4.4%	$523	$547	$24	4.4%
Total 5200 · EMPLOYEE BENEFITS	**$16,914**	**$18,338**	**$1,425**	7.8%	**$16,914**	**$18,338**	**$1,425**	7.8%
5400 · ADMINISTRATIVE EXPENSES								
5420 · Telephone	$665	$571	-$94	-16.5%	$665	$571	-$94	-16.5%
5430 · Professional Fees	$3,400	$3,188	-$213	-6.7%	$3,400	$3,188	-$213	-6.7%
5436 · Advertising	$600	$1,188	$588	49.5%	$600	$1,188	$588	49.5%
5440 · Office Expense	$2,220	$2,032	-$188	-9.3%	$2,220	$2,032	-$188	-9.3%
5441 · Bank Charges		$20	$20	100.0%		$20	$20	100.0%
5442 · Credit Card Fees	$8,472	$7,350	-$1,122	-15.3%	$8,472	$7,350	-$1,122	-15.3%
5445 · Postage	$0	$0	$0	0.0%	$0	$0	$0	0.0%
5450 · Training and Dues	$0	$0	$0	0.0%	$0	$0	$0	0.0%
5461 · Authority Secretarial Services	$120	$142	$22	15.3%	$120	$142	$22	15.3%
5469 · Other Outside Services	$739	$767	$28	3.7%	$739	$767	$28	3.7%
5470 · Other Administrative	$729	$958	$229	23.9%	$729	$958	$229	23.9%
5480 · Utilities	$11,157	$10,417	-$740	-7.1%	$11,157	$10,417	-$740	-7.1%
5499 · Bad Debt Expense	$0	$0	$0	0.0%	$0	$0	$0	0.0%
Total 5400 · ADMINISTRATIVE EXPENSES	**$28,102**	**$26,632**	**-$1,469**	-5.5%	**$28,102**	**$26,632**	**-$1,469**	-5.5%
5500 · DEBT SERVICE AND INSURANCE								
5500 · Liability Insurance	$9,664	$9,801	$137	1.4%	$9,664	$9,801	$137	1.4%
5520 · Interest	$1,314	$1,300	-$14	-1.1%	$1,314	$1,300	-$14	-1.1%

Oak Hills Park Authority
FY24 Actual vs. Budget

ITEM #9

	July Act	July Bud	Var $	Var %	YTD Act	YTD Bud	Var $	Var %
Total 5500 · DEBT SERVICE AND INSURANCE	**$10,978**	**$11,101**	**$123**	1.1%	**$10,978**	**$11,101**	**$123**	1.1%
5600 · SALES AND OPERATIONS								
5630 · Golf Genius Software	$308	$308	$0	0.0%	$308	$308	$0	0.0%
5640 · Golf Pro Supplies	$241	$62	-$179	-287.1%	$241	$62	-$179	-287.1%
5680 · Golf Pro Work Clothes	$556	$0	-$556	0.0%	$556	$0	-$556	0.0%
Total 5600 SALES AND OPERATIONS	**$1,105**	**$371**	**-$735**	-198.2%	**$1,105**	**$371**	**-$735**	-198.2%
5700 · PARK MAINTENANCE								
5710 · Water	$7,885	$7,922	$36	0.5%	$7,885	$7,922	$36	0.5%
5715 · Nature and Open Space	$0	$0	$0	0.0%	$0	$0	$0	0.0%
5720 · Heating Fuel	$0	$0	$0	0.0%	$0	$0	$0	0.0%
5730 · Grounds Maintenance	$335	$1,964	$1,630	83.0%	$335	$1,964	$1,630	83.0%
5740 · Tree Maintenance		$0	$0	0.0%		$0	$0	0.0%
5751 · Agriculture&Chemicals-Purch	$192	$21,126	$20,934	99.1%	$192	$21,126	$20,934	99.1%
5752 · Agriculture/Chemicals Utilized	$30,469	$0	-$30,469	0.0%	$30,469	$0	-$30,469	0.0%
5760 · Irrigation Maintenance	$277	$945	$667	70.6%	$277	$945	$667	70.6%
5770 · Consumable Tools	$0	$173	$173	100.0%	$0	$173	$173	100.0%
5780 · Tee and Green Supplies	$0	$0	$0	0.0%	$0	$0	$0	0.0%
5795 · Janitorial Supplies	$0	$4	$4	100.0%	$0	$4	$4	100.0%
Total 5700 · PARK MAINTENANCE	**$39,158**	**$32,133**	**-$7,024**	-21.9%	**$39,158**	**$32,133**	**-$7,024**	-21.9%
5800 · PARK EQUIPMENT								
5800 · Equipment Maintenance	$2,933	$8,043	$5,111	63.5%	$2,933	$8,043	$5,111	63.5%
5810 · Equipment Rental	$0		$0	0.0%	$0		$0	0.0%
5820 · Building Maintenance	$3,321	$3,172	-$149	-4.7%	$3,321	$3,172	-$149	-4.7%
5840 · Small Equipment	$0	$544	$544	100.0%	$0	$544	$544	100.0%
5860 · Gasoline/Diesel Fuel	$0	$2,367	$2,367	100.0%	$0	$2,367	$2,367	100.0%
5880 · Employee work clothes	$0	$0	$0	0.0%	$0	$0	$0	0.0%
Total 5800 · PARK EQUIPMENT	**$6,253**	**$14,126**	**$7,873**	55.7%	**$6,253**	**$14,126**	**$7,873**	55.7%
6000 · CART EXPENSE								
6010 · Cart Lease Expense	$0	$0	$0	0.0%	$0	$0	$0	0.0%
6020 · Electricity	$2,247	$2,035	-$211	-10.4%	$2,247	$2,035	-$211	-10.4%
6030 · Maintenance	$619	$346	-$274	-79.2%	$619	$346	-$274	-79.2%
6050 · Cart Insurance	$400	$400	$0	0.0%	$400	$400	$0	0.0%
6060 · Misc. Cart Expense	$0	$0	$0	0.0%	$0	$0	$0	0.0%
Total 6000 · CART EXPENSE	**$3,266**	**$2,781**	**-$485**	-17.5%	**$3,266**	**$2,781**	**-$485**	-17.5%
6500 · TENNIS								
6510 ·Professional Services	$0	$0	$0	0.0%	$0	$0	$0	
6530 ·Supplies	$0	$0	$0	0.0%	$0	$0	$0	0.0%
6570 ·Other Expense	$0	$0	$0	0.0%	$0	$0	$0	
Total 6500 · TENNIS	**$0**	**$0**	**$0**	0.0%	**$0**	**$0**	**$0**	0.0%
TOTAL OPERATIONAL EXPENSE	**$215,676**	**$213,946**	**-$1,730**	-0.8%	**$215,676**	**$213,946**	**-$1,730**	-0.8%
TOTAL OPERATIONAL NET INCOME	**$172,755**	**$126,905**	**$45,851**	36.1%	**$172,755**	**$126,905**	**$45,851**	36.1%
Restructured City Debt	$16,817	$16,180	-$637	-3.9%	$16,817	$16,180	-$637	-3.9%
Commercial Debt	$17,714	$28,000	$10,286	36.7%	$17,714	$28,000	$10,286	36.7%
Total BS Debt Payments	**$34,531**	**$44,180**	**$9,649**	21.8%	**$34,531**	**$44,180**	**$9,649**	21.8%
NET INCOME BEFORE CAPITAL EXPENSES	**$172,755**	**$126,905**	**$45,851**	36.1%	**$172,755**	**$126,905**	**$45,851**	36.1%
8000 · OTHER EXPENSE								
8000 · Depreciation/Amortization								
8000 · Depreciation/Amortization Non Cash	$34,551	$32,500	-$2,051	-6.3%	$34,551	$32,500	-$2,051	-6.3%
8001 · Capital projects								
8100 - Capital Proj Cash	$35,334	$35,000	-$334	-1.0%	$35,334	$35,000	-$334	-1.0%
8101 - Capital Proj Financed	$0	$0	$0	0.0%	$0	$0	$0	0.0%
8006 · Disposed Assets	-$495	$0	$495	0.0%	-$495	$0	$495	0.0%
Capital Contribution	$0	$0	$0	0.0%	$0	$0	$0	0.0%
Total 8000 · OTHER EXPENSE	$34,056	$32,500	-$1,890	-4.8%	$34,056	$32,500	-$1,890	-4.8%
NET INCOME	**$138,699**	**$94,405**	**$44,295**	46.9%	**$138,699**	**$94,405**	**$44,295**	46.9%

