FINANCE/CLAIMS COMMITTEE MEETING
Thursday, January 13, 2022, 7:00 P. M.
By Zoom Virtual Teleconference:

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Members of the public who wish to provide public comment are encouraged to submit those via email in advance of the meeting. For these comments to be read into the record, they should be submitted at least three hours in advance of the meeting start time. Please email Chitsamay Lam at clam@norwalkct.org to provide written public comment prior to the meeting.

Public should watch via the youtube link to the City of Norwalk CT is https://www.youtube.com/channel/UCRcAj0a6fNzo2prQ6LhSjVA

Listen mode only please dial 1 (646) 558-8656 Webinar ID: 826 3298 4021

Register in advance for this webinar only to take part in public participation: https://www.norwalkct.org/1913/Meeting-Notices

AGENDA

1. Call to Order
2. Roll Call
3. Public Participation
4. Approve the Minutes of the following Finance Committee Meetings:

   December 9, 2021 – Regular Meeting

5. Claims Committee: receive the monthly Claims Report; review and approve claims as required for Claims Report dated: January 13, 2022
6. Narrative on Tax Collections dated January 13, 2022 – Receive Report and discuss.
7. Monthly Tax Collector’s Reports dated December 2021– Receive Report and discuss.
8. Receive Oak Hills Authority monthly Financial Statements for November 2021.
9. Chief Financial Officer Capital Projects discussion.
10. Adjournment.

CITY OF NORWALK
FINANCE/CLAIMS COMMITTEE
REGULAR MEETING
DECEMBER 9, 2021

ATTENDANCE: Greg Burnett, Chair; David Heuvelman, Tom Keegan, John Kydes, Diana Revolus; Nora Niedzielski-Eichner (7:07 p.m.)

OTHERS: Chitsamay Lam, Comptroller; Lisa Biagiarelli, Tax Collector; Henry Dachowitz, Finance Director; Sharon Conners, Purchasing Agent; Rita Nigri, Brenda Wilcox-Williams, Chief of Staff and Communications; Michael DePalma, Oak Hills Authority Chair; Lissette Colon, Director of Human Resources; Brian Bidolli, Norwalk Redevelopment Agency

CALL TO ORDER.

Mr. Burnett called the meeting to order at 7:02 p.m.

ROLL CALL.

He announced that a quorum was present.

PUBLIC PARTICIPATION.

Mr. Burnett said that there were no emails were received before the meeting. There was no one else from the public present.

APPROVE THE MINUTES OF THE FOLLOWING FINANCE COMMITTEE MEETINGS:

- **October 14, 2021 – Regular Meeting**

**** MS. REVOLUS MOVED THE MINUTES OF THE OCTOBER 14, 2021 REGULAR MEETING**.

Page 1, under **ATTENDANCE**, please change “Nick Tsirindis” to “George Theodoridis”

Page 1, under **STAFF,** please change “Lisa Biagarelli” to “Lisa Biagiarelli”

Page 1, under **APPROVAL OF THE MINUTES**, please change the following motion from:

**** MOTION TO APPROVE THE CLAIMS AS AMENDED PASSED WITH SIX (6) VIN FAVOR (BURNETT, KEEGAN, HEUVELMAN, SACHINELLI, REVOLUS AND KYDES) AND ONE (1) ABSTENTION (TSIRINDIS**).

To :

*** MOTION TO APPROVE THE CLAIMS AS AMENDED PASSED WITH SIX (6) IN FAVOR (BURNETT, KEEGAN, HEUVELMAN, SACHINELLI, REVOLUS AND KYDES) AND ONE (1) ABSTENTION (THEODORIDIS**).

Page 2, under **NARRATIVE FOR TAX COLLECTOR,** please correct all references to "Ms. Biagarelli" to "Ms. Biagiarelli"

Page 2, under **NARRATIVE FOR TAX COLLECTOR,** please change the following from:

Mr. Dachowitz said since March of 2020 he and Ms. Biagarelli have been monitoring cash collections on a weekly basis. He said collections are up 5.2% and added the amount of taxes accessed have been small but the owners will eventually pay their taxes.

To:

Mr. Dachowitz said since March of 2020 he and Ms. Biagarelli have been monitoring cash collections on a weekly basis. The amount of taxes due is small relative to the overall assessed value of properties in Norwalk and that we collect those taxes relatively quickly through the tax sale process.

Council Member Niedzielski-Eichner joined the call at 7:07 p.m.

**** THE MOTION TO APPROVE THE MINUTES OF THE OCTOBER 14, 2021 MINUTES AS CORRECTED PASSED WITH FOUR (4) IN FAVOR (HEUVELMAN, KEEGAN, KYDES, REVOLUS) AND ONE (1) ABSTENTION (NIEDZIELSKI-EICHNER)**.

Claims Committee: Receive the monthly Claims Report; review and approve claims as required for Claims Report dated: November 18, 2021 and December 9, 2021.

Ms. Biagiarelli greeted everyone and then gave a summary of the oversight role of the Finance/Claims Committee in relation to the Tax Collector's Office. She sent out a memo in November giving an outline of her role.

This month packet included claims reports from November and December along with the reports and spreadsheets for the Committee to review.

There was a major refund due to Altice involving four years' worth of taxes on their vehicles. There were three other refunds which she reviewed with the Committee Members.

**** MR. KYDES MOVED TO APPROVE THE NOVEMBER 18TH CLAIMS REPORT AS PRESENTED.**
**** THE MOTION PASSED UNANIMOUSLY**.

**** MR. HEUVELMAN MOVED TO APPROVE THE DECEMBER 9TH CLAIMS REPORT AS PRESENTED**.
**** THE MOTION PASSED UNANIMOUSLY**.

Mr. Hevuelman asked what the effect of a major refund like the Altice refund would be on the budget. Mr. Dachowitz gave a brief overview of how the refund is handled and noted that the budget has some funds built in for this type of situation. Ms. Biagiarelli gave a brief overview of the State law involved.

The November 2021 Tax Collector Report was displayed on the screen and Ms. Biagiarelli pointed out the highlights. Tax bills will be sent out next week and due in January. The collections are where they need to be and the office is now fully staffed.

The discussion then moved to the recent increase in COVID cases and what would be done in the event of another lock down. Ms. Biagiarelli explained that her office had remained open throughout the entire first COVID lock down by opening an outside customer window.

Narrative on Tax Collections dated November 18, 2021 and December 9, 2021 – Receive Report and discuss.

Monthly Tax Collector's Reports dated October 2021 and November 2021– Receive Report and discuss.

Mr. Burnett pointed out that the two items were for discussion only. She was asked about the staffing level in the department. Ms. Biagiarelli said that they had a new cashier that started on December 6th.

Receive Oak Hills Authority monthly Financial Statements for September 2021, October 2021, and Financial Statements with Independent Auditors' Report for the Year Ended June 30, 2021.

Mr. DePalma, the Oak Hills Authority Chair, greeted the Committee and said that the Authority was well positioned not to have to use their line of credit. A total of $45,000 has been repaid to the City and another check will be sent out tomorrow. The continuous cart paths project is on schedule. The restaurant is scheduled to open next week-end.

Council Member Kydes asked if the increase in revenue was coming from the season passes. Mr. DePalma said that while it provided off season cash on hand, there were mixed feelings about keeping the program. Golf rounds are up and have been sustained past the first year.

Council Member Revolus asked what the Authority was doing to open up the course to those in the community who would not normally access the area. Mr. DePalma said that he would be meeting with Mr. Alexander about the youth golf program. He added that the Nature portion of the Park needed to be promoted more. Having the meeting space available will also be helpful. Another area that needs to be promoted is the tennis program which is separate from the Authority.

Mr. Hevuelman said that there were no line items in the budget for the Nature Center programs in order to utilize the park. Mr. DePalma said that they were putting the upcoming budget together and he would check with Audrey, who runs the Nature programs for the park.

Mr. DePalma said that the auditor's report did not have any surprises. The cash position is still in the negative due to the restaurant and they are looking forward to changing that in the coming months. Discussion followed on the long term debt for the equipment.

Authorize the Mayor, Harry W. Rilling, to execute the agreement between the City of Norwalk and the Norwalk Board of Education and the UPSEU Custodians, Maintenance and Security staff to modify the collective bargaining agreement and City of Norwalk Pension Plan with respect to a 2021 Retirement Incentive Offering.

Ms. Wilcox-Williams was present to give an overview on the item. She noted that Ms. Colon, the Human Resources Director was present as a representative for the custodians.

**** MR. HEVUELMAN MOVED THE ITEM**.

Ms. Colon gave a brief summary of the employees that would qualify for the offer and noted that those who took the offer would receive an additional 3 years of service for pension benefits and included some medical and dental benefits. Out of the 38 employees that qualified, only 6 elected to take advantage of the offer, and 5 of those employees decided to continue benefits as retirees.

Mr. Burnett said that Mr. Burney had sent an email in support of this offer. He added that Mr. Hamilton had stated that this would bring $100,000 per year in savings to the City.

Discussion followed about the details of the offer and benefits. The vacant positions will be filled by the same outside contractor that the City uses for the City buildings.

There were concerns raised about what this would entail; whether a living wage would be paid and whether in the future, the work would be mechanized rather than being done by individuals.

Mr. Hevuelman said that when the outsourcing is being done, the City loses the positions and control to a third party entity.

**** THE MOTION PASSED WITH FIVE (5) IN FAVOR (BURNETT, HEVUELMAN, KEEGAN, NIEDZIELSKI-EICHNER, REVOLUS) AND ONE (1) ABSTENTION (KYDES)**.