OAK HILLS PARK AUTHORITY

Balance Sheet FY24

As of July 31, 2024

	Total			
	As of Jul 31, 2024	As of Jul 31, 2023 (PY)	Change	% Change
ASSETS				
Current Assets				
Bank Accounts				
1000 Cash				
1021 NBT Money Market	409,615.12	784,170.67	-374,555.55	-47.76%
1022 NBT Payment Account	-19,441.82	-39,471.93	20,030.11	50.75%
1023 NBT Rent Escrow Sec Apt Right	1,801.00	1,801.00	0.00	0.00%
1024 NBT Capital Reserve Savings Account	10,671.17	32,854.48	-22,183.31	-67.52%
1030 Chase Platinum Checking	10.00	0.00	10.00	
1031 Chase CD	233,525.26	0.00	233,525.26	
1040 Bankwell Money Market	211,892.35	0.00	211,892.35	
1041 Bankwell Capital Reserve Savings Account	46,273.10	0.00	46,273.10	
1050 Petty	1,420.00	1,400.00	20.00	1.43%
Total 1000 Cash	**$ 895,766.18**	**$ 780,754.22**	**$ 115,011.96**	**14.73%**
Total Bank Accounts	**$ 895,766.18**	**$ 780,754.22**	**$ 115,011.96**	**14.73%**
Accounts Receivable				
1201 Accounts Receivable	0.00	0.00	0.00	
Total Accounts Receivable	**$ 0.00**	**$ 0.00**	**$ 0.00**	
Other Current Assets				
1100 Inventory	55,376.53	81,915.73	-26,539.20	-32.40%
1200 Receivables	15,864.00	41,845.10	-25,981.10	-62.09%
1203 Allowance for Bad Debts	0.00	-9,507.96	9,507.96	100.00%
1300 Prepaid Expenses	49,846.43	49,142.94	703.49	1.43%
1400 Deposits	557.00	557.00	0.00	0.00%
Total Other Current Assets	**$ 121,643.96**	**$ 163,952.81**	**-$ 42,308.85**	**-25.81%**
Total Current Assets	**$ 1,017,410.14**	**$ 944,707.03**	**$ 72,703.11**	**7.70%**
Fixed Assets				
1500 Fixed Assets				
1505 Machinery and Equipment	1,864,940.88	1,738,987.71	125,953.17	7.24%
1510 Accumulated Depreciation/Amort.	-4,880,379.50	-4,483,138.10	-397,241.40	-8.86%
1520 Furniture & Fixtures	47,635.23	47,635.23	0.00	0.00%
1560 Leasehold Improvements	208,813.40	162,997.83	45,815.57	28.11%
1561 Park Improvements	2,412,278.72	2,168,049.89	244,228.83	11.26%
1562 Restaurant	2,277,134.66	2,277,134.66	0.00	0.00%
1565 Amortize Leasehold Improvements	-215,056.27	-194,569.00	-20,487.27	-10.53%
Total 1500 Fixed Assets	**$ 1,715,367.12**	**$ 1,717,098.22**	**-$ 1,731.10**	**-0.10%**
Total Fixed Assets	**$ 1,715,367.12**	**$ 1,717,098.22**	**-$ 1,731.10**	**-0.10%**
TOTAL ASSETS	**$ 2,732,777.26**	**$ 2,661,805.25**	**$ 70,972.01**	**2.67%**
LIABILITIES AND EQUITY				
Liabilities				

Current Liabilities				
Accounts Payable				
2000 *Accounts Payable	62,201.86	60,047.86	2,154.00	3.59%
Total Accounts Payable	**$ 62,201.86**	**$ 60,047.86**	**$ 2,154.00**	**3.59%**
Other Current Liabilities				
2051 Accounts Payable - OHMGA Revenue	279.99	180.00	99.99	55.55%
2100 Accrued Payroll	47,339.25	37,627.56	9,711.69	25.81%
2104 Accrued retirement contribution	202.63	158.04	44.59	28.21%
2105 Accrued Vacation Pay	22,768.54	21,320.54	1,448.00	6.79%
2200 Accrued Expenses	43,959.50	35,317.50	8,642.00	24.47%
2210 Security Deposits - Tenants				
2212 Security Dep - Apt 2 Right	1,800.00	1,800.00	0.00	0.00%
2213 Sec Deposit - Restaurant	542.00	1,332.00	-790.00	-59.31%
Total 2210 Security Deposits - Tenants	**$ 2,342.00**	**$ 3,132.00**	**-$ 790.00**	**-25.22%**
2250 Deferred Revenue				
2251 Tournament Deposits	9,280.00	6,000.00	3,280.00	54.67%
2253 Deferred Tennis Revenue	18,600.00	17,600.00	1,000.00	5.68%
2254 Other Deferred	119,125.82	115,058.96	4,066.86	3.53%
Total 2250 Deferred Revenue	**$ 147,005.82**	**$ 138,658.96**	**$ 8,346.86**	**6.02%**
2400 Cart Sales Tax Due	5,852.00	5,158.00	694.00	13.45%
Total Other Current Liabilities	**$ 269,749.73**	**$ 241,552.60**	**$ 28,197.13**	**11.67%**
Total Current Liabilities	**$ 331,951.59**	**$ 301,600.46**	**$ 30,351.13**	**10.06%**
Long-Term Liabilities				
2701 Consolidated City Debt	1,671,454.27	1,799,895.59	-128,441.32	-7.14%
2772 Wells Fargo 2017 Aera-Vator	0.00	197.16	-197.16	-100.00%
2776 Wells Fargo MTE 2018 TurfCo Blower	0.00	620.16	-620.16	-100.00%
2777 DLL Finance Club Car CA502 Utility Cart	0.00	1,226.58	-1,226.58	-100.00%
2778 Wells Fargo Used Kubota Tractor Mini Ex	1,111.44	7,533.54	-6,422.10	-85.25%
2779 Wells Fargo Groundsmaster Mower and Procore Aeration	14,706.56	26,729.92	-12,023.36	-44.98%
2780 DLL Club Car 2021 Cart Fleet	97,305.28	158,121.08	-60,815.80	-38.46%
2781 GPSi Visage Software 2021 Cart Fleet	12,240.00	36,720.00	-24,480.00	-66.67%
2782 Wells Fargo 2 Reelmaster 3555D Fairway Mowers	81,766.94	103,970.77	-22,203.83	-21.36%
2783 Wells Fargo 2 Baroness LM315GC Greens Mowers	53,233.18	66,918.79	-13,685.61	-20.45%
2784 Wells Fargo 2023 Spreader Trailer Roller	34,207.58	0.00	34,207.58	
2785 Wells Fargo Lastec 2023 Rotary Mower	60,657.25	0.00	60,657.25	
Total Long-Term Liabilities	**$ 2,026,682.50**	**$ 2,201,933.59**	**-$ 175,251.09**	**-7.96%**
Total Liabilities	**$ 2,358,634.09**	**$ 2,503,534.05**	**-$ 144,899.96**	**-5.79%**
Equity				
3900 Retained Earnings	270,778.26	36,165.64	234,612.62	648.72%
Net Income	103,364.91	122,105.56	-18,740.65	-15.35%
Total Equity	**$ 374,143.17**	**$ 158,271.20**	**$ 215,871.97**	**136.39%**
TOTAL LIABILITIES AND EQUITY	**$ 2,732,777.26**	**$ 2,661,805.25**	**$ 70,972.01**	**2.67%**

OAK HILLS PARK AUTHORITY
P&L - Current Month Vs. Prior Year Month
July 2024

	Total			
	Jul 2024	Jul 2023 (PY)	Change	% Change
Income				
4000 REVENUES				
4001 Golf Revenue				
4010 Golf Fees	263,987.00	230,534.81	33,452.19	14.51%
4020 I.D. Cards	4,235.00	6,546.00	-2,311.00	-35.30%
4025 Season Pass	9,731.67	8,441.12	1,290.55	15.29%
4030 Tournament Fees	15,864.00	32,030.00	-16,166.00	-50.47%
4050 Cart Revenue	80,879.00	81,225.85	-346.85	-0.43%
4060 Golf Revenue - Gift Certif.	887.00	1,700.00	-813.00	-47.82%
4070 Gift & Rain Checks Redeemed	-2,890.00	-2,900.00	10.00	0.34%
Total 4001 Golf Revenue	$ 372,693.67	$ 357,577.78	$ 15,115.89	4.23%
4100 Tennis Revenue	9,300.00	8,800.00	500.00	5.68%
4200 Rental Income	1,800.00	1,800.00	0.00	0.00%
4300 Investment Income	1,107.52	586.31	521.21	88.90%
4400 Misc. Income	2,529.86	506.30	2,023.56	399.68%
4600 Restaurant Income	1,000.00	4,000.00	-3,000.00	-75.00%
Total 4000 REVENUES	$ 388,431.05	$ 373,270.39	$ 15,160.66	4.06%
Total Income	$ 388,431.05	$ 373,270.39	$ 15,160.66	4.06%
Gross Profit	$ 388,431.05	$ 373,270.39	$ 15,160.66	4.06%
Expenses				
5000 PERSONNEL EXPENSE				
5010 Management Salary	23,386.84	20,354.14	3,032.70	14.90%
5030 Operations	41,451.52	36,920.53	4,530.99	12.27%
5040 Operations O/T	0.00	83.71	-83.71	-100.00%
5050 Course Personnel	28,202.92	25,190.75	3,012.17	11.96%
5060 Course Personnel O/T	230.43	969.64	-739.21	-76.24%
5070 Seasonal Personnel	16,618.35	20,438.17	-3,819.82	-18.69%
5080 Seasonal Personnel O/T	9.59	50.79	-41.20	-81.12%
Total 5000 PERSONNEL EXPENSE	$ 109,899.65	$ 104,007.73	$ 5,891.92	5.66%
5200 EMPLOYEE BENEFITS				
5210 Payroll Taxes	7,785.57	7,495.22	290.35	3.87%
5230 State Unemployment	2,416.99	3,100.54	-683.55	-22.05%
5250 Health Insurance	4,375.79	2,972.23	1,403.56	47.22%
5260 Workmans Compensation	1,812.45	1,686.46	125.99	7.47%
5270 Retirement Plans	523.01	468.40	54.61	11.66%
Total 5200 EMPLOYEE BENEFITS	$ 16,913.81	$ 15,722.85	$ 1,190.96	7.57%
5400 ADMINISTRATIVE EXPENSES				
5420 Telephone	664.79	957.24	-292.45	-30.55%
5430 Professional Fees	3,400.00	3,200.00	200.00	6.25%
5436 Advertising	600.00	995.18	-395.18	-39.71%
5440 Office Expense	2,220.31	1,848.41	371.90	20.12%