Authorize the Mayor, Harry W. Rilling, to execute a contract amendment between City of Norwalk and Advanced Corporate Network, Inc., d/b/a Digital Back Office ("ACN") to authorize the addition of a new location at 1 Park Street, Norwalk, CT. The parties agree to the addition of One (1) 10 GIGE Managed Optimal Ethernet Services at the following services location Circuit One - City Hall, 125 East Avenue to 1 Park Street with a monthly recurring fee of $1,536.00 paid for by the Board of Education from expense account# 2ES28400-430-58.

**** MS. NIEDZIELSKI-EICHNER MOVED THE ITEM**.

Mr. Burnett said that this item had been previously tabled three times.

Ms. Revolus said that she felt that the item should continue to be tabled. She was concerned with what was going on in the school system.

Mr. Burnett asked what specific information or clarification Ms. Revolus would like to receive. Ms. Revolus said that it was about her understanding of what the welcoming center was to be. She spoke about the disproportionalities in the schools that exists already which needs to be addressed before adding a new facility. There are many questions that have not been answered. She said that there wasn't a pro-active plan for once a child left the center to insure their welcoming into the school would not be either racist or ineffective. She said that she did not understand why this was not being address right in the schools rather than moving it to another location. There needs to be more conversations about this to deal with the issues.

**** THE MOTION TO TABLE THE ITEM TO THE JANUARY MEETING FAILED WITH THREE (3) IN FAVOR OF THE (KEEGAN, KYDES, REVOLUS) AND THREE (3) AGAINST. (BURNETT, HEVUELMAN, NIEDZIELSKI-EICHNER**).

Mr. Burnett said that as chair, he would cast a tie breaking vote against the tabling.

Mr. Kydes asked about the financial costs, which Mr. Burnett said that the lease would be $250,000 per year; the initial outfitting cost would be $250,000, which would result in an initial outlay of approximately $500,000. Ms. Wilcox Williams aid that the staff for the Family Center would be from the existing staff, so there is no extra staffing costs involved.

There are a number of students already on site and they are using Optimum as an WiFi internet service. Ms. Wilcox Williams said that the program has been on site since the beginning of COVID and they need better service.

Ms. Revolus asked what support would be available for families that received services at the Center and later transferred to another school. Ms. Wilcox Williams said that the services that had been provided were located at City Hall and moved to the Family Center.

Ms. Revolus gave more details about her concerns about the schools providing accountability. Ms. Wilcox Williams said that the Center was more than just a Welcome Center, but also would include language services, transportation services and connect families to the schools. These are District wide services that are being moved to one location.

Ms. Revolus asked what was being done for the students that were already in the District. Ms. Wilcox Williams said that this did not take away from the current, existing students, but enhances them.

Mr. Kydes asked how long the lease term was. Ms. Wilcox Williams said that it was a one year lease. The District has an excellent relationship with the landlord. The District has first rights of renewal for the lease.

**** THE ITEM PASSED WITH FOUR IN FAVOR (BURNETT, NIEDZIELSKI-EICHNER, HEVUELMAN, AND KYDES) AND TWO (2) OPPOSED (REVOLUS, KEEGAN**).

Rescind and New Action for Copier Management Services

> **a. RECIND Common Action of May 25th 2021 which authorized the execution of a contract with TGI Office Automation to execute a four (4) year extension on the master agreement.**
> **b. Authorize the Mayor to execute Amendment one (1) to the Master Lease Agreement for Office Copiers with TGI Office Automation to execute a four (4) year extension to this master agreement for a total amount not to exceed $423,166.56**.

**** MR. HEVUELMAN MOVED THE ITEM.**

Ms. Conners, the Purchasing Agent, came forward and presented the contract for extending the contract for the Copier Management Service. The original estimate of approximately $258,000 did not include the cost per copy.

Ms. Niedzielski-Eichner asked if they had considered having the cost per copy removed from the contract. Ms. Conners explained that cost per copy was an industry standard.

Mr. Hevuelman asked what the cost of doing things digitally and stated that the cost increase was very large. He asked if there was any way to mitigate this. Ms. Conners reviewed the average monthly volume and daily projections. However, COVID has changed how business is done. When a contract was done previously, the Purchasing Department had to send four complete sets to Corporation Counsel. Now, they send 1 hard copy and 1 digital copy.

Discussion followed about how the individual departments have a line item for copying costs, if departments have their own copying and changing the culture to utilize more digital documentation.

**** THE MOTION PASSED UNANIMOUSLY.**

RESOLUTION: Authorize the Mayor, Harry W. Rilling, to support a Community Challenge Grant application submission, including a local funding letter supporting a fifty percent match, should the funds be awarded, to the State of Connecticut Department of Economic and Community Development in support of the South Norwalk Train Station project.

**** MR. KYDES MOVED THE ITEM**.

Mr. Brian Bidolli was present to speak about the work around the South Norwalk Train Station. He gave a brief summary of the study that was done in the area around the train station. An application for the Innovation Corridor Grant is being created.

Mr. Bidolli said that the focus was reinvesting in the community and improve existing housing, along with development opportunities. The infrastructure is critical due to the volume of traffic and a variety of other factors. He listed a number of projects that were underway in the Innovation Corridor. This grant is due in March.

The Community Challenge grant has a focus on improvement of safety along MLK, such as repairing curbing, restriping streets and other infrastructure improvements.

Both grants require 50% matching funds. Mr. Bidolli then spoke about a recent grant award for brown field remediation that could be put towards the matching requirement.

Ms. Revolus asked if the development could be made economically sound for the residents, such as home ownership and business development. Mr. Bidolli said that he had spoken with a Community Developer about this on December 7th. Home ownership is a major piece of the focus. Making improvements to the existing affordable housing is also important. Discussion followed.

Ms. Niedzielski-Eichner asked for some clarification on the finances in writing. Mr. Bidolli gave a quick overview of the financial breakouts and said that he would be happy to send the information to the Committee Members. Discussion followed about the details.

Mr. Hevuelman asked if the roadway and sidewalk work was being coordinated with Public Works. Mr. Bidolli said that they were coordinating with Public Works.

The discussion moved to the amount of matching funding and how much would come from the Capital Funds.

Mr. Burnett pointed out that the Grant application was due on January 13th. The Innovation Corridor application was due in March.

Ms. Niedzielski-Eichner had some concerns about the brown fields grant. Mr. Bidolli said that the grant was offered nationally. It was noted that the grant was restricted to publicly owned land.

**** THE MOTION PASSED UNANIMOUSLY**.

ADJOURNMENT.

**** MS. REVOLUS MOVED TO ADJOURN.**
**** THE MOTION PASSED UNANIMOUSLY**.

The meeting adjourned at 9:18 p.m.

Respectfully submitted,

S. L. Soltes
Telesco Secretarial Services

AGENDA

JANUARY 13TH 2022

CLAIMS COMMITTEE MEETING

REFUNDS PROCESSED CLAIMS COMMITTEE **APPROVED BY TAX COLLECTOR**

PAY TO:	BILL No & AMOUNT REFUNDED		REASON

MOTOR VEHICLES

ACAR LEASING LTD	20-MV-300305	$135.71	PRORATION
	20-MV-300370	$347.11	PRORATION
	20-MV-300485	$347.11	PRORATION
ACAR LEASING LTD	20-MV-300298	$424.37	PRORATION
	20-MV-300397	$455.88	PRORATION
	20-MV-300610	$516.02	PRORATION
	20-MV-300794	$225.82	PRORATION
	20-MV-300797	$293.73	PRORATION
ACAR LEASING LTD	20-MV-SEE ATTACHED	$818.50	PRORATION
ANDREA LAWRENCE WILLIAM	20-MV-302491	$40.40	PRORATION
BENNETT LOUISE DWAYNE	20-MV-305488	$692.42	PRORATION
	20-MV-305489	$260.71	PRORATION
BROWN AIYESHA	19-MV-307696	$213.74	PRORATION
	20-MV-307407	$145.00	PRORATION
CAMAN ROSEMAY MARTINE	20-MV-309266	$44.55	PRORATION
CCAP AUTO LEASE LTD	20-MV-311258	$464.99	PRORATION
CERVANTES IGNACIO	20-MV-311645	$44.62	PRORATION
DAIMLER TRUST	20-MV-315915	$456.66	PRORATION
DAIMLER TRUST	19-MV-315837	$120.86	PRORATION
	20-MV-315465	$736.84	PRORATION
DEPAZ-BEDOYA ISRAEL	20-MV-316953	$53.83	PRORATION
DUPLUCK IAN RICHARD	20-MV-318854	$257.78	PRORATION

ITEM #5

AGENDA

JANUARY 13TH 2022

CLAIMS COMMITTEE MEETING

REFUNDS PROCESSED CLAIMS COMMITTEE | **APPROVED BY TAX COLLECTOR**

PAY TO:	BILL No & AMOUNT REFUNDED		REASON
ENTERPRISE FM TRUST	20-MV-319985	$225.55	PRORATION
	20-MV-320009	$183.41	PRORATION
	20-MV-320010	$138.96	PRORATION
	20-MV-320013	$319.90	PRORATION
	20-MV-320014	$434.00	PRORATION
	20-MV-320044	$446.28	PRORATION
EUCEDA-GARCIA JAVIER	20-MV-320469	$53.87	PRORATION
GIRALDO ANA CRISTINA	20-MV-326486	$55.30	PRORATION
HERLYN MARK W	20-MV-328617	$58.41	PRORATION
HONDA LEASE TRUST	20-MV-329919	$180.22	PRORATION
	20-MV-330220	$335.89	PRORATION
HONDA LEASE TRUST	20-MV-SEE ATTACHED	$1,526.60	PRORATION
HONDA LEASE TRUST	20-MV-331527	$97.95	PRORATION
	20-MV-329612	$553.43	PRORATION
	20-MV-329947	$132.78	PRORATION
IRIAS LESLIE	19-MV-333493	$20.39	PRORATION
JP MORGAN CHASE BANK	20-MV-333662	$128.36	PRORATION
KING DEIGO RICARDO STEPHANE	20-MV-335440	$120.56	PRORATION
LANDA ANTONIO M	20-MV-336919	$10.69	PRORATION
LUKE JAMES	20-MV-339486	$128.96	PAID IN ERROR
MAROTTA RAFFAELA	20-MV-342788	$107.95	PRORATION
MCKNIGHT GERALD	20-MV-342488	$78.11	PRORATION
NISSAN INFINITI LT	20-MV-349281	$192.30	PRORATION
PACANOWSKI TADEUSZ	20-MV-349406	$11.03	PRORATION
PORSCHE LEASING LIMITED	20-MV-352235	$445.93	PRORATION

ITEM #5

AGENDA

JANUARY 13TH 2022

CLAIMS COMMITTEE MEETING

REFUNDS PROCESSED CLAIMS COMMITTEE **APPROVED BY TAX COLLECTOR**

PAY TO:	BILL No & AMOUNT REFUNDED		REASON
POWELL MARCIA L	20-MV-352409	$50.88	PRORATION
SALGUERO CARPENTRY & LANDSCAPING LLC	20-MV-357185	$85.60	PRORATION
TOYOTA MOTOR CREDIT CO	19-MV-367848	$650.66	PRORATION
	20-MV-364346	$110.08	PRORATION
TOYOTA LEASE TRUST	20-MV-364488	$63.58	PRORATION
TOYOTA LEASE TRUST	19-MV-367005	$140.58	PRORATION
TOYOTA LEASE TRUST	20-MV-SEE ATTACHED	$2,363.23	PRORATION
VAULT TRUST	20-MV-SEE ATTACHED	$2,348.06	PRORATION
VAULT TRUST	19-MV-370020	$473.49	PRORATION
VW CREDIT LEASING LTD	19-MV-371857	$379.57	PRORATION
	20-MV-368819	$457.46	PRORATION
VW CREDIT LEASING LTD	20-MV-368632	$61.21	PRORATION
	20-MV-368965	$606.23	PRORATION
	20-MV-369032	$556.39	PRORATION
VW CREDIT LEASING LTD	20-MV-368649	$254.54	PRORATION
	20-MV-368667	$97.59	PRORATION
	20-MV-368801	$75.16	PRORATION
ZARO BUFFY ANN	20-MV-371450	$50.50	PRORATION
ZULETA-MARIN JHENNY ALEXANDRA	20-MV-371721	$574.20	PRORATION

ITEM #5

ACAR LEASING

BILL #	VEH. DESCR	PLATE #	VIN #	REFUND AMOUNT
20-300280	2018 GMC	AL45406	1GKKNXLS7JZ103644	$420.26
20-300530	2018 GMC	AB51306	3GKALVEX7JL322545	$174.18
20-300562	2017 CHEV	AL84931	1G1RC6S51HU213482	$224.06
			REFUND TOTAL	$818.50

ITEM #5

HONDA LEASE TRUST

BILL #	PLATE #	VIN#	AMOUNT
20-329650	AU61380	3CZRU6H34KG721766	$ 143.65
20-329729	AN73567	3CZRU6H71JM719864	$ 188.53
20-329760	AU58299	5J8YD4H32KL030584	$ 123.94
20-329800	486YZM	2HKRW2H82JH669659	$ 48.02
20-330019	AW77497	5J8YD4H32JL010530	$ 223.35
20-330133	9AWNK0	1HGCV1F16JA159168	$ 147.37
20-330199	AW53699	1HGCV1F16JA159168	$ 308.99
20-330279	AV02450	3CZRU6H30JG705563	$ 342.75
			$ 1,526.60

TOYOTA LEASE TRUST

BILL #	PLATE #	VIN#	AMOUNT
19-410985	AK57577	JTJAZKFA3L2022408	$ 344.91
19-411091	AU69981	JTJDARBZ4L5014518	$ 536.93
19-411168	AH50659	JTMMWRFV7KD025206	$ 540.24
20-364378	AR67288	2T2BZMCA2JC164217	$ 67.79
20-364748	AU71132	2T3RWRFV6KW014450	$ 52.92
20-364786	RANDA	JTHC81D23J5031561	$ 56.12
20-364897	9AATP0	5TDJZRFH7KS958953	$ 63.09
20-365027	AT34426	2T2BZMCA5KC167629	$ 74.43
20-365143	8AJXD9	3TMDZ5BN7JM036618	$ 575.43
20-365250	AT03871	JTHU9JBH5K2001103	$ 51.37
			$ 2,363.23

VAULT TRUST

ITEM #5

20-367093	2017 JEEP	**Plate #** AL74172	**VIN#** 1C4BJWDG2HL740661	$477.88
20-367103	2017 JEEP	**Plate #** AG21948	**VIN#** 1C4HJWEG8HL533801	$58.65
20-367106	2018 JEEP	**Plate #** AM28889	**VIN#** 1C4BJWDG6JL860775	$219.64
20-367146	2017 JEEP	**Plate #** AK68795	**VIN#** 1C4HJWEG2HL705806	$529.85
20-367231	2019 JEEP	**Plate #** AR98310	**VIN#** 1C4PJMLB3KD350797	$83.33
20-367233	2017 ALFA ROM	**Plate #** AL78041	**VIN#** ZARFAEENXH7554664	$330.45
20-367248	2018 JEEP	**Plate #** AP20299	**VIN#** 1C4HJXDG7JW142828	$238.44
20-367249	2019 JEEP	**Plate #** AP20255	**VIN#** 1C4PJMLB5KD191068	$166.20
20-367343	2017 JEEP	**Plate #** AK68817	**VIN#** ZACCJBBB2HPE59525	$243.62
			Refund Total	**$2,348.06**

CITY OF NORWALK, DEPARTMENT OF FINANCE
Tax Collector's Office

P: 203-854-7731 / F: 203-854-7770

125 East Avenue Room 105
Norwalk, Connecticut 06851
www.norwalkct.org

To: Mayor Harry Rilling; Board of Estimate and Taxation; Finance & Claims Committee
From: Lisa Biagiarelli, Tax Collector
Date: January 7, 2022
Re: Narrative for December 2021 Tax Collector's Report

As of the end of December 2021, representing the first six months of the fiscal year, we collected more than $222 million against our $353.2 million adjusted levy, or **62.91%**. We collected **60.69%** of our sewer use levy, nearly $10 million, and **83.32%** of the Industrial Pretreatment Program (IPP) fee billing on behalf of the WPCA.

Compared with the prior fiscal year, we ended the month of December 2021 ahead with regard to taxes (3.09%), sewer use (2.72%), and the IPP fee (4.95%).

With regard to prior years' collections, through the end of December 2021, we show a net collection of in excess of $3.2 million since July 1, 2021. This amount is $637,366 more than what we collected during the first half of the prior fiscal year, attributable to the tax sale held on October 18, 2021. We collected in excess of **$8.5 million** on behalf of the city since November 2019 on properties originally slated for the tax sale. Our budgeted collection goals for both the fiscal year ending 2021, and the current fiscal year ending 2022, are predicated on the infusion of revenue generated by the tax sale. Maintaining high current and back tax collection rates promotes budgetary stability, and allows the Board of Estimate and Taxation to set lower mill rates for all taxpayers. A higher current collection rate enables less of an allowance for "uncollectible" taxes, and correspondingly lower mill rates. The link to the sale website is here: City of Norwalk Tax Sale 2021 (arcgis.com)

We are currently in the second installment tax collection period. Tax statements for the second installment were mailed on December 20. The second installment came due January 1, 2022, and is payable by February 1, 2022 without interest. It is our practice to mail bills as early as possible in order to allow taxpayers to more effectively budget and plan their payments.

Our in-person office hours remain **Monday through Friday, from 8:30 am to 4 pm.** No appointment is needed, and we do not close for lunch. We also continue to offer other payments options, including on line payment, pay-by-phone, paying by mail, and paying in person at one of ten participating Norwalk bank branches.

With regard to delinquent enforcement, we recently issued several dozen alias tax warrants for selected accounts owing past due business personal property taxes. These are served by a state marshal. We plan to issue more warrants after the conclusion of the current collection cycle.

With regard to COVID 19: it is our understanding that City Hall is remaining open to the public in spite of the recent surge in COVID 19 transmission. We are maintaining our regular office hours in accordance with the Administration's directives to maintain services. We have contingency plans in place to resume staggered shifts and some remote work if this becomes necessary. We continue to adhere to all directives and protocols as communicated by the Administration and the Department of Health. Cash management and internal control measures make it nearly impossible to do much of our work remotely, and in the interest of maintaining customer satisfaction and our collection rates, we will continue to do our best to accommodate those who expect in-person service. Nonetheless, we will continue to monitor changes in COVID 19 protocols, and adapt accordingly.