5441 Bank Charges	0.00	23.74	-23.74	-100.00%
5442 Credit Card Fees	8,471.90	7,163.95	1,307.95	18.26%
5461 Authority Secretarial Services	120.00	130.00	-10.00	-7.69%
5469 Other Outside Services	738.92	684.69	54.23	7.92%
5470 Other Administrative	729.42	842.50	-113.08	-13.42%
5480 Utilities	11,156.55	9,553.35	1,603.20	16.78%
5500 Liability Insurance	9,663.51	8,670.81	992.70	11.45%
5520 Interest Expense	1,314.38	1,008.03	306.35	30.39%
Total 5400 ADMINISTRATIVE EXPENSES	**$ 39,079.78**	**$ 35,077.90**	**$ 4,001.88**	**11.41%**
5600 SALES AND OPERATIONS			0.00	
5630 Golf Genius Software	308.33	0.00	308.33	
5640 Golf Pro Supplies	241.00	193.17	47.83	24.76%
5680 Golf Pro Work Clothes	555.91	0.00	555.91	
Total 5600 SALES AND OPERATIONS	**$ 1,105.24**	**$ 193.17**	**$ 912.07**	**472.16%**
5700 PARK MAINTENANCE				
5710 Water	7,885.25	5,671.71	2,213.54	39.03%
5730 Grounds Maintenance	334.50	4,120.62	-3,786.12	-91.88%
5750 Agriculture and Chemicals				
5751 Agriculture&Chemicals-Purchased	192.00	1,064.00	-872.00	-81.95%
5752 Agriculture/Chemicals Utilized	30,468.74	21,398.30	9,070.44	42.39%
Total 5750 Agriculture and Chemicals	**$ 30,660.74**	**$ 22,462.30**	**$ 8,198.44**	**36.50%**
5760 Irrigation Maintenance	277.41	450.26	-172.85	-38.39%
5770 Consumable Tools	0.00	71.88	-71.88	-100.00%
5800 Equipment Maintenance	2,932.50	2,618.17	314.33	12.01%
5820 Building Maintenance	3,320.77	2,904.88	415.89	14.32%
5840 Small Equipment	0.00	369.99	-369.99	-100.00%
5860 Gasoline/Diesel Fuel	0.00	4,072.44	-4,072.44	-100.00%
Total 5700 PARK MAINTENANCE	**$ 45,411.17**	**$ 42,742.25**	**$ 2,668.92**	**6.24%**
6000 CART EXPENSE				
6020 Electricity	2,246.64	2,160.94	85.70	3.97%
6030 Maintenance	619.43	529.99	89.44	16.88%
6050 Cart Insurance	400.00	400.00	0.00	0.00%
Total 6000 CART EXPENSE	**$ 3,266.07**	**$ 3,090.93**	**$ 175.14**	**5.67%**
Total Expenses	**$ 215,675.72**	**$ 200,834.83**	**$ 14,840.89**	**7.39%**
Net Operating Income	**$ 172,755.33**	**$ 172,435.56**	**$ 319.77**	**0.19%**
Other Income				
7002 Capital Contribution	0.00	1,449.81	-1,449.81	-100.00%
Total Other Income	**$ 0.00**	**$ 1,449.81**	**-$ 1,449.81**	**-100.00%**
Other Expenses				
8000 Depreciation/Amortization	34,551.00	31,430.00	3,121.00	9.93%
8001 Capital projects				
8100 Capital Projects - Cash	35,334.42	20,349.81	14,984.61	73.64%
Total 8001 Capital projects	**$ 35,334.42**	**$ 20,349.81**	**$ 14,984.61**	**73.64%**
8006 Disposed Assets	-495.00	0.00	-495.00	
Total Other Expenses	**$ 69,390.42**	**$ 51,779.81**	**$ 17,610.61**	**34.01%**
Net Other Income	**-$ 69,390.42**	**-$ 50,330.00**	**-$ 19,060.42**	**-37.87%**
Net Income	**$ 103,364.91**	**$ 122,105.56**	**-$ 18,740.65**	**-15.35%**

OAK HILLS SALES ANALYSIS JULY 2024 FISCAL REPORT

Description	Jul-24	Jul-23	Inc/(Dec)	YTD FY25	YTD FY24	Inc/(Dec)
Revenue Rounds	7,158	6,794	5.4%	7,158	6,794	5.4%
Season Pass Rounds	335	277	20.9%	335	277	20.9%
POS System Servicer Rounds	305	249	22.5%	305	249	22.5%
Barter Rounds	0	0	0.0%	0	0	0.0%
Comp Rounds	5	0	0.0%	5	0	0.0%
Total All Rounds	7,803	7,320	6.6%	7,803	7,320	6.6%
Total Carts	4,699	4,716	-0.4%	4,699	4,716	-0.4%
Total Golf ID Cards	43	64	-32.8%	43	64	-32.8%
Total Season Passes	0	0	0.0%	0	0	0.0%
Total Gift Cards	12	23	-47.8%	12	23	-47.8%
Total GPS Ad Sales	0	0	0.0%	0	0	0.0%
Total $ Revenue Rounds	$275,445	$251,638	9.5%	$275,445	$251,638	9.5%
Total Carts $	$86,014	$86,384	-0.4%	$86,014	$86,384	-0.4%
Total Golf ID Cards $	$4,870	$6,546	-25.6%	$4,870	$6,546	-25.6%
Total Season Pass $	$0	$0	0.0%	$0	$0	0.0%
Total Gift Cards $	$902	$2,017	-55.3%	$902	$2,017	-55.3%
Total GPS Advertising $	$0	$0	0.0%	$0	$0	0.0%
Rain Chks/Gift Cards Redeemed	-$2,890	-$2,900	-0.3%	-$2,890	-$2,900	-0.3%
	$364,341	**$343,685**	**6.0%**	**$364,341**	**$343,685**	**6.0%**
$ Revenue/Revenue Round	**$38.48**	**$37.04**	3.9%	**$38.48**	**$37.04**	3.9%
Carts/Revenue Round	**65.6%**	**69.4%**	-5.4%	**65.6%**	**69.4%**	-5.4%
Cart $/Revenue Round	**$12.02**	**$12.71**	-5.5%	**$12.02**	**$12.71**	-5.5%
Cart $/Cart Round	**$18.30**	**$18.32**	-0.1%	**$18.30**	**$18.32**	-0.1%
ID Card $/Card	**$113.26**	**$102.28**	10.7%	**$113.26**	**$102.28**	10.7%
Resident Adult 18 Rounds	576	927	-37.9%	576	927	-37.9%
Resident Senior 18 Rounds	706	586	20.5%	706	586	20.5%
Junior/Golf Team 18 Rounds	500	358	39.7%	500	358	39.7%
Golf League 18 Rounds	0	0	0.0%	0	0	0.0%
Employee 18 Rounds	130	99	31.3%	130	99	31.3%
Non Resident 18 Rounds	4,861	4,410	10.2%	4,861	4,410	10.2%
Total 9 Hole Rounds	385	414	-7.0%	385	414	-7.0%
Total Revenue Rounds	***7,158***	***6,794***	***5.4%***	***7,158***	***6,794***	***5.4%***
Resident Adult 18 Rounds $	$21,672	$33,824	-35.9%	$21,672	$33,824	-35.9%
Resident Senior 18 Rounds $	$22,796	$15,177	50.2%	$22,796	$15,177	50.2%
Junior/Golf Team 18 Rounds $	$11,168	$7,531	48.3%	$11,168	$7,531	48.3%
Golf League 18 Rounds	$0	$0	0.0%	$0	$0	0.0%
Employee 18 Rounds $	$875	$674	29.8%	$875	$674	29.8%
Non Resident 18 Rounds $	$208,794	$184,347	13.3%	$208,794	$184,347	13.3%
Total 9 Hole Rounds $	$10,140	$10,085	0.5%	$10,140	$10,085	0.5%
Total $ Revenue Rounds	***275,445***	***251,638***	***9.5%***	***275,445***	***251,638***	***9.5%***
Senior Non-Resident ID	1	10	-90.0%	1	10	-90.0%
Adult Non-Resident ID	2	6	-66.7%	2	6	-66.7%
Family ID	0	0	0.0%	0	0	0.0%
Total Non-Resident ID's	***3***	***16***	***-81.3%***	***3***	***16***	***-81.3%***
GolfNow Rounds	2,746	1,817	51.1%	2,746	1,817	51.1%
GolfNow Dollars	$108,258	$67,115	61.3%	$108,258	$67,115	61.3%
Dollars/Round	$39.42	$36.94	6.7%	$39.42	$36.94	6.7%
City of Norwalk debt paydown	**$17,155.60**					