ITEM #7

TAX COLLECTOR'S REPORT
DECEMBER 2021

FISCAL YEAR 2021-2022 (2020 GRAND LIST)	ORIGINAL LEVY	ADJ. TAX COLLECTIONS JUN 21 - DEC 21	COLLECTION %	CORRECTED LEVY*	CHANGE IN LEVY	COLLECTION %
AUTOMOBILE-REGULAR	$21,672,160.18	$19,376,473.46	89.41%	$21,360,102.43	($312,057.75)	90.71%
AUTOMOBILE-SUPPLEMENTAL	$4,219,965.63	$707,956.97	16.78%	$4,224,522.56	$4,556.93	16.76%
PERSONAL PROPERTY	$22,966,731.64	$13,143,781.98	57.23%	$23,004,754.89	$38,023.25	57.14%
REAL ESTATE	$308,716,745.40	$189,002,093.62	61.22%	$304,653,866.08	($4,062,879.32)	62.04%
TOTAL TAX	**$357,575,602.85**	**$222,230,306.03**	**62.15%**	**$353,243,245.96**	**($4,332,356.89)**	**62.91%**
SEWER USE	$16,488,685.00	$9,928,021.74	60.21%	$16,357,364.57	($131,320.43)	60.69%
IPP FEE	$187,000.00	$158,315.58	84.66%	$190,000.00	$3,000.00	83.32%
FISCAL YEAR 2020-2021 (2019 GRAND LIST)	**ORIGINAL LEVY**	**JUN 20 - DEC 20**				
AUTOMOBILE-REGULAR	$20,760,190.24	$18,314,941.74	88.22%	$20,481,759.70	($278,430.54)	89.42%
AUTOMOBILE-SUPPLEMENTAL	$2,974,458.75	$138,476.10	4.66%	$2,991,146.96	$16,688.21	4.63%
PERSONAL PROPERTY	$20,000,411.00	$11,336,959.10	56.68%	$19,992,841.50	($7,569.50)	56.71%
REAL ESTATE	$310,928,205.46	$181,015,219.85	58.22%	$308,903,662.44	($2,024,543.02)	58.60%
TOTAL TAX	**$354,663,265.45**	**$210,805,596.79**	**59.44%**	**$352,369,410.60**	**($2,293,854.85)**	**59.83%**
SEWER USE	$16,686,428.00	$9,787,384.94	58.65%	$16,883,036.26	$196,608.26	57.97%
IPP FEE	$203,250.00	$157,930.25	77.70%	$201,499.78	($1,750.22)	78.38%
TAX DIFFERENCE 2020 G.L. vs. 2019 G.L. INCREASE/(DECREASE)	$2,912,337.40	$11,424,709.24	2.71%	$873,835.36	($2,038,502.04)	3.09%
SEWER DIFFERENCE 2020 G.L. vs. 2019 G.L. INCREASE/(DECREASE)	($197,743.00)	$140,636.80	1.56%	($525,671.69)	($327,928.69)	2.72%
IPP DIFFERENCE 2020 G.L. vs. 2019 G.L. INCREASE/(DECREASE)	($16,250.00)	$385.33	6.96%	($11,499.78)	$4,750.22	4.95%

BACK TAXES COLLECTED	FISCAL YR 2020-2021 (JUL 21 - DEC 21)	FISCAL YR 2019-2020 (JUL 20 - DEC 20)	CUR YR vs.PRIOR YR INC/(DEC)
PRIOR TAXES	$1,333,857.76	$1,357,542.59	($23,684.83)
PRIOR SEWER USE FEE	$207,402.14	$103,197.29	$104,204.85
PRIOR IPP FEE	$7,791.12	$6,234.22	$1,556.90
TOTAL PRIOR TAX, SEWER & IPP	**$1,549,051.02**	**$1,466,974.10**	**$82,076.92**
CURRENT INTEREST	$406,262.74	$432,413.88	($26,151.14)
PRIOR INTEREST	$903,276.62	$550,375.01	$352,901.61
SEWER USE FEE INTEREST	$72,724.00	$35,423.34	$37,300.66
IPP FEE INTEREST	$3,684.98	$3,056.13	$628.85
TOTAL INTEREST COLLECTED	**$1,385,948.34**	**$1,021,268.36**	**$364,679.98**
PRIOR LIEN FEE	$10,586.24	$8,812.36	$1,773.88
CURRENT LIEN FEE	$0.00	$0.00	$0.00
TOTAL LIEN FEE COLLECTED	**$10,586.24**	**$8,812.36**	**$1,773.88**
MISC FEES COLLECTED**	**$255,332.52**	**$66,497.63**	**$188,834.89**
TOTAL PRIOR TAX, ALL INTEREST & ALL FEES	**$3,200,918.12**	**$2,563,552.45**	**$637,365.67**

* CORRECTED LEVY INCLUDING CERTIFICATES OF CORRECTION & SUSPENSE TRANSFERS

** PRIOR & CURRENT FISCAL YEAR INCLUDES TAX SALE AND TITLE SEARCH FEES PROCESSED THRU MUNIS

Oak Hills Park Authority
FY22 Actual vs. Budget

ITEM #8

	November Act	November Bud	Var $	Var %	YTD Act	YTD Bud	Var $	Var %
REVENUE								
4000 · REVENUES								
4001 · Golf Revenue								
4010 · Golf Fees	$56,936	$51,738	$5,198	10.0%	$740,124	$686,484	$53,640	7.8%
4020 · I.D. Cards	$0	$0	$0	0.0%	$8,030	$7,630	$400	5.2%
4025 · Season Pass	$11,059	$11,250	-$191	-1.7%	$55,297	$56,250	-$953	-1.7%
4030 · Tournament Fees	$0	$0	$0	0.0%	$45,195	$49,230	-$4,035	-8.2%
4050 · Cart Revenue	$16,782	$17,782	-$1,000	-5.6%	$242,262	$255,388	-$13,126	-5.1%
4055 · GolfBoard Revenue	$0	$39	-$39	-100.0%	$0	$861	-$861	-100.0%
4060 · Golf Revenue - Gift Certif.	$1,850	$808	$1,042	128.8%	$8,658	$8,374	$284	3.4%
4070 · Gift & Rain Checks Redeemed	-$1,024	-$1,261	$237	-18.8%	-$14,663	-$19,031	$4,368	-23.0%
Total 4001 · Golf Revenue	**$85,603**	**$80,356**	**$5,247**	**6.5%**	**$1,084,903**	**$1,045,185**	**$39,718**	**3.8%**
4100 · Tennis Revenue	$0	$0	$0	0.0%	$24,000	$24,000	$0	0.0%
4200 · Rental Income	$0	$1,375	-$1,375	-100.0%	$2,750	$6,875	-$4,125	-60.0%
4300 · Investment Income	$127	$37	$90	242.6%	$609	$200	$409	204.0%
4400 · Misc. Income	$0	$33	-$33	-100.0%	$2,758	$167	$2,591	1554.6%
4500 · Golf Simulator Revenue	$0	$4,000	-$4,000	-100.0%	$0	$7,000		
4600 · Restaurant Income	$0	$0	$0	0.0%	$9,299	$9,000	$299	3.3%
4700 · Advertising Revenue	$0	$0	$0	0.0%	$0	$0	$0	0.0%
Total Other Revenue	**$127**	**$5,445**	**-$5,319**	**-97.7%**	**$39,416**	**$47,242**	**-$826**	**-16.6%**
TOTAL REVENUE	**$85,730**	**$85,801**	**-$72**	**-0.1%**	**$1,124,319**	**$1,092,427**	**$38,892**	**2.9%**
EXPENSE								
5000 · PERSONNEL EXPENSE								
5010 · Management Salary	$17,521	$17,500	-$21	-0.1%	$89,803	$87,904	-$1,899	-2.2%
5030 · Operations	$13,340	$9,990	-$3,350	-33.5%	$113,982	$112,811	-$1,171	-1.0%
5040 · Operations O/T	$0	$0	$0	0.0%	-$16	$0	$16	0.0%
5050 · Course Personnel	$24,445	$23,938	-$506	-2.1%	$123,335	$118,858	-$4,477	-3.8%
5060 · Course Personnel O/T	$243	$0	-$243	0.0%	$1,308	$0	-$1,308	0.0%
5070 · Seasonal Personnel	$16,268	$16,995	$727	4.3%	$83,509	$100,561	$17,052	17.0%
5080 · Seasonal Personnel O/T	$225	$0	-$225	0.0%	$1,053	$1,266	$212	16.8%
Total 5000 · PERSONNEL EXPENSE	**$72,042**	**$68,423**	**-$3,619**	-5.3%	**$412,974**	**$421,399**	**$8,425**	2.0%
5200 · EMPLOYEE BENEFITS								
5210 · Payroll Taxes	$5,471	$5,661	$190	3.4%	$31,389	$35,086	$3,697	10.5%
5230 · State Unemployment	$1,313	$1,286	-$26	-2.0%	$11,890	$11,471	-$419	-3.7%
5250 · Health Insurance	$2,150	$2,509	$359	14.3%	$10,505	$12,546	$2,040	16.3%
5260 · Workmans Compensation	$1,913	$2,004	$91	4.6%	$11,308	$11,328	$20	0.2%
5270 · Retirement Plans	$548	$548	$0	0.0%	$2,772	$2,788	$16	0.6%
Total 5200 · EMPLOYEE BENEFITS	**$11,395**	**$12,009**	**$615**	5.1%	**$67,865**	**$73,220**	**$5,355**	7.3%
5400 · ADMINISTRATIVE EXPENSES								
5420 · Telephone	$994	$757	-$237	-31.3%	$4,557	$3,783	-$774	-20.5%
5430 · Professional Fees	$2,650	$2,792	$142	5.1%	$13,250	$13,958	$708	5.1%
5436 · Advertising	$1,021	$1,099	$78	7.1%	$5,015	$6,268	$1,253	20.0%
5440 · Office Expense	$1,501	$1,128	-$374	-33.1%	$7,689	$7,601	-$88	-1.2%
5441 · Bank Charges	$22	$22	$0	-1.5%	$226	$155	-$71	-45.6%
5442 · Credit Card Fees	$3,710	$2,978	-$732	-24.6%	$25,964	$25,430	-$534	-2.1%
5445 · Postage	$58	$56	-$2	-4.0%	$58	$96	$38	39.9%
5450 · Training and Dues	$345	$1,065	$720	67.6%	$716	$1,943	$1,227	63.2%
5461 · Authority Secretarial Services	$170	$140	-$30	-21.4%	$790	$700	-$90	-12.9%
5469 · Other Outside Services	$524	$579	$55	9.4%	$3,052	$2,670	-$382	-14.3%
5470 · Other Admin	$756	$951	$195	20.5%	$5,543	$4,754	-$789	-16.6%
5480 · Utilities	$5,447	$3,275	-$2,172	-66.3%	$23,600	$24,514	$914	3.7%
5499 · Bad Debt Expense	$0	$0	$0	0.0%	$0	$0	$0	0.0%
5490 · Water	$0	$0	$0	0.0%	$0	$0	$0	0.0%
Total 5400 · ADMINISTRATIVE EXPENSES	**$17,197**	**$14,840**	**-$2,358**	-15.9%	**$90,460**	**$91,873**	**$1,413**	1.5%
5500 · DEBT SERVICE AND INSURANCE								

Oak Hills Park Authority
FY22 Actual vs. Budget

ITEM #8

	November Act	November Bud	Var $	Var %	YTD Act	YTD Bud	Var $	Var %
5500 · Liability Insurance	$6,941	$7,177	$236	3.3%	$34,703	$35,883	$1,181	3.3%
5520 · Interest	$349	$165	-$183	-110.7%	$1,935	$1,780	-$155	-8.7%
Total 5500 · DEBT SERVICE AND INSURANCE	**$7,289**	**$7,342**	**$53**	0.7%	**$36,638**	**$37,663**	**$1,026**	2.7%
5600 · SALES AND OPERATIONS								
5620 · Clubhouse/Pro Shop Maint.	$885	$1,000	$115	11.5%	$23,291	$5,000	-$18,291	-365.8%
5640 · Golf Pro Supplies	$0	$0	$0	0.0%	$1,574	$1,899	$325	17.1%
5680 · Golf Pro Work Clothes	$0	$0	$0	0.0%	$924	$400	-$524	-130.9%
Total 5600 SALES AND OPERATIONS	**$885**	**$1,000**	**$115**	11.5%	**$25,788**	**$7,299**	**-$18,489**	-253.3%
5700 · PARK MAINTENANCE								
5710 · Water	$1,200	$2,894	$1,693	58.5%	$26,868	$40,718	$13,851	34.0%
5720 · Heating Fuel	$383	$1,181	$798	67.6%	$689	$2,107	$1,418	67.3%
5730 · Grounds Maintenance	-$202	$79	$281	356.9%	$23,724	$20,027	-$3,697	-18.5%
5740 · Tree Maintenance	$0	$0	$0	0.0%	$0	$2,500	$2,500	100.0%
5751 · Agriculture&Chemicals-Purch	$7,218	$379	-$6,839	-1803.9%	$12,970	$51,566	$38,596	74.8%
5752 · Agriculture/Chemicals Utilized	-$28,015		$28,015	0.0%	$12,344	$0	-$12,344	0.0%
5760 · Irrigation Maintenance	$995	$1,709	$714	41.8%	$3,618	$7,093	$3,474	49.0%
5770 · Consumable Tools	$404	$311	-$93	-30.0%	$1,714	$1,627	-$87	-5.3%
5780 · Tee and Green Supplies	$0	$0	$0	0.0%	$573	$6	-$567	-9328.6%
5795 · Janitorial Supplies	$0	$24	$24	100.0%	$20	$48	$28	59.1%
Total 5700 · PARK MAINTENANCE	**-$18,016**	**$6,576**	**$24,593**	374.0%	**$82,519**	**$125,693**	**$43,173**	34.3%
5800 · PARK EQUIPMENT								
5800 · Equipment Maintenance	$2,569	$2,179	-$390	-17.9%	$18,057	$15,237	-$2,820	-18.5%
5820 · Building Maintenance	$1,599	$953	-$646	-67.8%	$8,150	$6,671	-$1,479	-22.2%
5840 · Small Equipment	$0	$1,250	$1,250	100.0%	$456	$2,500	$2,044	81.8%
5860 · Gasoline/Diesel Fuel	$3,518	$2,354	-$1,164	-49.4%	$7,852	$7,486	-$366	-4.9%
5880 · Employee work clothes	$0	$0	$0	0.0%	$500	$0	-$500	0.0%
Total 5800 · PARK EQUIPMENT	**$7,686**	**$6,736**	**-$950**	-14.1%	**$35,015**	**$31,894**	**-$3,121**	-9.8%
6000 · CART EXPENSE								
6010 · Cart Lease Expense	$0	$0	$0	0.0%	$0	$55,328	$55,328	100.0%
6020 · Electricity	$1,191	$1,370	$179	13.1%	$7,656	$8,566	$910	10.6%
6030 · Maintenance	$0	$16	$16	100.0%	$702	$1,160	$458	39.5%
6050 · Cart Insurance	$400	$400	$0	0.0%	$2,000	$2,000	$0	0.0%
6060 · Misc. Cart Expense	$0	$0	$0	0.0%	$0	$0	$0	0.0%
Total 6000 · CART EXPENSE	**$1,591**	**$1,786**	**$195**	10.9%	**$10,359**	**$67,054**	**$56,695**	84.6%
7001 · Uncategorized Expenses								
TOTAL OPERATIONAL EXPENSE	**$100,069**	**$118,712**	**$18,643**	15.7%	**$761,618**	**$856,096**	**$94,478**	11.0%
TOTAL OPERATIONAL NET INCOME	**-$14,339**	**-$32,910**	**$18,572**	-56.4%	**$362,701**	**$236,332**	**$126,370**	53.5%
Restructured City Debt	$7,997	$3,329	-$4,668	-140.2%	$54,188	$62,988	$8,800	14.0%
Commercial Debt	-$261	$5,672	$5,933	104.6%	$74,520	$28,361	-$46,159	-162.8%
	$0	$0	$0	0.0%	$0	$0	$0	0.0%
Total BS Debt Payments	**$7,736**	**$9,001**	**$1,265**	14.1%	**$128,709**	**$91,349**	**-$37,360**	-40.9%
NET INCOME BEFORE CAPITAL EXPENSES	**-$14,339**	**-$32,910**	**$18,572**	-56.4%	**$362,701**	**$236,332**	**$126,370**	53.5%
8000 · OTHER EXPENSE								
8000 · Depreciation/Amortization								
8000 · Depreciation/Amortization Non Cash	$22,462	$22,500	$38	0.2%	$112,311	$112,500	$189	0.2%
8001 · Capital projects								
8100 - Capital Proj Cash	$15,643	$20,000	$4,357	21.8%	$43,521	$215,500	$171,979	79.8%
8101 - Capital Proj Financed	$0	$0	$0	0.0%	$0	$0	$0	0.0%
8006 · Disposed Assets	$0	$0			-$2,450			
Capital Contribution								
Total 8000 · OTHER EXPENSE	$22,462	$22,500	$4,395	0.2%	$109,861	$112,500	$172,168	2.3%
NET INCOME	**-$36,801**	**-$55,410**	**$18,609**	-33.6%	**$252,840**	**$123,832**	**$129,008**	104.2%

OAK HILLS PARK AUTHORITY
Balance Sheet FY22
As of November 30, 2021

	Total			
	As of Nov 30, 2021	As of Nov 30, 2020 (PY)	Change	% Change
ASSETS				
Current Assets				
Bank Accounts				
1000 Cash				
1021 NBT Money Market	585,914.74	403,461.68	182,453.06	45.22%
1022 NBT Payment Account	-25,350.29	-30,775.74	5,425.45	17.63%
1023 NBT Rent Escrow Sec Apt Right	1.00	1,351.00	-1,350.00	-99.93%
1024 NBT Capital Reserve Savings Account	6,150.07	0.00	6,150.07	
1050 Petty	1,400.00	1,400.00	0.00	0.00%
Total 1000 Cash	$ 568,115.52	$ 375,436.94	$ 192,678.58	51.32%
Total Bank Accounts	$ 568,115.52	$ 375,436.94	$ 192,678.58	51.32%
Accounts Receivable				
1201 Accounts Receivable	5,760.94	0.00	5,760.94	
Total Accounts Receivable	$ 5,760.94	$ 0.00	$ 5,760.94	
Other Current Assets				
1100 Inventory	57,257.71	55,402.45	1,855.26	3.35%
1200 Receivables	0.00	1,382.34	-1,382.34	-100.00%
1300 Prepaid Expenses	26,114.51	15,084.20	11,030.31	73.12%
Total Other Current Assets	$ 83,372.22	$ 71,868.99	$ 11,503.23	16.01%
Total Current Assets	$ 657,248.68	$ 447,305.93	$ 209,942.75	46.93%
Fixed Assets				
1500 Fixed Assets				
1505 Machinery and Equipment	1,597,008.13	1,067,156.87	529,851.26	49.65%
1510 Accumulated Depreciation/Amort.	-4,102,918.25	-3,846,866.15	-256,052.10	-6.66%
1520 Furniture & Fixtures	47,635.23	50,085.23	-2,450.00	-4.89%
1560 Leasehold Improvements	88,497.24	35,894.79	52,602.45	146.55%
1561 Park Improvements	1,821,963.05	1,782,769.53	39,193.52	2.20%
1562 Restaurant	2,277,134.66	2,277,134.66	0.00	0.00%
1565 Amortize Leasehold Improvements	-40,445.86	-25,561.26	-14,884.60	-58.23%
Total 1500 Fixed Assets	$ 1,688,874.20	$ 1,340,613.67	$ 348,260.53	25.98%
Total Fixed Assets	$ 1,688,874.20	$ 1,340,613.67	$ 348,260.53	25.98%
TOTAL ASSETS	$ 2,346,122.88	$ 1,787,919.60	$ 558,203.28	31.22%
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2000 *Accounts Payable	31,055.09	38,483.51	-7,428.42	-19.30%
Total Accounts Payable	$ 31,055.09	$ 38,483.51	-$ 7,428.42	-19.30%
Other Current Liabilities				