OAK HILLS SALES ANALYSIS JULY 2024 CALENDAR

Description	Jul-24	Jul-23	Inc/(Dec)	YTD 2024	YTD 2023	Inc/(Dec)
Revenue Rounds	7,158	6,794	5.4%	26,882	26,202	2.6%
Season Pass Rounds	335	277	20.9%	1,388	1,401	-0.9%
POS System Servicer Rounds	305	249	22.5%	1,556	1,253	24.2%
Barter Rounds	0	0	0.0%	0	0	0.0%
Comp Rounds	5	0	0.0%	14	0	0.0%
Total All Rounds	7,803	7,320	6.6%	29,840	28,856	3.4%
Total Carts	4,699	4,716	-0.4%	15,566	15,435	0.8%
Total Golf ID Cards	43	64	-32.8%	1,088	1,139	-4.5%
Total Season Passes	0	0	0.0%	52	45	15.6%
Total Gift Cards	12	23	-47.8%	122	130	-6.2%
Total GPS Ad Sales	0	0	0.0%	0	0	0.0%
Total $ Revenue Rounds	$275,445	$251,638	9.5%	$1,021,390	$942,204	8.4%
Total Carts $	$86,014	$86,384	-0.4%	$289,125	$285,769	1.2%
Total Golf ID Cards $	$4,870	$6,546	-25.6%	$145,605	$143,576	1.4%
Total Season Pass $	$0	$0	0.0%	$115,290	$97,395	18.4%
Total Gift Cards $	$902	$2,017	-55.3%	$10,457	$11,617	-10.0%
Total GPS Advertising $	$0	$0	0.0%	0	$0	0.0%
Rain Chks/Gift Cards Redeemed	-$2,890	-$2,900	-0.3%	-$15,140	-$13,258	14.2%
	$364,341	**$343,685**	**6.0%**	**$1,566,727**	**$1,467,303**	**6.8%**
$ Revenue/Revenue Round	**$38.48**	**$37.04**	3.9%	**$38.00**	**$35.96**	5.7%
Carts/Revenue Round	**65.6%**	**69.4%**	-5.4%	**57.9%**	**58.9%**	-1.7%
Cart $/Revenue Round	**$12.02**	**$12.71**	-5.5%	**$10.76**	**$10.91**	-1.4%
Cart $/Cart Round	**$18.30**	**$18.32**	-0.1%	**$18.57**	**$18.51**	0.3%
ID Card $/Card	**$113.26**	**$102.28**	10.7%	**$133.83**	**$126.05**	6.2%
Resident Adult 18 Rounds	576	927	-37.9%	2,149	3,717	-42.2%
Resident Senior 18 Rounds	706	586	20.5%	2,571	2,314	11.1%
Junior/Golf Team 18 Rounds	500	358	39.7%	1,495	1,084	37.9%
Golf League 18 Rounds	0	0	0.0%	0	0	0.0%
Empl 18 Rounds	130	99	31.3%	491	435	12.9%
Non Resident 18 Rounds	4,861	4,410	10.2%	19,023	17,243	10.3%
Total 9 Hole Rounds	385	414	-7.0%	1,153	1,409	-18.2%
Total Revenue Rounds	***7,158***	***6,794***	***5.4%***	***26,882***	***26,202***	***2.6%***
Resident Adult 18 Rounds $	$21,672	$33,824	-35.9%	$80,151	$126,002	-36.4%
Resident Senior 18 Rounds $	$22,796	$15,177	50.2%	$82,006	$60,932	34.6%
Junior/Golf Team 18 Rounds $	$11,168	$7,531	48.3%	$32,023	$22,440	42.7%
Golf League 18 Rounds	$0	$0	0.0%	$0	$0	0.0%
Empl 18 Rounds $	$875	$674	29.8%	$3,284	$3,003	9.3%
Non Resident 18 Rounds $	$208,794	$184,347	13.3%	$792,423	$695,739	13.9%
Total 9 Hole Rounds $	$10,140	$10,085	0.5%	$31,504	$34,088	-7.6%
Total $ Revenue Rounds	***275,445***	***251,638***	***9.5%***	***1,021,390***	***942,204***	***8.4%***
SR NONRES DISC	1	10	-90.0%	88	95	-7.4%
NONRES DISCOUNT	2	6	-66.7%	58	66	-12.1%
FAMILY REG	0	0	0.0%	0	0	0.0%
Total Non-Resident ID's	***3***	***16***	***-81.3%***	***146***	***161***	***-9.3%***
GolfNow Rounds	2,746	1,817	51.1%	11,007	8637	27.4%
GolfNow Dollars	$108,258	$67,115	61.3%	$417,183	$309,221	34.9%
Dollars/Round	$39.42	$36.94	6.7%	$37.90	$35.80	5.9%

INFORMATION TECHNOLOGY

Joyce Liu
Director of Information Technology
Jliu@norwalkct.gov

TO: Finance & Claim Committee

FROM: Joyce Liu, Director of Information Technology

RE: Proposal for Purchase of Network Distribution and Access Switches

DATE: July 1st, 2024

****

Dear Finance Committee Members,

The purpose of this memo is to request approval for the purchase of 4 network distribution switches and 30 access switches to upgrade the City of Norwalk's network infrastructure.

The current network infrastructure of the City of Norwalk is outdated and struggles to meet the increasing demand for speed and reliability. This has led to frequent network disruptions, impacting the efficiency of city operations and the quality of services provided to our residents.

To address these issues, we propose the purchase of the following equipment:

- 4 Network Distribution Switches: These switches will enhance the core network, providing improved speed, reliability, and scalability.
- 30 Access Switches: These switches will be deployed across various city departments, improving local network performance and user experience.
- Licenses for above equipment

Here is a list of Benefits after we upgraded our network equipment:

- Improved Network Performance: The new switches will significantly enhance data transfer speeds and reduce latency, ensuring efficient and reliable network operations.
- Scalability: The upgraded infrastructure will be able to handle future growth and increased demand without requiring further immediate upgrades.
- Enhanced Security: Modern switches come with advanced security features that will help protect the city's network from cyber threats.
- Cost Savings: Reduced downtime and increased efficiency will result in long-term cost savings for the city.

The total estimated cost for the purchase and installation of the network distribution and access switches is $385,223.54. This includes cost of equipment and 3-year licenses.

I would be happy to provide further information and address any questions or concerns you may have during our upcoming finance committee meeting on July 11th, 2024. Thank you for your attention to this matter.

INFORMATION TECHNOLOGY

Joyce Liu
Director of Information Technology
Jliu@norwalkct.gov

Joyce Liu

Joyce Liu

IT Director

ACTION REQUESTED:

Authorize the purchasing agent to issue a purchase order to GovConnection, Inc, in an amount not to exceed $385,223.54 for Network Distribution and Access Switches.

Account No. 0925 1370 5777 C0375

ITEM #10

Connection
PUBLIC SECTOR SOLUTIONS
we solve IT

SALES QUOTE

GovConnection, Inc.
732 Milford Road
Merrimack, NH 03054

Account Executive: Anthony Forno
Phone: (800) 800-0019 ext. 75004
Fax: 603-683-0827
Email: anthony.forno@connection.com

 # 25640703.04
PLEASE REFER TO THE ABOVE QUOTE # WHEN ORDERING

Date: **6/28/2024**
Valid Through: **7/28/2024**
Account #: **S01766**

Customer Contact: Jeff Oduro
Email: joduro@norwalkct.gov
Phone: (203) 854-7854
Fax: (203) 857-0143

QUOTE PROVIDED TO:	SHIP TO:
AB#: 12884	AB#: 14774888
CITY OF NORWALK	**CITY OF NORWALK**
ACCOUNTS PAYABLE/CITY HAL	Jeff Oduro
PO BOX 5125	125 EAST AVE STE 203
125 EAST AVE, RM 233	NORWALK, CT 06851
NORWALK, CT 06854	US
US	
(203) 854-7712	(203) 854-7849

DELIVERY	FOB	SHIP VIA	SHIP WEIGHT	TERMS	CONTRACT ID#
5-30 Days A/R/O	Destination	Small Pkg Ground Service Level	405.00 lbs	Net 30	NCPA 01-144

Important Notice: --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Terms and Conditions of our NCPA Contract # NCPA 01-144. Any Order accepted by GovConnection for the items included in this Quotation is expressly limited to those Terms and Conditions; any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. No other terms and conditions shall apply without the written consent of GovConnection, Inc. Please refer to our Quote Number in your order.

*	Line #	Qty	Item #	Mfg. Part #	Description	Mfg.	Price	Ext
	1	4	35520065	C9500-48Y4C-A	Catalyst 9500 1U RM Network Advantage L3 Managed Switch (1x)2.4GHz CPU / 16GB RAM / 16GB Flash / 48x25GbE Cisco -	Cisco	$ 15,419.12	$ 61,676.48
	2	4	37061763	CON-SSSNT-C9504YA4	US Only Smart Net Total Care Solution Support 8x5 Next Business Day Cisco/Service -	Cisco/Service	$ 1,889.06	$ 7,556.24
	3	4	41165985	CON-SSTCM-C9524QA	Solution Support SW SUBC9500 DNA ADV Cisco/Service -	Cisco/Service	$ 572.51	$ 2,290.04
	4	4	34793459	C9500-DNA-A-3Y	Catalyst 9500 DNA Advanced 3-year License Cisco -	Cisco	$ 7,672.47	$ 30,689.88
	5	4	35524779	C9K-PWR-650WAC-R/2	650W Redundant Power Supply for Catalyst 9500 Cisco -	Cisco	$ 1,433.96	$ 5,735.84
	6	4	36716887	C9K-F1-SSD-240G	240GB Pluggable Solid State Drive for Catalyst 9500-32C / 32QC / 48Y4C Cisco -	Cisco	$ 1,909.74	$ 7,638.96
	7	30	38093661	C9200-48PXG-E	Catalyst 9200 48-Port 8xmGig PoE+ Switch w / Network Essentials Cisco -	Cisco	$ 6,064.94	$ 181,948.20
	8	30	41599503	CON-SSSNT-C9200XGE	US Only Smart Net Total Care Solution Support 8x5 Next Business Day Cisco/Service -	Cisco/Service	$ 2,073.04	$ 62,191.20
	9	30	41199422	CON-SSTCM-C92E48	SOLN SUPP SW SUBC9200 Cisco DNA Esse Cisco/Service -	Cisco/Service	$ 168.25	$ 5,047.50

Connection
PUBLIC SECTOR SOLUTIONS
we solve IT®

SALES QUOTE

GovConnection, Inc.
732 Milford Road
Merrimack, NH 03054

Account Executive: Anthony Forno
Phone: (800) 800-0019 ext. 75004
Fax: 603-683-0827
Email: anthony.forno@connection.com

 # 25640703.04

PLEASE REFER TO THE ABOVE QUOTE # WHEN ORDERING

Date: **6/28/2024**
Valid Through: **7/28/2024**
Account #: **S01766**

Customer Contact: Jeff Oduro
Email: joduro@norwalkct.gov
Phone: (203) 854-7854
Fax: (203) 857-0143

QUOTE PROVIDED TO:	SHIP TO:
AB#: 12884	AB#: 14774888
CITY OF NORWALK	**CITY OF NORWALK**
ACCOUNTS PAYABLE/CITY HAL	Jeff Oduro
PO BOX 5125	125 EAST AVE STE 203
125 EAST AVE, RM 233	NORWALK, CT 06851
NORWALK, CT 06854	US
US	
(203) 854-7712	(203) 854-7849

DELIVERY	FOB	SHIP VIA	SHIP WEIGHT	TERMS	CONTRACT ID#
5-30 Days A/R/O	Destination	Small Pkg Ground Service Level	405.00 lbs	Net 30	NCPA 01-144

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*	Line #	Qty	Item #	Mfg. Part #	Description	Mfg.	Price	Ext
	10	30	36566330	C9200-DNA-E-48-3Y	C9200 DNA Essentials, 48-Port Term License, 3 Years Cisco -	Cisco	$ 681.64	$ 20,449.20

Subtotal	**$**	**385,223.54**
Fee	**$**	**0.00**
Shipping and Handling	**$**	**0.00**
Tax		**Exempt!**
Total	**$**	**385,223.54**

ITEM #11
#12

Harbormaster Replacement Boat

Project Description:

The City of Norwalk requires a boat for the State appointed Harbormaster to manage and oversee the operation of the Norwalk Harbor, Norwalk Islands and a portion of the Long Island Sound. Earlier this year the 20+ year old Harbormaster boat stopped working and it was discovered the engine was damaged from corrosion and the fiberglass hull was in need of substantial repair. The boat was estimated in value to be approximately $6k to $8k. It was determined for health and safety reasons that the City would do a short-term $8k to $10k repair, which primarily focused on an engine replacement that could get the boat through the current season.

The City received three estimates for a Harbormaster boat replacement as a long-term solution. Working with the local Harbor Management Commission and the Norwalk Police Department Marine Unit it was determined that the City should procure a 23' PackMan welded aluminum high speed landing craft 2024 production model Munson.

The total cost for the vessel, including boat, motor, trailer and delivery is $198,149.00. Estimated production time for the vessel is between 12 months and 18 months. The lifespan of the Munson vessel is between 20 to 30 years.

Project Detail:

The Harbormaster will use the boat on a daily basis to manage and oversee operations in the harbor, which for the next five to seven years will highly focus on the Walkbridge Project. The Harbormaster's responsibilities are focused on the health and safety of those who use the harbor and the Norwalk waterways, including but not limited to the overarching management of the harbor including commercial and recreational use such as the oyster boat, rowing team, recreational, and heavy commercial traffic. The Harbormaster's responsibilities also include the management of moorings, including transient moorings where short-term users utilize the harbor on a daily basis. In addition, his/her responsibilities include management of the Norwalk Islands, including overnight and day visits.

Due to the high use of the Norwalk waterways and the importance of health and safety related to the waterways, it is imperative that the Harbormaster have access to a reliable vessel.

Project Timeline:

The City anticipates taking the contract to the Economic and Community Development Committee and the Common Council in September 2024. The legal team would then work with the Mayor's Office to execute the contract in late September 2024.

The production of the boat is estimated to take between 12 and 18 months. We will have the contract in place by the end of December 2024 and we will provide the final payment by December 31, 2026 for the vessel.

MUNSON

15806 Preston Place, Burlington WA USA 98233
Phone: 360 707 2752 Fax: 360 757 2442
www.munsonboats.com Jesse@MunsonBoats.com

April 25, 2024
Specification And Quotation
For One
23' PackMan Landing Craft
For
City of Norwalk
Contact: Owen Lee
Phone: 718-809-9776
Email: olee@norwalkct.gov

OVERVIEW: The following describes a 23' PackMan welded aluminum high speed landing craft 2024 production model. Detailed drawings will be submitted for approval prior to construction. Boat shall exit the factory as a completed vessel, adhering to the following specifications. Pricing is based on raw material costs at time of quote. Pricing per GSA Contract Number 47QSWA22D006M. An asterisk (*) following a line item indicates a custom item.

GENERAL SPECIFICATIONS:

1. Hull Length: 23 feet
2. Beam: 8.5 feet
3. Transom Deadrise: 16 degrees
4. Person and Cargo Capacity: 2000 lbs
5. Propulsion: Single 250hp Yamaha Four Stroke Outboard Motor
6. Fuel Capacity: 75 gallons
7. Bow Door Clearance: 64 inches
8. Bottom Plating: ¼ inch 5086-H116
9. Side Plating: ¼ inch 5052-H32
10. Deck Plating: 3/16 inch 5052-H32
11. Centerline Vertical Keel (CVK): 3/8″ x 4″ 6061

HULL PACKAGE:

23′ PackMan modified vee hull landing craft incorporating a 64″ wide bow door.

Hull shall include two structural bulkheads; the forward collision bulk head shall be watertight, the aft bulkhead shall be limbered for drainage via bilge pump.

8″ welded aluminum inspection hatches shall be installed to provide access to all below deck compartments.

Six (6) 10″ welded aluminum cleats shall be installed. (3 Per Side)

A ¾″ aluminum double padeye shall be welded on centerline of the bow.

¼″ rolled plate, 7″ radius bow corners shall be installed on the port and starboard sides of the bow door opening.

The transom shall be setup for outboard power and set at 103 degrees off baseline for proper outboard trim

The motor well shall be self-bailing via two 2.5″ pipe drains running out through transom. Drains shall be equipped with rubber flappers to divert water from entering slop well when operating the boat in reverse.

The stern shall incorporate port and starboard corner rigging lockers, framing the motor well. Lockers will house batteries and fuel filter systems, and offer general storage. Both lockers will be outfitted with 3/16" welded aluminum weatherproof hatches with 1-1/2″ angle aluminum frame, key lockable 316 series Stainless Steel "T" handle latches, welded 100mm aluminum hinges with grease fitting and Stainless Steel pins, and 1/8″ thick PORON neoprene hatch seal.

316 Series Stainless Steel fastening hardware shall be used throughout the vessel.

The hull shall incorporate a 2" pipe gunnel.

WELDING:

The hull and superstructure shall be constructed of marine grade aluminum and MIG welded throughout.

All weld seams in the hull shall be welded 100%, both interior & exterior.

A minimum of 15% helium / 85% argon inert shielding gas mix shall be used for all aluminum welding to ensure proper weld penetration and reduce the occurrence of weld porosity.

Welding shall be performed in accordance with American Welding Society Structural Welding Code for Aluminum.

All surface areas shall be shiny, mill finish, with no grind marks, splatters, or blemishes.

HULL OUTFITTING:

1¼″ Sch 40 pipe safety railings shall be installed 32″ above main deck along port & stbd sides from stern to midship.

Four (4) Open scuppers installed flush with the deck at midship and two (2) large pipe drains in the stern shall create a self-bailing main deck. Drains and scuppers shall be sized and installed in accordance with ABYC deck drainage requirements.

One (1) 1/4" x 4" Beaching wear plate shall be installed on the bow forefoot.

One (1) 26" wide side door shall be installed. Door shall swing inboard and forward in direction, and lock in the closed position.

One (1) Set of tie down rails shall be installed. Tie down rails consist of 1.25" sch 40 pipe installed above the main deck on port and starboard sides with 4" of clearance below the pipe.

Two (2) Diver's Dream Mini 2.25 lb. zinc anodes shall be installed on brackets that are welded to the transom.

BOW DOOR OUTFITTING:

A 64 inch wide drop down bow door shall be installed to enable personnel transport.

The hull shall incorporate port and starboard bow lockers framing the door opening.

A 12V Warn VRX-35 winch spooled with 50' of synthetic line shall be installed for opening and closing the bow door.

The winch cable runs through stainless steel cheek pulleys on each side of the door providing equal tension on both sides when opened and closed. Aluminum roller sheaves shall be installed on the gunnel.

The bow door shall be outfitted with two (2) ¾" stainless steel positive locking pin to prevent the bow door from opening while underway.

A replaceable rubber gasket seals the bow door watertight when closed.

The inside face of the bow door shall be double plated for a smooth working surface.

Switches to operate the bow door shall be installed locally and at the main console.

FUEL SYSTEM:

A 75 gallon non-integral fuel tank shall be installed complete with fill, vent, 12V sender and fuel level gauge on console. Fuel tank shall be built from ¼" plate, pressure tested to 4 psi and bolted into hull framing using doublers and stainless steel fasteners.

One (1) fuel filter/water separator shall be installed complete with shut off valve. Filter to be Racor 320 or equivalent.

Fuel system shall comply with U.S. diurnal emission standards.

12V 140 CFM bilge blower installed in fuel tank compartment.

CONSOLE:

A 52" wide console T-top shall be installed aft on centerline with 60" wide x 120" long roof.

T-top includes four (4) fixed windows with aft leaning windshields, an overhead radio bar, angled aluminum control console, and a flush mounted bolt on console access panel on the forward side of the console for ease of maintenance and future upgrades.

The aft side of the console shall include 3/16" welded aluminum weatherproof hatches with 1 -1/2" angle aluminum frame, key lockable 316 series Stainless Steel "T" handle latches, welded 100mm aluminum hinges with grease fitting and Stainless Steel pins, and 1/8" thick PORON neoprene hatch seal.

The T-top roof shall incorporate 1" pipe roof railings, and vertical grab rails on port and starboard sides.

Two (2) Cup holders shall be installed at the console.