2010 Accounts Payable - Payroll	29,272.70	24,237.28	5,035.42	20.78%
2051 Accounts Payable - OHMGA Revenue	10.00	0.00	10.00	
2100 Accrued Payroll	15,398.14	16,086.23	-688.09	-4.28%
2104 Accrued retirement contribution	1,093.86	1,036.53	57.33	5.53%
2105 Accrued Vacation Pay	23,112.10	23,543.81	-431.71	-1.83%
2200 Accrued Expenses	27,625.50	44,267.50	-16,642.00	-37.59%
2210 Security Deposit-Entrance House				
2212 Security Dep - Apt 2 Right	0.00	1,350.00	-1,350.00	-100.00%
Total 2210 Security Deposit-Entrance House	**$ 0.00**	**$ 1,350.00**	**-$ 1,350.00**	**-100.00%**
2250 Deferred Revenue				
2251 Tournament Deposits	4,700.00	3,300.00	1,400.00	42.42%
2254 Other Deferred	78,512.13	103,766.12	-25,253.99	-24.34%
Total 2250 Deferred Revenue	**$ 83,212.13**	**$ 107,066.12**	**-$ 23,853.99**	**-22.28%**
2400 Cart Sales Tax Due	1,066.00	1,571.00	-505.00	-32.15%
Total Other Current Liabilities	**$ 180,790.43**	**$ 219,158.47**	**-$ 38,368.04**	**-17.51%**
Total Current Liabilities	**$ 211,845.52**	**$ 257,641.98**	**-$ 45,796.46**	**-17.78%**
Long-Term Liabilities				
2701 Consolidated City Debt	1,992,796.80	2,090,450.44	-97,653.64	-4.67%
2767 Deere Credit, Inc. Sweeper Vac	0.00	1.09	-1.09	-100.00%
2768 Deere Credit Inc. Greens Roller	0.00	1,730.84	-1,730.84	-100.00%
2770 Deere Credit Inc. Hybrid Mower	0.00	0.89	-0.89	-100.00%
2772 Wells Fargo 2017 Aera-Vator	548.76	1,411.98	-863.22	-61.14%
2773 DLL Finance Club Car CA550G Utility Cart	1,548.50	3,096.50	-1,548.00	-49.99%
2774 Wells - Sod Cutter, Progator, 3500-D Groundsmaster	14,032.59	27,524.00	-13,491.41	-49.02%
2775 Deere Credit, Inc. Hybrid Mower	7,394.51	13,422.92	-6,028.41	-44.91%
2776 Wells Fargo MTE 2018 TurfCo Blower	3,178.73	4,449.99	-1,271.26	-28.57%
2777 DLL Finance Club Car CA502 Utility Cart	4,599.95	6,439.97	-1,840.02	-28.57%
2778 Wells Fargo Used Kubota Tractor Mini Ex	17,484.02	22,386.69	-4,902.67	-21.90%
2779 Wells Fargo Groundsmaster Mower and Procore Aeration	47,639.66	0.00	47,639.66	
2780 DLL Club Car 2021 Cart Fleet	291,915.84	0.00	291,915.84	
2781 GPSi Visage Software 2021 Cart Fleet	73,440.00	0.00	73,440.00	
Total Long-Term Liabilities	**$ 2,454,579.36**	**$ 2,170,915.31**	**$ 283,664.05**	**13.07%**
Total Liabilities	**$ 2,666,424.88**	**$ 2,428,557.29**	**$ 237,867.59**	**9.79%**
Equity				
3000 Fund Balance				
3010 Fund Balance - Beginning	0.00	-42,873.28	42,873.28	100.00%
Total 3000 Fund Balance	**$ 0.00**	**-$ 42,873.28**	**$ 42,873.28**	**100.00%**
3500 Reserves				
3550 Reserve for Contingencies	0.00	405,368.10	-405,368.10	-100.00%
Total 3500 Reserves	**$ 0.00**	**$ 405,368.10**	**-$405,368.10**	**-100.00%**
3900 Retained Earnings	-529,621.39	-1,295,566.94	765,945.55	59.12%
Net Income	209,319.39	292,434.43	-83,115.04	-28.42%
Total Equity	**-$ 320,302.00**	**-$ 640,637.69**	**$ 320,335.69**	**50.00%**
TOTAL LIABILITIES AND EQUITY	**$ 2,346,122.88**	**$ 1,787,919.60**	**$ 558,203.28**	**31.22%**

OAK HILLS PARK AUTHORITY
P&L - Current Month Vs. Prior Year Month
November 2021

	Total			
	Nov 2021	Nov 2020 (PY)	Change	% Change
Income				
4000 REVENUES				
4001 Golf Revenue				
4010 Golf Fees	56,935.82	97,666.96	-40,731.14	-41.70%
4020 I.D. Cards	0.00	0.00	0.00	
4025 Season Pass	11,059.44	8,985.15	2,074.29	23.09%
4030 Tournament Fees	0.00	0.00	0.00	
4050 Cart Revenue	16,782.00	24,661.25	-7,879.25	-31.95%
4055 GolfBoard Revenue	0.00	83.00	-83.00	-100.00%
4060 Golf Revenue - Gift Certif.	1,850.00	540.00	1,310.00	242.59%
4070 Gift & Rain Checks Redeemed	-1,024.00	-1,565.81	541.81	34.60%
Total 4001 Golf Revenue	$ 85,603.26	$ 130,370.55	-$44,767.29	-34.34%
4200 Rental Income	0.00	1,375.00	-1,375.00	-100.00%
4300 Investment Income	126.62	63.86	62.76	98.28%
4600 Restaurant Income	0.00	2,800.00	-2,800.00	-100.00%
Total 4000 REVENUES	$ 85,729.88	$ 134,609.41	-$48,879.53	-36.31%
Total Income	$ 85,729.88	$ 134,609.41	-$48,879.53	-36.31%
Gross Profit	$ 85,729.88	$ 134,609.41	-$48,879.53	-36.31%
Expenses				
5000 PERSONNEL EXPENSE				
5010 Management Salary	17,521.36	13,153.24	4,368.12	33.21%
5030 Operations	13,340.19	16,701.21	-3,361.02	-20.12%
5040 Operations O/T	0.00	0.00	0.00	
5050 Course Personnel	24,444.72	24,540.97	-96.25	-0.39%
5060 Course Personnel O/T	243.15	26.32	216.83	823.82%
5070 Seasonal Personnel	16,267.77	15,243.58	1,024.19	6.72%
5080 Seasonal Personnel O/T	224.80	121.42	103.38	85.14%
Total 5000 PERSONNEL EXPENSE	$ 72,041.99	$ 69,786.74	$ 2,255.25	3.23%
5200 EMPLOYEE BENEFITS				
5210 Payroll Taxes	5,471.29	4,371.30	1,099.99	25.16%
5230 State Unemployment	1,312.69	1,735.02	-422.33	-24.34%
5250 Health Insurance	2,149.73	1,889.82	259.91	13.75%
5260 Workmans Compensation	1,912.54	1,823.42	89.12	4.89%
5270 Retirement Plans	548.27	526.87	21.40	4.06%
Total 5200 EMPLOYEE BENEFITS	$ 11,394.52	$ 10,346.43	$ 1,048.09	10.13%
5400 ADMINISTRATIVE EXPENSES				
5420 Telephone	993.53	884.01	109.52	12.39%
5430 Professional Fees	2,650.00	2,650.00	0.00	0.00%
5436 Advertising	1,021.01	1,014.20	6.81	0.67%
5440 Office Expense	1,501.20	1,205.80	295.40	24.50%

5441 Bank Charges	22.40	20.44	1.96	9.59%
5442 Credit Card Fees	3,710.21	3,691.08	19.13	0.52%
5445 Postage	58.00	56.30	1.70	3.02%
5450 Training and Dues	345.00	690.00	-345.00	-50.00%
5461 Authority Secretarial Services	170.00	160.00	10.00	6.25%
5469 Other Outside Services	523.94	449.47	74.47	16.57%
5470 Other Administrative	755.50	780.17	-24.67	-3.16%
5480 Utilities	5,446.70	3,161.38	2,285.32	72.29%
5500 Liability Insurance	6,940.50	3,748.57	3,191.93	85.15%
5520 Interest Expense	348.65	249.15	99.50	39.94%
Total 5400 ADMINISTRATIVE EXPENSES	**$ 24,486.64**	**$ 18,760.57**	**$ 5,726.07**	**30.52%**
5600 SALES AND OPERATIONS				
5620 Clubhouse Maintenance	884.88	0.00	884.88	
Total 5600 SALES AND OPERATIONS	**$ 884.88**	**$ 0.00**	**$ 884.88**	
5700 PARK MAINTENANCE				
5710 Water	1,200.39	4,133.40	-2,933.01	-70.96%
5720 Heating Fuel	383.02	296.54	86.48	29.16%
5730 Grounds Maintenance	-202.00	103.22	-305.22	-295.70%
5750 Agriculture and Chemicals				
5751 Agriculture&Chemicals-Purchased	7,217.70	-866.52	8,084.22	932.95%
5752 Agriculture/Chemicals Utilized	-28,014.90	-1,775.65	-26,239.25	-1477.73%
Total 5750 Agriculture and Chemicals	**-$ 20,797.20**	**-$ 2,642.17**	**-$18,155.03**	**-687.13%**
5760 Irrigation Maintenance	995.20	909.53	85.67	9.42%
5770 Consumable Tools	404.21	102.07	302.14	296.01%
5795 Janitorial Supplies	0.00	22.84	-22.84	-100.00%
5800 Equipment Maintenance	2,568.51	739.69	1,828.82	247.24%
5820 Building Maintenance	1,598.81	1,845.16	-246.35	-13.35%
5840 Small Equipment	0.00	1,386.71	-1,386.71	-100.00%
5860 Gasoline/Diesel Fuel	3,518.24	2,547.12	971.12	38.13%
Total 5700 PARK MAINTENANCE	**-$ 10,330.82**	**$ 9,444.11**	**-$19,774.93**	**-209.39%**
6000 CART EXPENSE				
6020 Electricity	1,191.36	1,478.11	-286.75	-19.40%
6050 Cart Insurance	400.00	400.00	0.00	0.00%
Total 6000 CART EXPENSE	**$ 1,591.36**	**$ 1,878.11**	**-$ 286.75**	**-15.27%**
Total Expenses	**$100,068.57**	**$ 110,215.96**	**-$10,147.39**	**-9.21%**
Net Operating Income	**-$ 14,338.69**	**$ 24,393.45**	**-$38,732.14**	**-158.78%**
Other Expenses				
8000 Depreciation/Amortization	22,462.26	22,124.56	337.70	1.53%
8001 Capital projects				
8100 Capital Projects - Cash	15,642.94	0.00	15,642.94	
Total 8001 Capital projects	**$ 15,642.94**	**$ 0.00**	**$ 15,642.94**	
Total Other Expenses	**$ 38,105.20**	**$ 22,124.56**	**$ 15,980.64**	**72.23%**
Net Other Income	**-$ 38,105.20**	**-$ 22,124.56**	**-$15,980.64**	**-72.23%**
Net Income	**-$ 52,443.89**	**$ 2,268.89**	**-$54,712.78**	**-2411.43%**