A removable canvas enclosure shall be supplied to protect the pilot station.

Pipe ladder rungs shall be incorporated into the aft t-top supports to provide access to the roof.

Two (2) Bentley Tandem Patriot extra wide captain seats shall be installed at the console on welded aluminum seat boxes. Each seat incorporates a stationary arm, backrest and footrest. Welded aluminum access hatches shall be installed to provide access to the seat box storage compartment. Seat slides shall be installed when applicable to supply 7-1/2" of horizontal adjustment.

HEATING AND AIR CONDITIONING:

A Webasto AT2000 forced air diesel fired cabin heater rated for 7,000 BTU's shall be installed complete with thermostat and outlets for windshield defrost and cabin heat. Fuel to be supplied by a 5 gallon diesel tank.

DAVIT:

A 3" pipe davit rated at 500lbs. working load shall be installed. Davit is 80" high with 42" reach, swivels 360 degrees and is lockable every 90 degrees.

A maximum capacity plaque shall be installed on the davit.

A Warn DC800 lifting hoist shall be installed on the davit. The hoist shall be operated via a local up/down switch and spooled with 50' of 3/16" Amsteel line.

A glass-reinforced nylon open face snatch block rated at 700lbs. deadweight shall be supplied.

TOWING:

A 3" Sch 80 aluminum pipe tow bitt with 1" 316 stainless crucifix pin shall be installed aft on centerline. The towing bitt shall be sized to accept one round turn and three figure eight's of the towline.

A line parting knife shall be mounted in the vicinity of the tow bit.

STERN GUARDS AND PLATFORMS:

A fixed aluminum guard made from 2" aluminum pipe shall be welded to the transom to protect the outboard motor.

Small welded aluminum swim step with non-skid shall be installed on the port and starboard sides of the transom.

TRIM TABS:

9" x 12" Lenco electric trim tabs shall be installed. Control of trim tabs to be via tactile switch panel with integral LED trim tab position indicator.

ELECTRICAL SYSTEM:

The vessel's electrical system shall be 12vDC.

All electrical cable shall be marine grade copper tinned boat cable and labeled for each circuit.

Cables should be routed in wireways wherever possible. Wherever exposed to potential damage, cables shall be protected with rubber.

Electrical cable shall be sized in accordance with the American Boat & Yacht Council.

All electrical cables shall be marked in accordance with the markings in electrical drawings.

All electrical switches shall be of a heavy-duty type and properly insulated.

The electrical system shall be grounded. In any case the hull shall not be used as part of a galvanic feeding loop.

12V DC ACCESSORIES:

One (1) 12V 6 position waterproof distribution panel shall be installed on the console.

A pair of 12V self-parking windshield wipers shall be installed on the forward windshields. Each wiper assembly consists of a fully sealed, marine rated wiper motor fitted with a heavy duty pantographic wiper arm and matching blade.

One (1) 12V air trumpet horn shall be installed with momentary push button on dash.

One (1) 12VDC power receptacle with weather cover shall be installed.

One (1) Raw water wash down pump system shall be installed complete with spigot, 25' hose coil, and nozzle. Storage for the hose coil shall be supplied. Pump is a 5.0 gpm Jabsco "HotShot" or equivalent.

One (1) 12V 2200 GPH bilge pump shall be installed with auto float switch.

LIGHTING:

LED navigation lights shall be installed to USCG requirements.

12V LED red/white dome light shall be installed over the operator.

Two (2) Rigid Industries D-Series Pro 3" LED Flood lights shall be installed on the wheelhouse roof. Each is rated at 3168 lumens of output.

NAVIGATION ELECTRONICS:

A Garmin GPSMAP 8610xsv - 10" touchscreen chartplotter shall be installed. This includes local area maps, external GPS antenna, GT51M-TM transom mounted transducer (or equivalent) and NMEA 2000 network.

The GT51M-TM transducer supports traditional, SideVu and ClearVu sonar.

A Garmin GMR 18" Fantom solid-state radar dome shall be installed. This radar features a 50-watt, 48 nautical mile range with 5.2 degree beam width and variable rotation speed of up to 60rpm.

Solid-state radar provides advanced doppler-effect motion tracking capabilities, better resolution, and improved overall functionality over earlier generation radar systems.

The radar dome shall be mounted on a removable 3" diameter pipe mount.

A Garmin VHF 215 Marine Radio shall be installed complete with Shakespeare antenna and stainless steel adjustable antenna mount.

OUTFITTING AND SAFETY EQUIPMENT:

A carbon monoxide detector shall be mounted in the wheelhouse.

PAINT, GRAPHICS, AND MARKINGS:

Matson Industrial Floor Grip Non-skid deck coating shall be applied to all main deck walking surfaces. (Color- 223 Gray)

E-Paint anti-fouling bottom paint system with epoxy barrier coat applied to 4" above waterline. (Black as standard)

Top side of hull to remain bare aluminum finish.

Non-reflective vinyl graphics shall be applied. (Specifics to be determined after order has been received)

A U.S. Coast Guard rating placard shall be installed at the dash.

A bow door warning placard shall be installed adjacent to the bow door.

Bow door switch to be mounted on a bow door switch placard.

Secondary bow door switch to be mounted on a bow door switch placard.

PROPULSION:

A single 250 HP Yamaha four-stroke outboard engine (F250USB) with 30" shaft and stainless steel propeller shall be installed.

Engine includes Digital Electronic Control (DEC) and integrated Digital Electronic Steering (DES).

A two-battery engine start bank shall be installed. Batteries are connected by selector switches, allowing the engine to be started via either battery or with both batteries in parallel.

The main helm station shall be installed with single-engine Digital Electronic Control (DEC) binnacle, CL5 digital touchscreen display, Electronic Key Switch (EKS) kit, and Digital Electronic Steering (DES) fixed helm.

The Electronic Key Switch Kit includes an emergency stop panel with lanyard, two key fobs and Yamaha's Y-COP theft deterrent system.

TRAILER:

Vessel shall include one (1) Tuff Trailer MTB7000SG 7,000lb capacity galvanized tandem axle bunk trailer complete with disc brakes on all axles, 2-5/16" ball receiver, manual strap winch, safety chain, heavy duty jack stand, DOT approved lighting, spare tire with carrier. Bunks to have strap notches to aid in picking the boat.

SEA TRIALS:

Vessel shall undergo testing (Sea Trials) after completion to verify proper function and performance of all systems.

SHIPPING:

Shipping of the completed vessel to Norwalk, CT shall be provided.*

Owner/Buyer to be responsible for any off loading charges.*

DOCUMENTATION & KEYS:

One (1) Operation & Maintenance Manual shall be supplied with the craft. Includes OEM technical literature for all supplied equipment, operator/safety instructions, as-built boat drawings, as-built electrical system drawings.

Vessel to include two (2) complete key sets. (Doors, Hatches, Ignition)

Original Bill of Sale and Manufacturer's Statement of Origin documents shall be delivered with the boat conveying free and clear title(s).

Total For GSA Items: $201,706.00
GSA Discount (2.5%): $5,043.00
Adjusted Price: $196,663.00
Industrial Funding Fee (IFF): $1,48600
Total Price For GSA Items: $198,149.00

Total Price For Custom Items: $7,750.00

TOTAL GSA PRICE, F. O. B NORWALK, CT:___$205,899.00

For William E. Munson Company,

Jesse Munson, CEO

PRICE QUOTE

Quote #:	LBU8RN
Quoted By:	Dean Jones
Date:	5/7/2024
Valid for (days):	365
GSA Contract:	GS-07F-0362T

METAL SHARK
EVOLUTION THROUGH INNOVATION

6814 E Admiral Doyle Dr, Jeanerette, LA 70544, United States
Phone: +1 337-364-0777

SOLD TO	SHIP TO
Owen Lee Norwalk, CT Connecticut	Owen Lee Norwalk, CT Connecticut

ITEM DESCRIPTION		QTY
Selected Boat		
23 Relentless		1
Aluminum Alloy:	5086	
Beam (Inside Deck):	6' 4"	
Beam (Overall):	8' 6"	
Estimated Operational Draft:	1' 10"	
Fuel Capacity:	135 Gallons	
Full Load Weight:	7000 Lbs	
Height on Trailer (Mast Folded):	11' 7"	
Height on Water (Mast Folded):	8' 3"	
Height on Water (w/ Antennas):	16' 2"	
Length (Hull):	23' 7"	
Length (Inside Deck):	16' 6"	
Length on Trailer:	32' 3"	
Length w/ Engines & Engine Bar:	26' 10"	
Lightship Weight:	5400 Lbs	
Max HP:	400 HP	
Engine Selection		
Mercury Single 350 HP Outboard (V10 Verado)		
Engine(s)		1
Engine Rigging and Controls: Digital		1
Key & Kill Switch with Lanyard		1
Engine Instrumentation: Digital		1
Engine Data integration with Navigation Electronics		1
Power Assisted Hydraulic Steering w/ Tilt Helm		1
Propellers: Stainless Steel		1
Propulsion Systems		
Fuel Tank: Welded Aluminum, EPA-Compliant, with Vent, Fill, & Fuel/Water Separator (Single Engine)		1
Trim Tabs w/ Indicators		1
Accommodation Options		
Full Canvas/Isinglass Enclosure Package with Canvas Zip/Roll Away Cover Feature		
Gray Canvas		1
Seat, Helm - Tier 2: Individual Folding Bolsters on Shock-Mitigating Pedestals, with Backrest, Grab Rail, and Horizontal Gun Storage Top-Access Lockers		
Light Gray - Upholstery		1
Seat, Forward Console with Padded Backrest and Storage Beneath		
Light Gray - Upholstery		1
Folding Radar Arch		1
Center Console (Full-Height) w/ Aluminum T-Top		

T-Top (Aluminum) includes Overhead Radio Pod, Rain Channels, Flag Staff with Storage, and Safety Grab Rails	1
Center Console with Integrated Full-Height 3-Pane Fritted Glass Windshield and Fixed Position Footrest	1
Windshield Wiper with Washer	1
Console Grab Rails	1
Cup Holders, Expanded Size (2) with Drain	1
PORT Helm, Dash Panels: Custom, Powder Coated, with Illuminated Panel Lighting (Dimmable)	1

Coatings, Colors, and Markings

Blackout Matte Finish Anti-Glare Coating (T-Top Underside [where applicable] and Upper Dash)	1
Bottom Paint (Black)	1
Hull Side Lettering and Decal Package (Size 8" Single Color Vinyl) (Fill Custom Text) - Lettering/Striping, and Colors TBD	1
Non-Skid Decks and Gunnels with Break-Up Pattern	
Black (610) - Fine	1

Commercial/Heavy Duty/Deck Options

Anchor Locker: Aluminum Gasketed Hatch with Locking Latch	1
Cockpit: Self-Bailing with Oversized Scuppers	1
Metal Shark Logo Plates - Cast Aluminum (2)	1
Hardware: 316L Stainless Steel Throughout (where applicable)	1
Stern Lockers (Port/Stbd)	1
Bow and Stern Eyes: Heavy Duty Welded	1
Bow Bitt: Heavy Duty Welded	1
Bow Step, Folding SS	1
Cleats, (6) 10" Aluminum Welded	1
Dive Ladder Upgrade (Adjustable High-Capacity Rescue Ladder)	1
Dive Relief Cutouts (Port/Stbd)	1
Rails: Bow, Low Profile Welded Aluminum, Horizontal	1
Hatch, Bilge Access: Watertight Compression	1
Hatches, Storage: (HDPE) High-density polyethylene; includes Lactching Hatches with Gasket and Vents (Console, Leaning Post, and Stern Locker Hatches)	1
Collar: WING Closed-Cell Foam with Heavy Duty UV protected Urethane Sheath, and Center Rub Strake	
Light Gray - Collar	1
Collar Repair Kit	1
Foam-Filled Hull: Where Applicable (Poured)	1
Tow Post with Cross Pin	1
Davit, Electrical with Dual Sockets (Includes Upgraded Battery System)	1
Engine Protection Bar (With Horns)	1
Tie-Downs (4), Recessed	1

Lighting

Lights, Courtesy: Low-Level Red LED Deck Lights and LED Console Light	1
Lights, T-Top Overhead, Red/White LED (where applicable)	1
Lights, Flood LED (4) - Forward, Aft, Port, & Stbd	1
Spotlight, Basic (GoLight or Equal)	1
Emergency Light Flashers: (2) Flush Mount LED, Facing Aft	
BLUE	2

Electrical

Battery System, Dual:	
Single Engine & House Bank: Optima Batteries (2), Charge Isolators, Push to Reset Breaker System, Independent Battery Switches with Emergency Parallel, and Military Wiring	1
12V T-Top Fans (2)	1
12V/USB Receptacles (2) (Located on Dash)	1
Loudhailer/Siren/Control Package	1
Horn - Flush Mount Electric	1

Electronics and Navigation

Compass w/ Dimming Capability	1
Add Dome Radar to Electronics Package (18"/4kW)	
Garmin	1
Electronics Package Level 2: 12" MFD, GPS, Heading Sensor, & Sonar Package (Dual Transducer)	
Garmin	1
VHF Radio w/ RF & GNSS Antennas	
ICOM M330G	1

Outfitting, Safety, Rescue, and Specialty Equipment

Steering Wheel, Stainless Steel with Power Knob	1
Anodes, Hull: Material Determined by Water Type	1
Bilge Pumps (2) 2000 GPH w/ Dash Switch & Auto Float Switch	1
Fire Extinguishers (2)	1
Life Ring with Mount	1

Fire Fighting

CBRNE

Trailers and Cradles

Light Commercial Duty Aluminum Trailer w/ Torsion Axles, Brakes, Boarding Ladder, LED Lights, Tiedown Straps, Spare Tire and Rim	1

Packaging and Delivery

Transhield Shipping Cover	1
Delivery, CONUS	1

Training, Testing, Sea Trials, and Special Services

Spares

Documentation

Boat Information Book	1
Custom Label Placards Kit	1
OEM Manuals Binder	1
Project Approval Drawings Package	1

Customer Supplied Equipment

Custom Request

Custom Requests - Upgrade Outboard to Yamaha 300 Digital Add Webasto Heater	1

Notes & Instructions

TOTAL BEFORE TAXES AND DISCOUNT	$326,609.86
Discount:	($0.00)
TOTAL BEFORE TAXES	$326,609.86
Sales Tax:	$0.00
State Surcharges:	$0.00
SINGLE BOAT TOTAL	$326,609.86
TOTAL QUANTITY OF BOATS ON ORDER	1
TOTAL ORDER AMOUNT	$326,609.86

1.) Payment: Due 30 days after delivery of the vessel. Any amount due hereunder that is not paid when due shall bear simple interest at a rate of 1.0% per month.

2.) Schedule: Quoted delivery time is subject to confirmation at time of actual order, as delivery times are approximate and may change. Metal Shark utilizes Engineer-to-Order manufacturing and as such delivery, shipping, installation, or performance dates indicated in this Quote/Proposal are estimated until the actual time of order based on receipt of existing orders.

3.) Delivery Date: Purchaser agrees to extend the Delivery Date for actual business days of delay attributable to the following permissible delays: natural events outside of Builder's control; delays in delivery of material and equipment; or Purchaser failing to provide timely approvals or furnished equipment, or providing incomplete furnished equipment.

4.) Warranty: Builder warrants that the vessel and its components, under normal use and service, will be free of defects in material or workmanship for a period of one (1) year from the delivery of the vessel. Builder also warrants that the hull, deck, and console of the Vessel will be free from structural degradation for a period of ten (10) years, if maintained properly.

5.) Specifications: All dimensions, weights, and capacities shown are reflective of base boat with standard equipment and are shown for comparison purposes only. These specifications are subject to change based on many factors including vessel configuration and equipment selection. Please confirm actual specifications with your Metal Shark sales representative.

6.) Accuracy of Information: As Metal Shark is dedicated to continual product improvement, the specifications, standard features, optional equipment, and model availability of our boats are subject to change without notice. Pricing is valid for the date shown on this quote and is otherwise subject to change without notice. Contact your Metal Shark sales representative for the latest pricing.

7.) Undisclosed Costs: Metal Shark reserves the right to adjust pricing to cover unanticipated cost impact from customer terms and conditions; and any fee or other expense mandated by the customer or the customer's governing entity and not disclosed prior to quoting.

QUOTE ACCEPTED BY

Printed Name: Norwalk Harbormaster

Signature: ___________________________

Date: 5/7/2024

Salesperson: David Hunt
Email: dhunt@silverships.com
Phone Office: (251) 459-8320
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SILVER SHIPS INC.
MOBILE, AL

Quote Number 2617

Quote Date 05/03/24
Quote Expires 06/02/24

Customer: Town of Norwalk
email: olee@norwalkct.gov

GSA Contract Number:
47QSWA18D009G

FSS	Part	Description	Government Price	Qty	Extended
	Base Boat				
GSA	EX24CB	Explorer 24 Cabin	$ 172,710.00	1	$ 172,710.00
	Propulsion Engines				
Open Mkt	Y-F250XSB	Yamaha F250XSB, Offshore 4.2L Intrgrtd DES, Shaft Length - 25", DEC	$ 27,492.00	1	$ 27,492.00
GSA	SUZ-DF200AP	Suzuki DF200AP, 25, SPC, NB	$ 15,774.00		$ -
GSA	ERC-1200002	200XL SeaPro DTS 25, DTS	$ 16,026.00		$ -
	Propulsion Installation				
Open Mkt	PYAM01	Single Outboard Engine Rigging Kit and Installation, Yamaha	$ 15,580.00	1	$ 15,580.00
GSA	PSZK01	Single Outboard Engine Rigging Kit and Installation, Suzuki	$ 11,590.00		$ -
GSA	PMER01	Single Outboard Engine Rigging Kit and Installation, Mercury	$ 12,445.00		$ -
	Painting and Graphics				
GSA	PAINT4	Anti-Fouling (Unpainted Boat)	$ 186.00	24	$ 4,464.00
	Hull Options				
GSA	HU0012	Bow Gate upgrade for Explorer Series Boats - Electric (Winch)	$ 9,120.00	1	$ 9,120.00
GSA	HU0030	Engine Guard	$ 1,178.00	1	$ 1,178.00
GSA	HU0040	Heavy Duty Tow Post, Small	$ 798.00	1	$ 798.00
GSA	HU0060	Push Knees 20' - 29'	$ 2,907.00	1	$ 2,907.00
GSA	HU0086	Lenco Trim Tabs	$ 2,774.00	1	$ 2,774.00
	Console and Seating Options				
GSA	CAS017	Upgrade one Bostrom Suspension Seat to Shockwave S5 with Flip Up Bolster Seat	$ 2,375.00	2	$ 4,750.00
	Electrical Systems DC				
GSA	EDC003	Courtesy Light Package - 4 Hella Round (Black Housing / Red Light)	$ 551.00	1	$ 551.00
GSA	EDC009	Flood Light - Lumitec CapreraLT 1000 Lumens	$ 399.00	4	$ 1,596.00
GSA	EDC014	Electric Remote Searchlight - Golight Stryker LED 320,000 Candela	$ 1,140.00	1	$ 1,140.00
GSA	EDC021	Light Package - Eight Whelen ION Series Super LED, (color TBD)	$ 1,900.00	1	$ 1,900.00
GSA	EDC026	Siren Hailer Package - Whelen WPA-3 Control Head, WPA 112 Amp and Speaker	$ 2,489.00	1	$ 2,489.00
GSA	EDC031	Cabin Fan - Maradyne 3000 Series Heavy Duty Steel	$ 380.00	2	$ 760.00
	Electrical Systems AC				
GSA	EAC043	Espar Airtronic D4 Diesel Cabin Heater	$ 9,101.00	1	$ 9,101.00
GSA	EAC000	30A Shore Power System, for boat without Generator	$ 2,774.00	1	$ 2,774.00
GSA	EAC031	Two Bank Battery Charger 36A	$ 1,045.00	1	$ 1,045.00
	Communications and Navigation				
0	0	Installation of Customer Furnished Equipment	$ -		$ -
GSA	CAN002	Installation of CFE - UHF/VHF/AIS	$ 1,102.00	1	$ 1,102.00
0	0	Garmin Navigation Systems	$ -		$ -
GSA	CAN104	GPSMAP® 8610xsv w/ transom mount transducer	$ 6,536.00	1	$ 6,536.00
GSA	CAN128	Garmin Add on Thru-Hull (Depth/Temp only)	$ 532.00	1	$ 532.00
0	0	VHF Communications	$ -		$ -
GSA	CAN263	Standard Horizon GX2400 VHF Standard Matrix AIS/GPS Black	$ 1,805.00	1	$ 1,805.00
	Safety and Outfit Packages				
GSA	SAF009	Thern First Mate 850 Davit w/manual winch	$ 6,631.00	1	$ 6,631.00
GSA	SAF017	Stainless Telescoping Boarding Ladder (4-Step)	$ 646.00	1	$ 646.00
	Additional Options				
-	-	-	$ -		$ -
	Trailer				
GSA	TRL-2510-2	Commercial Aluminum I-Beam Trailer, Double Axle, 10K Net Cap, 25ft Vessel	$ 10,340.00	1	$ 10,340.00
	Delivery				
Open Mkt	DEL001	Legal Load - 8' 6" (Per Mile)	$ 4.00	1257	$ 5,028.00
	Price Summary				$ 295,749.00