OAK HILLS PARK AUTHORITY
P&L - Current YTD Vs. Prior YTD
July - November, 2021

	Total			
	Jul - Nov, 2021	Jul - Nov, 2020 (PY)	Change	% Change
Income				
4000 REVENUES				
4001 Golf Revenue				
4010 Golf Fees	740,124.02	833,040.85	-92,916.83	-11.15%
4020 I.D. Cards	8,030.00	8,017.00	13.00	0.16%
4025 Season Pass	55,297.20	42,415.75	12,881.45	30.37%
4030 Tournament Fees	45,195.00	34,110.00	11,085.00	32.50%
4050 Cart Revenue	242,262.00	271,988.15	-29,726.15	-10.93%
4055 GolfBoard Revenue	0.00	889.00	-889.00	-100.00%
4060 Golf Revenue - Gift Certif.	8,658.00	8,410.00	248.00	2.95%
4070 Gift & Rain Checks Redeemed	-14,663.12	-19,394.85	4,731.73	24.40%
Total 4001 Golf Revenue	**$ 1,084,903.10**	**$ 1,179,475.90**	**-$ 94,572.80**	**-8.02%**
4100 Tennis Revenue	24,000.00	15,000.00	9,000.00	60.00%
4200 Rental Income	2,750.00	6,875.00	-4,125.00	-60.00%
4300 Investment Income	609.03	241.65	367.38	152.03%
4400 Misc. Income	2,757.61	-15.66	2,773.27	17709.26%
4600 Restaurant Income	9,299.42	13,200.00	-3,900.58	-29.55%
4700 Advertising Revenue	0.00	0.00	0.00	
Total 4000 REVENUES	**$ 1,124,319.16**	**$ 1,214,776.89**	**-$ 90,457.73**	**-7.45%**
Total Income	**$ 1,124,319.16**	**$ 1,214,776.89**	**-$ 90,457.73**	**-7.45%**
Gross Profit	**$ 1,124,319.16**	**$ 1,214,776.89**	**-$ 90,457.73**	**-7.45%**
Expenses				
5000 PERSONNEL EXPENSE				
5010 Management Salary	89,802.81	67,096.27	22,706.54	33.84%
5030 Operations	113,982.07	117,545.49	-3,563.42	-3.03%
5040 Operations O/T	-15.81	1,075.01	-1,090.82	-101.47%
5050 Course Personnel	123,334.68	119,279.44	4,055.24	3.40%
5060 Course Personnel O/T	1,307.78	766.46	541.32	70.63%
5070 Seasonal Personnel	83,508.95	74,118.84	9,390.11	12.67%
5080 Seasonal Personnel O/T	1,053.47	531.54	521.93	98.19%
Total 5000 PERSONNEL EXPENSE	**$ 412,973.95**	**$ 380,413.05**	**$ 32,560.90**	**8.56%**
5200 EMPLOYEE BENEFITS				
5210 Payroll Taxes	31,388.97	27,872.27	3,516.70	12.62%
5230 State Unemployment	11,890.31	13,335.84	-1,445.53	-10.84%
5250 Health Insurance	10,505.29	10,329.51	175.78	1.70%
5260 Workmans Compensation	11,308.48	10,256.13	1,052.35	10.26%
5270 Retirement Plans	2,772.10	2,665.69	106.41	3.99%
Total 5200 EMPLOYEE BENEFITS	**$ 67,865.15**	**$ 64,459.44**	**$ 3,405.71**	**5.28%**
5400 ADMINISTRATIVE EXPENSES				

5420 Telephone	4,556.78	6,019.56	-1,462.78	-24.30%
5430 Professional Fees	13,250.00	13,100.00	150.00	1.15%
5436 Advertising	5,014.92	4,832.04	182.88	3.78%
5440 Office Expense	7,688.64	9,257.05	-1,568.41	-16.94%
5441 Bank Charges	226.40	143.37	83.03	57.91%
5442 Credit Card Fees	25,964.23	29,509.04	-3,544.81	-12.01%
5445 Postage	58.00	126.40	-68.40	-54.11%
5450 Training and Dues	716.00	1,240.00	-524.00	-42.26%
5461 Authority Secretarial Services	790.00	800.00	-10.00	-1.25%
5469 Other Outside Services	3,052.05	2,449.05	603.00	24.62%
5470 Other Administrative	5,543.17	5,474.83	68.34	1.25%
5480 Utilities	23,599.98	29,911.79	-6,311.81	-21.10%
5500 Liability Insurance	34,702.52	28,982.73	5,719.79	19.74%
5520 Interest Expense	1,935.17	2,477.78	-542.61	-21.90%
Total 5400 ADMINISTRATIVE EXPENSES	**$ 127,097.86**	**$ 134,323.64**	**-$ 7,225.78**	**-5.38%**
5600 SALES AND OPERATIONS				
5620 Clubhouse Maintenance	23,290.51	0.00	23,290.51	
5640 Golf Pro Supplies	1,573.98	2,138.93	-564.95	-26.41%
5680 Golf Pro Work Clothes	923.51	704.14	219.37	31.15%
Total 5600 SALES AND OPERATIONS	**$ 25,788.00**	**$ 2,843.07**	**$ 22,944.93**	**807.05%**
5700 PARK MAINTENANCE				
5710 Water	26,867.64	51,546.35	-24,678.71	-47.88%
5720 Heating Fuel	688.56	675.71	12.85	1.90%
5730 Grounds Maintenance	23,724.05	8,666.71	15,057.34	173.74%
5750 Agriculture and Chemicals				
5751 Agriculture&Chemicals-Purchased	12,969.71	12,571.99	397.72	3.16%
5752 Agriculture/Chemicals Utilized	12,344.33	27,472.39	-15,128.06	-55.07%
Total 5750 Agriculture and Chemicals	**$ 25,314.04**	**$ 40,044.38**	**-$ 14,730.34**	**-36.79%**
5760 Irrigation Maintenance	3,618.45	5,874.09	-2,255.64	-38.40%
5770 Consumable Tools	1,713.70	649.22	1,064.48	163.96%
5780 Tee and Green Supplies	573.46	0.00	573.46	
5795 Janitorial Supplies	19.59	46.27	-26.68	-57.66%
5800 Equipment Maintenance	18,056.85	10,167.98	7,888.87	77.59%
5820 Building Maintenance	8,149.91	12,714.15	-4,564.24	-35.90%
5840 Small Equipment	456.12	1,386.71	-930.59	-67.11%
5860 Gasoline/Diesel Fuel	7,851.91	5,869.87	1,982.04	33.77%
5880 Employee work clothes	500.00	205.78	294.22	142.98%
Total 5700 PARK MAINTENANCE	**$ 117,534.28**	**$ 137,847.22**	**-$ 20,312.94**	**-14.74%**
6000 CART EXPENSE				
6010 Cart Lease Expense	0.00	62,018.00	-62,018.00	-100.00%
6020 Electricity	7,656.46	9,852.81	-2,196.35	-22.29%
6030 Maintenance	702.24	642.51	59.73	9.30%
6050 Cart Insurance	2,000.00	2,000.00	0.00	0.00%
Total 6000 CART EXPENSE	**$ 10,358.70**	**$ 74,513.32**	**-$ 64,154.62**	**-86.10%**
Total Expenses	**$ 761,617.94**	**$ 794,399.74**	**-$ 32,781.80**	**-4.13%**
Net Operating Income	**$ 362,701.22**	**$ 420,377.15**	**-$ 57,675.93**	**-13.72%**
Other Expenses				

8000 Depreciation/Amortization	112,311.30	108,471.70	3,839.60	3.54%
8001 Capital projects				
8100 Capital Projects - Cash	43,520.53	19,471.02	24,049.51	123.51%
Total 8001 Capital projects	**$ 43,520.53**	**$ 19,471.02**	**$ 24,049.51**	**123.51%**
8006 Disposed Assets	-2,450.00	0.00	-2,450.00	
Total Other Expenses	**$ 153,381.83**	**$ 127,942.72**	**$ 25,439.11**	**19.88%**
Net Other Income	**-$ 153,381.83**	**-$ 127,942.72**	**-$ 25,439.11**	**-19.88%**
Net Income	**$ 209,319.39**	**$ 292,434.43**	**-$ 83,115.04**	**-28.42%**