Terms & Conditions

1. Delivery is TBD days after completion of design phase and customer approval of the final design.

2. Quote is for Delivery to Customer Location by Silver Ships, Inc.

3. Payment Terms are: 40% down payment with Order due before start of Design phase; 40% progress payment due upon completion of Metal Fabrication (net 15 days); final payment for remainder (plus any contract additions) due upon receipt of vessel. Non-payment of any progress payment will result in the stop of work, and therefore the delay of the delivery date.

4. Manufacturers Statement of Origin (MSO) for Boat (and trailer, if applicable) will be issued upon receipt of Final Payment. Exceptions to this Policy may be subject to additional processing fees.

5. Vendor Parts Numbers, Model Descriptions, Specifications and Availability are subject to change. Silver Ships, Inc. reserves the right to substitute equipment with components of equal quality or value.

6. This quotation does not contain Sales Tax, Value Added Tax, Tariffs, Fees, and/or other Government charges that Silver Ships, Inc. may be required to Collect and Remit to your Locality. Such Charges will be in Addition to the Total Provided on this Quotation. Any such charges shall be identified at the time of the Sale and Added to the Invoice if so Required.

Last Revised Date: 9/4/2024

City of Norwalk, Connecticut

FYE 2025-26 OPERATING BUDGET CALENDAR - Tentative

All Board of Estimate and Taxation meetings begin at 6:30 p.m.

Date	City Hall Room	Description
Monday, September 23, 2024		Joint Public Hearings with Mayor, CFO, BET Chair, Council President, CC Committee Chairs, BOE Chair, and Planning Commission Chair for comments and ideas from the public.
Monday, October 28, 2024		Finance Department distributes pro forma Operating Budget packages to departments and agencies.
Monday, October 28, 2024 to Monday, November 25, 2024		City departments and grant agencies prepare and file their Operating Budget requests, including goals and objectives, with the Office of Management & Budgets. City depts enter line items requests in MUNIS.
Thursday, December 5, 2024 to Friday, December 20, 2024		Finance Department staff meets with each city department and city grant agencies on a staggered weekly schedule to review requests. Reviews will include both Operating and Capital budget requests.
Friday, December 13, 2024		Board of Education files its Operating Budget request with the Chief Financial Officer.
Wednesday, January 8, 2025		Finance Department meets with Board of Education to review both Operating and Capital budgets.
Thursday, January 9, 2025		Common Council Finance & Claims Committee and BOE Finance Joint Committee meeting.
Monday, February 10, 2025		Chief Financial Officer prepares and submits the Recommended Operating Budget and tax levy in addition to the department requests to the Board of Estimate & Taxation.
Tuesday, February 11, 2025		Chief Financial Officer prepares and submits the Recommended Operating Budget and tax levy in addition to the department requests to the Common Council.
Thursday, February 13, 2025		Common Council Finance & Claims Committee holds Public Hearing beginning at 6:30 pm. Regular Finance & Claims meeting to follow immediately to include forwarding Recommended Operating Budget and tax levy to the Common Council.
Friday, February 14, 2025		Publish recommended budget, tax levy and Notice of Annual Meeting of the Board of Estimate & Taxation in local newspaper.
Tuesday, February 25, 2025	*	Common Council establishes Operating Budget Cap at regular Common Council meeting
Tuesday, March 4, 2025	*	Common Council establishes Operating Budget Cap (final day on or before) at special Common Council meeting if necessary
Tuesday, March 4, 2025 to Thursday, March 20, 2025		Board of Estimate & Taxation conducts meetings to hear from City agencies and other interested parties concerning Operating Budget alterations and formulates tentative Operating Budget.
Wednesday, March 26, 2025	HYBRID	Board of Estimate & Taxation holds Public Hearing on the Tentative Operating Budget.
Friday, March 28, 2025		Board of Estimate & Taxation completes its review of the Operating Budget and forwards its Tentative Operating Budget to Common Council.
Tuesday, April 8, 2025		Common Council's Regular Meeting sets final cap, but not later than 4/16/2025. Only needed if any change from the vote in late February.
Wednesday, April 16, 2025		Publish the tentative Operating Budget and tax levy.
Monday, May 5, 2025		Board of Estimate & Taxation sets Final Operating Budget and tax levy.

* = Tentative dates

City of Norwalk
FYE 2025-26 Capital Budget Calendar
As of 9/3/2024
All budget meetings will be conducted virtually on ZOOM video conferencing

Date	Description
Monday, September 23, 2024	Joint Public Hearing with Mayor, CFO, BET Chair, Council President, CC Committee Chairs, BOE Chair, and Planning Commission Chair for comments and ideas from the public.
Friday, November 1, 2024	Finance Department distributes budget packages to departments.
Tuesday, November 19, 2024 to Wednesday, December 4, 2024	Departments file budget requests on staggered deadlines, including goals and objectives, with the Office of Management and Budgets. Departments enter requests and PoCDs on eBook which is available on the City's intranet.
Thursday, December 5, 2024 to Friday, December 20, 2024	Finance Department meets with Department heads to review budget requests. Review will include both Operating and Capital budget requests.
Friday, December 27, 2024	Board of Education submits its Capital Budget requests to the Finance Department.
Wednesday, January 8, 2025	Finance Department meets with Board of Education to review their Capital Budget Requests.
Friday, January 24, 2025 (on or before January 31st)	Chief Financial Officer transmits requests together with recommendations to the Common Council, Board of Estimate and Taxation, and the Planning and Zoning Commission. Recommendations will include a report of the impact on the debt service in the Operating Budget and various debt ratios.
Thursday, February 6, 2025	Planning & Zoning Commission conducts public hearings on departments' requests.
Thursday, February 13, 2025	Chief Financial Officer presents Capital Recommendation to Planning and Zoning Commission (Regular meeting).
Friday, March 4, 2025 (on or before March 5th)	Planning and Zoning Commission transmits its report with determination of capital budget items' consistency with the POCD to the Mayor, Common Council, Board of Estimate and Taxation, and Chief Financial Officer.
Tuesday, March 14, 2025 (on or before March 15th)	Mayor completes his review and transmits his/her recommended Capital Budget to the Board of Estimate & Taxation.
Tuesday, April 1, 2025 (on or before April 1st)	Board of Estimate and Taxation, after incorporating therein such recommendations as the Mayor and the Planning and Zoning Commission may make, will forward the same to the Common Council with an expression in writing of its judgment with respect to the amount of funds it is proposing to expend in such Capital Budget and the effect such expenditures will, in its opinion, have upon the operating expenses and credit of the City.
Thursday, April 3, 2025 (on or before April 15)	Common Council Economic and Community Development Committee review with Departments. (Regular meeting 7:00 pm).
Tuesday, April 8, 2025 (on or before April 15)	Common Council may approve, reject or reduce any item in the Capital Budget by a vote of the majority of its members, present and voting, or may, by a vote of a majority of its members present and voting, reinstate therein any item which may have been previously disapproved. The Common Council shall thereupon approve the same as amended on or before the 15th day of April in each year, when it shall be certified to the Comptroller. Any item not rejected or reduced by the Common Council shall be deemed approved by it.
Friday, May 9, 2025 (on or before June 1)	Chief Financial Officer shall transmit to the Common Council and the Board of Estimate and Taxation his/her recommendations in respect to the most feasible and economical measures to finance the Capital Budget for the ensuing fiscal year.
Tuesday, May 13, 2025	Chief Financial Officer submits Bonding Resolution to the Common Council.