OAK HILLS SALES ANALYSIS NOVEMBER 2021 FISCAL REPORT

Description	Nov-21	Nov-20	Inc/(Dec)	YTD FY22	YTD FY21	Inc/(Dec)
Revenue Rounds	1,689	2,853	-40.8%	22,014	25,244	-12.8%
Season Pass Rounds	334	577	-42.1%	2,895	3,987	-27.4%
Barter Rounds	186	216	-13.9%	1,354	1,317	2.8%
Comp Rounds	41	95	-56.8%	411	445	-7.6%
Total All Rounds	2,250	3,741	-39.9%	26,674	30,993	-13.9%
Total Carts	1,220	1,696	-28.1%	15,820	17,982	-12.0%
Total Boards	0	4	-100.0%	0	43	-100.0%
Total Golf ID Cards	0	0	0.0%	65	96	-32.3%
Total Season Passes	0	0	0.0%	0	0	0.0%
Total Gift Cards	17	7	142.9%	154	159	-3.1%
Total GPS Ad Sales	0	0	0.0%	0	0	0.0%
Total $ Revenue Rounds	$56,981	$97,206	-41.4%	$785,282	$864,006	-9.1%
Total Carts $	$17,848	$26,227	-32.0%	$257,645	$289,259	-10.9%
Total Board $	$0	$88	-100.0%	$0	$946	-100.0%
Total Golf ID Cards $	$0	$0	0.0%	$7,250	$9,747	-25.6%
Total Season Pass $	$0	$0	0.0%	$0	-$150	-100.0%
Total Gift Cards $	$1,850	$540	242.6%	$8,658	$9,592	-9.7%
Total GPS Advertising $	$0	$0	0.0%	$0	$0	0.0%
Rain Chks/Gift Cards Redeemed	-$1,024	-$1,583	-35.3%	-$11,712	-$19,466	-39.8%
	$75,655	**$122,478**	**-38.2%**	**$1,047,123**	**$1,153,934**	**-9.3%**
$ Revenue/Revenue Round	**$33.74**	**$34.07**	-1.0%	**$35.67**	**$34.23**	4.2%
Carts/Revenue Round	**72.2%**	**59.4%**	21.5%	**71.9%**	**71.2%**	0.9%
Cart $/Revenue Round	**$10.57**	**$9.19**	14.9%	**$11.70**	**$11.46**	2.1%
Cart $/Cart Round	**$14.63**	**$15.46**	-5.4%	**$16.29**	**$16.09**	1.2%
Board $/Board Round	**$0.00**	**$22.00**	-100.0%	**$0.00**	**$22.00**	-100.0%
ID Card $/Card	**$0.00**	**$0.00**	0.0%	**$111.54**	**$101.53**	9.9%
Resident Adult 18 Rounds	327	630	-48.1%	3,714	4,996	-25.7%
Resident Senior 18 Rounds	330	491	-32.8%	3,319	4,270	-22.3%
Junior/Golf Team 18 Rounds	73	99	-26.3%	1,082	790	37.0%
Golf League 18 Rounds	0	0	0.0%	80	216	-63.0%
Employee 18 Rounds	52	45	15.6%	466	261	78.5%
Non Resident 18 Rounds	861	1,547	-44.3%	12,332	13,389	-7.9%
Total 9 Hole Rounds	46	41	12.2%	1,021	1,322	-22.8%
Total Revenue Rounds	***1,689***	***2,853***	***-40.8%***	***22,014***	***25,244***	***-12.8%***
Resident Adult 18 Rounds $	$11,672	$22,890	-49.0%	$128,537	$169,836	-24.3%
Resident Senior 18 Rounds $	$8,672	$14,087	-38.4%	$93,578	$114,691	-18.4%
Junior/Golf Team 18 Rounds $	$1,411	$1,962	-28.1%	$18,857	$15,544	21.3%
Golf League 18 Rounds	$0	$0	0.0%	$1,600	$2,967	-46.1%
Employee 18 Rounds $	$357	$300	19.0%	$3,214	$1,798	78.7%
Non Resident 18 Rounds $	$33,839	$57,045	-40.7%	$515,476	$528,882	-2.5%
Total 9 Hole Rounds $	$1,030	$922	11.7%	$24,021	$30,288	-20.7%
Total $ Revenue Rounds	***56,981***	***97,206***	***-41.4%***	***785,282***	***864,006***	***-9.1%***
Senior Non-Resident ID	0	0	0.0%	3	3	0.0%
Adult Non-Resident ID	0	0	0.0%	1	3	-66.7%
Family ID	0	0	0.0%	0	0	0.0%
Total Non-Resident ID's	***0***	***0***	***0.0%***	***4***	***6***	***-33.3%***
GolfNow/TeeOff Rounds	48	380	-87.4%	948	1904	-50.2%
GolfNow/TeeOff Dollars	$2,279	$8,643	-73.6%	$40,411	$74,172	-45.5%
Dollars/Round	$47.48	$22.74	108.7%	$42.63	$38.96	9.4%
City of Norwalk debt paydown	**$3,462.45**					

OAK HILLS SALES ANALYSIS NOVEMBER 2021 CALENDAR

Description	Nov-21	Nov-20	Inc/(Dec)	YTD 2021	YTD 2020	Inc/(Dec)
Revenue Rounds	1,689	2,853	-40.8%	39,138	35,778	9.4%
Season Pass Rounds	334	577	-42.1%	5,686	5,600	1.5%
Barter Rounds	186	216	-13.9%	2,407	1,765	36.4%
Comp Rounds	41	95	-56.8%	467	479	-2.5%
Total All Rounds	2,250	3,741	-39.9%	47,698	43,622	9.3%
Total Carts	1,220	1,696	-28.1%	26,319	23,999	9.7%
Total Boards	0	4	-100.0%	2	43	-95.3%
Total Golf ID Cards	0	0	0.0%	1,146	1,192	-3.9%
Total Season Passes	0	0	0.0%	37	88	-58.0%
Total Gift Cards	17	7	142.9%	268	239	12.1%
Total GPS Ad Sales	0	0	0.0%	0	7	-100.0%
Total $ Revenue Rounds	$56,981	$97,206	-41.4%	$1,385,327	$1,217,693	13.8%
Total Carts $	$17,848	$26,227	-32.0%	$426,687	$391,296	9.0%
Total Board $	$0	$88	-100.0%	$42	$946	-95.6%
Total Golf ID Cards $	$0	$0	0.0%	$141,481	$121,505	16.4%
Total Season Pass $	$0	$0	0.0%	$74,300	$106,895	-30.5%
Total Gift Cards $	$1,850	$540	242.6%	$17,542	$17,497	0.3%
Total GPS Advertising $	$0	$0	0.0%	0	$1,475	-100.0%
Rain Chks/Gift Cards Redeemed	-$1,024	-$1,583	-35.3%	-$25,698	-$27,650	-7.1%
	$75,655	**$122,478**	**-38.2%**	**$2,019,680**	**$1,829,658**	**10.4%**
$ Revenue/Revenue Round	**$33.74**	**$34.07**	-1.0%	**$35.40**	**$34.03**	4.0%
Carts/Revenue Round	**72.2%**	**59.4%**	21.5%	**67.2%**	**67.1%**	0.3%
Cart $/Revenue Round	**$10.57**	**$9.19**	14.9%	**$10.90**	**$10.94**	-0.3%
Cart $/Cart Round	**$14.63**	**$15.46**	-5.4%	**$16.21**	**$16.30**	-0.6%
Board $/Board Round	**$0.00**	**$22.00**	-100.0%	**$21.00**	**$22.00**	-4.5%
ID Card $/Card	**$0.00**	**$0.00**	0.0%	**$123.46**	**$101.93**	21.1%
Resident Adult 18 Rounds	327	630	-48.1%	7,237	8,298	-12.8%
Resident Senior 18 Rounds	330	491	-32.8%	6,104	6,030	1.2%
Junior/Golf Team 18 Rounds	73	99	-26.3%	1,698	1,232	37.8%
Golf League 18 Rounds	0	0	0.0%	157	216	-27.3%
Empl 18 Rounds	52	45	15.6%	691	392	76.3%
Non Resident 18 Rounds	861	1,547	-44.3%	21,663	18,099	19.7%
Total 9 Hole Rounds	46	41	12.2%	1,588	1,511	5.1%
Total Revenue Rounds	***1,689***	***2,853***	***-40.8%***	***39,138***	***35,778***	***9.4%***
Resident Adult 18 Rounds $	$11,672	$22,890	-49.0%	$247,384	$273,097	-9.4%
Resident Senior 18 Rounds $	$8,672	$14,087	-38.4%	$168,862	$162,714	3.8%
Junior/Golf Team 18 Rounds $	$1,411	$1,962	-28.1%	$28,937	$24,232	19.4%
Golf League 18 Rounds	$0	$0	0.0%	$3,143	$2,967	5.9%
Empl 18 Rounds $	$357	$300	19.0%	$4,764	$2,652	79.6%
Non Resident 18 Rounds $	$33,839	$57,045	-40.7%	$894,770	$718,085	24.6%
Total 9 Hole Rounds $	$1,030	$922	11.7%	$37,468	$33,946	10.4%
Total $ Revenue Rounds	***56,981***	***97,206***	***-41.4%***	***1,385,327***	***1,217,693***	***13.8%***
SR NONRES DISC	0	0	0.0%	73	68	7.4%
NONRES DISCOUNT	0	0	0.0%	75	78	-3.8%
FAMILY REG	0	0	0.0%	0	0	0.0%
Total Non-Resident ID's	***0***	***0***	***0.0%***	***148***	***146***	***1.4%***
GolfNow Rounds	48	380	-87.4%	1811	2728	-33.6%
GolfNow Dollars	$2,279	$8,643	-73.6%	$72,583	$110,286	-34.2%
Dollars/Round	$47.48	$22.74	108.7%	$40.08	$40.43	-0.9%